

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**. Contact the Mayor's Legislative team with questions

Date of Request: 7/14/2023

Please mark one: Bill Request or Resolution Request

1. Type of Request:

- Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment
- Dedication/Vacation Appropriation/Supplemental DRMC Change
- Other:

2. Title: (Start with *approves, amends, dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Amends a contract with Zuora, Inc. to increase the contract amount by \$4,475,523.15 and extending the term by three years for continual use and support of the Zuora Billing software

3. Requesting Agency: Technology Services

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Jules Jupille	Name: Joe Saporito
Email: Juliana.jupille@denvergov.org	Email: joseph.saporito@denvergov.org

5. General description or background of proposed request. Attach executive summary if more space needed:

The Department of Transportation and Infrastructure (DOTI) Wastewater Management Division (WMD) operates as an enterprise fund providing Sanitary Sewer and Storm Drainage services to Denver residents. DOTI selected the Zuora Billing system through a competitive solicitation process and was able to optimize their subscription management and revenue processes. This system is currently used by DOTI WMD and through this amendment, DOTI will be able to continue with the use and support of the Zuora Billing system. DOTI currently has approximately 165,000 Sanitary Sewer customers and 166,617 Storm Drainage customers using the system.

6. City Attorney assigned to this request (if applicable): Andrew Riester

7. City Council District: N/A - Citywide

8. **For all contracts, fill out and submit accompanying Key Contract Terms worksheet**

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):

Standard Expenditure contract exceeding \$500,000

Vendor/Contractor Name: Zuora, Inc.

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Contract control number: Original TECHS-202055087-00
This amendment TECHS-202369042-01

Location: Citywide

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many? First**

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

Current Term: 7/23/2020 - 7/23/2023 Proposed term: 7/23/2020 – 7/23/2026 Duration: 6 years

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
\$4,477,210.00	\$4,475,523.15	\$8,952,733.15

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
7/23/2020 - 7/23/2023	Three Years	7/23/2026

Scope of work:

Vendor will continue to support the Zuora Billing software according to our Service Level Agreement. This includes vendor monitoring of the application as well as issue resolution assistance to ensure the application is functioning at its maximum performance.

Was this contractor selected by competitive process? Yes **If not, why not?**

Has this contractor provided these services to the City before? Yes No

Source of funds: Wastewater Management Operations

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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