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BAC-7710

Contact Information

Contact Name	Jennifer Hallinan	Home Address	5100 E Dartmouth Ave
Preferred Phone	3039108341	Home City	Denver
Preferred Email	jennifer.hallinan@hines.com	Home State	CO
Other Phone		Home Zip	80222-7337
Other Email		County	Denver
DOB	[REDACTED]	Hispanic or Latino origin or Descent?	No
SSN	[REDACTED]	Race/Ethnicity	Caucasian
Gender	Female	Other Ethnicity	
Other Gender		Salutation	Mrs.

Board Information

Board Name	Downtown Denver Business Improvement District	Other boards or commissions served	
Status	New	Resigned	
Term Start Date			
Term End Date			

Work Information

Employer	Hines	Work Address	5100 E Dartmouth Ave
Position	Senior Property Manager	Work City	Denver
Business Phone #	3032961646	Work State	CO
Work Email		Work Zip	80222-7337

Additional Information

Are you a registered voter?	Yes	Objection to appointment?	No
If so, what county?	Denver	Special Information	
Denver City Council District No	3		

Education and General Qualifications

Name of High School	Arapahoe High School	Name of Graduate School	Marylhurst University
Location of High School	Centennial Colorado	Location of Graduate School	Oregon
# of Years Attended High school	2	# of Years Attended Graduate School	2
Did you Graduate	Yes	Did you Graduate	Yes

High School

Graduate Major Masters of Business Administration

Name of College University of Colorado
 Location of College Boulder Colorado
 # of Years Attended College 4
 Did you Graduate College Yes
 Undergrad Major International Affairs, Economics

Reference Details

Reference Name #1 Eric Weisenstein Reference Email #1 eric.weisenstein@hines.com
 Reference Phone #1 3032921999 Reference Address #1

Reference Name #2 Stephanie Rosenthal Reference Email #2 stephanie.rosenthal@hines.com
 Reference Phone #2 3035721144 Reference Address #2

Reference Name #3 Lee Wallis Reference Email #3
 Reference Phone #3 (303) 868-4800 Reference Address #3

Agree to a background check

Owner Romaine Pacheco

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Notes & Attachments

Resume - Jennifer Hallinan DeLeon.pdf

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Description

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JENNIFER HALLINAN DELEON

5100 E Dartmouth Avenue, Denver Colorado 80222 · 303-910-8341
JLHALLINAN@GMAIL.COM

Experienced Senior Property Manager with a demonstrated history of working on Class A, high profile properties. Skilled in Corporate Social Responsibility, Sustainable Business, Corporate Communications, Market Research, and Working with Institutional Clients. Proficient in several accounting software programs including JDE, Yardi and Realogic as well as the Adobe Creative Suite (including InDesign, Photoshop, Lightroom, Illustrator). Extensive experience in managing major TI projects, acquisitions, dispositions, and due diligence. Currently serve as Vice Chair on the Board of Directors for the Denver Business Improvement District (BID) and a founding board member of the Denver Local Maintenance District (LMD) for Skyline Park.

EXPERIENCE

MAY 2012 – PRESENT

SENIOR PROPERTY MANAGER, HINES

I manage high profile Class A office buildings in the heart of downtown Denver totaling 1MM SF. I am responsible for \$20MM + operating budgets, large scale projects including major building repositioning and I lead a team of more than 15 professionals. Much of my time is spent working directly with my institutional and REIT clients, focused on value creation and portfolio management. I am engaged with all leasing and asset management functions from first inquiry through TI completion. Also, I am involved in business development and serve on the Hines Denver leadership team. I began as an Assistant Property Manager in 2012, promoted to Property Manager in 2016; promoted to General Property Manager in 2018; promoted to Senior Property Manager in 2021.

JUNE 2009 – MAY 2012

ASSISTANT PROPERTY MANAGER, GRUBB & ELLIS (NOW NEWMARK GRUBB KNIGHT FRANK)

I worked on a team that managed over 1.3MM SF of office, retail and mixed-use projects. My primary role was to run all day-to-day operations, manage vendors and contracts as well as maintain tenant relationships.

