

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at MileHighOrdinance@DenverGov.org by **3:00pm on Monday**. Contact the Mayor's Legislative team with questions

Date of Request: 11/14/2022

Please mark one: Bill Request or Resolution Request

1. Type of Request:

- Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment
 Dedication/Vacation Appropriation/Supplemental DRMC Change
 Other:

2. **Title:** (Start with *approves, amends, dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Approves a contract with Zivaro, Inc. for \$7,000,000 and for five years to provide various AWS cloud services

3. **Requesting Agency:** Technology Services

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution	Contact person to present item at Mayor-Council and Council
Name: Sean Greer	Name: Joe Saporito
Email: sean.greer@denvergov.org	Email: joseph.saporito@denvergov.org

5. General description or background of proposed request. Attach executive summary if more space needed:

Technology Services is requesting approval of a contract with Zivaro, Inc. for the purchase of AWS Cloud services. The ability to procure cloud services on-demand is a critical component of Technology Services' strategy and plays a major role in keeping City Agencies running. This contract will allow for the use of government certified cloud services to be utilized to meet the increasing demand for IT services within the city without substantial capital expenses or long-term agreements.

Through this service, Technology Services will reduce the need of capital expenses for purchasing its own physical, on-premises server infrastructure as well as technical debt and will have the flexibility to scale (increase / decrease) capacity on an as needed basis. As this is a flexible, pay-as-you-go service, it will allow for a decrease in overall, long-term costs. These services also help to remediate the current supply chain issues.

On Demand Cloud Services reduces technical debt whereas a state-of-the-art piece of equipment purchased today is no longer state of the art just two years later. It also eliminates the risk of either purchasing too much (over-provisioning) or too little (under-provisioning). It also accounts for the unpredictable nature of seasonal workloads and spikes. Through this service, the City will have consistent availability to scale up when needed.

6. **City Attorney assigned to this request (if applicable):** Andrew Riester

7. **City Council District:** N/A - Citywide

8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):

Standard Expenditure contract exceeding \$500,000

Vendor/Contractor Name: Zivaro, Inc.

Contract control number: TECHS-202264702-00

Location: Citywide

Is this a new contract? Yes No **Is this an Amendment?** Yes No **If yes, how many?**

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

11/1/2022 - 11/1/2027 Duration: 5 years

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i> (A)	<i>Additional Funds</i> (B)	<i>Total Contract Amount</i> (A+B)
\$7,000,000	N/A	N/A

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
11/1/2022 - 11/1/2027	N/A	N/A

Scope of work:

Vendor will act as a reseller for various cloud services provided by AWS.

Was this contractor selected by competitive process? Yes **If not, why not?**

Has this contractor provided these services to the City before? Yes No

Source of funds: Technology Services Operational Funds

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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