Michael A. Lopez 130 Monaco Parkway Denver, CO 80220 (303) 377-9931

President and Founder Reaction Analytics Inc., Wilmington Delaware 2006 to present

Reaction Analytics Inc. develops hardware and software to help chemists find new medicines. Customers include top universities and pharmaceutical innovators around the world. The initial design came from a cocktail napkin in conversation with chemists looking for a better answer.

Regional Manager

Hazard Evaluation Labs, San Diego CA

2000 to 2006

Developed West Coast territory to place computer-controlled chemistry systems. Developed specifications and set contracts to deliver custom designs on time and on budget. Grew accounts to include Southwest and Southeast US.

Product Manager

Bicron Division, St. Gobain, Cleveland OH

1995 to 2000

Brought innovation to a mature product line by working with customers as an external research and development resource; Developed trusting relationships that lead to ground-breaking new designs that helped fight cancer and heart disease.

Product Marketing Manager

Data Collection Division, Welch Allyn, Syracuse NY

1990 to 1995

Championed a new product development process with cross-functional teams to fight for a world-class position in bar code scanners in manufacturing in the US against foreign competitors.

Product Manager

General Electric Corp, Syracuse NY

1987 to 1990

Led a cross-functional team to re-invent the product line that led to the highest revenue in division history; Helped in reductions in force as GE exited the business.

Education

University of Michigan, Ann Arbor MI, Masters of Business Administration, 1986, recognized as Regents Scholar

Massachusetts Institute of Technology, Cambridge MA, Bachelor of Science, Chemical Engineering, 1983

Mullen High School, Denver, CO, High School Diploma, 1979

Eagle Scout, Troop 112, Lowry AFB, 1976

Support Beta Upsilon chapter of Beta Theta Pi fraternity at MIT Support Christian Mission at University of California at San Diego CA

April 24, 2017

Shelley Smith City Council Staff 1437 Bannock, Fourth Floor Denver, CO 80203

Dear Shelley