OCTOBER 2006 – JUNE 2009

MARKETING & LEASING SPECIALIST, REAL CAPITAL SOLUTIONS

As an intern for almost 3 years, I spent most of my time assisting in office as well as retail lease negotiations and preparation, and special research projects directly for the CEO.

PROFESSIONAL DESIGNATIONS

- CCIM Designation Candidate, expected completion in 2022
- LEED Green Associate, since 2013

EDUCATION

2013

MASTER OF BUSINESS ADMINISTRATION, MARYLHURST UNIVERSITY

Specialization in Sustainable Development

2011

MASTER PROGRAM OF LIBERAL ARTS (ALM) IN EXTENSION STUDIES, FIELD: SUSTAINABILITY, HARVARD

UNIVERSITY

Focus - Corporate Sustainability

2009

BACHELORS DEGREE IN INTERNATIONAL AFFAIRS, FOCUS ON ECONOMICS, UNIVERSITY OF COLORADO, BOULDER



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BAC-7695

Contact Information

Contact Name	Edward Blair	Home Address	4905 Buffalo Grass Loop
Preferred Phone	303-884-9060	Home City	Broomfield
Preferred Email	ed.blair@sagehospitalitygroup.com	Home State	CO
Other Phone		Home Zip	80023
Other Email	ed.blair@sagehospitalitygroup.com	County	Broomfield
DOB	[REDACTED]	Hispanic or Latino origin or Descent?	No
SSN	[REDACTED]	Race/Ethnicity	Caucasian
Gender	Male	Other Ethnicity	
Other Gender		Salutation	Mr.

Board Information

Board Name	Downtown Denver Business Improvement District	Other boards or commissions served	
Status	New	Resigned	
Term Start Date			
Term End Date			

Work Information

Employer	Sage Hospitality Group	Work Address	1600 17th Street
Position	Area General Manager	Work City	Denver
Business Phone #	303-595-7200	Work State	CO
Work Email	ed.blair@sagehospitalitygroup.com	Work Zip	80202

Additional Information

Are you a registered voter?	Yes	Objection to appointment?	No
If so, what county?	Broomfield	Special Information	
Denver City Council District No	N/A		

Education and General Qualifications

Name of High School	Alr Academy High School	Name of Graduate School	
Location of High School	Colorado Springs	Location of Graduate School	
# of Years Attended High school	4	# of Years Attended Graduate School	
Did you Graduate	Yes	Did you Graduate	

High School

Graduate Major

Name of College University Of Colorado Boulder
 Location of College Boulder, CO
 # of Years Attended College 4
 Did you Graduate College Yes
 Undergrad Major Communication

Reference Details

Reference Name #1	Walter Isenberg	Reference Email #1	walter.isenberg@sagehospitalitygroup.com
Reference Phone #1	303-595-7200	Reference Address #1	1575 Welton Street, Denver, CO 80202
Reference Name #2	Kim Corrigan	Reference Email #2	kim.corrigan@sagehospitalitygroup.com
Reference Phone #2	303-595-7200	Reference Address #2	1575 Welton Street, Denver, CO 80202
Reference Name #3	Mike Zoellner	Reference Email #3	mz@zfcdenver.com
Reference Phone #3	303-748-3584	Reference Address #3	1601 Arapahoe Street, 2nd floor, Denver, CO 80202

Agree to a background check

Owner Romaine Pacheco

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Notes & Attachments

Ed Blair Resume 2021.doc

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Description

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Edward J. Blair

4905 Buffalo Grass Loop
Broomfield, CO 80023
Cell Phone: (303) 884-9060
edwardjblair7120@gmail.com

QUALIFICATIONS PROFILE

Dedicated, results-oriented leader with proven strengths in building high performing teams, driving strong culture, organization, strategic planning, customer and employee satisfaction, financial performance, energy, and enthusiasm.

