DO NOT INVOICE THIS ADDRESS

City and County of Denver Purchasing Division 201 W. Colfax Ave Dept. 304 Denver, CO 80202 United States of America Ph: 720-913-8100 Fax: 720-913-8101



Purchase Order Number	PO-00114626
Purchase Order Date	Apr 21, 2022
Contract ID	
Payment Terms	Net 30
Payment Type	ACH
Buyer	Leann Rush
	(303) 342-2298
	Leann.Rush@denvergov.org

Supplier

M - B CO INC PO BOX 200 NEW HOLSTEIN, WI 53061 United States of America Ph: (920) 8984203

Ship-To

DEN Maint Center 27500 E 80th Ave Unit A Denver, CO 80249 United States of America Steven Ricci

Bill To

Denver International Airport 8500 Pena Boulevard Room 8870 Denver, CO 80249-6340 United States of America Steven Ricci

	Currency	Total Lines Amount	Tax Exempt	Total PO Amount
	USD	\$836,738.40	98-02890-0000	\$836,738.40
Ş	Shipping Terms	Shipping Method	Shipping Instructions	
F	OB Destination	Common Carrier		

			G	oods Lines				
Line Number	Item Name	Supplier Item Identifier	Description	Due Date	Unit of Measure	Quantity	Unit Price	Line Amount
1			MB5 multifunction snow removal unit	12/31/2022	Each	1	\$836,738.40	\$836,738.40
2021 long bill	replacement f	for W-11-090						

This PO is for one (1) current model year MB5E Multi-Tasking Snow Removal unit with M-B Companies, MB5 Mid-Mount Broom and Plow, Multi-Tasking Snow Removal Vehicle including all options as specifically outlined in quote dated April 4, 2022. (PO-00114626 EXHIBIT A) Attached

Shipping: F.O.B. Denver, CO. 80249, Payment: Pricing listed includes volume discount and delivery. Term: Net 30 upon receipt of vehicle.

** This Purchase Order is contingent upon approval by City Council as required in DRMC 3.26(e) **

Purchased pursuant to DRMC 20-64.5 supported by State of Minnesota award #193051. The City and County of Denver Colorado's terms and conditions herein supersede and replace all terms and conditions of State of Minnesota award #193051.

All Titles to Read: City and County of Denver 201 West Colfax Avenue Dept. 304 Denver, CO 80202

Contact person for delivery and other questions is Steve Ricci at 303-342-2778 or steven.ricci@flydenver.com

Vendor to fill in and submit Vehicle Check-In Sheet. Delivery will NOT be considered complete without it. Delivery: Monday through Friday between 8:00am and 4:00pm. Location: DENVER INTERNATIONAL AIRPORT FLEET 27500 E 80th Ave, Unit A Denver, CO 80249

Joan



M-B Companies, Inc. Airport Maintenance Products Division Fax 920 849 2629 201 MB Lane Chilton, WI 53014

Phone 800 558 5800 www.m-bco.com

April 4, 2022

Denver International Airport ATTN: Steve Ricci 8500 Pena BLVD **Denver, CO 80249**

Dear Mr. Ricci,

M-B Companies, Inc. is pleased to quote to the Denver International Airport an MB5 Multi-Tasking Snow Removal unit. Unit will be purchased and built-in accordance with the options you selected utilizing the M-B Companies Minnesota State Contract #193051 and relevant MB5 pricing sheet (see attached).

MB5 Multi-Tasking Snow Removal unit.

Net Price each: \$836,738.40 Each additional: \$828.238.40

Terms and Conditions

- Shipping: F.O.B. Denver, CO. 80249
- Payment: Pricing listed includes volume discount.
- Terms: Net 30
- Pricing does not include any applicable taxes.
- Estimated delivery: 400 Days from receipt of order.
- Warranty: chassis 1-year, engines 2-years, and transmission 3-years.
- Onsite training included (operators and mechanics), not to exceed 3 days in order to accommodate multiple shifts.
- Factory training or pre-shipment inspection at Chilton, WI location available upon request.

