ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at <u>MileHighOrdinance@DenverGov.org</u> by 9 a.m. Friday. Contact the Mayor's Legislative team with questions

| Please mark one: | Bill Request | or 🛛 R | esolution Request | Date of Request: | March 7, 2024 |
|----------------------|---------------------|----------------|----------------------|-------------------|---------------|
| 1. Type of Request: | | | | | |
| Contract/Grant Agree | ement 🗌 Intergovern | nmental Agreen | nent (IGA) 🗌 Rezonia | ng/Text Amendment | |
| Dedication/Vacation | Appropriat | ion/Supplement | al DRMC | Change | |
| Other: | | | | | |
| | | | | | |

- 2. Title: Approves an agreement with GetAround Inc. for a term of three years for a peer-to-peer car share permit agreement, connecting customers with individual car owners at Denver International Airport (PLANE-202369585).
- 3. Requesting Agency: Department of Aviation

4. Contact Person:

| Contact person with knowledge of proposed | Contact person for council members or mayor-council | | | | |
|--|---|--|--|--|--|
| ordinance/resolution (e.g., subject matter expert) | | | | | |
| Name: Mark Nagel, SVP, Parking and Commercial | Name: Kevin Forgett, Manager of Legislative Affairs | | | | |
| Transportation | | | | | |
| Email: Mark.Nagel@flydenver.com | Email: Kevin.Forgett@flydenver.com | | | | |

5. General description or background of proposed request. Attach executive summary if more space needed:

This request is for a Peer-To-Peer Car Share Permit agreement between GetAround Inc. (GetAround) and Denver International Airport (DEN). GetAround will operate a peer-to-peer car-sharing platform at DEN to connect airport customers with individual owners engaged in a car-sharing operation. GetAround shall not facilitate shared car transfers to shared car drivers at any locations except those designated by the DEN Chief Executive Officer (CEO), and/or at GetAround's off-airport facilities. GetAround shall remit 10% of gross revenues from transactions to DEN. The revenue projection was established by forecasting 25% year-over-year growth over the term of the agreement. Peer to-Peer Car Sharing is rapidly growing as an alternative choice for customers in lieu of renting cars from legacy car rental companies.

6. City Attorney assigned to this request (if applicable): Deb Overn

7. City Council District: 11

8. **<u>For all contracts, fill out and submit accompanying Key Contract Terms worksheet**</u>

Date Entered:

Key Contract Terms

Type of Contract: Revenue Agreement

Vendor/Contractor Name (including any dba's): GetAround Inc.

Contract control number (legacy and new): PLANE-202369585

Location: Denver International Airport

Is this a new contract? 🛛 Yes 🗌 No 🛛 Is this an Amendment? 🗌 Yes 🖾 No 🖓 If yes, how many? _____

Contract Term/Duration (for amended contracts, include <u>existing</u> term dates and <u>amended</u> dates): Date of Execution (DOE) plus 3 years.

Contract Amount (indicate existing amount, amended amount and new contract total):

| Current Contract Amount | Additional Funds | Total Contract Amount |
|--------------------------------|------------------|--------------------------------|
| (A) | (B) | (A+B) |
| \$45,586.00 | N/A | \$45,586.00 |
| | | |
| Current Contract Term | Added Time | New Ending Date |
| Date of Execution plus 3 years | N/A | Date of Execution plus 3 years |

Scope of work: This request is for a Peer-to-Peer Car Share Permit agreement between GetAround Inc. (GetAround) and Denver International Airport (DEN).

Was this contractor selected by competitive process? No

If not, why not? This procurement qualifies for the sole source exception under Memorandum No. 8B.

| Has this contractor provided | l these services to the City before? | | Yes | \boxtimes | No |
|------------------------------|--------------------------------------|--|-----|-------------|----|
|------------------------------|--------------------------------------|--|-----|-------------|----|

Source of funds: N/A - Revenue

| Is this contract subject to: | 🗌 V | V/MBE | | DBE | | SBE | | XO101 | | ACDBE | 🛛 N/. | A |
|------------------------------|-----|-------|--|-----|--|-----|--|-------|--|-------|-------|---|
|------------------------------|-----|-------|--|-----|--|-----|--|-------|--|-------|-------|---|

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): Goals N/A

Who are the subcontractors to this contract? N/A

To be completed by Mayor's Legislative Team: