

DO NOT INVOICE THIS ADDRESS

City and County of Denver  
 Purchasing Division  
 201 W. Colfax Ave Dept. 304  
 Denver, CO 80202  
 United States of America  
 Ph: 720-913-8100 Fax: 720-913-8101



Purchase Order Number	PO-00129698
Purchase Order Date	Mar 20, 2023
Contract ID	
Payment Terms	Net 30
Payment Type	ACH
Buyer	Leann Rush (303) 342-2298 Leann.Rush@denvergov.org

Supplier
M - B CO INC P O BOX 200 NEW HOLSTEIN, WI 53061 United States of America Ph: (920) 8984203

Ship-To
DEN Maint Center 27500 E 80th Ave Unit A Denver, CO 80249 United States of America Steven Ricci

Bill To
Denver International Airport 8500 Pena Boulevard Room 8870 Denver, CO 80249-6340 United States of America Steven Ricci

Currency	Total Lines Amount	Tax Exempt	Total PO Amount
USD	\$876,856.45	98-02890-0000	\$876,856.45
Shipping Terms	Shipping Method	Shipping Instructions	
FOB Destination	Common Carrier		

Goods Lines								
Line Number	Item Name	Supplier Item Identifier	Description	Due Date	Unit of Measure	Quantity	Unit Price	Line Amount
1			Custom Chassis Snow Blower - The MB4 chassis is designed to host the M-B MH7500		Each	1	\$876,856.45	\$876,856.45
2021 Capital replacements for W-16-056 / Piggy back on Minnesota State contract 222955								

This PO is for One (1) current model year Custom Chassis Snow Blower - The MB4 chassis is designed to host the M-B MH7500 including all options as specifically outlined in quote number MN ST 222955,  
Estimated delivery: Units to be delivered to Denver International Airport. .  
Shipping: F.O.B. Denver, CO. 80249, Payment: Pricing listed includes volume discount and delivery. Term: Net 30 upon receipt of vehicles

This Purchase Order has been issued in accordance with DRMC 20-64.5 of the Revised Municipal Code: Cooperative Purchasing and is supported by State of Minnesota award #222955. The City and County of Denver Colorado's terms and conditions herein supersede and replace all terms and conditions of State of Minnesota award #222955 S-863(5).

All Titles to Read:  
City and County of Denver  
201 West Colfax Avenue Dept. 304  
Denver, CO 80202  
Contact person for delivery and other questions is Steve Ricci at 303-342-2778 or steven.ricci@flydenver.com  
Vendor to fill in and submit Vehicle Check-In Sheet.  
Delivery will NOT be considered complete without it.  
Delivery: Monday through Friday between 8:00am and 4:00pm. Location:  
DENVER INTERNATIONAL AIRPORT FLEET  
27500 E 80th Ave, Unit A  
Denver, CO 80249

SUPPLIER: You must confirm this order with the primary agency contact listed above.

Purchase Order price listed herein includes all shipping and handling.

PACKING SLIPS AND PURCHASING INVOICE(S): All Packing Slips and Invoice(s) must match and reference the Purchase Order exactly, please include the PO Number and requestors name. Upon service completion and/or delivery of goods, please reference Purchase Order (PO) number. Please send/copy invoices to accounts.payable@flydenver.com.

All billing inquiries are to be directed to the billing agency contact listed above.

CHANGES TO THIS PURCHASE ARE NOT VALID WITHOUT PRIOR APPROVAL FROM PURCHASING.

Purchase pursuant to 3.26(e)-This Master Purchase Order is contingent on Council approval and is void without such action.



Authorized By

By accepting this Purchase Order you agree to the Terms and Conditions of the General Services Purchasing Division.  
Follow the URL provided to the Purchase Order Terms and Conditions –  
<http://www.denvergov.org/content/denvergov/en/purchasing-main-page/POterms.html>



M-B Companies, Inc.  
 Airport Maintenance Products  
 201 MB Lane | Chilton, WI 53014 | USA  
 Phone: +1 920 849 2313 | Fax: +1 920 849 2629  
 www.m-bco.com  
 sales.mb@aebe-schmidt.com

Verisys Registrars®  
 Helpful Auditing  
 ISO 9001 2015 Certified

Effective 11/15/2022	<b>MB List Price Schedule</b>		Expires 5/15/23
<b>Quotation For:</b>			
Customer	Denver International Airport	Date	3/8/2023
Address	8500 Pena Blvd	Quotation #:	MN ST 222955
City, State, Zip Code	Denver Colorado, 80249	Customer ID:	
Point of Contact	Steve Ricci	Quotation valid until:	5/15/2023
Phone and Email Address		Prepared by:	Jessie Carr

**Comments or Special Instructions:**

Delivery charges will be figured based on end user location and current ship rates.  
 Startup and Training charges will be included at end user location  
 Final quote to end user will include this information.

