

Goods Lines								
Line Number	Item Name	Supplier Item Identifier	Description	Due Date	Unit of Measure	Quantity	Unit Price	Line Amount
1			MB5 multifunction snow removal unit	12/31/2022	Each	1	\$836,738.40	\$836,738.40
2021 long bill replacement for W-11-090								

This PO is for one (1) current model year MB5E Multi-Tasking Snow Removal unit with M-B Companies, MB5 Mid-Mount Broom and Plow, Multi-Tasking Snow Removal Vehicle including all options as specifically outlined in quote dated April 4, 2022. (PO-00114626 EXHIBIT A) Attached

Shipping: F.O.B. Denver, CO. 80249, Payment: Pricing listed includes volume discount and delivery. Term: Net 30 upon receipt of vehicle.

**\*\* This Purchase Order is contingent upon approval by City Council as required in DRMC 3.26(e) \*\***

Purchased pursuant to DRMC 20-64.5 supported by State of Minnesota award #193051. The City and County of Denver Colorado's terms and conditions herein supersede and replace all terms and conditions of State of Minnesota award #193051.

All Titles to Read:  
City and County of Denver  
201 West Colfax Avenue Dept. 304  
Denver, CO 80202

Contact person for delivery and other questions is Steve Ricci at 303-342-2778 or [steven.ricci@flydenver.com](mailto:steven.ricci@flydenver.com)

Vendor to fill in and submit Vehicle Check-In Sheet. Delivery will NOT be considered complete without it.  
Delivery: Monday through Friday between 8:00am and 4:00pm. Location:  
DENVER INTERNATIONAL AIRPORT FLEET  
27500 E 80th Ave, Unit A  
Denver, CO 80249



Authorized By

By accepting this Purchase Order you agree to the Terms and Conditions of the General Services Purchasing Division.  
Follow the URL provided to the Purchase Order Terms and Conditions –  
<http://www.denvergov.org/content/denvergov/en/purchasing-main-page/POterms.html>



April 4, 2022

Denver International Airport

ATTN: Steve Ricci

8500 Pena BLVD

Denver, CO 80249

Dear Mr. Ricci,

M-B Companies, Inc. is pleased to quote to the Denver International Airport an MB5 Multi-Tasking Snow Removal unit. Unit will be purchased and built-in accordance with the options you selected utilizing the M-B Companies Minnesota State Contract #193051 and relevant MB5 pricing sheet (see attached).

**MB5 Multi-Tasking Snow Removal unit.**

**Net Price each: \$ 836,738.40**

**Each additional: \$ 828,238.40**

**Terms and Conditions**

- Shipping: F.O.B. Denver, CO. 80249
- Payment: Pricing listed includes volume discount.
- Terms: Net 30
- Pricing does not include any applicable taxes.
- Estimated delivery: 400 Days from receipt of order.
- Warranty: chassis 1-year, engines 2-years, and transmission 3-years.
- Onsite training included (operators and mechanics), not to exceed 3 days in order to accommodate multiple shifts.
- Factory training or pre-shipment inspection at Chilton, WI location available upon request.

Thank you for this opportunity, if you have any questions, please contact myself at 920-242-4134 or [jessie.carr@aebi-schmidt.com](mailto:jessie.carr@aebi-schmidt.com).

Respectfully,

*Jessie Carr*

Jessie Carr  
Regional Sales Manager  
M-B Companies, Inc.

Price quote for:	<b>13.0 PRICE SCHEDULE AIRPORT AIRFIELD MAINTENANCE EQUIPMENT</b>
Exhibit D Price Schedule	
Vendor Name:	<b>M-B Companies, Inc.</b>
Contact Person:	<b>Doug Blada</b>
Street Address:	<b>201 MB Lane</b>
P.O. Box:	
City, State, Zip:	<b>Chilton, WI 53014</b>
Phone #:	<b>920-898-1005</b>
Toll Free #:	<b>1-800-558-5801</b>
Fax #:	<b>920-849-2629</b>
Email Address:	<a href="mailto:doug.blada@aebi-schmidt.com">doug.blada@aebi-schmidt.com</a>