Thank you for this opportunity, if you have any questions, please contact myself at 920-242-4134 or jessie.carr@aebi-schmidt.com.

Respectfully,

Jessie Carr

Jessie Carr Regional Sales Manager M-B Companies, Inc.













Price quote for:	13.0 PRICE SCHEDULE AIRPORT AIRFIELD MAIN	ITENANCE EQUIPMENT			
Trice quote for.	Exhibit D Price Schedule	TENANOE EQUI MENT	_		
Vendor Name:	M-B Companies, Inc.				
Contact Person:	Doug Blada				
Street Address:	201 MB Lane				
P.O. Box:					
City, State, Zip:	Chilton, WI 53014				
Phone #:	920-898-1005				
Toll Free #:	1-800-558-5801				
Fax #:	920-849-2629				
Email Address:	doug.blada@aebi-schmidt.com	1	1		
Item #	Information Requested	Answer			
		M-B Companies, MB5 Mid-			
		Mount Broom and Plow, Multi-			
13.0	Airport Airfield Maintenance Equipment Make & Model	Tasking Snow Removal Vehicle			
	Purpose and Intended Use (Area)	Airport Snow Removal			
	Is Equipment Multi-functional?	Yes_x_ or No			
	Is Equipment Multi-Seasonal?	Yes_x_ or No			
	Additional Uses for Equipment (if any)				
	Does Equipment have an Engine(s)?	Yes_x_ or No			
	Drive Engine Description	496 HP, electronic turbocharged diesel engine, T4F EPA / Stage 5 emission certified			
	Auxiliary Engine Description	496 HP, electronic turbocharged diesel engine, T4F EPA / Stage 5 emission certified			
	Does the Equipment have optional attachments?	Yesx_ or No			
	Is the Equipment an Attachment?	Yes or No_x_			
	Type of Drive Hait required for attachment	7/0			
	Type of Drive Unit required for attachment	n/a			
	Warranty Information	1 year			
	List Volume Discounts	3+ units, 5% discount	Qty	Pri	
	TOTAL PRICE:	\$ 765,832.00	1	\$	765,832.00
Spec #	Description	Answer			
•	AIRFIELD EQUIPMENT OPTIONS: Use this section to offer other				
	options for airfield equipment listed above. Start option numbering 13.1, 13.2, 13.3, etc., until you have listed all of the options	with			
	Chassis Options:				
13.1	Engine oil pan heater, pad type	\$ 722.00		\$	-
13.2	Engine block heater, immersion type	\$ 499.00		\$	-
13.3	Battery trickle charger, 1.5 amp	\$ 578.00		\$	-
13.4	Battery charger, 20 amp	\$ 657.00		\$	-
13.5	Battery heater, pad type	\$ 657.00 \$ 1,066.00 \$ 357.00 \$ 215.00		\$	-
13.6 13.7	Remote battery jump start lugs Remote air fill port	\$ 357.00	1 1	\$	357.00 215.00
13.7	Hydraulic oil tank heater, pad type	\$ 215.00 \$ 606.00	ı	\$ \$	∠15.00 -
13.9	Fuel tank heater, pad type	\$ 606.00 \$ 722.00		\$	- -
13.10	Coolant filter	\$ 217.00	1	\$	217.00
13.11	Rear bumper chevron striping	\$ 358.00	1	\$	358.00
13.12	Eight inch reflective stripe	\$ 854.00	•	\$	-
13.13	Numbers and lettering on unit	\$ 627.00		\$	-
13.14	Rustproofing: under floor, fenders and battery box	\$ 860.00	1	\$	860.00
13.15	Rear mounted pintle hook	\$ 237.00		\$	-
13.16	Spare chassis tire and wheel	\$ 2,496.00	1	\$	2,496.00