EMPLOYMENT

Sage Hotel Management 2015-Current

**Oxford, Crawford and Denver Union Station
Area General Manager**

Denver, CO

**The Curtis, a Doubletree by Hilton
General Manager**

Denver, CO

**Embassy Suites Denver Downtown
General Manager**

Denver, CO

**Mile High United Way
Chief Operating Officer**

2013-2015

Denver, CO

- Responsible for Resource Development (Fundraising), IT, Marketing, Events, Human Resources, and Facilities for large local nonprofit.

Sage Hospitality Resources

2004-2013

**Embassy Suites Denver Downtown
General Manager**

Denver, CO

**The Oxford Hotel
General Manager/Executive Manager**

Denver, CO

**Louisville Courtyard Marriott (White Lodging)
General Manager**

2004

Louisville, CO

**NorthPoint Covenant Church
Associate Pastor**

2001-2004

Broomfield, CO

Associate pastor in growing church. Responsibilities included public speaking, finances, leading team of volunteers, vendor relations, human resources, day to day operations, event planning.

**Cornerstone Orthopedics & Sports Medicine P.C.
Practice Administrator**

2000-2001

Wheat Ridge/Louisville, CO

Managed a three-doctor orthopedic practice. Responsibilities included human resources, leading a team of 14 employees, credentialing doctors, insurance company, and hospital relations.

Edward J. Blair (continued)

EMPLOYMENT	Marriott International 1989-2001 General Manager, Department Manager; Housekeeping, Front Desk, Restaurant, Sales and Director of Rooms <i>Golden, CO; Denver/Boulder, CO; Memphis, TN; El Segundo, CA</i> Held management positions in housekeeping, restaurant, front office and sales departments. 6 years as a general manager in two Courtyard Marriott Hotels. Responsibilities included human resources, accounts receivable and payable, employee relations, budgeting, guest satisfaction, hotels sales effort, financial performance, capital expenditure projects, training, loss prevention <ul style="list-style-type: none">• Certified to conduct service and procedural audits in managed and franchised Courtyard Marriott Hotels for regional manager. Conducted over 25 audits.• Successfully lead two separate one million dollar hotel renovations.• Re-established standard operating procedures and leadership at Courtyard Hotel in Boulder, CO.
EDUCATION	University of Colorado, Boulder 1985-1989 <ul style="list-style-type: none">• Bachelor of Arts, Communication
AWARDS/ ACCOMPLISHMENTS	<ul style="list-style-type: none">• Marriott – Manager of the Quarter, President’s Award for Guest Satisfaction, Colorado Marriott Business Council MVP Award, Key Contributor rating – 1999 Performance Review (Upper 5-10%)• University of Colorado – Dean’s Scholar 1985-86• Sage Hospitality Resources – Excellence in Leadership (2006), Community Service Award (2007), Sage Passion Award (2009), Excellence in Associate Path (2009), Eagle Award (2011), Hotel of the Year (2011), Leader of the Year (2012), Sage Passion Award (2017)
OTHER INFORMATION	Working knowledge of Spanish Member of Mayor’s Commission on Homelessness. (2009-2016) Downtown Denver Business Improvement District Board of Directors. 2013 Chair (2009 – 2015) 14 th Street General Improvement District Board of Directors. (2019-2020)
REFERENCES	Cheryl Boyer – (646) 657-2950 Chief Operating Officer – Fulcrum Hospitality, LLC Charlie Wright – (303) 901-5465 Chief Financial Officer, Denver Zoo Jan Lucas – (303) 961-1272 Regional Vice President - Sage Hospitality Resources

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BAC-7683

Contact Information

Contact Name	Nathan Roberts	Home Address	1271 Dahlia Street
Preferred Phone	303-548-1582	Home City	Denver
Preferred Email	nathan@kittventures.com	Home State	CO
Other Phone		Home Zip	80220
Other Email		County	USA
DOB	[REDACTED]	Hispanic or Latino origin or Descent?	No
SSN	[REDACTED]	Race/Ethnicity	Caucasian
Gender	Male	Other Ethnicity	
Other Gender		Salutation	

