ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team
at MileHighOrdinance@DenverGov.org by **9 a.m. Friday.** Contact the Mayor's Legislative team with questions

Date of Request: November 21, 2024

Please mark one: ☐ **Bill Request** **or** ☒ **Resolution Request**

Please mark one: The request directly impacts developments, projects, contracts, resolutions, or bills that involve property and impact within .5 miles of the South Platte River from Denver's northern to southern boundary? (Check map HERE)

☐ **Yes** ☒ **No**

1. Type of Request:

☒ **Contract/Grant Agreement** ☐ **Intergovernmental Agreement (IGA)** ☐ **Rezoning/Text Amendment**

☐ **Dedication/Vacation** ☐ **Appropriation/Supplemental** ☐ **DRMC Change**

☐ **Other:**

2. Title: Approves a contract with Zayo Group, LLC for $14,000,000 and for eight years with two one-year options to extend to provide Telecommunication Services at Denver International Airport (DEN) in Council District 11 (PLANE-202366956).

3. Requesting Agency: Department of Aviation

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: Juan Lucero, SVP, Business Technologies	Name: Kevin Forgett, State and Local Legislative Advisor
Email: juan.lucero@flydenver.com	Email: Kevin.Forgett@flydenver.com

5. General description or background of proposed request. Attach executive summary if more space needed:
This request is to award a Telecommunication Services contract to Zayo Group, LLC. The award followed the competitive request for proposals (RFP) process for services related to Carrier Diversity and Cloud Services at Denver International Airport (DEN).

Denver International Airport (DEN) and Zayo Group, LLC will contract to establish additional telecommunication services available to the DEN airport complex. Under this agreement, Zayo will provide DEN carrier-grade fiber optic links in an independent and diverse configuration to the east and south sides of the airport property. Through these links, DEN will procure the telecommunication services available from Zayo. Services include, but are not limited to, Internet Access, Dark Fiber solutions, Cloud Service provider access, and Information/Data Security services.

The ability to procure services from a second provider is critical to ensuring the availability of critical internet and other dedicated links used in DEN's day-to-day operations. Access to multiple service providers will also offer competitive pricing for the services we procure from these providers.

Under this agreement, Zayo will partner with Equinix, a digital infrastructure company, to provide data center colocation services locally in the Denver Metro area and their network of US data center locations.

6. City Attorney assigned to this request (if applicable): Kevin Cain

7. City Council District: District 11

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____ Date Entered: _____

8. **<u>For all contracts,</u> fill out and submit accompanying Key Contract Terms worksheet**

Key Contract Terms

Type of Contract: (e.g. Professional Services > $500K; IGA/Grant Agreement, Sale or Lease of Real Property):

Professional Services Agreement >$500k

Vendor/Contractor Name (including any dba's): Zayo Group, LLC.

Contract control number (legacy and new): PLANE-202366956

Location: Denver International Airport

Is this a new contract? ☒ **Yes** ☐ **No** **Is this an Amendment?** ☐ **Yes** ☒ **No** **If yes, how many?** _____

Contract Term/Duration (for amended contracts, include <u>existing</u> term dates and <u>amended</u> dates):
Date of execution - 8 years plus 2, 1-year options to extend. DEN elected to award a long-term contract due to the limited availability of established telecommunications service providers capable of delivering their services to the airport complex. Construction costs associated with building physical telecommunication links to the airport complex are a considerable expense to the awardee, and lastly, a long-term contract allows DEN to pre-negotiate and lock in fixed rates and charges over the term of the contract.

Contract Amount (indicate existing amount, amended amount and new contract total):

Current Contract Amount (A)	***Additional Funds (B)***	***Total Contract Amount (A+B)***
$14,000,000	N/A	$14,000,000

Current Contract Term	***Added Time***	***New Ending Date***
8 years plus 2, 1-year options to extend	N/A	8 years plus 2, 1-year options to extend

Scope of work:
Denver International Airport (DEN) and Zayo Group, LLC will contract to establish additional telecommunication services available to the DEN airport complex. Under this agreement, Zayo will provide DEN carrier-grade fiber optic links in an independent and diverse configuration to the east and south sides of the airport property. Through these links, DEN will procure the telecommunication services available from Zayo. Services include, but are not limited to, Internet Access, Dark Fiber solutions, Cloud Service provider access, and Information/Data Security services.

Under this agreement, Zayo will partner with Equinix, a digital infrastructure company, to provide data center colocation services locally in the Denver Metro area and their network of US data center locations.

Was this contractor selected by competitive process? Yes **If not, why not?**

Has this contractor provided these services to the City before? ☐ **Yes** ☒ **No**

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Source of funds: Operations and Maintenance (O&M) and/or Construction Improvement Project (CIP)

Is this contract subject to: ☐ **W/MBE** ☐ **DBE** ☐ **SBE** ☐ **XO101** ☐ **ACDBE** ☒ **N/A**

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? Equinix Inc.

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