## EXHIBIT B SMG STAGEHAND PAYROLL ADMINISTRATIVE MARKUP

Assumed Annual Stagehand Payroll \$ 3,500,000

		% TOTAL
Statutory Payroll Taxes & Other	AMOUNT	PAYROLL
FICA - SS Portion	217,000	6.200%
FICA - Medicare/OASDI	50,750	1.450%
SUI (SUTA)	115,150	3.290%
FUI (FUTA)	23,800	0.680%
Workers Compensation	175,000	5.000%
Total Markup for Statutory Payroll Taxes & Other	581,700	16.620%
Total Mark-up for All Other Payroll Related Costs		
Stagehand Pension and HW Benefits & House Head 401(k)	609,322	17.4%
Administrative Salaries and Related Expense	222,539	6.4%
Other General & Administrative Expense	87,320	2.5%
Profit	105,000	3.0%
Total % Markup for All Other Costs	\$ 1,024,181	29.3%
Total Administrative Cost	\$ 1,605,881	45.9%

## ASSUMPTIONS:

ASSUMPTIONS:					
					% TOTAL
Stagehand Pension & HW Benefits			Į.	AMOUNT	PAYROLL
IATSE Membership Pension & HW			\$	410,000	11.7%
House Head Benefits				181,322	5.2%
401k-House Heads				18,000	0.5%
Total Stagehand Pension & HW Benefits			\$	609,322	17.4%
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					% TOTAL
Administrative Salaries & Related Expense	Salary	Benefits & Related	- 1	AMOUNT	PAYROLL
Production Manager	66,625	30,831		97,456	
Production Assistant	46,125	13,854		59,979	
Production Operations	51,250	13,854		65,104	•
Total Administrative Salaries & Related Expense			\$	222,539	6.4%
					% TOTAL
General & Administrative Expense				AMOUNT	PAYROLL
Time & Attendance	\$ 350.00	5	\$	21,000	0.6%
Processing Fees				29,250	0.8%
Insurance				9,000	0.3%
Audit				5,000	0.1%
Letter of Credit Fee				5,000	0.1%
Bonding	300,000			8,000	0.2%
W-2 Reporting	\$ 2.80	750		2,100	0.1%
Other Reports and Expense				2,000	0.1%
Shipping & Handling				1,820	0.1%
Office Supplies				1,500	0.0%
Telephone/Fax				1,000	0.0%
Unemployment Processing				600	0.0%
New Hire Reporting	\$ 2.00	250		500	0.0%
Computer/Microsoft				300	0.0%
Badges				250	0.0%
Total General & Administrative Expense			\$	87,320	2.5%
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Stagehand Payroll Exhibit B - Revised 01 12 16 FD 3-9-16
ORIGINAL Exh B -1-1-16