Board Information

Board Name	Downtown Denver Business Improvement District	Other boards or commissions served	
Status	New	Resigned	
Term Start Date			
Term End Date			

Work Information

Employer	Kittredge Ventures	Work Address	511 16th Street Suite 630
Position	Managing Director	Work City	Denver
Business Phone #	303-893-2305	Work State	CO
Work Email	nathan@kittventures.com	Work Zip	80202

Additional Information

Are you a registered voter?	Yes	Objection to appointment?	No
If so, what county?	Denver	Special Information	
Denver City Council District No	5		

Education and General Qualifications

Name of High School	Kent Denver School	Name of Graduate School	University of Colorado
Location of High School	Cherry Hills Village, CO	Location of Graduate School	Boulder, CO
# of Years Attended High school	3	# of Years Attended Graduate School	2
Did you Graduate	Yes	Did you Graduate	Yes

High School

Graduate Major MBA, Real Estate

Name of College Boston College
 Location of College Chestnut Hill, MA
 # of Years Attended College 4
 Did you Graduate College Yes
 Undergrad Major Economics

Reference Details

Reference Name #1 Beth Moyski Reference Email #1 bmoyski@downtowndenver.com
 Reference Phone #1 303-571-8226 Reference Address #1 1515 Arapahoe Street Tower 3, Ste. 100
 Denver, CO 80202

Reference Name #2 Bill Mosher Reference Email #2 bmosher@trammellcrow.com
 Reference Phone #2 303-589-6137 Reference Address #2 1225 17th Street Suite 3175 Denver, CO
 80202

Reference Name #3 Rick Sloddard Reference Email #3 rick@stoddardventures.com
 Reference Phone #3 303-228-3600 Reference Address #3 5895 E. 2nd Avenue Denver, CO 80220

Agree to a background check

Owner Romaine Pacheco

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Notes & Attachments

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Nathan Roberts

NathanH.Roberts@gmail.com – (303) 548-1582

EDUCATION

University of Colorado Boulder – Leeds School of Business

Boulder, CO

MBA with emphasis in Real Estate Finance & Sustainability

May, 2016

- **Graduate Real Estate Association (GREA):** President, Class of 2016 – elected by the student body to engage and coordinate with leading industry professionals, arrange educational events, and recruit premier prospective students to the real estate program
- **CU Real Estate Center Board of Directors:** Acted as liaison between CUREC BOD and graduate students

Boston College

Chestnut Hill, MA

B.A., Economics; Minor in Hispanic Studies

May 2009

- Dean's List Second Honors, Cum Laude

PROFESSIONAL EXPERIENCE

Kittredge Ventures

Denver, CO

Managing Director

July 2018 – Present

- Small family business that owns and operates commercial real estate in Denver, CO.
- Responsible for oversight of property management, leasing, construction and development of the commercial real estate portfolio with an all in-house team.
- In charge of strategic growth opportunities including real estate acquisitions, real estate developments and non-real estate investments.

Forum Real Estate Group

Denver, CO

Senior Analyst - Development

October 2016 – July 2018

- Underwrote the financial and market feasibility of ground up multifamily and commercial development opportunities. This process included significant financial, demographic and macroeconomic trend analysis
- Worked with all internal departments to create and streamline procedures and workflow processes
- Team lead on finding, and building out new office space for our company

Opus Development Company

Denver, CO

Development Intern

May 2015 – August 2015

- Developed economic reports, created marketing collateral and executed financial underwriting to evaluate potential industrial, mixed-use and multifamily projects in Denver
- Managed relationships with city officials, real estate brokers, and landowners during the due diligence process.

