



REQUESTED COUNCIL ACTION



- Approval of contract with V-1 Consultants, Contract No. PLANE-202578570
- **Amount:** Task Order Based Contract, not to exceed \$70,000,000. Allows specific tasks or services to be outlined and issued as needed. Each task order will detail the scope, deliverables, timelines, and payment terms for the specific task.
- Term: Date of Execution + 7 Years with two one-year options to extend
- Purpose: Denver International Airport (DEN) plans to form a Program Management Team
 (PMT) to oversee the development of the Concourse C West Expansion to add over 400,000
 square feet of space and 11 new aircraft gates.

CONTRACT OVERVIEW



Program Management Team (PMT) Overview

- The PMT's scope of work includes a wide range of services essential for the successful completion of the Concourse C West Expansion.
- These services encompass program management, environmental services, programmatic design and baseline development, permitting, and delivery method evaluation.
- The PMT will also assist with program oversight, cost and schedule management, risk management, quality assurance, stakeholder management, and community engagement, among other responsibilities.

VISION 100 ALIGNMENT





- Through the C West Expansion PMT contract, V-1 Consultants supports the growth of SBE firms, promoting diversity and inclusion in contracting to enhance DEN's supplier base.
- This approach aligns with DEN's Vision 100 goals of cultivating a talented and diverse workforce dedicated to excellence and creating an inclusive environment where everyone feels valued.



- By overseeing the development of the state-of-the-art C West Expansion, the PMT will assist DEN in accommodating increasing flight operations and passenger numbers.
- This effort aligns with DEN's goal to develop systems that ensure projects are realized efficiently and effectively to meet future demands and grow responsibly to serve 100 million passengers.

CONTRACT COMMUNITY OUTREACH



- In collaboration with the Commerce Hub, strategic outreach and engagement events were held through Taking Flight at DEN on:
 - October 10, 2024
 - November 4, 2024
 - December 12, 2024
 - January 23, 2025
 - February 13, 2025
- Additionally, DEN held an Industry Forum that included sessions on the C West Expansion program in the summer of 2024 with hundreds of attendees. The event fostered engagement and collaboration with the community and industry stakeholders, including Certified SBE and MWBE firms.

CONTRACT MWBE/ACDBE/DBE GOALS



- The Division of Small Business Opportunity (DSBO) has set a Small Business Enterprise (SBE) Defined Pool with 15% SBE Participation Goal for this opportunity, and V-1 Consultants committed to exceeding this goal.
- DEN, in collaboration with DSBO, established the SBE Defined Selection Pool program for the Concourse C West Expansion Project's Program Management Team (PMT) solicitation. Only certified SBEs, or SBE Joint Ventures, with the City and County of Denver were able to propose on this solicitation.
- This procurement method required, rather than encouraged, the proposer to be a certified SBE. This removed scoring evaluation criteria incentivizing small businesses to prime the contracts and made this a pass/fail component of the selection criteria, guaranteeing a certified small business would prime the contract. A proposer was considered responsive only if they are a certified SBE with the City and County of Denver, or if a certified SBE formed a joint venture with a non-certified firm.

CONTRACT MWBE/ACDBE/DBE GOALS



• V-1 Consultants committed to exceeding the SBE Defined Pool with 15% SBE Participation Goal utilizing the contractors shown below.



















CONTRACT SELECTION PROCESS



- Executive Order 8 requires a competitive selection process. DEN issued an RFQ on April 8, 2025, and responses were due by May 6, 2025. Five entities submitted proposals.
- An Independent Evaluation Panel, approved by the DEN CEO, shortlisted the top four on May 30, 2025.
- After reviewing proposals and attending interviews, the panel identified V-1 Consultants as the best proposing firm on August 5, 2025.

CONTRACTOR OVERVIEW



- V-1 Consulting is a local firm specializing in Aviation Project Management, who is a certified Small and Minority Owned Business Enterprise.
- The firm has over six years of working experience at DEN in the Project Management and oversight capacity.
- Outside of DEN, V-1 works both nationally and internationally, delivering projects such as airport expansions, baggage handling systems, runways, facility improvements, and lounges.

IMPACT/BENEFITS



The C West Concourse Expansion will provide many significant benefits including:

- Over 400,000 square feet of new space
- Eleven new aircraft gates
- Modern amenities to enhance the passenger experience
- New concessions spaces to increase DEN's growing dynamic of passenger concession options
- The expansion will be constructed in a way that promotes DEN's goal to be the most sustainable airport in the world

CONCLUSION



- DEN seeks approval for this contract with V-1 Consultants
 - Amount: Task Order Based Contract, not to exceed \$70,000,000
 - Term: Date of Execution + 7 years with two one-year options to extend
- This contract will deliver program management support services for the development of the Concourse C West Expansion.
- The project will enhance passenger experience and provide eleven new aircraft gates, aligning with DEN's Vision 100 goals.
- Approval of this contract is vital for the successful and timely completion of this major infrastructure project.

THANK YOU & QUESTIONS?



