



### REQUESTED COUNCIL ACTION



- DEN is seeking City Council approval of the following contract:
  - New lease with Amazon.com (Amazon)
  - Term will be for three years, with two additional one-year extension options
  - Rates and Charges apply

#### DEN SIGNATORY AIR CARRIERS



- DEN is required by the Federal Aviation Administration to allow any air carrier who wishes to operate at the airport to be able to do so.
- All air carriers at DEN have a choice to sign a Use and Lease Agreement (ULA) and become signatory,
  which offers them the opportunity to have preferential access to gates and pay reduced Rates and
  Charges.
- Cargo carriers can become signatory at DEN by agreeing to lease space at the airport.
- Air carriers who do not meet the requirements or do not wish to become signatory can still operate
  at DEN via a permit.

#### AIRLINE CARGO USE AND LEASE AGREEMENT - IMPACT



- DEN seeks to provide every opportunity for air carriers who wish to take advantage of ULAs to do so.
- DEN values these contracts, as they illustrate the commitment of these carriers to Denver as well as overarching economic development and opportunity for the global community we serve.
- Contractual lease and payment terms provide stability in airline revenue and instills confidence from rating agencies and bondholders in DEN's financial future

## CONCLUSION



- We are seeking City Council approval for Amazon.com ULA:
  - For Rates and Charges
  - Three-year term, starting on date of execution, with two one-year extension options

# QUESTIONS?



