

DEPARTMENT OF AVIATION CITY COUNCIL ORDINANCE REQUEST SUMMARY Rental Car Ground Lease Amendments

Purpose and Use of Agreement(s)

This second amendment restates and amends the rental car ground leases described below to extend the terms for five years, to December 31, 2027, and stabilize the industry operations at the Denver airport which were impacted by the last two years of reduced travel under the pandemic. This Restate and Amend also terminates the rental car Concession Agreements and moves the concession requirements to the Ground Lease.

Contract(s) Description

Four Revenue Agreements (Ground Leases):

Enterprise Leasing Company of Denver LLC, five years with no further option to extend. Rent is set at ground rent for \$1.432 per square foot per year plus facility rent at \$26.50 per building square foot per year, plus 10% of gross revenues privilege fee with Minimum Guarantee \$15,668,226 annually.

<u>Fox Rent A Car, Inc.</u>, five years with no further option to extend. Rent is set at ground rent \$1.432 per square foot per year plus facility rent at \$26.50 per building square foot per year, plus 10% of gross revenues privilege fee with Minimum Guarantee \$1,363,057 annually.

<u>Sixt Rent A Car LLC</u>, five years with no further option to extend. Rent is set at ground rent \$1.432 per square foot per year plus facility rent at \$26.50 per building square foot per year, plus 10% of gross revenues privilege fee with Minimum Guarantee \$2,626,829 annually.

<u>The Hertz Corporation</u>, five years with no further option to extend. Rent is set at ground rent \$1.432 per square foot per year plus facility rent at \$26.50 per building square foot per year, plus 10% of gross revenues privilege fee with Minimum Guarantee \$11,416,875 annually.

Vendor(s)

Enterprise Leasing Company of Denver, LLC. PLANE202159847 (fka 201314191(2)) Fox Rent A Car, Inc. PLANE202159849 (fka 201314178(2)) Sixt Rent A Car, LLC. PLANE202159852 (fka 201314178(2)) The Hertz Corporation PLANE 202159851 (fka 201314180(2))

DSBO Goals

Goals were established at 2%. The vendors have all met or exceeded those goals.

