

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team
at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**.

****All fields must be completed.****

Incomplete request forms will be returned to sender which may cause a delay in processing.

Date of Request: 8/17/12

Please mark one: ☒ Bill Request or ☐ Resolution Request

1. Has your agency submitted this request in the last 12 months?

☐ Yes ☒ No

If yes, please explain:

2. Title: Ordinance request approving a contract with Ballet Nouveau Colorado, THTRS-201207018

3. Requesting Agency: Arts & Venues Denver

4. Contact Person: (With actual knowledge of proposed ordinance/resolution.)

- Name: Lisa Gedgaudas
- Phone: 720.865.4260
- Email: lisa.gedgaudas@denvergov.org

5. Contact Person: (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor-Council and who will be available for first and second reading, if necessary.)

- Name: Lisa Gedgaudas
- Phone: 720.865.4260
- Email: lisa.gedgaudas@denvergov.org

6. General description of proposed ordinance including contract scope of work if applicable: This ordinance will approve a contract with Ballet Nouveau Colorado, THTRS-201207018. Ballet Nouveau will manage performers for the Carry On Live Performance at the Ellie Caulkins Opera House on September 7, 2012.

*****Please complete the following fields:***

- a. Contract Control Number: THTRS-201207018
- b. Duration: Date of execution to October 7, 2012
- c. Location: 1245 Champa Street, Denver, CO 80204
- d. Affected Council District: Council District 8

e. Benefits: This agreement between the Parties creates a revenue sharing opportunity for the City & County of Denver, Arts & Venues Denver whereby the Contractor accepts, as the sole compensation for services rendered and costs incurred under this Agreement, an amount equal to seventy percent (70%) of Gross Gate Receipts (as hereinafter defined) from ticket sales for the Event. The City shall receive an amount equal to thirty percent (30%) of Gross Gate Receipts from ticket sales for the Event. For purposes of this Agreement, "Gross Gate Receipts" shall mean the difference between all proceeds generated from ticket sales for the Event and the associated marketing/promotion costs and expenses, house costs, and ticketing costs.

f. Costs: Estimated ticket sales (revenue) are \$70,000.00 less marketing and promotion expenses of \$3,000.00, houses costs of \$11,000.00, and \$4,500.00 ticketing costs are equal to a net revenue of \$51,500.00 which will serve as the qualifying amount for the 70/30% split.

7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) Please explain. None that is known.

To be completed by Mayor's Legislative Team:

SIRE Tracking Number: _____

Date Entered: _____

EXECUTIVE SUMMARY

Ordinance request approving a contract with Ballet Nouveau Colorado, THTRS-201207018

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This agreement between the Parties creates a revenue sharing opportunity for the City & County of Denver, Arts & Venues Denver whereby the Contractor accepts, as the sole compensation for services rendered and costs incurred under this Agreement, an amount equal to seventy percent (70%) of Gross Gate Receipts (as hereinafter defined) from ticket sales for the Event. The City shall receive an amount equal to thirty percent (30%) of Gross Gate Receipts from ticket sales for the Event. For purposes of this Agreement, "Gross Gate Receipts" shall mean the difference between all proceeds generated from ticket sales for the Event and the associated marketing and promotion costs and expenses, house costs, and ticketing costs.

Estimated ticket sales (revenue) are \$70,000.00 less marketing and promotion expenses of \$3,000.00, houses costs of \$11,000.00, and \$4,500.00 ticketing costs are equal to a net revenue of \$51,500.00 which will serve as the qualifying amount for the 70/30% split.

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