

**ORDINANCE/RESOLUTION REQUEST**

All Fields must be completed

Incomplete request forms will be returned to sender which may cause a delay in processing.

**Date of Request: 1/31/2022**

Please mark one:       Bill Request                      or                       Resolution Request

**1. Type of Request:**

- Contract/Grant Agreement     Intergovernmental Agreement (IGA)     Rezoning/Text Amendment
- Dedication/Vacation                       Appropriation/Supplemental                       DRMC Change
- Other:

**2. Title:** (Start with *approves, amends, dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Approves, Love From Mission JV, LLC contract execution #202159900

**3. Requesting Agency:** Denver International Airport

**4. Contact Person:**

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Pamela Dechant	Name: Carolina Flores
Email: Pamela.Dechant@flydenver.com	Email: Carolina.Flores@flydenver.com

**5. General description or background of proposed request. Attach executive summary if more space needed:**

Denver International Airport (DEN) requested proposals to seek qualified individuals or entities to develop and operate the offered Concession (East Expansion Travel Convenience) which consisted of three (3) travel convenience locations in the B East and C East Expansions. These retail locations will include merchandise featuring locally made branded products along with sundries, books, magazines, newspapers, small electronics and electronic accessories, travel accessories, souvenirs, collegiate and professional licensed sports merchandise, fresh pre-packed prepared foods (such as sandwiches, wraps, salads), pre-packaged snack branded retail items (nuts, candy, candy bars, yogurt, fruit), and an assortment of chilled bottled nonalcoholic beverages. After submittal and evaluation of responsive proposals, the Independent Evaluation Panel recommended that Love From Mission JV, LLC be selected. This contract is for Love From Mission JV, LLC d/b/a Black Canyon Market and Goods, and will be located for C East 2 that consists of 913 square feet, with an initial Minimum Annual Guarantee (MAG) \$273,170.00 or a Percentage Fee of 16% - \$3M, 16.5% - \$3,000,001, 17% - \$4,000,001 and 18% - \$5,000,001, whichever one is higher. The term will be for seven (7) years.

**6. City Attorney assigned to this request (if applicable): Brent Larson**

**7. City Council District: District 11**

**8. \*\*For all contracts, fill out and submit accompanying Key Contract Terms worksheet**

*To be completed by Mayor's Legislative Team:*

Resolution/Bill Number: \_\_\_\_\_

Date Entered: \_\_\_\_\_

## Key Contract Terms

**Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):**

**Revenue**

**Vendor/Contractor Name: Love From Mission JV, LLC**

**Contract control number: 202159900**

**Location: Denver International Airport**

**Is this a new contract?**  Yes  No **Is this an Amendment?**  Yes  No **If yes, how many?** \_\_\_\_\_

**Contract Term/Duration (for amended contracts, include existing term dates and amended dates):**

11/01/2022 – 11/01/2029 / 7 years

**Contract Amount (indicate existing amount, amended amount and new contract total):**

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
Minimum Annual Guarantee (MAG) \$273,170.00 or a Percentage Fee of 16% - \$3M, 16.5% - \$3,000,001, 17% - \$4,000,001 and 18% - \$5,000,0001, whichever one is higher.	N/A	Minimum Annual Guarantee (MAG) \$273,170.00 or a Percentage Fee of 16% - \$3M, 16.5% - \$3,000,001, 17% - \$4,000,001 and 18% - \$5,000,0001, whichever one is higher.

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
7 years	N/A	11/01/2029

**Scope of work:**

N/A

**Was this contractor selected by competitive process?** Yes **If not, why not?**

**Has this contractor provided these services to the City before?**  Yes  No

**Source of funds: Revenue**

**Is this contract subject to:**  W/MBE  DBE  SBE  XO101  ACDBE  N/A

**WBE/MBE/DBE commitments (construction, design, Airport concession contracts): 35% ACDBE / 25% M/WBE**

**Who are the subcontractors to this contract? ACDBE Love From USA Group Inc., 35%. M/WBE will be identified during construction.**

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