	-					
	Chassis Cab Options:					
13.17	Air Conditioning	\$ 3,7	62.00	1	\$	3,762.00
13.18	Deluge System (Requires side door wipers)		39.00	1	\$	2,139.00
13.19	Side door window wipers		58.00	1	\$	858.00
13.20	Heated option for side door window wipers	\$ 3	79.00	1	\$	379.00
13.21	Heated option for windshield wipers	\$ 8 \$ 3 \$ 5	55.00	1	\$	555.00
13.22	Radio, AM/FM with weather band and CD player		48.00	1	\$ \$	648.00
13.23	Rear view camera system, color (Includes rear facing LED flood ligh		83.00	1	\$	2,083.00
13.24	Golight Stryker remote spot light on cab, (1)	\$ 8	62.00		\$	-
13.25	HID lights on cab light bar, flood, (2)	\$ 1,8	29.00		\$	-
13.26	HID lights on cab light bar, trapezoid, (2)		02.00	1	\$	1,702.00
13.27	HID lights on cab light bar, spot, (2)		15.00		\$	-
13.28	LED lights on cab light bar, flood, (2)		76.00		\$	-
13.29	LED lights on cab light bar, trapezoid, (2)	\$ 1,0	09.00	1	\$	1,009.00
13.30	_LED lights on cab light bar, spot, (2)		17.00		\$	-
13.31	Rear facing LED flood lights, (2)	\$ 3 \$ 5 \$ 2 \$ 3	81.00	1	\$	381.00
13.32	_Amber snow plow lights on cab light bar, (2)	\$ 5	25.00		\$	-
13.33	Fire extinguisher, 2A:10BC, 5 lb. with mounting bracket	\$ 2	67.00	1	\$	267.00
13.34	Fire extinguisher, 10A:40BC, 10 lb. with mounting bracket	\$ 3	25.00		\$	-
	Reversible Plow Options:					
13.35	Flared moldboard blade in place of straight moldboard blade		39.00	1	\$	2,739.00
13.36	24 foot plow in place of 20 foot plow	\$ 3,8	07.00	1	\$	3,807.00
13.37	_22 foot plow in place of 20 foot plow		04.00		\$	-
13.38	_Plow trip moldboard		98.00		\$	-
13.39	_Hands free hitch	\$ 1,4	96.00	1	\$	1,496.00
	Dlaw outting adges					
10.10	Plow cutting edges	*	04.00		Ф	
13.40	Poly cutting edge in place of steel cutting edge, 20 foot	\$ 1,0	81.00		\$ \$	-
13.41	Poly cutting edge in place of steel cutting edge, 22 foot	<u> </u>	92.00	4	э \$	1 002 00
13.42	Poly cutting edge in place of steel cutting edge, 24 foot	D 1,9	03.00	1	Ф	1,903.00
13.43	Kueper cutting edge in place of steel cutting edge, 20 foot	\$ 4,3	40.00		\$	_
13.44	Kueper cutting edge in place of steel cutting edge, 20 foot Kueper cutting edge in place of steel cutting edge, 22 foot		14.00		\$	_
13.45	Kueper cutting edge in place of steel cutting edge, 22 foot Kueper cutting edge in place of steel cutting edge, 24 foot		88.00		\$	_
13.43	- reaction outling edge in place of steel outling edge, 24 look	Ψ 3,0	00.00		Ψ	
13.46	Carbide cutting edge in place of steel cutting edge, 20 foot	\$ 2.0	66.00		\$	_
13.47	Carbide cutting edge in place of steel cutting edge, 22 foot	\$ 2.2	16.00		\$	-
13.48	Carbide cutting edge in place of steel cutting edge, 24 foot	<u> </u>	66.00		\$	-
		· · · · · · · · · · · · · · · · · · ·				
13.49	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in					
13.49	place of steel cutting edge, 20 foot	\$ 4,8	56.00		\$	-
12.50	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in					
13.50	place of steel cutting edge, 22 foot	\$ 5,2	81.00		\$	-
13.51	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in					
13.51	place of steel cutting edge, 24 foot	\$ 5,7	07.00		\$	-
	Plow Spare Parts					
13.52	Caster tire and wheel	\$ 9	70.00		\$	-
13.53	Caster tire, wheel, hub, bearings, axle and nuts	\$ 1,1	82.00		\$	-
13.54	Caster tire and wheel, foam filled		47.00		\$	-
13.55	Caster tire, wheel, hub, bearings, axle and nuts, foam filled	\$ 1,2	60.00	1	\$	1,260.00
	Barran Hara I Bardana					
10.50	Broom Head Options:		00.00		•	
13.56	20 foot broom head in place of 18 foot		26.00		\$ \$	-
13.57	_22 foot broom head in place of 18 foot	\$ 8,8	52.00	1	\$	8,852.00
	Broom Engine Options:					
12.50		¢ 7	15.00		Ф	
13.58 13.59	Broom engine oil pan heater, pad type Broom engine block heater, immersion type		15.00 94.00		\$ ¢	-
13.59	_Broom engine block heater, immersion type Hydraulic oil tank heater, pad type	\$	00.00		\$ \$	-
13.61	Coolant filter	φ 0 Φ 4	25.00	1	\$ \$	425.00
13.62	Fuel tank heater, pad type	\$ 4 \$ 7	22.00	'	\$ \$	425.00
13.02	_i doi tank neater, pad type	ų I	22.00		Ψ	-
	Broom General Options:					
13.63	Broom speed tachometer	\$ 7	70.00	1	\$	770.00
	Ground speed control (Must include automatic brush pattern	· ·	2.00	•	Ψ	0.00
13.64	adjustment and broom speed tachometer)	\$ 5	66.00	1	\$	566.00
13.65	Broom hydrostatic pressure guage		96.00	1	\$	496.00
	_ , , , , , , , , , , , , , , , , , , ,					