REAL ESTATE CERTIFICATES AND EXPERIENCE

- Actively involved in several initiatives through the Downtown Denver Partnership, including the Upper Downtown Task Force, Downtown Property Owners' Council, and BID Renewal process.
- *ULI Partnership Forum* – selected for exceptional leadership skills and promise in academic and professional pursuits to engage with premier industry professionals via monthly forums
- *CU Real Estate Center Young Alumni Board* – active member and co-chair of the Education Committee
- *Construction Management Certificate* from Colorado State University – intensive six-month program to study every major component of the construction process
- *Licensed real estate broker in Colorado*

ADDITIONAL INFORMATION

- Fluent in Spanish, conversational in Portuguese
- Extensive travel experience, including countries in Latin America, Asia, the Middle East, Africa and Europe

Nathan Roberts

NathanH.Roberts@gmail.com – (303) 548-1582

EDUCATION

University of Colorado Boulder – Leeds School of Business

Boulder, CO

MBA with emphasis in Real Estate Finance & Sustainability

May, 2016

- **Graduate Real Estate Association (GREA):** President, Class of 2016 – elected by the student body to engage and coordinate with leading industry professionals, arrange educational events, and recruit premier prospective students to the real estate program
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Chestnut Hill, MA

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Denver, CO

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- Actively involved in several initiatives through the Downtown Denver Partnership, including the Upper Downtown Task Force, Downtown Property Owners' Council, and BID Renewal process.
- *ULI Partnership Forum* – selected for exceptional leadership skills and promise in academic and professional pursuits to engage with premier industry professionals via monthly forums
- *CU Real Estate Center Young Alumni Board* – active member and co-chair of the Education Committee
- *Construction Management Certificate* from Colorado State University – intensive six-month program to study every major component of the construction process
- *Licensed real estate broker in Colorado*

ADDITIONAL INFORMATION

- Fluent in Spanish, conversational in Portuguese
- Extensive travel experience, including countries in Latin America, Asia, the Middle East, Africa and Europe



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BAC-7695

Contact Information

Contact Name	Edward Blair	Home Address	4905 Buffalo Grass Loop
Preferred Phone	303-884-9060	Home City	Broomfield
Preferred Email	ed.blair@sagehospitalitygroup.com	Home State	CO
Other Phone		Home Zip	80023
Other Email	ed.blair@sagehospitalitygroup.com	County	Broomfield
DOB	[REDACTED]	Hispanic or Latino origin or Descent?	No
SSN	[REDACTED]	Race/Ethnicity	Caucasian
Gender	Male	Other Ethnicity	
Other Gender		Salutation	Mr.

Board Information

Board Name	Downtown Denver Business Improvement District	Other boards or commissions served	
Status	New	Resigned	
Term Start Date			
Term End Date			

Work Information

Employer	Sage Hospitality Group	Work Address	1600 17th Street
Position	Area General Manager	Work City	Denver
Business Phone #	303-595-7200	Work State	CO
Work Email	ed.blair@sagehospitalitygroup.com	Work Zip	80202

Additional Information

Are you a registered voter?	Yes	Objection to appointment?	No
If so, what county?	Broomfield	Special Information	
Denver City Council District No	N/A		

Education and General Qualifications

Name of High School	Air Academy High School	Name of Graduate School	
Location of High School	Colorado Springs	Location of Graduate School	
# of Years Attended High school	4	# of Years Attended Graduate School	
Did you Graduate	Yes	Did you Graduate	

High School

Graduate Major

Name of College University Of Colorado Boulder
 Location of College Boulder, CO
 # of Years Attended College 4
 Did you Graduate College Yes
 Undergrad Major Communication

Reference Details

Reference Name #1	Walter Isenberg	Reference Email #1	walter.isenberg@sagehospitalitygroup.com
Reference Phone #1	303-595-7200	Reference Address #1	1575 Walton Street, Denver, CO 80202
Reference Name #2	Kim Corrigan	Reference Email #2	kim.corrigan@sagehospitalitygroup.com
Reference Phone #2	303-595-7200	Reference Address #2	1575 Walton Street, Denver, CO 80202
Reference Name #3	Mike Zoelner	Reference Email #3	mz@zfcdenver.com
Reference Phone #3	303-748-3584	Reference Address #3	1601 Arapahoe Street, 2nd floor, Denver, CO 80202

Agree to a background check

Owner Romaine Pacheco

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Notes & Attachments

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Type Attachment

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Description

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Edward J. Blair

4905 Buffalo Grass Loop

Broomfield, CO 80023

Cell Phone: (303) 884-9060

edwardjblair7120@gmail.com**QUALIFICATIONS
PROFILE**

Dedicated, results-oriented leader with proven strengths in building high performing teams, driving strong culture, organization, strategic planning, customer and employee satisfaction, financial performance, energy, and enthusiasm.

