

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team
at MileHighOrdinance@DenverGov.org by 9 a.m. Friday. Contact the Mayor's Legislative team with questions

Date of Request: 3/06/2025 _____

Please mark one: Bill Request or Resolution Request

Please mark one: The request directly impacts developments, projects, contracts, resolutions, or bills that involve property and impact within .5 miles of the South Platte River from Denver's northern to southern boundary? (Check map [HERE](#))

Yes No

1. Type of Request:

Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment

Dedication/Vacation Appropriation/Supplemental DRMC Change

Other:

2. **Title:** (Start with *approves*, *amends*, *dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Approves a contract with Aramark Sports & Entertainment Services LLC for Rates and Charges and a term ending on 01-31-2030 to provide Foodservice/Retail Operations for Denver Arts & Venues at Red Rocks Amphitheatre and the Denver Coliseum, in Council Districts 9 and 10 (THTRS-202477263).

3. **Requesting Agency:** Denver Arts & Venues

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: Tad Bowman	Name: Tad Bowman
Email: tad.bowman@denvergov.org	Email: tad.bowman@denvergov.org

5. **General description or background of proposed request. Attach executive summary if more space needed:**

(who, what, why) New concessions agreement with Aramark Sports & Entertainment Services LLC to provide Foodservice/Retail Operations at Red Rocks Amphitheatre and the Denver Coliseum to replace previous contract. Vendor was selected through a competitive procurement process.

6. **City Attorney assigned to this request (if applicable):** Josh Roberts

7. **City Council District:** 9 & 10

8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):

Professional Services -

Vendor/Contractor Name (including any dba's): Aramark Sports & Entertainment Services, LLC

Contract control number (legacy and new): THTRS-202477263

Location: Red Rocks Amphitheatre and Denver Coliseum

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many?** _____

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):
2/1/25 – 1/31/2030 with a 1-year extension by amendment

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
Rates & Charges	0	Rates & Charges

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
2/01/2025	N/A	1/31/2030

** This is City will receive 58% of total gross sales. Total amount is currently unknown**

Scope of work:

The vendor will provide food, beverage, and merchandise sales and services at Red Rocks Amphitheatre and Denver Coliseum or other city facilities as designated by the City and County of Denver. The vendor will be paid a management fee of 1% of the Gross Sales for their service with the ability to earn up to an additional 1.9% of the Gross Sales based on achievement of annual incentives. The City is guaranteed 58% of the Gross Sales each month and the Gross Profit generated from the food, beverage and merchandise sales belong with the City. The vendor performs the work for the benefit and at the direction of the City. The City has final say on all operations including all food and beverage products and retail options. The vendor must strictly adhere to the City's final decisions regarding all operations, including food and beverage products and retail options, to ensure alignment with City standards and expectations.

Was this contractor selected by competitive process? Yes RFP # 2024.04 **If not, why not?**

Has this contractor provided these services to the City before? Yes No

Source of funds: N/A – Revenue Contract

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Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts):

Who are the subcontractors to this contract?

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