### Broom Wafer Options: 13.67	13.66	Auto stripper bar adjustment system (Required: automatic brush pattern adjustment)	\$ 3,226.00		\$	_
13.67 All steel 13# wire walters in place of all poly on 12 floot brown \$ 827.00 \$ - 13.68 All steel 13# wire walters in place of all poly on 22 foot brown \$ 880.00 \$ - 13.70 8th poly. 13# wire, 5050 walters in place of all poly on 12 floot brown \$ 361.00 \$ - 13.71 8th poly. 13# wire, 5050 walters in place of all poly on 12 floot brown \$ 417.00 \$ - 13.71 8th poly. 13# wire, 5050 walters in place of all poly on 20 floot brown \$ 417.00 \$ - 15.71 8th poly. 13# wire, 5050 walters in place of all poly on 20 floot brown \$ 417.00 \$ - 15.71 \$ 15.71 \$ 15.71 \$ 15.71 \$ 15.71 \$ 15.71 \$ 15.71 \$		_panom adjacamom)	5,225.65		Ψ	
13.68		Broom Wafer Options:				
13.69 All steel 13# wire waters in place of all poly on 12 floot broom S 381.00 S - 13.70 8# poly, 13# wire, 50.50 waters in place of all poly on 18 floot broom S 381.00 S - 13.71 8# poly, 13# wire, 50.50 waters in place of all poly on 18 floot broom S 447.00 S - 13.72 8# poly, 13# wire, 50.50 waters in place of all poly on 22 foot broom S 440.00 S - 440.00		= ' ' '			\$	-
1370		= ' ' '		+		-
13.72 8# poly, 13# wire, 50/50 wafers in place of all poly on 20 foot broom \$ 440.00 1 \$ 440.00				<u> </u>		-
13.72 8# poly, 13# wire, 50/50 wafers in place of all poly on 22 foot broom \$ 440,00 1 \$ 440,00			•	Ī		-
Broon Spare Parts						-
13,73 Spare set 18 foot cores \$ 5,263,00 \$ - 13,75 Spare set 20 foot cores \$ 5,616,00 \$ - 13,75 Spare set 20 foot cores \$ 5,616,00 \$ - 13,75 Spare set 20 foot cores \$ 5,616,00 \$ - 13,75 Spare set 20 foot cores \$ 5,894,00 \$ 1 \$ 5,894,00 \$ - 13,76 Spare casts for tean dwheel, intropen filled \$ 5,686,00 \$ - 13,78 Spare caster, tire, wheel, hub, bearings, axie and nuts, nitrogen filled \$ 5,894,00 \$ - 13,80 Spare caster, tire, wheel, hub, bearings, axie and nuts, nitrogen filled \$ 5,894,00 \$ - 13,80 Spare caster, tire, wheel, hub, bearings, axie and nuts, foam filled \$ 5,894,00 \$ - 13,80 Spare caster, tire, wheel, hub, bearings, axie and nuts, foam filled \$ 5,894,00 \$ - 13,80 Spare caster, tire, wheel, hub, bearings, axie and nuts, foam filled \$ 5,894,00 \$ - 13,80 Spare caster, tire, wheel, hub, bearings, axie and nuts, foam filled \$ 5,894,00 \$ - 13,80 \$ 1,95 Spare caster, tire, wheel, hub, bearings, axie and nuts, foam filled \$ 1,894 \$ 1,47 \$ - 1,894 \$ 1,47 \$ - 1,4	13.72	_8# poly. 13# wire, 50/50 waters in place of all poly on 22 foot broom	\$ 440.00	1	\$	440.00
13,74 Spare set 22 foot cores \$ 5,616,00 \$ \$ \$ \$ \$ \$ \$ \$ \$		Broom Spare Parts				
13.75 Spare set 22 foot cores \$ 5.894.00 \$ 1.5894.00 \$ 1.00 13.76 Experimental to the content of the content o	13.73	Spare set 18 foot cores			\$	-
13.76 Set of four broom carts, non-adjustable \$ 5.25.00 \$	13.74				\$	-
13.77 End plate jack for use with core change (2) \$ 525.00 \$ \$25.00		= '		1		5,894.00
13.78 Spare caster tire and wheel, nitrogen filled \$ 665.00 \$ - 1.379 Spare caster tire, wheel, hub, bearings, axide and nuts, nitrogen filled \$ 508.00 \$ - 1.381 Spare caster tire and wheel, foam filled \$ 508.00 \$ - 1.381 Spare caster tire, wheel, hub, bearings, axide and nuts, foam filled \$ 709.00 \$ 709.00 13.81 Spare caster tire, wheel, hub, bearings, axide and nuts, foam filled \$ 709.00 \$ 709.00 13.82 46° x 19.5° Poly Water, 8 lbs. 101-137212 \$ 14.35 \$ - 1.47 \$						-
