

# DEDO ORDINANCE/RESOLUTION REQUEST

Date of Request: 11/18/21

Please mark one:  Bill Request or  Resolution Request

## 1. Type of Request:

- Contract/Grant Agreement  Intergovernmental Agreement (IGA)  Rezoning/Text Amendment  
 Dedication/Vacation  Appropriation/Supplemental  DRMC Change  
 Other:

**2. Title:** Amends a contract between Denver Economic Development & Opportunity and the Colorado Restaurant Association Fund Foundation to provide additional relief funds to a total of \$960,000, provide a second program delivery option for the contractor, and extend the duration of the contract to continue to administer Denver's relief and recovery grants for restaurant and hospitality workers through April 30, 2022.

**3. Requesting Agency: Denver Economic Development & Opportunity (DEDO)**

## 4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Deborah Cameron 303-330-3599 (m)	Name: Susan Liehe 720-480-3481 (m)
Email: <a href="mailto:deborah.cameron@denvergov.org">deborah.cameron@denvergov.org</a>	Email: <a href="mailto:susan.liehe@denvergov.org">susan.liehe@denvergov.org</a>

**5. General a text description or background of the proposed request, if not included as an executive summary.**

See Executive Summary

**6. City Attorney assigned to this request (if applicable):** Brian Martin

**7. City Council District:** Citywide

## Key Contract Terms

**Type of Contract: (e.g. Professional Services > \$600K; IGA/Grant Agreement, Sale or Lease of Real Property):**  
Professional Services

**Vendor/Contractor Name:** Colorado Restaurant Association Education Fund dba Colorado Restaurant Foundation  
**Contract control number:** OEDEV – 202161206

**Location:** 430 E. 7<sup>th</sup> Avenue  
Denver, CO 80203

**Is this a new contract?** Yes  No  **Is this an Amendment?** Yes  No  **If yes, how many?** 1

**Contract Term/Duration (for amended contracts, include existing term dates and amended dates):**

**Contract Amount (indicate existing amount, amended amount and new contract total):**

<i>Original Contract Amount (A)</i>	<i>Additional Funds (B)</i>	<i>Total New Contract Amount (A+B)</i>
\$860,000	\$100,000	\$960,000
<i>Current Contract Time</i>	<i>Additional Time</i>	<i>New Contract Time</i>
1/1/2021 – 12/31/2021	4 months	1/1/2021 - 4/30/2022

**Scope of work:** *See Executive Summary for program elements.*

**Was this contractor selected by competitive process? If not, why not?** No. The Colorado Restaurant Association had already developed, funded, and led its Angel Relief Fund and distributed more than \$2M in relief support to local Denver resident restaurant workers since the onset of the pandemic. Denver sought to support that existing initiative. By separate contract with the city, the CRA Foundation is also currently delivering the Denver Back to Work program with employers.

**Has this contractor provided these services to the City before?** Yes  No

**Source of funds:** City SRF CV funds

**Is this contract subject to:**  W/MBE  DBE  SBE  XO101  ACDBE  N/A

**WBE/MBE/DBE commitments (construction, design, DEN concession contracts):** N/A

**Who are the subcontractors to this contract?** N/A

#### **EXECUTIVE SUMMARY**

This contract amendment will accomplish three important program modifications:

- **provide additional city emergency relief funds** to a total of \$960,000,
- **provide a second program delivery option**, based on demand, providing the contractor flexibility to serve more individuals in need, and
- **extend the duration of the contract** to continue to administer relief and recovery grants for restaurant and hospitality workers through April 30, 2022.

The original application criteria of the Angel Relief Fund included proof of Denver residency, documented experience working in Denver restaurant or hospitality industry for at least 90 days since January 2020, and a demonstrated loss or reduced employment due to COVID-19. As the community continues to transition from relief to recovery, Denver remains committed to getting funds to workers in the restaurant and hospitality sectors—both directly to workers through the Angel Relief Fund but also via the employers in the Denver Back to Work Program. We believe this amendment allows for the flexibility of using both delivery channels as demand dictates. As of November 9, 2021, the

Angel Relief Fund budget indicated \$448,360 still available for relief grants, so while the demand for that channel has dropped, we are confident that adding the second delivery channel will ensure that dollars ultimately get to the workers as the CRA and city intend.

Given that relief needs still remain among the lowest-wage workers even as the restaurant and hospitality industries continue to recover, this amendment will provide some flexibility for the Colorado Restaurant Association to deliver relief grants through both the existing Angel Relief Fund and the newer Denver Back to Work program, which differs in its delivery protocol but ultimately benefits the same population of workers.

The difference of the two program delivery options is as follows:

**Angel Relief Program – 2021 (started in 2020)**

- Individuals apply for grant
- Individual submits Denver residency, proof of industry employment, and demonstrated COVID impact
- Relief per calendar year capped at \$1,000 per individual
- Approximately 400 individuals helped to date in 2021
- May be hampered by application burden and Denver residency requirement
- Through this option, remaining balance of \$448,000 can serve additional 440+ if individual applications are received/approved
- Remaining balance could also be granted to employers at \$10,000 cap, ultimately reaching more individuals more quickly

**Denver Back to Work – 2021 (new)**

- Employers apply for grant
- Employer submits on behalf of its Denver location (not based on individual worker residency in Denver)
- Grants capped at \$10,000 per employer
- Employer submits incentive/bonus plan
- Employer retains \$0 – all funds are pass-through to workers
- Potential to serve 5-6 employees per employer, funds for 90+ employers
- Through this option, potential to raising total individual grant impact to 500-600 (90 employers @ 6 workers each, grants size variable)

Allowing the flexibility of the contractor to respond to demand from applicants—whether individuals or employers—will streamline the grant application and delivery process, with a strong potential for a greater number of individuals served through the employer (Denver Back to Work) delivery than may be applying directly at this time as individuals (Angel Relief). In the Denver Back to Work program, the burden of application is removed from the individual, as is the requirement that the worker be a Denver resident--Denver Back to Work requires that the *business location* be in Denver.

In either program, relief grants are awarded regardless of the immigration status of the individual worker. At the option of the employer applicant in Denver Back to Work, additional disclosure may be made but is not required with regard to women, minority, or veteran ownership.

Regardless of delivery option, the administrative fee to the contractor will remain at 6%.