Price quote for:	13.0 PRICE SCHEDULE AIRPORT AIRFIELD MAIN	ITENANCE EQUIPMENT			
		Ref Contract 212548 MN ST			
Vendor Name:	M-B Companies, Inc.				
Contact Person:	Doug Blada				
Street Address:	201 MB Lane				
P.O. Box:					
City, State, Zip:	Chilton, WI, 53014				
Phone #:	920-898-1005				
Toll Free #:	1-800-558-5800				
Fax #:	920-849-2629				
Email Address:	doug.blada@aebi-schmidt.com	1			
Item #	Information Requested	Answer			
iteiii#	information Requested	M-B Companies, MB2 Heavy			
13.0	Airport Airfield Maintenance Equipment Make & Model	Duty Chassis and Plow			
	Purpose and Intended Use (Area)	Airport Snow Removal			
	Is Equipment Multi-functional?	Yes_x_ or No			
	Is Equipment Multi-Seasonal?	Yes_x_ or No			
	Additional Uses for Equipment (if any)				
	Does Equipment have an Engine(s)?	Yes_x_ or No			
		496 HP, electronic turbocharged diesel			
	Drive Engine Description	engine, T4F EPA / Stage 5 emission certified			
	Auxiliary Engine Description	n/a			
	Does the Equipment have optional attachments?	Yes_x_ or No			
	Is the Equipment an Attachment?	Yes or No_x_			
	Type of Drive Unit required for attachment	n/a			
	Warranty Information	1 year			
	List Volume Discounts TOTAL PRICE:	3+ units, 5% discount \$ 462,697.00	Qty 1	\$	Price 462,697.00
Spec #	Description	Answer			
	AIRFIELD EQUIPMENT OPTIONS: Use this section to offer other				
	options for airfield equipment listed above. Start option numbering will 13.1, 13.2, 13.3, etc., until you have listed all of the options	ith			
	Chassis Options:				
13.1	Four wheel steering with 27,000 pound rear drive/steer axle	\$ 21,562.00	1	\$	21,562.00
13.2	Engine oil pan heater, pad type	\$ 760.00		\$	-
13.3	Engine block heater, immersion type	\$ 526.00		\$	-
13.4	_Battery trickle charger, 1.5 amp	\$ 609.00		\$	-
13.5 13.6	_Battery charger, 20 amp	\$ 597.00		\$	-
13.7	_Battery heater, pad type	\$ 1,123.00 \$ 376.00	1	\$	376.00
13.7	Remote battery jump start lugs Remote air fill port	\$ 227.00	1	\$ \$	227.00
13.9	Hydraulic oil tank heater, pad type	\$ 638.00	'	φ \$	227.00
13.10	Fuel heater, pad tank type	\$ 760.00		\$	_
13.10	Coolant filter	\$ 229.00	1	\$	229.00
13.11	Eight inch reflective stripe	\$ 899.00	'	\$	229.00
13.12	_Light inch reflective stripe Numbers and lettering on unit	\$ 660.00		\$	_
13.14	Rear bumper chevron striping	\$ 377.00	1	\$	377.00
13.14	Rustproofing: under floor, fenders and battery box	\$ 906.00	1	\$	906.00
13.16	Rear mounted pintle hook	\$ 250.00	'	φ	900.00
13.17	Spare chassis tire and wheel	\$ 2,628.00	0	φ \$	-
10111	Chassis Cab Options:	2,020.00	Ū	Ψ	
13.18	_ Air Conditioning	\$ 3,962.00	1	\$	3,962.00
13.19	Deluge System (Requires side door wipers)	\$ 2,252.00	1	\$	2,252.00
13.20	Side door window wipers	\$ 604.00	1	\$	604.00
13.21	Heated option for side door window wipers	\$ 399.00	1	\$	399.00
13.22	Heated option for windshield wipers	\$ 585.00	1	\$	585.00
13.23	Radio, AM/FM with weather band and CD player	\$ 683.00	1	\$	683.00
13.24	Rear view camera system, color (Includes rear facing LED flood lights	-	1	\$	908.00
13.25	Golight Strkyer remote spot light on cab, (1)	\$ 494.00		\$	-
13.26	HID lights on cab light bar, flood, (2)	\$ 1,926.00		\$	-
13.27	HID lights on cab light bar, trapezoid, (2)	\$ 1,792.00	1	\$	1,792.00
13.28	HID lights on cab light bar, spot, (2)	\$ 1,806.00		\$,
13.29	LED lights on cab light bar, flood, (2)	\$ 1,134.00		\$	-
13.30	LED lights on cab light bar, trapezoid, (2)	\$ 1,063.00	1	\$	1,063.00
		.,555.56	-	*	,

