

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team
at MileHighOrdinance@DenverGov.org by 3:00pm on Monday.

**All fields must be completed.*
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: May 7, 2012

Please mark one: Bill Request or Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes No

If yes, please explain:

2. **Title:** (Include a concise, one sentence description - include name of company or contractor and contract control number - that clearly indicates the type of request: grant acceptance, contract execution, amendment, municipal code change, supplemental request, etc.)

A contract request with International Business Machines (IBM-Washington) in the amount of \$500,000 (H1-B State funds) for incumbent worker training.

OEDEV-201205714.

3. **Requesting Agency:** Office of Economic Development (OED)/Contract Performance and Management (CPM)

4. **Contact Person:** (with actual knowledge of proposed ordinance)

- **Name:** Liz Ojeda
- **Phone:** 720-865-5572
- **Email:** Elizabeth.Ojeda@denvergov.org

5. **Contact Person:** (with actual knowledge of proposed ordinance who will present the item at Mayor-Council and who will be available for first and second reading, if necessary)

- **Name:** Seneca Holmes
- **Phone:** 720-913-1533
- **Email:** Seneca.Holmes@denvergov.org

6. **General description of proposed ordinance including contract scope of work if applicable:**

Denver County will utilize H1-B State traing grant funds to contract with Internation Business Machines (IBM-Washington) to provide technical skills training to a minimum of 385 incumbent workers. IBM will provide targeted Information Technology, STEM – Professional, Scientific, and Technical Services, and Advanced Manufacturing training. IBM will also be responsible for Cash Match requirments.

Please include the following:

- a. **Duration:** 7/1/2012 - 6/30/2013
- b. **Location:** Denver County
- c. **Affected Council District:** Citywide
- d. **Benefits:** Provide training to increase technical skills of incumbent workers within the City and County of Denver.
- e. **Costs:** \$500,000.00

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7. **Is there any controversy surrounding this ordinance?** (groups or individuals who may have concerns about it?) **Please explain.**

No.

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Executive Summary

Purpose:

To allow the execution of contract agreement between the City and County of Denver and International Business Machines (IBM-Washington) to provide technical skills training to a minimum of 385 incumbent workers. .

Contract Entity: International Business Machines (IBM)

Contract Control Number: OEDEV- 201205714-00

Contract Amount: \$500,000.00

Program: Strategies to Advance Colorado’s Highly Skilled Workforce: H-1B Technical Skills Training Grant

Location: Denver

Description:

Strategies to Advance Colorado’s Highly Skilled Workforce: H-1B Technical Skills Training Grant
The City and County of Denver, Denver County, will utilize H1-B State training grant funds to contract with Internation Business Machines (IBM-Washington) to provide technical skills training to a minimum of 385 incumbent workers. This technical grant was awarded to develop Colorado’s Highly Skilled Workforce. IBM will provide targeted Information Technology, STEM – Professional, Scientific, and Technical Services, and Advanced Manufacturing training. IBM will also be responsible for Cash Match requirements.

- Grant Objective: The “Strategies to Advance Colorado’s Highly Skilled Workforce” proposal (H1B) will utilize other training (not On-the-Job Training) to provide the necessary skills and competencies for employment in the targeted occupations: information technology, advanced manufacturing, and STEM (Aerospace).
 - Populations to be served include incumbent workers (70%) and unemployed or long-term unemployed (30%)
 - IBM will serve 385 incumbent workers in Denver with the following outcomes:
 - Ensure that participants meet the grant eligibility requirements and provide required documentation per the Statement of Work.
 - Ensure that 100% of participants complete training.
 - Ensure that 100% of trained participants retain employment for a minimum of 6 months.

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- Ensure that 100% of participants receive a minimum of three education/training related credentials.
- Ensuring that a minimum of 100% of incumbent workers have an average wage of \$35-\$38 an hour.

- The terms and conditions of the contract are as follows:

Contract Amount: \$500,000.00
 Term: July 1, 2012 through June 30, 2013

- Total Contract Cost is as follows:

Contract Services	\$500,000.00
Administrative Costs*	\$0
Program Costs*	<u>\$0</u>
 Total	 \$500,000.00

*Administrative and program costs are included in the total grant award and will be allocated accordingly.

- State of Colorado Department of Labor and Employment (CDLE) was awarded \$5,000,000.00 over 4 years. State requirements included 50% employer match which could include employee training time and limited facility costs. An average placement wage for incumbent workers of \$79,200 and average placement wage for unemployed workers of \$63,280 is required. Requirements are State aggregate.
- CDLE strategically worked with both IBM and Lockheed to insure that both participants will exceed the match requirements at 100% and the incumbent worker average wage. This will allow flexibility in regions across the state to engage employer participants that may not attain the average wage requirements and/or meet the 50% match goal due to a region's average wage.
- IBM will provide access to their 700 plus certifications and credentials to degree granting institutions as part of the H1B agreement.

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