

ORDINANCE/RESOLUTION REQUEST

Please email requests to the Mayor's Legislative Team

at MileHighOrdinance@DenverGov.org by **9:00 a.m. on Friday**. Contact the Mayor's Legislative team with questions.

Date of Request: Dec. 18, 2024

Please mark one: Bill Request or Resolution Request

Please mark one: The request directly impacts developments, projects, contracts, resolutions, or bills that involve property and impact within .5 miles of the South Platte River from Denver's northern to southern boundary? (Check map [HERE](#))

Yes No

1. Type of Request:

Contract/Grant Agreement Intergovernmental Agreement (IGA) Rezoning/Text Amendment

Dedication/Vacation Appropriation/Supplemental DRMC Change

Other:

2. **Title:** (Start with *approves*, *amends*, *dedicates*, etc., include name of company or contractor and indicate the type of request: grant acceptance, contract execution, contract amendment, municipal code change, supplemental request, etc.)

Amends contract between HOST and Housing Connector to add \$900,000 and extend contract term through 12/31/2025 in order for Housing Connector (HC) to provide Landlord Engagement in support of the All In Mile High Initiative and HOST's Shelter and Stability program. (HOST-202477324-02)

3. **Requesting Agency:** Department of Housing Stability (HOST)

4. Contact Person:

Contact person with knowledge of proposed ordinance/resolution (e.g., subject matter expert)	Contact person for council members or mayor-council
Name: Evangeline Bengler	Name: Chris Lowell
Email: evangeline.bengler@denvergov.org	Email: Christopher.lowell@denvergov.org

5. General description or background of proposed request. Attach executive summary if more space needed:

Landlord recruitment and engagement is an essential part of creating stability for clients exiting homelessness to housing. Housing Connector (HC) provides support to housing teams by doing the following:

- Providing a Zillow-powered marketplace for housing providers to utilize – this provides clients with access to choice in their housing and housing navigators with a streamlined housing search, application and placement process. HC will also provide training to partners on how to use the platform and offer ongoing technical support as needed.
- Developing and maintaining relationships with property managers and landlords to ensure ongoing partnerships with existing landlord and property managers.
- Increase unit inventory by recruiting new property managers and landlords who have not previously been involved in the program.
- Partnering with HOST and its coordinated efforts and providing support to contracted housing navigators and case managers from application through the expiration of a lease term.
- Supporting ongoing stability for clients as challenges arise, such as lease mediation to reduce the likelihood of client evictions, support for property damage and rent guarantee.

In 2025, Housing Connector is contracted to add 750 units of housing to their inventory and house 500 households through this contract.

To be completed by Mayor's Legislative Team:

Resolution/Bill Number: _____

Date Entered: _____

6. City Attorney assigned to this request (if applicable): Johna Varty

7. City Council District: Citywide

8. ****For all contracts, fill out and submit accompanying Key Contract Terms worksheet****

Key Contract Terms

Type of Contract: (e.g. Professional Services > \$500K; IGA/Grant Agreement, Sale or Lease of Real Property):
Professional Services > \$500K

Vendor/Contractor Name (including any dba's): Housing Connector

Contract control number: HOST-202477324-02

Location: 1301 5th Avenue, Suite 1500 Seattle, WA 98101

Is this a new contract? Yes No Is this an Amendment? Yes No If yes, how many? 2

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

HOST-202370868 11/1/2023 - 4/30/2024
HOST-202377133-01 11/1/2023 - 10/31/2024
HOST-202477324-02 11/1/2023 - 12/31/2025

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount</i>	<i>Additional Funds</i>	<i>Total Contract Amount</i>
(A)	(B)	(A+B)
\$400,000	\$900,000	\$1,300,000

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
11/01/2023 to 10/31/24	14 months	12/31/2025

Scope of work:

- A. Housing Connector will provide their Zillow-powered housing search marketplace to access units for service providers supporting people experiencing homelessness and their clients access to streamlined housing search and placement.
- B. Housing Connector will develop and sustain current partnerships with property managers and landlords to increase the availability of units at or below Fair Market Rent.
- C. Housing Connector will recruit, train, and onboard new property managers and landlords to increase unit inventory.
- D. Housing Connector will develop formal partnerships with all organizations and housing navigators implementing services as part of the City and County of Denver's initiatives and priorities for people experiencing homelessness, inclusive of direct customer services and one-on-one problem solving.
- E. Provide trainings for service providers on Housing Connector platform and service model including stability support tickets, and case management and communication processes.
 - 1. For the first month, trainings will be provided weekly.

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2. The second and third months will include initial, ongoing maintenance, and refresher trainings.
 3. Monthly training and refresher courses will be provided the fourth month and thereafter.
- F. Households will be provided with flexible stability funds, rent guarantee funding, mitigation and risk funding, lease mediation services, and ongoing case management.

In 2025, Housing Connector is contracted to add 750 units of housing to their inventory and house 500 households through this contract.

Was this contractor selected by competitive process? Yes No **If not, why not?**

Housing Connector was selected via informal bid process in September 2023 under the EOC Homelessness Emergency declaration with CAO approval.

Has this contractor provided these services to the City before? Yes No

Source of funds: General Fund

Is this contract subject to: W/MBE DBE SBE XO101 ACDBE N/A

WBE/MBE/DBE commitments (construction, design, Airport concession contracts): N/A

Who are the subcontractors to this contract? N/A

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