## **ORDINANCE/RESOLUTION REQUEST**

\*All fields must be completed.\*

Incomplete request forms will be returned to sender which may cause a delay in processing.

## Date of Request: 5/16/2016

| Please mark one: |   | Bill Request | or | $\boxtimes$ | <b>Resolution Request</b> |  |
|------------------|---|--------------|----|-------------|---------------------------|--|
| 1.               | . Has your agency submitted this request in the last 12 months?           |              |    |             |                           |  |
|                  | Yes   | 🖂 No         |    |             |                           |  |
|                  | If yes, please exp  | plain:       |    |             |                           |  |
| 2.               | Title: KPMG Corporate Finance LLC, Contract 201520619, Contract Amendment |              |    |             |                           |  |
| 3.               | Requesting Agency: Department of Aviation                                 |              |    |             |                           |  |

- 4. Contact Person: (With actual knowledge of proposed ordinance/resolution.)
  - Name: Aaron Barraza
  - Phone: (303) 342-2261
  - Email: <u>Aaron.Barraza@flydenver.com</u>
- 5. Contact Person: (With actual knowledge of proposed ordinance/resolution who will present the item at Mayor Council and who will be available for first and second reading, if necessary.)
  - Name: Gisela Shanahan
  - **Phone:** (303) 342-2458
  - Email: <u>SVP@flydenver.com</u>

## 6. General description of proposed ordinance including contract scope of work if applicable:

The Department of Aviation for the City and County of Denver is amending the Financial Advisor (FA) contract for continuity of professional services to assist DEN in completing the procurement of a private partner related to the Great Hall Project. The Financial Advisor (FA) has played a critical role in advising DEN regarding the Great Hall RFP development, and in preparation for proposal evaluation, this amendment will allow the continuity of service for the evaluation of financial proposals and in preparing for the contract negotiation process.

The Great Hall project, as a form of P3 development, represents a new contractual arrangement for the Airport. Only after an intense interactive phase with the qualified industry Proposers, was the project and the RFP more fully defined. This amendment provides for services unknown or undefined at the time of the original contract.

**\*\*Please complete the following fields:** (Incomplete fields may result in a delay in processing. If a field is not applicable, please enter N/A for that field.)

- a. Contract Control Number: 201520619
- b. Duration: Less than 3 years
- c. Location: DEN
- d. Affected Council District: 11
- e. Benefits: DEN with experienced advice and financial analysis through the procurement of a private partner related to the Great Hall Project
- f. Costs:

| Current Contract Amount | Additional Funds | Total Contract Amount |  |
|-------------------------|------------------|-----------------------|--|
| (A)                     | <i>(B)</i>       | (A+B)                 |  |
| \$2,000,000             | \$1,200,000      | \$3,200,000           |  |
| <b>i</b>                |                  | - <b>-</b>            |  |
| Current Contract Term   | Added Time       | New Ending Date       |  |
|                         |                  |                       |  |

To be completed by Mayor's Legislative Team:

- g. Date Goals Assigned: February 4, 2015
- h. Goals: This project is not subject to the DSBO Ordinance and therefore did not have M/WBE Goals assigned.
- 7. Is there any controversy surrounding this ordinance? (Groups or individuals who may have concerns about it?) Please explain.

| Key Contract Terms |
|--------------------|
|--------------------|

| Type of Contract. | Туре | of | Contract: |
|-------------------|------|----|-----------|
|-------------------|------|----|-----------|

| $\square$ Professional Services > \$500K $\square$ Lease $\square$ Design or Construction for airport improvements > \$5M  |
|--|
| Grant IGA Sale of Real Property Sale of Personal Property  |
| Vendor/Contractor Name: KPMG Corporate Finance LLC   |
| Contract control number: Contract 201520619  |
| City's contract manager: Julie Wienberg  |
| Was this contractor selected by competitive process? Yes. This is a qualifications based contract.   |
| Has this contractor provided these services to the City before? $\square$ Yes $\square$ No   |
| Term/Duration of contract/project: 3 years   |
| Is this a new contract? 🗌 Yes 🖄 No Is this an Amendment? 🖾 Yes 🗌 No If yes, how many? 1  |
| Renewal terms: N/A   |
| Purpose: Financial Advisor for the DEN Great Hall Project  |
| Cost/value: \$3,200,000  |
| Source of funds: O & M   |
| Benefit:-Objective financial analysis and advice on a new contract type-Procurement and proposal development assistance on this unique partnership-Comparative financial analysis of differing proposal structures-Cost evaluation of proposals-Negotiation assistance |
| Is this contract subject to: W/MBE DBE SBE X0101 ACDBE N/A   |
| WBE/MBE/DBE commitments (construction, design, Airport concession contracts):<br>Who are the subcontractors to this contract?<br>Location: DEN<br>Affected Council District: 11  |