Item #	Information Requested	Answer
13.0	Airport Airfield Maintenance Equipment Make & Model	M-B Companies, MB5 Mid-Mount Broom and Plow, Multi-Tasking Snow Removal Vehicle
	Purpose and Intended Use (Area)	Airport Snow Removal
	Is Equipment Multi-functional?	Yes <u>  x  </u> or No <u>      </u>
	Is Equipment Multi-Seasonal?	Yes <u>  x  </u> or No <u>      </u>
	Additional Uses for Equipment (if any)	
	Does Equipment have an Engine(s)?	Yes <u>  x  </u> or No <u>      </u>
	Drive Engine Description	496 HP, electronic turbocharged diesel engine, T4F EPA / Stage 5 emission certified
	Auxiliary Engine Description	496 HP, electronic turbocharged diesel engine, T4F EPA / Stage 5 emission certified
	Does the Equipment have optional attachments?	Yes <u>  x  </u> or No <u>      </u>
	Is the Equipment an Attachment?	Yes <u>      </u> or No <u>  x  </u>
	Type of Drive Unit required for attachment	n/a
	Warranty Information	1 year
	List Volume Discounts	3+ units, 5% discount
	<b>TOTAL PRICE:</b>	<b>\$ 765,832.00</b>

Qty	Price
1	\$ 765,832.00

Spec #	Description	Answer
	AIRFIELD EQUIPMENT OPTIONS: Use this section to offer other options for airfield equipment listed above. Start option numbering with 13.1, 13.2, 13.3, etc., until you have listed all of the options	

<b>Chassis Options:</b>			
13.1	Engine oil pan heater, pad type	\$ 722.00	\$ -
13.2	Engine block heater, immersion type	\$ 499.00	\$ -
13.3	Battery trickle charger, 1.5 amp	\$ 578.00	\$ -
13.4	Battery charger, 20 amp	\$ 657.00	\$ -
13.5	Battery heater, pad type	\$ 1,066.00	\$ -
13.6	Remote battery jump start lugs	\$ 357.00	1 \$ 357.00
13.7	Remote air fill port	\$ 215.00	1 \$ 215.00
13.8	Hydraulic oil tank heater, pad type	\$ 606.00	\$ -
13.9	Fuel tank heater, pad type	\$ 722.00	\$ -
13.10	Coolant filter	\$ 217.00	1 \$ 217.00
13.11	Rear bumper chevron striping	\$ 358.00	1 \$ 358.00
13.12	Eight inch reflective stripe	\$ 854.00	\$ -
13.13	Numbers and lettering on unit	\$ 627.00	\$ -
13.14	Rustproofing: under floor, fenders and battery box	\$ 860.00	1 \$ 860.00
13.15	Rear mounted pintle hook	\$ 237.00	\$ -
13.16	Spare chassis tire and wheel	\$ 2,496.00	1 \$ 2,496.00