13.31 13.32	_LED lights on cab light bar, spot, (2) Rear facing LED flood lights, (2)	\$	1,071.00 402.00	0	\$ \$	-
13.33	Amber snow plow lights on cab light bar, (2)	\$	553.00	0	\$	_
13.34	Fire extinguisher, 2A:10BC, 5 lb. with mounting bracket	\$	282.00	1	\$	282.00
13.35	Fire extinguisher, 10A:40BC, 10 lb. with mounting bracket	\$	343.00	-	\$	-
	 Reversible Plow Options:					
13.36	Flared end moldboard in place of straight end moldboard	\$	2,884.00		\$	_
13.37	Plow trip moldboard	\$	2,314.00		\$ \$	_
13.38	Hands free hitch	\$	1,575.00		\$	-
3.39	Reversible Plow Width Options; 16 foot plow in place of 14 foot plow	\$	1,397.00		\$	_
3.40	18 foot plow in place of 14 foot plow	\$	2,050.00		\$	_
3.41	20 foot plow in place of 14 foot plow	\$	2,703.00		\$	_
3.42	22 foot plow in place of 14 foot plow	\$	3,355.00		\$	_
3.43	24 foot plow in place of 14 foot plow	\$	4,008.00		\$	-
	Blow outting advan					
3.44	_Plow cutting edges: Poly cutting edge in place of steel cutting edge, 14 foot	¢	1,419.00		Ф	
	_ ,	\$			\$	-
3.45	Poly cutting edge in place of steel cutting edge, 16 foot	\$	1,536.00		\$	-
3.46	Poly cutting edge in place of steel cutting edge, 18 foot	\$	1,654.00		\$	-
3.47	Poly cutting edge in place of steel cutting edge, 20 foot	\$	1,770.00		\$	-
3.48	Poly cutting edge in place of steel cutting edge, 22 foot	\$	1,887.00		\$	-
3.49	Poly cutting edge in place of steel cutting edge, 24foot	\$	2,004.00		\$	-
3.50	_ Kueper cutting edge in place of steel cutting edge, 14 foot	\$	2,287.00		\$	-
3.51	Kueper cutting edge in place of steel cutting edge, 16 foot	\$	2,782.00		\$	-
3.52	Kueper cutting edge in place of steel cutting edge, 18 foot	\$	4,175.00		\$	-
3.53	Kueper cutting edge in place of steel cutting edge, 20 foot	\$	4,569.00		\$	_
3.54	Kueper cutting edge in place of steel cutting edge, 22 foot	\$	4,963.00		\$	-
3.55	Kueper cutting edge in place of steel cutting edge, 24 foot	\$	5,356.00		\$	-
	-				_	
3.56	_Carbide cutting edge in place of steel cutting edge, 14 foot	\$	1,687.00		\$	-
3.57	_Carbide cutting edge in place of steel cutting edge, 16 foot	\$	1,843.00		\$	-
3.58	_Carbide cutting edge in place of steel cutting edge, 18 foot	\$	2,019.00		\$	-
3.59	_Carbide cutting edge in place of steel cutting edge, 20 foot	\$	2,175.00		\$	-
3.60	_Carbide cutting edge in place of steel cutting edge, 22 foot	\$	2,333.00		\$	-
3.61	_Carbide cutting edge in place of steel cutting edge, 24 foot	\$	2,491.00		\$	-
0.00	_ Tungsten carbide inserted rubber (JOMA 6000) cutting edge in					
3.62	place of steel cutting edge, 14 foot	\$	2,767.00		\$	-
	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in		,			
3.63	place of steel cutting edge, 16 foot	\$	4,216.00		\$	-
3.64	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in	•	4.004.00		Φ.	
	_place of steel cutting edge, 18 foot Tungsten carbide inserted rubber (JOMA 6000) cutting edge in	\$	4,664.00		\$	-
3.65	place of steel cutting edge, 20 foot	\$	5,112.00		\$	-
3.66	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in					
J.00	_place of steel cutting edge, 22 foot	\$	5,559.00		\$	-
3.67	Tungsten carbide inserted rubber (JOMA 6000) cutting edge in	φ.	0.000.00		ф	
	_place of steel cutting edge, 24 foot	\$	6,008.00		\$	-
	Plow Spare Parts					
3.68	Caster tire and wheel	\$	1,022.00		\$	-
3.69	Caster tire, wheel, hub, bearings, axle and nuts	\$	1,245.00		\$	-
3.70	Caster tire and wheel, foam filled	\$	1,103.00		\$	-
3.71	Caster tire, wheel, hub, bearings, axle and nuts, foam filled	\$	1,327.00		\$	-
	P3UB Optional Underbody Scraper:					
3.72	P3UB Underbody Scraper, 12 foot, 3 function, Steel cutting edge	\$	15,865.00		\$	-
				1		
	Amber/blue light bar mounted on top of ca	b			\$	836.0
		sub-total			\$	499,740.0
	Items included	Sub_total			Ψ	433,740.0
	3 digit LED number on rear of unit				\$	1,000.0
	Auto lube system				\$	12,412.0
	Delete reversible plow, 14 foot				\$	(48,422.0
	add cupping ramp plow, 25 foot with POLY cutting edge				\$	109,587.0
	Remove 5th wheel hitch assembly				\$	(2,272.0
	Add ballast on rear of unit				•	uded
	Add battery on led indicator				\$	470.0
	MB2 Chassis with Ballast and Cupping Ramp Plow	Total			\$	572,515.00
	Volume discount			_E O0/	¢	(20 625 71
	Volume discount			-5.0%	\$	(28,625.75

Cost per loaded mile for delivery of Airport/Airfield Equipment	\$	14.25	1070	\$ 15,247.50
Starting Point: City, State, Zip: Chilton, WI 53014				
	Per truck, ballasted.			\$ 559,136.75
Add Liquid deicing system with boomless spraybar	\$	41,515.00		\$ 600,651.75
Add 5 cu yd material spreader with dual spinners	\$	57,405.00		\$ 616,541.75

Body Shop Rate	n/a
Mechanic Shop Rate	\$150.00/hour