EMPLOYMENT**Sage Hotel Management** 2015-Current**Oxford, Crawford and Denver Union Station
Area General Manager***Denver, CO***The Curtis, a Doubletree by Hilton
General Manager***Denver, CO***Embassy Suites Denver Downtown
General Manager***Denver, CO***Mile High United Way
Chief Operating Officer** 2013-2015*Denver, CO*

- Responsible for Resource Development (Fundraising), IT, Marketing, Events, Human Resources, and Facilities for large local nonprofit.

Sage Hospitality Resources 2004-2013**Embassy Suites Denver Downtown
General Manager***Denver, CO***The Oxford Hotel
General Manager/Executive Manager***Denver, CO***Louisville Courtyard Marriott (White Lodging)
General Manager** 2004*Louisville, CO***NorthPoint Covenant Church
Associate Pastor** 2001-2004*Broomfield, CO*

Associate pastor in growing church. Responsibilities included public speaking, finances, leading team of volunteers, vendor relations, human resources, day to day operations, event planning.

**Cornerstone Orthopedics & Sports Medicine P.C.
Practice Administrator** 2000-2001*Wheat Ridge/Louisville, CO*

Managed a three-doctor orthopedic practice. Responsibilities included human resources, leading a team of 14 employees, credentialing doctors, insurance company, and hospital relations.

Edward J. Blair (continued)

EMPLOYMENT **Marriott International** 1989-2001
General Manager, Department Manager; Housekeeping, Front Desk, Restaurant, Sales and Director of Rooms
Golden, CO; Denver/Boulder, CO; Memphis, TN; El Segundo, CA
Held management positions in housekeeping, restaurant, front office and sales departments. 6 years as a general manager in two Courtyard Marriott Hotels. Responsibilities included human resources, accounts receivable and payable, employee relations, budgeting, guest satisfaction, hotels sales effort, financial performance, capital expenditure projects, training, loss prevention

- Certified to conduct service and procedural audits in managed and franchised Courtyard Marriott Hotels for regional manager. Conducted over 25 audits.
- Successfully lead two separate one million dollar hotel renovations.
- Re-established standard operating procedures and leadership at Courtyard Hotel in Boulder, CO.

EDUCATION **University of Colorado, Boulder** 1985-1989
• Bachelor of Arts, Communication

AWARDS/ ACCOMPLISHMENTS

- Marriott – Manager of the Quarter, President’s Award for Guest Satisfaction, Colorado Marriott Business Council MVP Award, Key Contributor rating – 1999 Performance Review (Upper 5-10%)
- University of Colorado – Dean’s Scholar 1985-86
- Sage Hospitality Resources – Excellence in Leadership (2006), Community Service Award (2007), Sage Passion Award (2009), Excellence in Associate Path (2009), Eagle Award (2011), Hotel of the Year (2011), Leader of the Year (2012), Sage Passion Award (2017)

OTHER INFORMATION Working knowledge of Spanish
Member of Mayor’s Commission on Homelessness. (2009-2016)
Downtown Denver Business Improvement District Board of Directors. 2013 Chair (2009 – 2015)
14th Street General Improvement District Board of Directors. (2019-2020)

REFERENCES

Cheryl Boyer – (646) 657-2950
Chief Operating Officer – Fulcrum Hospitality, LLC

Charlie Wright – (303) 901-5465
Chief Financial Officer, Denver Zoo

Jan Lucas – (303) 961-1272
Regional Vice President - Sage Hospitality Resources