	<b>Chassis Cab Options:</b>				
13.17	Air Conditioning	\$	3,762.00	1	\$ 3,762.00
13.18	Deluge System (Requires side door wipers)	\$	2,139.00	1	\$ 2,139.00
13.19	Side door window wipers	\$	858.00	1	\$ 858.00
13.20	Heated option for side door window wipers	\$	379.00	1	\$ 379.00
13.21	Heated option for windshield wipers	\$	555.00	1	\$ 555.00
13.22	Radio, AM/FM with weather band and CD player	\$	648.00	1	\$ 648.00
13.23	Rear view camera system, color (Includes rear facing LED flood light)	\$	2,083.00	1	\$ 2,083.00
13.24	Golight Stryker remote spot light on cab, (1)	\$	862.00		\$ -
13.25	HID lights on cab light bar, flood, (2)	\$	1,829.00		\$ -
13.26	HID lights on cab light bar, trapezoid, (2)	\$	1,702.00	1	\$ 1,702.00
13.27	HID lights on cab light bar, spot, (2)	\$	1,715.00		\$ -
13.28	LED lights on cab light bar, flood, (2)	\$	1,076.00		\$ -
13.29	LED lights on cab light bar, trapezoid, (2)	\$	1,009.00	1	\$ 1,009.00
13.30	LED lights on cab light bar, spot, (2)	\$	1,017.00		\$ -
13.31	Rear facing LED flood lights, (2)	\$	381.00	1	\$ 381.00
13.32	Amber snow plow lights on cab light bar, (2)	\$	525.00		\$ -
13.33	Fire extinguisher, 2A:10BC, 5 lb. with mounting bracket	\$	267.00	1	\$ 267.00
13.34	Fire extinguisher, 10A:40BC, 10 lb. with mounting bracket	\$	325.00		\$ -
	<b>Reversible Plow Options:</b>				
13.35	Flared moldboard blade in place of straight moldboard blade	\$	2,739.00	1	\$ 2,739.00
13.36	24 foot plow in place of 20 foot plow	\$	3,807.00	1	\$ 3,807.00
13.37	22 foot plow in place of 20 foot plow	\$	1,904.00		\$ -
13.38	Plow trip moldboard	\$	2,198.00		\$ -
13.39	Hands free hitch	\$	1,496.00	1	\$ 1,496.00
	<b>Plow cutting edges</b>				
13.40	Poly cutting edge in place of steel cutting edge, 20 foot	\$	1,681.00		\$ -
13.41	Poly cutting edge in place of steel cutting edge, 22 foot	\$	1,792.00		\$ -
13.42	Poly cutting edge in place of steel cutting edge, 24 foot	\$	1,903.00	1	\$ 1,903.00
13.43	Kueper cutting edge in place of steel cutting edge, 20 foot	\$	4,340.00		\$ -
13.44	Kueper cutting edge in place of steel cutting edge, 22 foot	\$	4,714.00		\$ -
13.45	Kueper cutting edge in place of steel cutting edge, 24 foot	\$	5,088.00		\$ -
13.46	Carbide cutting edge in place of steel cutting edge, 20 foot	\$	2,066.00		\$ -
13.47	Carbide cutting edge in place of steel cutting edge, 22 foot	\$	2,216.00		\$ -
13.48	Carbide cutting edge in place of steel cutting edge, 24 foot	\$	2,366.00		\$ -
13.49	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 20 foot	\$	4,856.00		\$ -
13.50	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 22 foot	\$	5,281.00		\$ -
13.51	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 24 foot	\$	5,707.00		\$ -
	<b>Plow Spare Parts</b>				
13.52	Caster tire and wheel	\$	970.00		\$ -
13.53	Caster tire, wheel, hub, bearings, axle and nuts	\$	1,182.00		\$ -
13.54	Caster tire and wheel, foam filled	\$	1,047.00		\$ -
13.55	Caster tire, wheel, hub, bearings, axle and nuts, foam filled	\$	1,260.00	1	\$ 1,260.00
	<b>Broom Head Options:</b>				
13.56	20 foot broom head in place of 18 foot	\$	4,426.00		\$ -
13.57	22 foot broom head in place of 18 foot	\$	8,852.00	1	\$ 8,852.00
	<b>Broom Engine Options:</b>				
13.58	Broom engine oil pan heater, pad type	\$	715.00		\$ -
13.59	Broom engine block heater, immersion type	\$	494.00		\$ -
13.60	Hydraulic oil tank heater, pad type	\$	600.00		\$ -
13.61	Coolant filter	\$	425.00	1	\$ 425.00
13.62	Fuel tank heater, pad type	\$	722.00		\$ -
	<b>Broom General Options:</b>				
13.63	Broom speed tachometer	\$	770.00	1	\$ 770.00
13.64	Ground speed control (Must include automatic brush pattern adjustment and broom speed tachometer)	\$	566.00	1	\$ 566.00
13.65	Broom hydrostatic pressure guage	\$	496.00	1	\$ 496.00

