

BILL/ RESOLUTION REQUEST

- 1. Title:** Approves a Standard Consumer Service Concession Agreement with A Massage, Inc. d/b/a A Massage to relocate to Concourse A for two years (201204545-00).
- 2. Requesting Agency:** DIA
- 3. Contact Person *with actual knowledge of proposed ordinance***
 - Name:** Stacy Corbett
 - Phone:** 303-342-2506
 - Email:** stacy.corbett@flydenver.com
- 4. Contact Person *with actual knowledge of proposed ordinance who will present the item at Mayor Council and who will be available for first and second reading, if necessary***
 - Name:** Brian Elms
 - Phone:** 303-619-7353
 - Email:** brian.elms@flydenver.com
- 5. Describe the proposed ordinance, including what the proposed ordinance is intended to accomplish, who's involved**
 - a. Scope of Work**

This new concession agreement allows A Massage to relocate to vacant space in the center core of Concourse A for two years until the Premium Value Concession Program (PVCP) rule for Services is finalized and a determination as to receipt of benefit has been made. A Massage must vacate its current location to allow for a newly selected tenant (Host-CTI DEN F&B II, LLC d/b/a Cru-A Wine Bar).
 - b. Duration**

3/1/2012 – 2/28/2014
 - c. Location**

DIA
 - d. Affected Council District**

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 - e. Benefits**

Provides for on-going revenue generation.
 - f. Costs**

A Massage will offer chair and table massage services along with spa-related retail items. Annual rental revenue of the greater of a Minimum Annual Guarantee (MAG) of \$34,391 or percentage compensation of gross revenues: 10% for less than \$1 million; 12% for \$1 million - \$2 million; and 14% for over \$2 million.
- 6. Is there any controversy surrounding this ordinance, groups or individuals who may have concerns about it? Please explain.**

No.

Bill Request Number: BR12-0273

Date: 4/3/2012