

DO NOT INVOICE THIS ADDRESS

City and County of Denver  
 Purchasing Division  
 201 W. Colfax Ave Dept. 304  
 Denver, CO 80202  
 United States of America  
 Ph: 720-913-8100 Fax: 720-913-8101



Purchase Order Number	PO-00119273
Purchase Order Date	Aug 10, 2022
Contract ID	
Payment Terms	Net 30
Payment Type	ACH
Buyer	Tim Marquez Timothy.Marquez1@denvergov.or

Supplier
M - B CO INC P O BOX 200 NEW HOLSTEIN, WI 53061 United States of America Ph: (920) 8984203

Ship-To
DEN Maint Center 27500 E 80th Ave Unit A Denver, CO 80249 United States of America Steven Ricci

Bill To
Bill To Same As Ship To Denver, CO 80202 United States of America Steven Ricci

Currency	Total Lines Amount	Tax Exempt	Total PO Amount
USD	\$9,904,658.00	98-02890-0000	\$9,904,658.00
Shipping Terms	Shipping Method	Shipping Instructions	
FOB Destination	Common Carrier		

Goods Lines								
Line Number	Item Name	Supplier Item Identifier	Description	Due Date	Unit of Measure	Quantity	Unit Price	Line Amount
1			M-B Companies, MB5 Mid-Mount Broom and Plow, Multi-Tasking Snow Removal Vehicle		Each	4	\$990,465.80	\$3,961,863.2
2021 Capital replacements for W-11-051, W-11-063, W-11-068, W-11-074								
2			M-B Companies, MB5 Mid-Mount Broom and Plow, Multi-Tasking Snow Removal Vehicle		Each	6	\$990,465.80	\$5,942,794.8
2022 Capital replacements for W-11-052, W-11-053, W-11-054, W-11-055, W-11-056, W-11-057								

This PO is for a total of ten (10) MB5 Mid-Mount Broom and Plow, Multi-tasking Snow Removal Vehicles as outlined in detail in attached Exhibit A.

This Purchase Order has been issued in accordance with DRMC 20-64.5 of the Revised Municipal Code: Cooperative Purchasing supported by the Minnesota Department of Administration State Procurement Contract SWIFT Contract No 212548. The City and County of Denver Colorado's terms and conditions herein supersede and replace all terms and conditions of Minnesota Department of Administration State Procurement Contract SWIFT Contract No 212548.

Pricing is firm and fixed with no adjustments to the total amount stated on this PO.

Shipping: F.O.B. Denver, CO. 80249, Payment: Pricing listed includes volume discount and delivery. Term: Net 30 upon receipt of vehicles.

\* This Purchase Order is contingent upon approval by City Council as required in DRMC 3.26(e) \*

All Titles to Read:  
City and County of Denver  
201 West Colfax Avenue Dept. 304  
Denver, CO 80202

Contact person for delivery and other questions is Steve Ricci at 303-342-2778 or steven.ricci@flydenver.com

Vendor to fill in and submit Vehicle Check-In Sheet.  
Delivery will NOT be considered complete without it.  
Delivery: Monday through Friday between 8:00am and 4:00pm. Location:  
DENVER INTERNATIONAL AIRPORT FLEET  
27500 E 80th Ave, Unit A, Denver, CO 80249

Documents to be provided upon delivery:  
Application for Title, State of Colorado Odometer Statement



Authorized By

By accepting this Purchase Order you agree to the Terms and Conditions of the General Services Purchasing Division.  
Follow the URL provided to the Purchase Order Terms and Conditions –  
<http://www.denvergov.org/content/denvergov/en/purchasing-main-page/POterms.html>