13.79 Spare castert, ire, wheel, hub, bearings, axle and nuts, nitrogen fille \$ 508.00 \$ - 13.80 Spare castert ire and wheel, foam filled \$ 508.00 \$ - 13.81 Spare castert, ire, wheel, hub, hearings, axle and nuts, foam filled \$ 508.00 \$ - 709.00 \$ 709.00 \$ 709.00 \$ 709.00 \$ 13.82 46° x 15.6° 13h Wire Wafer, 13hbs. 101-92109 \$ 23.10 \$ - 14.35				1		525.00
13.80 Spare caster tire and wheel, foam filled \$ 508.00 \$ 709.00 13.81 Spare caster, tire, wheel, tub, bearings, axle and nuts, foam filled \$ 709.00 13.82 46" x 19.5" Poly Wafer, 8 lbs. 101-137212 \$ 14.35 \$ - 13.83 46" x 19.5" Spacer Ring, 402-93914 \$ 1.47 \$ -						-
13.81 Spare caster, fire, whele, hub, bearings, axle and nuts, foam filled 13.82 46" x 19.5" Poly Wafer, 8 lbs. 101-137212 5 14.35 \$ \$ \$ \$ \$ \$ \$ \$ \$						-
13.82		= '	\$ 508.00		\$	-
M85 add on Options: 13.85 1250 gallon liquid deicer with 22 foot boomless spray bar 1.386 1.250 gallon liquid deicer with 22 foot boomless spray bar 1.386 1.250 gallon liquid deicer with 22 foot boomless spray bar 1.386 1.250 gallon liquid deicer with 200 gallon pre-wet system 1.386 1.200.00 1.250 1				1		709.00
M85 add on Options: 13.85 1250 gallon liquid deicer with 22 foot boomless spray bar 1.386 1.250 gallon liquid deicer with 22 foot boomless spray bar 1.386 1.250 gallon liquid deicer with 22 foot boomless spray bar 1.386 1.250 gallon liquid deicer with 200 gallon pre-wet system 1.386 1.200.00 1.250 1		=	\$ 14.35			-
MB5 add on Options: 13.85			\$ 23.10	•		-
13.85 1250 gallon liquid deicer with 22 foot boomless spray bar S	13.84	_19.5" Spacer Ring. 402-93914	\$ 1.47		\$	-
13.86 5 cubic yard dry material spreader with 200 gallon pre-wet system S 91,900.00 \$		MB5 add on Options:				
13.86 5 cubic yard dry material spreader with 200 gallon pre-wet system \$ 91,900.00 \$	13.85	1250 gallon liquid deicer with 22 foot boomless spray bar	\$ 81,200.00	İ	\$	-
Broom Head Vibrator \$ 2,543.13 \$ 2,544.00	13.86	5 cubic yard dry material spreader with 200 gallon pre-wet system	\$ 91,900.00			-
Broom Head Vibrator \$ 2,543.13 \$ 2,544.00		D. J. Ch D. J.				
Broom Head Vibrator \$ 2,543.13 \$ 2,544.00						
Manual Pattern Adjustment (linkage system) N/C N/C Numberical LED lighting		Mechanic Snop Rate	\$150.00/nour			
Numberical LED lighting Autolube system Salition S		Broom Head Vibrator	\$ 2,543.13		\$	2,544.00
Numberical LED lighting Autolube system Salition S		Manual Pattern Adjustment (linkage system)				-
Total before discount Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts Satisfing Point: Chilton, WI 53014 Additional cost per loaded mile (Line 155 identifies cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 SubTotal SubTotal Special Build Notes Additional in Depth Operator training and mechanic/technician training. Special Build Notes (included features specific to Denver International Airport) Training discount for multiple machine purch. \$ 15.49 1070 \$ 16,574.30 \$ 2828,238.40 Praining discount for multiple machine purch. \$ 15,000.00 Training discount for multiple machine purch. \$ (6,500.00)			\$ 908.00		\$	795.00