PRODUCT CODE	DESCRIPTION	QTY	UNIT LIST PRICE	EXT. AMOUNT
MB4 Blower	Custom Chassis Snow Blower - The MB4 chassis is designed to host the M-B MH7500 snow blower head and can be equipped to interchange for use with front plows, front brooms, tow brooms, and other equipment as desired. MB4 High Performance Airport Snow Blower design provides more than 1,000 HP to power snow blower head. The standard 755 HP electronic turbocharged T4F EPA emission certified auxiliary engine provides its entire 755 HP to the impeller drive. The hydrostatic blower ribbon is powered by the chassis engine. The ribbon is independently reversible and the speed is independent of impeller speed. Unique programming assures ribbon speed is automatically adjusted to compensate for vehicle speed. The efficient use of power from both engines provides a capacity up to 7500 tons per hour and cast distances in excess of 150 feet. Head cutting height is 58 inches and the 52.5" diameter ribbon has a cutting width is 102 inches. The 59" diameter fabricated impeller includes replaceable blades, mechanical drive and shear bolts to protect impeller and impeller drive. The rotating impeller housing and discharge chute allow adjustable cast direction, rotating 140 degrees from standard flat cast right. Steel cutting edge, pneumatic casters, Integrated carbide skid shoes, and rubber side containment blades are standard.	1	\$ 845,132.00	\$ 845,132.00
<i>Bulleted Items are Included or are features of the Base Unit</i>				

- Rear engine type chassis with four wheel Tru-Trac™ 4x4 drive
- Standard 164 inch wheel base with sharp steering axle cramp angles efficiently provide small turning circles
- Butterfly type hood enclosure for both chassis and auxiliary engines, opens with power assist for maintenance and repair access
- 496 HP electronic turbocharged diesel T4F EPA emission certified chassis engine, includes ether start
- Allison RDS 4000, 6 speed transmission
- M-B "Torque Flow" transfer case featuring the Eaton Tru-Trac automatic differential. Single speed produces a wide torque / speed range. for low speed torque and speeds up to 45 MPH. Automatically and constantly proportions torque delivery between front and rear axles. Uses helical gears for positive and smooth torque transmission.
- M-B 29,000 pound front driving / steering axle with limited slip differential
- Dana 23,000 pound rear driving axle with limited slip differential
- Tapered spring suspension for smoother ride and increased driver control
- ABS air brake control system (4-channel) with automatic traction control
- Dual 125 gallon fuel tanks for drive and snow blower engines for up to 12 hours of operation
- 445/65R22.5 LR L traction tread front and rear tires
- M-B two-man, air ride cab: Panoramic view. All flat glass for easy and local replacement. Forward slope windshield. Four windshield wipers with three motor system for reduced linkage issues and to provide better snow removal on windshield. Air-ride driver and passenger seats with adjustable lumbar support. Standard features include FMVSS compliant lighting, side light bars, heated windshield, cab heater, heated power mirrors, power windows, and FAA approved strobes on cab and rear engine enclosure .
- Operator friendly, cab integrated microprocessor CAN bus controls with MDC (Monitor, Diagnose, Control) color screen display for chassis and equipment, with CAN joystick for attachment operation
- 1 yr warranty included in base unit.
- Consult M-B prior to order to confirm choice of options.