Price quote for:	<b>13.0 PRICE SCHEDULE AIRPORT AIRFIELD MAINTENANCE EQUIPMENT</b>	
		<b>EXHIBIT A</b>
Vendor Name:	<b>M-B Companies, Inc.</b>	
Contact Person:	<b>Doug Blada</b>	
Street Address:	<b>201 MB Lane</b>	
P.O. Box:		
City, State, Zip:	<b>Chilton, WI, 53014</b>	
Phone #:	<b>920-898-1005</b>	
Toll Free #:	<b>1-800-558-5800</b>	
Fax #:	<b>920-849-2629</b>	
Email Address:	<a href="mailto:doug.blada@aebi-schmidt.com">doug.blada@aebi-schmidt.com</a>	

Item #	Information Requested	Answer
13.0	Airport Airfield Maintenance Equipment Make & Model	M-B Companies, MB5 Mid-Mount Broom and Plow, Multi-Tasking Snow Removal Vehicle
	Purpose and Intended Use (Area)	Airport Snow Removal
	Is Equipment Multi-functional?	Yes <input checked="" type="checkbox"/> or No <input type="checkbox"/>
	Is Equipment Multi-Seasonal?	Yes <input checked="" type="checkbox"/> or No <input type="checkbox"/>
	Additional Uses for Equipment (if any)	
	Does Equipment have an Engine(s)?	Yes <input checked="" type="checkbox"/> or No <input type="checkbox"/>
	Drive Engine Description	496 HP, electronic turbocharged diesel engine, T4F EPA / Stage 5 emission certified
	Auxiliary Engine Description	496 HP, electronic turbocharged diesel engine, T4F EPA / Stage 5 emission certified
	Does the Equipment have optional attachments?	Yes <input checked="" type="checkbox"/> or No <input type="checkbox"/>
	Is the Equipment an Attachment?	Yes <input type="checkbox"/> or No <input checked="" type="checkbox"/>
	Type of Drive Unit required for attachment	n/a
	Warranty Information	1 year
	List Volume Discounts	3+ units, 5% discount
	<b>TOTAL PRICE:</b>	<b>\$ 825,570.00</b>

Qty 1 Price \$ 825,570.00

Spec #	Description	Answer
	AIRFIELD EQUIPMENT OPTIONS: Use this section to offer other options for airfield equipment listed above. Start option numbering with 13.1, 13.2, 13.3, etc., until you have listed all of the options	
	<b>Chassis Options:</b>	
13.1	Engine oil pan heater, pad type	\$ 760.00
13.2	Engine block heater, immersion type	\$ 526.00
13.3	Battery trickle charger, 1.5 amp	\$ 609.00
13.4	Battery charger, 20 amp	\$ 692.00
13.5	Battery heater, pad type	\$ 1,123.00
13.6	Remote battery jump start lugs	\$ 376.00
13.7	Remote air fill port	\$ 227.00
13.8	Hydraulic oil tank heater, pad type	\$ 638.00
13.9	Fuel tank heater, pad type	\$ 760.00
13.10	Coolant filter	\$ 229.00
13.11	Rear bumper chevron striping	\$ 377.00
13.12	Eight inch reflective stripe	\$ 899.00
13.13	Numbers and lettering on unit	\$ 660.00
13.14	Rustproofing: under floor, fenders and battery box	\$ 906.00
13.15	Rear mounted pintle hook	\$ 250.00
13.16	Spare chassis tire and wheel	\$ 2,628.00
	<b>Chassis Cab Options:</b>	
13.17	Air Conditioning	\$ 3,961.00
13.18	Deluge System (Requires side door wipers)	\$ 2,252.00
13.19	Side door window wipers	\$ 904.00
13.20	Heated option for side door window wipers	\$ 399.00

\$	-
\$	-
\$	-
\$	-
\$	-
1	\$ 376.00
1	\$ 227.00
\$	-
\$	-
1	\$ 229.00
1	\$ 377.00
\$	-
\$	-
1	\$ 906.00
\$	-
\$	-
1	\$ 3,961.00
1	\$ 2,252.00
1	\$ 904.00
1	\$ 399.00