Volume Discount (exclusive of shipping fees) -2.5% \$ (20,811.90) Total Before 100% Prepay Discount \$ 811,664.10 Full Prepayment Discount (exclusive of shipping fees) 0% \$ - Total after discounts \$ 811,664.10 Cost per loaded mile for delivery of Airport/Airfield Equipment \$ 15.49 1070 \$ 16,574.30 Starting Point: Chilton, WI 53014 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 \$ - SubTotal \$ 828,238.40 Estimated Lead Time: 400 Days Additional in Depth Operator training and mechanic/technician training. \$ 15,000.00 Training discount for multiple machine purch. \$ (6,500.00)		Autolube system	\$ 15,105.00		\$	15 105 00
Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts Satisfied Equipment Starting Point: Chilton, WI 53014 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 SubTotal Estimated Lead Time: 400 Days Additional in Depth Operator training and mechanic/technician training. SPECIAL BUILD NOTES (included features specific to Denver International Airport) Training discount for multiple machine purch. \$ (6,500.00)					Ψ	10,100.00
Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts Satisfied Equipment Starting Point: Chilton, WI 53014 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 SubTotal Estimated Lead Time: 400 Days Additional in Depth Operator training and mechanic/technician training. SPECIAL BUILD NOTES (included features specific to Denver International Airport) Training discount for multiple machine purch. \$ (6,500.00)					Ψ.	10,100.00
Shipping fees) -2.5% \$ (20,811.90) Total Before 100% Prepay Discount \$ 811,664.10 Full Prepayment Discount (exclusive of shipping fees) 0% \$ -			Total before discount			
Total Before 100% Prepay Discount \$811,664.10 Full Prepayment Discount (exclusive of shipping fees)						
Full Prepayment Discount (exclusive of shipping fees) Total after discounts			Volume Discount (exclusive of			
Full Prepayment Discount (exclusive of shipping fees) Total after discounts			Volume Discount (exclusive of	-2.5%	\$	832,476.00
Total after discounts \$ 811,664.10 Cost per loaded mile for delivery of Airport/Airfield Equipment \$ 15.49 1070 \$ 16,574.30 Starting Point: Chilton, WI 53014 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 \$ -			Volume Discount (exclusive of shipping fees)	-2.5%	\$	832,476.00 (20,811.90)
Cost per loaded mile for delivery of Airport/Airfield Equipment Starting Point: Chilton, WI 53014 Additional cost per loaded mile (Line 155 identifies cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 SubTotal Estimated Lead Time: 400 Days Additional in Depth Operator training and mechanic/technician training. SPECIAL BUILD NOTES (included features specific to Denver International Airport) Training discount for multiple machine purch. \$ 811,664.10 \$ 15,000.00 \$ 16,574.30 \$ 20 \$ 20 \$ 30 \$ 20 \$ 30			Volume Discount (exclusive of shipping fees)	-2.5%	\$	832,476.00 (20,811.90)
Cost per loaded mile for delivery of Airport/Airfield Equipment Starting Point: Chilton, WI 53014 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 SubTotal Estimated Lead Time: 400 Days Additional in Depth Operator training and mechanic/technician training. SPECIAL BUILD NOTES (included features specific to Denver International Airport) Training discount for multiple machine purch. \$ 15.49 1070 \$ 16,574.30 \$ 16,574.30 \$ 4dditional cost per loaded mile (Line 155 identifies cost per loaded mile (Line 156 identifies cost per loaded mile (Line 157 identifies cost per loaded mile (Line 158 identifie			Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive		\$	832,476.00 (20,811.90)
