

ORDINANCE/RESOLUTION REQUEST

**All fields must be completed.*
Incomplete request forms will be returned to sender which may cause a delay in processing.*

Date of Request: 8/11/2015

Please mark one: Bill Request or Resolution Request

1. Has your agency submitted this request in the last 12 months?

Yes No

If yes, please explain:

2. Title: *CI/DRC, LLC d/b/a Chick-fil-A (PLANE 201523074) – New Food Court Concession Space Agreement*

3. Requesting Agency: Department of Aviation

4. Contact Person:

- Name: Amy Raaz
- Phone: (303) 342-2201
- Email: Amy.Raaz@flydenver.com

5. Contact Person:

- Name: Neil Maxfield
- Phone: (303) 342-2574
- Email: Neil.Maxfield@flydenver.com

6. General description of proposed ordinance including contract scope of work if applicable: This Concession Agreement comes within the special circumstances described in Executive Order 8B. Contracts that require a concessionaire to make significant capital investment to meet the city’s needs, like some concession agreements. CI/DRC, LLC d/b/a Chick-fil-A will provide this food & beverage concept to the traveling public and employees at DIA on Concourse B (1,136.5 SF.) This Agreement will require a \$798,749.10 capital investment and a mid-term refurbishment of \$175,633.00. The term for this opportunity is seven (7) years in order for the concessionaire to amortize the investment. The annual MAG will be \$616,227.96 or a percentage of compensation, whichever is greater. CI/DRC, LLC d/b/a Chick-fil-A is a joint venture partnership between Concessions International and Delarosa Restaurant Concepts, inc. Delarosa Restaurant Concepts, inc. is the ACDBE partner and has a 40% interest in the joint venture.

***Please complete the following fields: (Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)*

- a. Contract Control Number: 201523074
- b. Duration: 7 Years
- c. Location: DIA
- d. Affected Council District: 11
- e. Benefits: A new concept and look to the DIA Concessions Program — providing fresh fast casual cuisine to the traveling public and employees at DIA.
- f. Costs:

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
\$616,227.96 Annual MAG		\$616,227.96 Annual MAG

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
7 Years		7 Years

- g. Date Goals Assigned: 8/20/2014
- h. Goals: 33% Goal / 40% Participation

To be completed by Mayor’s Legislative Team:

SIRE Tracking Number: _____

Date: _____

7. Is there any controversy surrounding this ordinance? Please explain.

No.

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date: _____

Key Contract Terms

Vendor/Contractor Name: CI/DRC, LLC d/b/a Chick-fil-A

Contract control number: PLANE: 201523074

City's contract manager: Neil Maxfield

Was this contractor selected by competitive process? Was it the low bid? This contractor was selected by competitive process.

Term/Duration of contract/project: 7 Year Concession Agreement

Renewal terms: No

Purpose: This is a Concession Agreement which grants the concessionaire the right to use the facilities at DIA to provide the traveling public and employees of the airport with food, retail, or services. This is a revenue contract.

Scope of services to be provided with performance bench marks: None

Cost/value: \$616,227.96 Annual MAG

Source of funds: Revenue Agreement

Benefit: Provides concession services to the traveling public and employees at DIA.

Termination provision for City and for contractor: No

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): 40% ACDBE
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Location: DIA

Affected Council District: 11

To be completed by Mayor's Legislative Team:

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