13.21	Heated option for windshield wipers	\$	585.00	1	\$	585.00
13.22	Radio, AM/FM with weather band and CD player	\$	683.00	1	\$	683.00
13.23	Rear view camera system, color (Includes rear facing LED flood light	\$	2,193.00	1	\$	2,193.00
13.24	Golight Stryker remote spot light on cab, (1)	\$	908.00		\$	-
13.25	HID lights on cab light bar, flood, (2)	\$	1,926.00		\$	-
13.26	HID lights on cab light bar, trapezoid, (2)	\$	1,792.00	1	\$	1,792.00
13.27	HID lights on cab light bar, spot, (2)	\$	1,806.00		\$	-
13.28	LED lights on cab light bar, flood, (2)	\$	1,133.00		\$	-
13.29	LED lights on cab light bar, trapezoid, (2)	\$	1,063.00	1	\$	1,063.00
13.30	LED lights on cab light bar, spot, (2)	\$	1,071.00		\$	-
13.31	Rear facing LED flood lights, (2)	\$	402.00		\$	-
13.32	Amber snow plow lights on cab light bar, (2)	\$	553.00		\$	-
13.33	Fire extinguisher, 2A:10BC, 5 lb. with mounting bracket	\$	282.00	1	\$	282.00
13.34	Fire extinguisher, 10A:40BC, 10 lb. with mounting bracket	\$	343.00		\$	-
<b>Reversible Plow Options:</b>						
13.35	Flared moldboard blade in place of straight moldboard blade	\$	2,884.00	1	\$	2,884.00
13.36	24 foot plow in place of 20 foot plow	\$	4,008.00	1	\$	4,008.00
13.37	22 foot plow in place of 20 foot plow	\$	2,005.00		\$	-
13.38	Plow trip moldboard	\$	2,314.00		\$	-
13.39	Hands free hitch	\$	1,575.00	1	\$	1,575.00
<b>Plow cutting edges</b>						
13.40	Poly cutting edge in place of steel cutting edge, 20 foot	\$	1,770.00		\$	-
13.41	Poly cutting edge in place of steel cutting edge, 22 foot	\$	1,887.00		\$	-
13.42	Poly cutting edge in place of steel cutting edge, 24 foot	\$	2,004.00	1	\$	2,004.00
13.43	Kueper cutting edge in place of steel cutting edge, 20 foot	\$	4,569.00		\$	-
13.44	Kueper cutting edge in place of steel cutting edge, 22 foot	\$	4,963.00		\$	-
13.45	Kueper cutting edge in place of steel cutting edge, 24 foot	\$	4,356.00		\$	-
13.46	Carbide cutting edge in place of steel cutting edge, 20 foot	\$	2,175.00		\$	-
13.47	Carbide cutting edge in place of steel cutting edge, 22 foot	\$	2,333.00		\$	-
13.48	Carbide cutting edge in place of steel cutting edge, 24 foot	\$	2,491.00		\$	-
13.49	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 20 foot	\$	5,112.00		\$	-
13.50	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 22 foot	\$	5,559.00		\$	-
13.51	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in place of steel cutting edge, 24 foot	\$	6,008.00		\$	-
<b>Plow Spare Parts</b>						
13.52	Caster tire and wheel	\$	1,022.00		\$	-
13.53	Caster tire, wheel, hub, bearings, axle and nuts	\$	1,245.00		\$	-
13.54	Caster tire and wheel, foam filled	\$	1,103.00		\$	-
13.55	Caster tire, wheel, hub, bearings, axle and nuts, foam filled	\$	1,327.00	1	\$	1,327.00
<b>Broom Head Options:</b>						
13.56	20 foot broom head in place of 18 foot	\$	1,659.00		\$	-
13.57	22 foot broom head in place of 18 foot	\$	9,318.00	1	\$	9,318.00
<b>Broom Engine Options:</b>						
13.58	Broom engine oil pan heater, pad type	\$	753.00		\$	-
13.59	Broom engine block heater, immersion type	\$	520.00		\$	-
13.60	Hydraulic oil tank heater, pad type	\$	632.00		\$	-
13.61	Coolant filter	\$	448.00	1	\$	448.00
13.62	Fuel tank heater, pad type	\$	760.00		\$	-
<b>Broom General Options:</b>						
13.63	Broom speed tachometer	\$	811.00	1	\$	811.00
13.64	Ground speed control (Must include automatic brush pattern adjustment and broom speed tachometer)	\$	596.00	1	\$	596.00
13.65	Broom hydrostatic pressure guage	\$	523.00	1	\$	523.00
13.66	Auto stripper bar adjustment system (Required: automatic brush pattern adjustment)	\$	3,396.00		\$	-
<b>Broom Wafer Options:</b>						
13.67	All steel 13# wire wafers in place of all poly on 18 foot broom	\$	760.00		\$	-
13.68	All steel 13# wire wafers in place of all poly on 20 foot broom	\$	871.00		\$	-
13.69	All steel 13# wire wafers in place of all poly on 22 foot broom	\$	927.00		\$	-
13.70	8# poly. 13# wire, 50/50 wafers in place of all poly on 18 foot broom	\$	380.00		\$	-
13.71	8# poly. 13# wire, 50/50 wafers in place of all poly on 20 foot broom	\$	439.00		\$	-
13.72	8# poly. 13# wire, 50/50 wafers in place of all poly on 22 foot broom	\$	499.00	1	\$	499.00
<b>Broom Spare Parts</b>						