Cost per loaded mile for delivery of Airport/Airfield Equipment Starting Point: Chilton, WI 53014 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 SubTotal Estimated Lead Time: 400 Days Additional in Depth Operator training and mechanic/technician training. SPECIAL BUILD NOTES (included features specific to Denver International Airport) Training discount for multiple machine purch. \$ 15.49 1070 \$ 16,574.30 \$ 16,574.30 \$ 4dditional cost per loaded mile (Line 155 identifies cost per loaded mile (Line 156 identifies cost per loaded mile (Line 157 identifies cost per loaded mile (Line 158 identifie			Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive		\$ \$ \$	832,476.00 (20,811.90)
Starting Point: Chilton, WI 53014 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 SubTotal Estimated Lead Time: 400 Days Additional in Depth Operator training and SPECIAL BUILD NOTES (included features specific to Denver International Airport) Training discount for multiple machine purch. \$ (6,500.00)			Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees)		\$ \$ \$	(20,811.90) 811,664.10
Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 SubTotal Estimated Lead Time: 400 Days Additional in Depth Operator training and SPECIAL BUILD NOTES (included features specific to Denver International Airport) Additional cost per loaded mile (Line 155 identifies cost per loaded mile \$ 828,238.40 \$ 15,000.00 Training discount for multiple machine purch. \$ (6,500.00)			Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees)		\$ \$ \$	(20,811.90) 811,664.10
(Line 155 identifies cost per loaded mile for a regular MB5) \$.50 \$ SubTotal \$ 828,238.40 Estimated Lead Time: 400 Days Additional in Depth Operator training and mechanic/technician training. SPECIAL BUILD NOTES mechanic/technician training. \$ 15,000.00 (included features specific to Denver International Airport) Training discount for multiple machine purch. \$ (6,500.00)		Cost per loaded mile for delivery of Airport/Airfield Equipment	Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts	0%	\$ \$ \$ \$	832,476.00 (20,811.90) 811,664.10
mile for a regular MB5) \$.50 \$ - SubTotal \$ 828,238.40 Estimated Lead Time: 400 Days Additional in Depth Operator training and mechanic/technician training. \$ 15,000.00 (included features specific to Denver International Airport) Training discount for multiple machine purch. \$ (6,500.00)			Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts	0%	\$ \$ \$ \$	832,476.00 (20,811.90) 811,664.10
SubTotal \$ 828,238.40 Estimated Lead Time: 400 Days Additional in Depth Operator training and SPECIAL BUILD NOTES mechanic/technician training. \$ 15,000.00 (included features specific to Denver International Airport) Training discount for multiple machine purch. \$ (6,500.00)			Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts \$ 15.49 Additional cost per loaded mile	0%	\$ \$ \$ \$	832,476.00 (20,811.90) 811,664.10
Estimated Lead Time: 400 Days Additional in Depth Operator training and SPECIAL BUILD NOTES (included features specific to Denver International Airport) Additional in Depth Operator training and mechanic/technician training. Training discount for multiple machine purch. \$ 15,000.00			Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts \$ 15.49 Additional cost per loaded mile (Line 155 identifies cost per loaded	0%	\$ \$ \$ \$	832,476.00 (20,811.90) 811,664.10
