Workforce Development CONTRACTS

Business Development Committee May 10, 2016

Denise Bryant and Anita Davis



COMPREHENSIVE SERVICES (One-Stop Operator)

Implement one-stop delivery services for TANF, low-income adult, and dislocated worker customers throughout Denver and act as the one-stop operator (convener) for the entire system

YOUTH SERVICES

Provide services for Denver's young people between the ages of 16–24 who have demonstrated need, which includes summer youth employment programming (TANF/WIOA)

DELEGATE AGENCY / INNOVATIVE PROGRAM DESIGN

Local organizations who serve targeted populations (e.g., immigrants, refugees, basic skills deficient) and/or have an innovative program design to support workforce preparatory activities (e.g., bridge or pre-apprenticeship programs)

APPLICANTS - COMPREHENSIVE SERVICES

Arbor E&T, LLC – DBA ResCare Workforce Services

with subcontractors Mi Casa Resource Center ^{1,2} and mpowered

KRA Corporation

MAXIMUS Human Services, Inc.

National Able Network

with subcontractors Mi Casa Resource Center ^{1,2} mpowered, Center for Work Education and Employment, Shalom Denver ¹, Work Options for Women ¹, and Colorado Construction Institute

- 1 Indicates current (PY15 WIOA/TANF or 2016 Summer Youth) workforce contractors
- 2 Currently receiving housing or neighborhood development funds through OED



APPLICANTS – DELEGATE AGENCY / TARGETED POPULATIONS

Colorado Latino Leadership, Advocacy and Research Organization

Elegant Catering Designs, Inc.

Emily Griffith Technical College 1

Spring Institute for Intercultural Learning

Youth Employment Academy²

- 1 Indicates current (PY15 WIOA/TANF or 2016 Summer Youth) workforce contractors
- 2 Currently receiving housing or neighborhood development funds through OED



APPLICANTS – INNOVATIVE PROGRAM DESIGN

Bayaud Enterprises, Inc. 1 with subcontractors Colorado Coalition for the Homeless², St. Francis Center², and Volunteers of America² **DenverWorks** Goodwill Industries of Denver GreenPath, Inc. Denver Office of Financial Empowerment (HRCM) with subcontractors mpowered, Financial Health Institute, Greenpath, Operation Hope, and Denver Asset-Building Coalition Mi Casa Resource Center 1,2 mpowered Techtonic Group, LLC Urban Peak Denver 1,2 Work Options for Women ¹ Youth Employment Academy²

- 1 Indicates current (PY15 WIOA/TANF or 2016 Summer Youth) workforce contractors
- 2 Currently receiving housing or neighborhood development funds through OED



APPLICANTS – YOUTH PROGRAM

Ability Connection Colorado

Colorado Nonprofit Development Center

Denver Public Schools District 1¹

Housing Authority of the City & County of Denver ^{1,2}
with subcontractors Urban Peak ^{1,2} and Servicios de la Raza ¹

Kaiser Group, Inc. DBA Dynamic Workforce Solutions with subcontractors MAXIMUS and Community College of Denver

The Center for Employment Opportunities

- 1 Indicates current (PY15 WIOA/TANF or 2016 Summer Youth) workforce contractors
- 2 Currently receiving housing or neighborhood development funds through OED



ResCare Workforce Services Mi Casa Resource Center	\$6.4M	Comprehensive Services – One-Stop Operator Subcontractor to ResCare
Dynamic Workforce Solutions Urban Peak Servicios de la Raza Denver Housing Authority	\$1.45M	Out-of-School Youth Services Subcontractor to DWS Subcontractor to DWS Subcontractor to DWS
Denver Public Schools Goodwill Industries	\$600K	In-School Youth Services Subcontractor to DPS
Work Options for Women	\$158K	Innovative Programs
Spring Institute for Intercultural Learning	\$174K	Delegate Agency – Targeted Populations
Emily Griffith Technical College	\$329K	Delegate Agency – Targeted Populations