13.73	Spare set 18 foot cores	\$	5,540.00		\$	-
13.74	Spare set 20 foot cores	\$	5,912.00		\$	-
13.75	Spare set 22 foot cores	\$	6,205.00		\$	-
13.76	Set of four broom carts, non-adjustable	\$	1,194.00		\$	-
13.77	End plate jack for use with core change (2)	\$	553.00	1	\$	553.00
13.78	Spare caster tire and wheel, nitrogen filled	\$	700.00		\$	-
13.79	Spare caster, tire, wheel, hub, bearings, axle and nuts, nitrogen filled	\$	928.00		\$	-
13.80	Spare caster tire and wheel, foam filled	\$	535.00		\$	-
13.81	Spare caster, tire, wheel, hub, bearings, axle and nuts, foam filled	\$	747.00	1	\$	747.00
13.82	46" x 19.5" Poly Wafer, 8 lbs. 101-137212	\$	26.21		\$	-
13.83	46" x 19.5" 13# Wire Wafer, 13lbs. 101-92109	\$	33.35		\$	-
13.84	19.5" Spacer Ring. 402-93914	\$	3.10		\$	-
<b>MB5 add on Options:</b>						
13.85	1250 gallon liquid deicer with 22 foot boomless spray bar	\$	89,748.00		\$	-
13.86	5 cubic yard dry material spreader with 200 gallon pre-wet system	\$	101,574.00		\$	-
<b>Broom Head Vibrator</b>						
		\$	2,722.00		\$	2,722.00
<b>Numerical LED lighting</b>						
		\$	859.00		\$	859.00
<b>Autolube system</b>						
		\$	15,860.00		\$	15,860.00
<b>Total of above:</b>					\$	<b>886,533.00</b>

Additional for upgrading to (MB5C) including fully cradling and many other additions and improvements. Please note that a cradling unit cannot have liquid or dry material spreader add.

**Total for MB5C with all options:** \$ 1,015,564.00

Multi Unit Discount, must buy 3+ units -5.00% \$ (50,778.20)  
Discount applies to each unit

Total for each unit after discount: \$ 964,785.80

Cost per loaded mile for delivery of Airport/Airfield Equipment	\$	24.00	1070	\$	25,680.00
Starting Point: City, State, Zip: Chilton, WI 53014					

\$ 990,465.80