Estimated Lead Time: 400 Days Additional in Depth Operator training and SPECIAL BUILD NOTES (included features specific to Denver International Airport) Additional in Depth Operator training and mechanic/technician training. Training discount for multiple machine purch. \$ 15,000.00			Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts \$ 15.49 Additional cost per loaded mile (Line 155 identifies cost per loaded	0%	\$ \$ \$ \$	832,476.00 (20,811.90) 811,664.10
SPECIAL BUILD NOTES (included features specific to Denver International Airport) mechanic/technician training. \$ 15,000.00 Training discount for multiple machine purch. \$ (6,500.00)			Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts \$ 15.49 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50	0%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	832,476.00 (20,811.90) 811,664.10 - 811,664.10 16,574.30
(included features specific to Denver International Airport) Training discount for multiple machine purch. \$ (6,500.00)		Starting Point: Chilton, WI 53014	Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts \$ 15.49 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50	0%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	832,476.00 (20,811.90) 811,664.10 - 811,664.10 16,574.30
		Starting Point: Chilton, WI 53014 Estimated Lead Time: 400 Days	Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts \$ 15.49 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 SubTotal Additional in Depth Operator training an	1070	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	832,476.00 (20,811.90) 811,664.10 - 811,664.10 16,574.30 - 828,238.40
Front waring beacon shall be LED (amber) M-B standard.		Starting Point: Chilton, WI 53014 Estimated Lead Time: 400 Days SPECIAL BUILD NOTES	Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts \$ 15.49 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 SubTotal Additional in Depth Operator training an mechanic/technician training.	0% 1070	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	832,476.00 (20,811.90) 811,664.10 - 811,664.10 16,574.30 - 828,238.40
		Starting Point: Chilton, WI 53014 Estimated Lead Time: 400 Days SPECIAL BUILD NOTES (included features specific to Denver International Airport)	Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts \$ 15.49 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 SubTotal Additional in Depth Operator training an mechanic/technician training.	0% 1070	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	832,476.00 (20,811.90) 811,664.10 - 811,664.10 16,574.30 - 828,238.40
Rear warning beacon shall be LED (blue) M-B standard.		Estimated Lead Time: 400 Days SPECIAL BUILD NOTES (included features specific to Denver International Airport) Front waring beacon shall be LED (amber) M-B standard.	Volume Discount (exclusive of shipping fees) Total Before 100% Prepay Discount Full Prepayment Discount (exclusive of shipping fees) Total after discounts \$ 15.49 Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50 SubTotal Additional in Depth Operator training an mechanic/technician training.	0% 1070	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	832,476.00 (20,811.90) 811,664.10 - 811,664.10 16,574.30 - 828,238.40