## EXHIBIT "B"

Supplier: Ferguson Enterprises, LLC

Solicitation/ Award Title: IFB 10858L PLUMBING PIPES, FITTINGS

AND FIXTURES

## All % Discounts shown are (-) % off from manufacturer suggested list price.

| Item<br>No. | Manufacturer<br>(No Substitute)   | Price List To Be Used. (Copies of price lists or direct link) for all manufacturers you are quoting must be furnished with your bid response) | % Discount (-) from Manufacturer's Suggested List or % Markup (+) from List Sheet (Firm and Fixed for the term of the agreement and any renewals) | Bidder is a<br>Stocking<br>Distributor?<br>Y/N |
|-------------|---|---|---|--|
|             | Kohler  | Water Closets and Urinals   | 40%   |  |
| 1           | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | https://www.kohlercatalog.co.in/pricebook/<br>page/1  |   | Υ  |
|             | Toto  | Water Closets, Urinals and Flush Valves   | 47%   |  |
| 2           | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | https://catalog.totousa.com/2022-Price-<br>Book/C/  |   | Y  |
|             | Sloan   | Flush Valves, Sensor Faucets, Water Closet and Urinal Sensors   | 36%   |  |
| 3           | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | https://www.sloan.com/resources/downloa<br>ds/pricing-sheets  |   | Υ  |
|             | Chicago Faucets   | Kitchen Faucets, Metering Faucets and Mop<br>Sink Faucets   | 51%   |  |
| 4           | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | https://www.chicagofaucets.com/resources/<br>catalogs-brochures   |   | Υ  |
| 5           | T & S Brass   | Commercial Kitchen Faucets  | 40%   |  |
|             | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | https://www.tsbrass.com/resources/literatu<br>re/general-literature   |   | Y  |
|             | Leonard Valve Co.   | Tempering Valves  |   |  |
| 6           | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | file:///C:/Users/AAD1870/AppData/Local/Microsoft/Windows/INetCache/Content.Outlook/Y7OAORYS/LVC%20Valve%20Price%20List                        |   | Υ  |
| 7           | Delta   | Kitchen Faucets   | 40%   |  |
|             | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | https://www.deltafaucet.com/for-<br>professionals/product-resources/pricing   |   | Y  |

| Item<br>No. | Manufacturer<br>(No Substitute)   | Price List To Be Used. (Copies of price lists or direct link) for all manufacturers you are quoting must be furnished with your bid response) | % Discount (-) from<br>Manufacturer's<br>Suggested List or %<br>Markup (+) from List<br>Sheet (Firm and Fixed for<br>the term of the agreement<br>and any renewals) | Bidder is a<br>Stocking<br>Distributor?<br>Y/N |
|-------------|---|---|---|--|
| 8           | State   | Water Heaters   |   |  |
|             | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | No MFG list available. Discount is based off Ferguson manufactured list price.  | 39%   | Υ  |
|             | Bradford White  | Water Heaters   |   |  |
| 9           | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | file:///C:/Users/AAD1870/AppData/Local/Microsoft/Windows/INetCache/Content.Outlook/Y7OAORYS/pricebookwholesalecomm                            | 39%   | Y  |
|             | Fernco Inc.   | No-Hub Bands  | 56%   |  |
| 10          | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | file:///C:/Users/AAD1870/AppData/Local/Microsoft/Windows/INetCache/Content.Outlo  |   | Υ  |
|             | Mission Rubber Co.  | No-Hub Bands  | N/A%  |  |
| 11          | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | No bid  |   | N  |
|             | The Splash Lab  | Faucets, Repair Parts, Soap Dispenser   | N/A%  |  |
| 12          | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | No bid  |   | N  |
|             | Bradley   | Shower Valves and Repair Parts  | 2370  |  |
| 13          | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | file:///C:/Users/AAD1870/AppData/Local/Microsoft/Windows/INetCache/Content.Outlook/Y7OAORYS/IndShower Price List US.pdf                       |   | N  |
| 14          | Febco, Inc.   | Backflow Preventers ½" to 8" and Repair<br>Parts  | N/A%  |  |
|             | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | No bid  |   | N  |
| 15          | Viega, LLC  | ProPress Copper Fittings 1/2" to 4"   | N/A%  |  |
|             | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | No bid  |   | N  |

