



USE AND LEASE AGREEMENT WITH Amazon.com

JULY 10, 2024

PHIL WASHINGTON, CHIEF EXECUTIVE OFFICER
DENVER INTERNATIONAL AIRPORT

PENNY MAY, CHIEF COMMERCIAL OFFICER

GEORGE KARAYIANNAKIS, SENIOR VICE PRESIDENT,
AIRLINE AND COMMERCIAL AFFAIRS

- DEN is seeking City Council approval of the following contract:
 - New lease with Amazon.com (Amazon)
 - Term will be for three years, with two additional one-year extension options
 - Rates and Charges apply



- DEN is required by the Federal Aviation Administration to allow any air carrier who wishes to operate at the airport to be able to do so.
- All air carriers at DEN have a choice to sign a Use and Lease Agreement (ULA) and become signatory, which offers them the opportunity to have preferential access to gates and pay reduced Rates and Charges.
- Cargo carriers can become signatory at DEN by agreeing to lease space at the airport.
- Air carriers who do not meet the requirements or do not wish to become signatory can still operate at DEN via a permit.

- DEN seeks to provide every opportunity for air carriers who wish to take advantage of ULAs to do so.
- DEN values these contracts, as they illustrate the commitment of these carriers to Denver as well as overarching economic development and opportunity for the global community we serve.
- Contractual lease and payment terms provide stability in airline revenue and instills confidence from rating agencies and bondholders in DEN's financial future

- We are seeking City Council approval for Amazon.com ULA:
 - For Rates and Charges
 - Three-year term, starting on date of execution, with two one-year extension options



QUESTIONS?