13.66	Auto stripper bar adjustment system (Required: automatic brush pattern adjustment)	\$ 3,226.00		\$ -
	<b>Broom Wafer Options:</b>			
13.67	All steel 13# wire wafers in place of all poly on 18 foot broom	\$ 722.00		\$ -
13.68	All steel 13# wire wafers in place of all poly on 20 foot broom	\$ 827.00		\$ -
13.69	All steel 13# wire wafers in place of all poly on 22 foot broom	\$ 880.00		\$ -
13.70	8# poly. 13# wire, 50/50 wafers in place of all poly on 18 foot broom	\$ 361.00		\$ -
13.71	8# poly. 13# wire, 50/50 wafers in place of all poly on 20 foot broom	\$ 417.00		\$ -
13.72	8# poly. 13# wire, 50/50 wafers in place of all poly on 22 foot broom	\$ 440.00	1	\$ 440.00
	<b>Broom Spare Parts</b>			
13.73	Spare set 18 foot cores	\$ 5,263.00		\$ -
13.74	Spare set 20 foot cores	\$ 5,616.00		\$ -
13.75	Spare set 22 foot cores	\$ 5,894.00	1	\$ 5,894.00
13.76	Set of four broom carts, non-adjustable	\$ 1,134.00		\$ -
13.77	End plate jack for use with core change (2)	\$ 525.00	1	\$ 525.00
13.78	Spare caster tire and wheel, nitrogen filled	\$ 665.00		\$ -
13.79	Spare caster, tire, wheel, hub, bearings, axle and nuts, nitrogen filled	\$ 881.00		\$ -
13.80	Spare caster tire and wheel, foam filled	\$ 508.00		\$ -
13.81	Spare caster, tire, wheel, hub, bearings, axle and nuts, foam filled	\$ 709.00	1	\$ 709.00
13.82	46" x 19.5" Poly Wafer, 8 lbs. 101-137212	\$ 14.35		\$ -
13.83	46" x 19.5" 13# Wire Wafer, 13lbs. 101-92109	\$ 23.10		\$ -
13.84	19.5" Spacer Ring. 402-93914	\$ 1.47		\$ -
	<b>MB5 add on Options:</b>			
13.85	1250 gallon liquid deicer with 22 foot boomless spray bar	\$ 81,200.00		\$ -
13.86	5 cubic yard dry material spreader with 200 gallon pre-wet system	\$ 91,900.00		\$ -
	Body Shop Rate	n/a		
	Mechanic Shop Rate	\$150.00/hour		
	Broom Head Vibrator	\$ 2,543.13		\$ 2,544.00
	Manual Pattern Adjustment (linkage system)	N/C		N/C
	Numerical LED lighting	\$ 908.00		\$ 795.00
	Autolube system	\$ 15,105.00		\$ 15,105.00

<b>Total before discount</b>		<b>\$ 832,476.00</b>
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<b>Volume Discount (exclusive of shipping fees)</b>	-2.5%	<b>\$ (20,811.90)</b>
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<b>Total Before 100% Prepay Discount</b>		<b>\$ 811,664.10</b>
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<b>Full Prepayment Discount (exclusive of shipping fees)</b>	0%	<b>\$ -</b>
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<b>Total after discounts</b>		<b>\$ 811,664.10</b>
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	Cost per loaded mile for delivery of Airport/Airfield Equipment	\$ 15.49	1070	\$ 16,574.30
	Starting Point: Chilton, WI 53014			

<b>Additional cost per loaded mile (Line 155 identifies cost per loaded mile for a regular MB5) \$.50</b>		<b>\$ -</b>
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<b>SubTotal</b>	<b>\$ 828,238.40</b>
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**Estimated Lead Time: 400 Days**

<b>SPECIAL BUILD NOTES</b> (included features specific to Denver International Airport) Front warning beacon shall be LED (amber) M-B standard. Rear warning beacon shall be LED (blue) M-B standard.
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Additional in Depth Operator training and mechanic/technician training.	\$ 15,000.00
Training discount for multiple machine purch.	\$ (6,500.00)

<b>Total</b>	<b>\$ 836,738.40</b>
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Purchased with State of Minnesota Contract #193051