

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team
at MileHighOrdinance@DenverGov.org by 9 **a.m. Friday**. Contact the Mayor's Legislative team with questions

Date of Request: May 7, 2026

Please mark one: Bill Request or Resolution Request

Please mark one: The request directly impacts developments, projects, contracts, resolutions, or bills that involve property and impact within .5 miles of the South Platte River from Denver's northern to southern boundary? (Check map [HERE](#))

Yes No

1. Type of Request:

Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment

Dedication/Vacation Appropriation/Supplemental DRMC Change

Other:

2. **Title:** Approves a contract for an Operational Incentive with United Airlines Inc. for \$1,500,000.00 and for two years for new international nonstop service to Leonardo da Vinci (FCO) International Airport, Rome Italy at Denver International Airport, in Council District 11 (PLANE-202578899).

3. **Requesting Agency:** Department of Aviation

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: George Karayiannakis, SVP-Airline/Comm Affairs	Name: Rita Aguilar, SVP of Government Affairs & Global Public Policy; Jordan Wells, Director of Strategy & Initiatives; Barry Burch, External Affairs Advisor
Email: George.Karayiannakis@flydenver.com	Email: Rita.Aguilar@flydenver.com ; Jordan.Wells@flydenver.com ; Barry.Burch@flydenver.com

5. **General description or background of proposed request. Attach executive summary if more space needed:** This contract is for an Operational and Marketing Incentive with United Airlines for new nonstop international service to Rome Airport (FCO), Rome, Italy. United Airlines is an incumbent carrier providing service to a new nonstop international destination with seasonal service 7x/weekly from May – September.

6. **City Attorney assigned to this request (if applicable):** Ema Medic

7. **City Council District:** Council District 11

8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property): Air Carrier Incentive

Vendor/Contractor Name (including any dba's): United Airlines Inc.

Contract control number (legacy and new): PLANE-202578899

Location: Denver International Airport

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many?** _____

Contract Term/Duration (for amended contracts, include existing term dates and amended dates): 2 years

Contract Amount (indicate existing amount, amended amount and new contract total): \$1,500,000.00

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
<i>(A)</i>	<i>(B)</i>	<i>(A+B)</i>
\$1,500,000.00	N/A	\$1,500,000.00

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
2 years	N/A	N/A

Scope of work: This contract is for an operational and marketing incentive with United Airlines for new nonstop international service to Rome Airport (FCO), Rome, Italy. United Airlines is an incumbent carrier providing service to a new nonstop international destination with seasonal service 7x/weekly from May – September. The Air Carrier Incentive Program is offered to all air carriers providing qualifying scheduled passenger service. United Airlines qualifies for this incentive because they are an incumbent carrier offering new nonstop scheduled international service at Denver International Airport (DEN).

Was this contractor selected by competitive process? No **If not, why not?** This procurement qualifies for the Sole Source exception under Memorandum No. 8B and will not be competitively procured. A competitive selection process is not used for the Air Carrier Incentive Program. The program is offered to all airlines providing new nonstop scheduled passenger service at DEN. United Airlines qualifies for this incentive.

Has this contractor provided these services to the City before? Yes No

Source of funds: Capital Improvement Plan (CIP)

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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