Focus on Incumbent/ Underemployed Workers

Long-term Career Pathways, Stackable Credentials

> Focus on Middle-Skill Sectors

> > Economic
> > Mobility for Most
> > Vulnerable
> > Populations

Increased Access and Stronger Service Philosophy

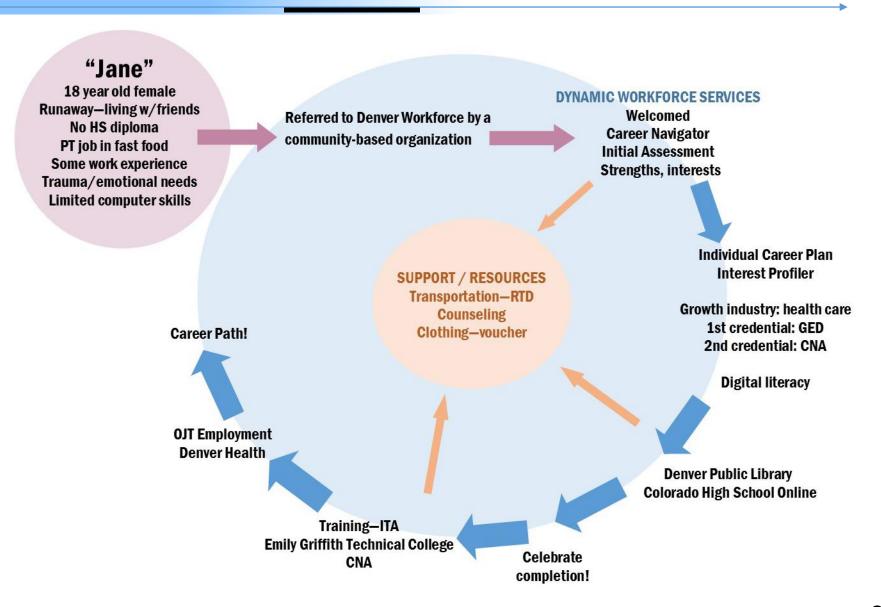
Strengths-Based

Employer as Customer; Jobseeker as Talent Product

Leveraging City and Contractor Resources

Direct Job
Pipeline to Public
Projects





WIOA Adult	Current	Future	WIOA Youth	Current	Future
Placed into training-related jobs	53%	90%	Placement in Employment, Education	124	540
Skills gained while in an OJT	46%	90%	or Training		
Course Completions (Individual Training Accounts vs. ResCare Academy – online platform)	156	750	Work Experience Placements	148	437
			Credential Attainment	59%	65%
WIOA Dislocated Worker	Current	Future	TANF	Current	Future
Placed into training-related jobs	61%	90%	Work Participation Rate – All families	6%	50%
Skills gained while in an OJT	37%	90%	Completion of Transitional Employment Assignment	50%	90%
Course Completions (Individual Training Accounts vs. ResCare Academy – online platform)	73	500	Course Completions (Individual Training Accounts vs. ResCare Academy – online platform)	25	1,000



OED is actively identifying additional partnership opportunities that result in increased outcomes for Denver's residents:

Recruitment/outreach (mainly to disconnected youth, homeless, and ex-offender populations)

Increased access to services/use of community space for program services (GES, Westwood, Five Points, Northeast Park Hill)

Technical training/pre-apprenticeship opportunities (middle-skill occupations in high demand industries)

Transitional employment programs that work with the most vulnerable populations (chronically unemployed, newly released/formerly incarcerated)



OUTCOMES PARTNERS REPORTING

An OED/WD staff liaison focused on each program

Monthly meetings with each contractor

Monthly meetings of Denver Workforce Development Board

OED/WD economist focused on job/industry trends, results, opportunities

Quarterly progress reports to Mayor, City Council, Council work group

Quarterly and annual reports to CDLE, Human Services



DISCUSSION