**Price for base unit:**

SUBTOTAL	\$	845,132.00
OTHER		
<b>TOTAL</b>	<b>\$</b>	<b>845,132.00</b>

OPTIONS

<b>Chassis Options</b>			
Four wheel steering with 27,000 pound rear drive/steer axle	1	\$ 22,003.00	\$ 22,003.00
Engine oil pan heater, pad type		\$ 776.00	\$ -
Engine block heater, immersion type	1	\$ 537.00	\$ 537.00
Battery trickle charger, 1.5 amp	1	\$ 622.00	\$ 622.00
Battery charger, 20 amp		\$ 707.00	\$ -
Battery heater, pad type		\$ 1,146.00	\$ -
Remote battery jump start lugs	1	\$ 384.00	\$ 384.00
Remote air fill port	1	\$ 232.00	\$ 232.00
Hydraulic oil tank heater, pad type		\$ 652.00	\$ -
Fuel heater, immersion tank type		\$ 776.00	\$ -
Coolant filter	1	\$ 236.00	\$ 236.00
Rear bumper chevron striping	1	\$ 385.00	\$ 385.00
Eight inch reflective stripe		\$ 918.00	\$ -
Numbers and lettering on unit	1	\$ 674.00	\$ 674.00
Rustproofing: under floor, fenders and battery box	1	\$ 925.00	\$ 925.00
Rear mounted pintle hook	1	\$ 256.00	\$ 256.00
Spare chassis tire and wheel		\$ 2,682.00	\$ -
<b>Chassis Cab Options</b>			
Air Conditioning	1	\$ 4,043.00	\$ 4,043.00
Dual Core Heater		\$ 2,554.00	\$ -
Deluge System (Requires side door wipers)	1	\$ 2,298.00	\$ 2,298.00
Side door window wipers	1	\$ 923.00	\$ 923.00
Heated option for side door window wipers		\$ 408.00	\$ -
Heated option for windshield wipers		\$ 597.00	\$ -
Radio, AM/FM with weather band and CD player	1	\$ 697.00	\$ 697.00
Rear view camera system, color (Includes rear facing LED flood lights)	1	\$ 2,238.00	\$ 2,238.00
Golight Strkyer remote spot light on cab, (1)	1	\$ 927.00	\$ 927.00
HID lights on cab light bar, flood, (2)	1	\$ 1,966.00	\$ 1,966.00
HID lights on cab light bar, trapezoid, (2)	1	\$ 1,829.00	\$ 1,829.00
HID lights on cab light bar, spot, (2)	1	\$ 1,843.00	\$ 1,843.00
LED lights on cab light bar, flood, (2)		\$ 1,158.00	\$ -
LED lights on cab light bar, trapezoid, (2)		\$ 1,085.00	\$ -
LED lights on cab light bar, spot, (2)		\$ 1,092.00	\$ -
Rear facing LED flood lights, (2)		\$ 411.00	\$ -
Amber snow plow lights on cab light bar, (2)		\$ 565.00	\$ -
Fire extinguisher, 2A:10BC, 5 lb. with mounting bracket	1	\$ 288.00	\$ 288.00
Fire extinguisher, 10A:40BC, 10 lb. with mounting bracket		\$ 350.00	\$ -
<b>Snow Blower Options:</b>			
800 HP T4F Snowblower Engine in place of 755 HP T4F Snowblower engine	1	\$ 6,371.00	\$ 6,371.00
496 HP T4F Snowblower Engine in place of 755 Hp T4F Snowblower Engine. Capacity up to 4000 tons per hour with a cast distance up to 100 feet.		\$ (30,061.00)	\$ -
Loading chute with directional flipper control for dump truck or spot casting		\$ 16,647.00	\$ -
Poly cutting edge in place of steel cutting edge		\$ 760.00	\$ -
<b>Blower Engine Options:</b>			
Blower engine oil pan heater, pad type		\$ 776.00	\$ -
Blower engine block heater, immersion type	1	\$ 531.00	\$ 531.00
Hydraulic oil tank heater, pad type		\$ 652.00	\$ -
Coolant filter	1	\$ 463.00	\$ 463.00
<b>Snow Blower Spare Parts:</b>			
Steel cutting edge		\$ 229.00	\$ -
Poly cutting edge		\$ 885.00	\$ -
Carbide skid shoes (2)		\$ 498.00	\$ -
Pneumatic caster assembly	1	\$ 956.00	\$ 956.00
Shear bolt kit (5 sets, 10 total)	1	\$ 232.00	\$ 232.00
		Options Subtotal	\$ 51,859.00
		Total from Base unit	\$ 845,132.00
		Total Unit Price	\$ 896,991.00

Discount off Total Unit Price, exclusive of freight, Quantity 3+ units; deduct: 2%

**Delivery Starting Point**

**Chilton, WI 53014**

**Delivery Ending Point**

**City, State, Zip Code**

Delivery price determined by calculated mileage between points (Yahoo Maps) and current shipping rates

