

# DEPARTMENT OF AVIATION CITY COUNCIL ORDINANCE REQUEST SUMMARY Avail Peer-To-Peer Car Share Agreement

# Purpose and Use of Agreement(s)

Avail will operate a peer-to-peer car sharing platform at DEN to connect airport customers with individual owners engaged in a car sharing operation. Company shall not facilitate shared car transfers to shared car drivers at any locations except those designated by the DEN Chief Executive Officer (CEO), and/or at Avail's off-airport facilities. Avail shall remit 10% of gross revenues received from transactions to DEN. The revenue projection was established by forecasting 25% year-over-year growth over the term of the agreement. Peer-to-peer car sharing is rapidly growing as a preferred choice for customers in lieu of renting cars from legacy car rental companies.

### Contract(s) Description

Avail Peer-To-Peer Car Share Agreement Date of Execution plus 3 years

## Vendor(s)

Anihi Newco, LLC dba Avail Contract number: 202262130

# **DSBO Goals**

Goals are N/A per DSBO