| Item<br>No.  | Bidder Suggested Manufacturer   | Price List To Be Used. (Copies of price lists or direct link) for all manufacturers you are quoting must be furnished with your bid response) | % Discount (-) from Manufacturer's Suggested List or % Markup (+) from List Sheet (Firm and Fixed for the term of the agreement and any renewals) | Bidder is a Stocking Distributor? Y/N |  |  |  |  |
|--|---|---|---|---------------------------------------|--|--|--|--|
| ** Unless specified otherwise, all materials and equipment shall be of domestic (USA) manufacture and shall be of the best quality used for the purpose in commercial practice and shall meet all ASTM / ASME standards ** |   |   |   |                                       |  |  |  |  |
| 16   | AB&I  | 2" to 12" Cast Iron Pipe and Fittings   |   |                                       |  |  |  |  |
|  | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | https://www.abifoundry.com/products/pric<br>e-sheets/   | 45%   | Y                                     |  |  |  |  |
|  | Domestic  | ½" to 2" Sch 40 Black Pipe T & C  |   |                                       |  |  |  |  |
| 17   | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | No MFG list available. Discount is based off Ferguson manufactured list price.  | 55%   | Y                                     |  |  |  |  |
|  | ASC Engineered Solutions  | ½" to 2" Black Threaded Fittings  |   |                                       |  |  |  |  |
| 18   | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | https://s3.us-east-2.amazonaws.com/asc-<br>es.com/price-sheets/excel/PF.MI-1.23-<br>website.xls   | 65%   | Υ                                     |  |  |  |  |
| 19   | Tubes Forging of America  | 2" to 4" Sch 40 Weld Pipe   |   |                                       |  |  |  |  |
|  | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | http://www.tubeforgings.com/downloads/fi<br>les/PriceSheet/TF-22-C/TF-22-C.pdf  | 55%   | Y                                     |  |  |  |  |
|  | CERRO   | ½" to 4" L Copper Pipe  |   |                                       |  |  |  |  |
| 20   | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | https://cerroplumbing.com/resource_docu<br>ments/price-list-pdf/cerrotube-distributor-<br>price-list-22-11-07/                                | 50%   | Y                                     |  |  |  |  |
|  | Elkhart   | ½" to 4" Copper Fittings  |   |                                       |  |  |  |  |
| 21   | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | https://cdn.apollovalves.com/elkhart/docu<br>ments/WROT 184 03 18 22.pdf  | 84%   | у                                     |  |  |  |  |
| 22   | Nibco   | 1-1/2" to 2" DWV Copper Pipe and Fittings   |   |                                       |  |  |  |  |
|  | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | https://media.nibco.com/m/3f91ddf8efb9e<br>386/original/Wrot-Copper-Fitting-Price-<br>Sheet.xls   | Pipe 50% Fittings 85%   | Υ                                     |  |  |  |  |
|  | Charlotte   | 1-1/2" to 6" Sch 40 PVC PIPE and Fittings   |   |                                       |  |  |  |  |
| 23   | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | https://www.charlottepipe.com/cpf_Excel_P<br>riceSheets/Generate Excel PriceSheets.asp<br>x?select1=676&Type=2&level=current&lng=             | Pipe 46% Fittings 88%   | Y                                     |  |  |  |  |
|  | Victaulic   | 2" to 8" Victaulic Pipe and Fittings  |   |                                       |  |  |  |  |
| 24   | Website Link or Uploaded file<br>Name of Price Schedule (In effect<br>through March 31, 2023) | file:///C:/Users/AAD1870/Downloads/PL202<br>2-A-GEN.pdf   | Fittings 61%  | Y                                     |  |  |  |  |