ORDINANCE/RESOLUTION REQUEST
Please email requests to the Mayor's Legislative Team
at MileHighOrdinance@DenverGov.org by **9 a.m. Friday.** Contact the Mayor's Legislative team with questions

Date of Request: January 4, 2024

Please mark one: ☐ **Bill Request** **or** ☒ **Resolution Request**

1. Type of Request:

☒ **Contract/Grant Agreement** ☐ **Intergovernmental Agreement (IGA)** ☐ **Rezoning/Text Amendment**

☐ **Dedication/Vacation** ☐ **Appropriation/Supplemental** ☐ **DRMC Change**

☐ **Other:**

2. Title: (Start with *approves, amends, dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request**,** etc.)

Approves a contract with LAZ Parking Midwest, LLC for $371,098,983.41 and for seven years with three one-year options to extend, to provide shuttle services at Denver International Airport (DEN) in Council District 11 (PLANE-202368959).

3. Requesting Agency: Department of Aviation

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: Mark Nagel, SVP Parking and Commercial Transportation	Name: Kevin Forgett, Manager of Legislative Affairs
Email: Mark.Nagel@flydenver.com	Email: Kevin.Forgett@flydenver.com

5. General description or background of proposed request. Attach executive summary if more space needed:

This approves a contract with LAZ Parking Midwest, LLC to provide shuttle services at Denver International Airport (DEN). This includes but is not limited to providing service to all Landside Employee and Shuttle Parking Lots, Airside Employee Parking Lot, as well as routes deemed necessary by DEN for emergency situations or irregular operations. This contract increases employee wages and benefits while overall significantly reducing costs to DEN and ensuring the contract remains consistent over a decade to maximize the use of assets by DEN.

This contract is a cost-plus structure, where DEN will do a direct reimbursement of costs incurred by the contractor, this includes the procurement of up to 65 compressed natural gas (CNG) powered, 40-foot buses, plus an annual Management Fee. This "costs-plus" model is a cost-effective model for DEN, but most importantly, provides the contractor's employees a livable wage (for a Commercial Driver Licensed (CDL) level position $29 per hour versus the average of $22.50 per hour).

The contract is for $371,098,983.41 and the term is seven (7) years three (3) one-year options to extend.

6. City Attorney assigned to this request (if applicable): John Redmond

7. City Council District: District 11

8. **For all contracts, fill out and submit accompanying Key Contract Terms worksheet**

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____ Date Entered: _____

Key Contract Terms

Type of Contract: (e.g., Professional Services > $500K; IGA/Grant Agreement; Sale or Lease of Real Property): Professional Services greater than $500K.

Vendor/Contractor Name (including any dba's): LAZ Parking Midwest, LLC

Contract control number: PLANE-202368959

Location: Denver International Airport

Is this a new contract? ☒ **Yes** ☐ **No** **Is this an Amendment?** ☐ **Yes** ☒ **No If yes, how many?** _____

Contract Term/Duration (for amended contracts, include _existing_ term dates and _amended_ dates): Seven (7) year term and three (3) one-year options. 02/01/2025 - 01/31/2032

Contract Amount (indicate existing amount, amended amount and new contract total):

Current Contract Amount (A)	*Additional Funds (B)*	*Total Contract Amount (A+B)*
$371,098,983.41	N/A	$371,098,983.41

Current Contract Term	*Added Time*	*New Ending Date*
02/01/2025 - 01/31/2032; 7 years with 3 one-year options to extend	N/A	01/31/2032

Scope of work:
The Contract provides Shuttle Services at Denver International Airport (DEN). This includes but is not limited to providing service to all Landside Parking Lots, Airside Employee Services as well as routes deemed necessary The contractor will (1) manage, operate, maintain, provide the vehicles, and other related services that are required for a Comprehensive Shuttle Bus Service at the Airport, (2) ensure compliance with all applicable laws, rules, regulations, and standards for busing operations, and (3) establish and maintain superior levels of customer service. The bus fleet will be equipped with state-of-the-art technology that allows LAZ and its clients to track vehicles in real time, monitor driver behavior, digitally monitor vehicle mechanical status.

Was this contractor selected by competitive process? Yes   **If not, why not?**

Has this contractor provided these services to the City before? ☒ **Yes** ☐ **No**

Source of funds: Operations and Maintenance (O&M)

Is this contract subject to: ☒ **W/MBE** ☐ **DBE** ☐ **SBE** ☐ **XO101** ☐ **ACDBE** ☐ **N/A**

WBE/MBE/DBE commitments (construction, design, Airport concession contracts):
Established a M/WBE goal of 7% and LAZ has committed to 8.2%

Who are the subcontractors to this contract? Nationwide Parking Services

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