# MARGARET DANUSER

*Accomplished financial leader with experience in developing solutions for complex issues and building strong relationships with key partners in the public, quasi-governmental, and private sectors. Commitment to collaboration, transparency and strong advocate for innovation and continuous improvement to enhance outcomes. Excellent communication and presentation skills as well as demonstrated ability to work effectively with management, City Council, constituents, staff, and other stakeholders. Excel in dynamic, fast-paced environments requiring focus and commitment to excellence.*

**CORE COMPETENCIES**

- ❖ Communications
- ❖ Commitment to Collaboration
- ❖ Mentoring Staff
- ❖ Project Implementation
- ❖ Accountable
- ❖ Flexible
- ❖ Skilled Negotiator
- ❖ Alliance Building
- ❖ Quick Study

## PROFESSIONAL EXPERIENCE

**CITY AND COUNTY OF DENVER,** Denver, CO
**Deputy CFO**, April 2017- present
*Direct and support Mayoral and Department of Finance's objectives. In coordination with the CFO, provides oversight of department leadership, strategic initiatives and complex projects.*

Advise CFO on proposed and existing projects and programs through the development of complex financial alternatives and impact assessments. Support development of annual City budget. Lead and facilitate implementation of departmental strategic planning and employee engagement initiatives. Bring solutions-oriented and innovative ideas to complex issues and foster enhanced inter-agency and community partnerships.

***Key Achievements:***

- *Recommended and implemented streamlined capital projects and programming approach to Citywide capital planning to provide a more robust analytical and policy structure.*
- *Brought forth innovative yet fiscally responsible financing solutions to enhance the City's efforts towards affordable housing, including ideas to bring forward $105 million in bond funding to address critical housing needs.*

**COLORADO HOUSING AND FINANCE AUTHORITY,** Denver, CO
**Director of Finance,** July 2010- February 2017
*Member of Strategic Management Team directing and implementing key initiatives and projects to support CHFA's mission to further affordable housing and economic development.*

Manage approximately $2 billion in complex debt instruments and investments as well as $1.2 billion secondary marketing mortgage program. Adept at cultivating mutually satisfying relationships and alliances with wide variety of state and federal entities, banking institutions, non-profits and private business partners to support organizational and community needs. Regular presentations to the Board of Directors, government partners, rating agencies, investors and other stakeholders.

***Key Achievements:***

- *Streamlined operations by combining two separate divisional departments into one, improving efficiencies to handle 50% increase in loan volume, reducing risk, building organizational capacity, and boosting employee morale.*
- *Implemented disciplined strategy to reduce financial risk in debt portfolio through refinancing techniques and building strong relationships with banking, governmental, and investor partnerships resulting in stabilizing CHFA's credit ratings*.

**CITY AND COUNTY OF DENVER,** Denver, CO
**Debt Administrator,** February 2007- July 2010
*Provide direct oversight, management and analysis of approximately $6 billion in debt for the City of Denver and Denver International Airport including new project funding needs.*

Collaborate with Mayor's Office and City departments and enterprises to identify project needs and budgets. Cultivate and maintain diverse array of banking relationships; negotiate financial and legal terms that are in the best interest of the City and Airport. Shepherd complex financial transactions through Council process in a transparent and timely manner; deliver presentations and briefings to City Council as well as other elected and appointed officials, rating agencies and investors.

***Key Achievements:***

- *Responsible for hiring, directing, and supervision of large team of financial professionals for each bond transaction to adhere to project funding goals, schedules and capital budgets.*
- *In charge of rating agency presentations and investor communications to ensure understanding of financial position, policies and new projects resulting in upgrade to AAA rating for City.*

**DREYFUS FOUNDERS FUNDS,** Denver, CO
**Fixed Income Portfolio Manager,** July 1996- October 2006
Sole fixed income money manager responsible for investment of approximately $800 million in investment funds with an objective to outperform various benchmarks and indices.
**Fixed Income Specialist,** January 1995-June 1996
Performed all fixed income trading and security analysis for 11 mutual funds and several sub-advisory accounts.

## APPOINMENTS AND ASSOCIATIONS

- City and County of Denver Investment Advisory Committee member- appointed by CFO
- Colorado Development Finance Association member
- Government Finance Officers Association member

## EDUCATION

**University of Colorado, Boulder-** Bachelor of Arts, International Affairs
**Loyola University, Chicago-** started master's program in business administration
**CFA Level II candidate**