

## ORDINANCE/RESOLUTION REQUEST

All Fields must be completed.

Incomplete request forms will be returned to sender which may cause a delay in processing.

Date of Request: **April 10, 2023**

Please mark one: ☐ Bill Request or ☒ Resolution Request

**1. Type of Request:**

- ☒ Contract/Grant Agreement ☐ Intergovernmental Agreement (IGA) ☐ Rezoning/Text Amendment
- ☐ Dedication/Vacation ☐ Appropriation/Supplemental ☐ DRMC Change
- ☐ Other:

**2. Title:** Approves Agreement between CarGari LLC and Denver International Airport request for a peer-to-peer car share permit agreement, connecting customers with individual car owners.

**3. Requesting Agency:** Department of Aviation

**4. Contact Person:**

|   |   |
|---|---|
| Contact person with knowledge of proposed ordinance/resolution: | Contact person to present item at Mayor-Council and Council:                            |
| Name: Mark Nagel  | Name: Carolina Flores   |
| Email: Mark.Nagel@flydenver.com                                 | Email: <a href="mailto:Carolina.Flores@flydenver.com">Carolina.Flores@flydenver.com</a> |

**5. General description or background of proposed request. Attach executive summary if more space needed:**

This request is for a Peer-To-Peer Car Share Permit agreement between CarGari LLC (CarGari) and Denver International Airport (DEN). CarGari will operate a peer-to-peer car-sharing platform at DEN to connect airport customers with individual owners engaged in a car-sharing operation. CarGari shall not facilitate shared car transfers to shared car drivers at any locations except those designated by the DEN Chief Executive Officer (CEO), and/or at CarGari's off-airport facilities. CarGari shall remit 10% of gross revenues from transactions to DEN. The revenue projection was established by forecasting 25% year-over-year growth over the term of the agreement. Peer to-Peer Car Sharing is rapidly growing as a preferred choice for customers in lieu of renting cars from legacy car rental companies.

**6. City Attorney assigned to this request (if applicable):** Deb Overn

**7. City Council District:** 11

**8. \*\*For all contracts, fill out and submit accompanying Key Contract Terms worksheet\*\***

*To be completed by Mayor's Legislative Team:*

Resolution/Bill Number: \_\_\_\_\_

Date Entered: \_\_\_\_\_

## Key Contract Terms

**Type of Contract:** Revenue Agreement

**Vendor/Contractor Name:** CarGari LLC

**Contract control number:** PLANE-202366584

**Location:** Denver International Airport

**Is this a new contract?** ☒ Yes ☐ No **Is this an Amendment?** ☐ Yes ☒ No **If yes, how many?** N/A

**Contract Term/Duration (for amended contracts, include existing term dates and amended dates):** Date of Execution (DOE) plus 3 years.

**Contract Amount (indicate existing amount, amended amount and new contract total):**

| <i>Current Contract Amount</i><br>(A) | <i>Additional Funds</i><br>(B) | <i>Total Contract Amount</i><br>(A+B) |
|---------------------------------------|--------------------------------|---------------------------------------|
| \$155,789.00                          | N/A                            | N/A                                   |

  

| <i>Current Contract Term</i>   | <i>Added Time</i> | <i>New Ending Date</i> |
|--------------------------------|-------------------|------------------------|
| Date of Execution plus 3 years | N/A               | N/A                    |

**Scope of work:** This request is for a Peer-To-Peer Car Share Permit agreement between CarGari LLC (CarGari) and Denver International Airport (DEN).

**Was this contractor selected by competitive process?** No

**If not, why not?** This procurement qualifies for the sole source exception under Memorandum No. 8B

**Has this contractor provided these services to the City before?** ☐ Yes ☒ No

**Source of funds:** N/A - Revenue

**Is this contract subject to:** ☐ W/MBE ☐ DBE ☐ SBE ☐ XO101 ☐ ACDBE ☒ N/A

**WBE/MBE/DBE commitments (construction, design, Airport concession contracts):** Goals N/A

**Who are the subcontractors to this contract?** N/A

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