

## **BILL/ RESOLUTION REQUEST**

- 1. Title:** Approves a Standard Food and Beverage Concession Agreement with DIA Wine Bar Partnership dba Vino Volo in Concourse A (201204318-00).
- 2. Requesting Agency:** DIA
- 3. Contact Person *with actual knowledge of proposed ordinance***
  - Name:** Stacy Corbett
  - Phone:** 303-342-2506
  - Email:** stacy.corbett@flydenver.com
- 4. Contact Person *with actual knowledge of proposed ordinance who will present the item at Mayor Council and who will be available for first and second reading, if necessary***
  - Name:** Brian Elms
  - Phone:** 303-619-7353
  - Email:** brian.elms@flydenver.com
- 5. Describe the proposed ordinance, including what the proposed ordinance is intended to accomplish, who's involved**
  - a. Scope of Work**

DIA Wine Bar Partnership was selected for this concession location in the east subcore of Concourse A through an RFP process issued on August 15, 2011 for a food and beverage wine bar concept.
  - b. Duration**

Date of Execution to 12/31/2019 (approximately 7 years)
  - c. Location**

DIA
  - d. Affected Council District**

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  - e. Benefits**

Products and services to be provided to the traveling public on Concourse A.
  - f. Costs**

Vino Volo will offer wines by the glass (or bottle if consumed in Wine Bar location); small plate food items as well as other non-alcoholic beverages including soft drinks; and the retail sale of wine-related accessories and gifts.. Estimated incremental sales revenues of \$1 million resulting in annual rental revenue of the greater of a Minimum Annual Guarantee (MAG) of \$127,500 or percentage compensation of gross revenues: 10% for less than \$1 million; 12% for \$1 million - \$2 million; 14% for over \$2 million; and 17% for alcohol.

**6. Is there any controversy surrounding this ordinance, groups or individuals who may have concerns about it? Please explain.**

No.

**Bill Request Number: BR12-0276**

**Date: 4/3/2012**