5%	\$ 44,849.55	\$ 852,141.45
1075	\$ 13.00	\$ 13,975.00

**SUBTOTAL**

**\$ 866,116.45**

**Additional options for DIA**

Option for 3 digit blue numbers on rear of unit

\$ 1,122.00

Option for master switch light indicator

\$ 470.00

**Total with additional options**

**\$ 867,708.45**

M-B Contact: Jessie Carr  
201 MB Lane  
Chilton, WI 53014  
Phone (920) 242-4134 Fax (920) 849-2629  
E-mail: Jessie.Carr@aebi-schmidt.com

**March 8, 2023**

**Denver International Airport**  
**ATTN: Steve Ricci**  
**8500 Pena BLVD**  
**Denver, CO 80249**

Dear Mr. Ricci,

M-B Companies, Inc. is pleased to quote to the Denver International Airport an MB4 snow blower unit. Unit will be purchased and built-in accordance the options you selected utilizing the M-B Companies Minnesota State Contract #222955 and relevant MB4 pricing sheet (see attached).

**MB4 Snow Blower unit.**

**Net Price each:                   \$ 876,856.45**  
**Each Additional Unit:           \$ 876,856.45**

**Terms and Conditions**

- Shipping: F.O.B. Denver, CO. 80249
- Payment: Pricing listed includes volume discount.
- Term: Net 30
- Pricing does not include any applicable taxes.
- **Estimated delivery: For 1 unit late November 2023 additional units 450 days.**
- Warranty: chassis 1-year, engines 2-years, and transmission 3-years.
- Onsite training included (operators and mechanics), not to exceed 3 days in order to accommodate multiple shifts.
- Factory training or pre-shipment inspection at Chilton, WI location available upon request.
- Units will be operated an additional 4 (four) hours (both engines) besides the standard test drive to help with delivery readiness upon arrival.
- Quote good until 5/15/2023

Thank you for this opportunity, if you have any questions please contact myself at 920-242-4134 or email at [jessie.carr@aebi-schmidt.com](mailto:jessie.carr@aebi-schmidt.com)

Respectfully,

*Jessie Carr*

Jessie Carr  
Regional Sales Manager  
M-B Companies, Inc.

CITY PO EXHIBIT  
City and County of Denver  
Fleet Management  
Vendor Supplied Information Data

City Unit(s) # \_\_\_\_\_

(City Use Only) \_\_\_\_\_

**ENTER CITY PURCHASE ORDER NUMBER: PO-** \_\_\_\_\_  
Example: PO-00003584

***The following underlined forms and information are REQUIRED for new vehicle deliveries:***

- Copy of entire Purchase Order (all pages)
- Original MSO (Manufacturers Statement of Origin) – is required for all vehicles except off-road and construction equipment. May receive one for some off road equipment if manufacturer issues one.  
Name of purchaser: **City and County of Denver**  
Address: **201 W. Colfax Ave. Dept. 304**  
**Denver, CO 80202**
- Secured Dealer Bill of Sale (DR2407) – IN STATE ONLY – Required for on the road vehicles Such as cars, pickup[s], vans and any vehicle under 16,000 GVWR. Not needed if odometer Section is filled out and signed on MSO. Not required on vehicles over 16,000GVWR LBS.
- Application for Title and Registration (DR2395) – Required for all on-road vehicles and trailers.
- Verification of Vehicle Identification Number (DR2698) – Required for all Vehicles coming from an out of state dealer, incomplete vehicle. I.E. Cab and Chassis.
- Statement of Fact (DR2444) - Required on all vehicles with modifications to the cab and chassis. Such as a body crane, auxiliary engine, etc. The statement of fact must include the modifications made and include VIN numbers of chassis and equipment.
- Special Mobile Machinery Form (DR2689) - Required on all off road and Construction equipment. I.E. Front end loaders, tractors, skid steer loaders, Mowers, air compressors, motor graders, etc.
- Weight slip required - (on all incomplete vehicles that are made into a complete vehicle) – and all off-road equipment and construction type equipment. (Front end loaders, sweepers, graders, air compressors, rollers, etc.).
- Temporary License Plate – Required for all on-road vehicles. Not required for off road Equipment.
- Original Dealer Invoice – Required for all vehicles on and off the Road.
- Receipt or Contract for Optional Warranty – Only if spec or called out on P.O.
- Shop and Parts manuals (as required) (CD or electronic form preferred) – Only if spec or show as a line item of P.O.
- Standard Sales Tax Receipt for Vehicle Sales (DR0024)-IN STATE ONLY- Required for purchases to disclose the purchase amount to the state.

Dealer Signature: \_\_\_\_\_ Date: \_\_\_\_\_