

LETTER OF SUBMITTAL

September 29, 2018

TO: City Clerk City and County of Denver Department of Finance 201 W Colfax Ave, dept. 1010 Denver, CO 80202

Dear City Clerk,

Enclosed please find the original Budget and Operating Plan for Cherry Creek North Business Improvement District No. 1. If you have any questions or need additional information, please feel free to contact me.

CREEK

Respectfully,

Juite Underdahl

Julie Underdahl | President and CEO Cherry Creek North BID 2401 E. 2nd Ave., Suite 150 | Denver, CO 80206 ph | 303.394.2904, fx | 303.394.2139 julie@cherrycreeknorth.com www.cherrycreeknorth.com

Enclosures

CC: George Delaney, Interim Executive Director & COO Michael Kerrigan, Senior Financial Management Analyst Jason Carroll, CliftonLarsonAllen



2018 YEAR TO DATE "BUDGET TO ACTUAL" FINANCIAL REPORTS INCLUDING PROJECTED 2018 YEAR END BUDGET

Cherry Creek North Business Improvement District BALANCE SHEET - GOVERNMENTAL FUNDS July 31, 2018

	General Fund	Debt Service	All Funds
ASSETS			
Cash	\$ 240,968.26	\$ 0.00	\$ 240,968.26
Investments - Colotrust	14,527.06	740.15	15,267.21
Investments - 1st Bank	2,951,452.51	1,194,899.49	4,146,352.00
Accounts Receivable	40,278.26	0.00	40,278.26
Receivable from County Treasurer	38,543.41	1,523.22	40,066.63
Prepaid Expenses	 25,333.20	 0.00	 25,333.20
TOTAL ASSETS	\$ 3,311,102.70	\$ 1,197,162.86	\$ 4,508,265.56
LIABILITIES AND FUND BALANCES			
LIABILITIES			
Accounts Payable	\$ 203,033.16	\$ 0.00	\$ 203,033.16
Deferred Comp-Employee Contr	7,994.10	0.00	7,994.10
Deferred Comp-Employer Contr Accrued PTO	6,510.45	0.00	6,510.45
Total liabilities	 37,992.31	 0.00	 37,992.31
Total habilities	255,530.02	0.00	255,530.02
FUND BALANCES			
Fund Balance	2,252,741.68	1,197,162.86	3,449,904.54
Board-designated ending fund balance	802,831.00	0.00	802,831.00
Total fund balance	 3,055,572.68	 1,197,162.86	4,252,735.54
TOTAL LIABILITIES AND FUND BALANCES	\$ 3,311,102.70	\$ 1,197,162.86	\$ 4,508,265.56

		Current Month			Year to Date		Year To Date Variance	Annual
	Actual	Annual Budget	Variance	Actual	Annual Budget	Variance	%	Annual Budget
REVENUE								
Property Taxes	\$ 11,605.68		()	\$ 3,280,147.25		48,577.33		\$3,262,776.00
Specific Ownership Taxes	24,349.26	24,333.33	15.93	166,987.50	170,333.31	(3,345.81)	(1.96) %	292,000.00
Interest Income	3,204.48	250.00	2,954.48	11,547.75	1,750.00	9,797.75	559.87 %	3,000.00
Events income	49,368.83	6,250.00	43,118.83	66,393.67	43,750.00	22,643.67	51.76 %	75,000.00
Marketing Income	0.00	833.33	(833.33)	5,400.00	5,833.31	(433.31)	(7.43) %	10,000.00
Gift Card Sales	1,567.04	4,166.67	(2,599.63)	15,550.67	29,166.69	(13,616.02)	(46.68) %	50,000.00
Parking Garage Income	11,425.00	17,500.00	(6,075.00)	97,987.00	122,500.00	(24,513.00)	(20.01) %	210,000.00
Managment Fees - Parking	0.00	0.00	0.00	25,000.00	20,000.00	5,000.00	25.00 %	40,000.00
Total revenue	101,520.29	71,195.62	30,324.67	3,669,013.84	3,624,903.23	44,110.61	1.22 %	3,942,776.00
EXPENDITURES Internal operations Marketing, Communications & Events Physical Environment Economic Vitality Improvements	36,499.25 138,689.98 124,986.71 18,701.99 0.00	47,024.19 150,729.88 101,492.32 30,083.29 0.00	(10,524.94) (12,039.90) 23,494.39 (11,381.30) 0.00	353,785.93 569,402.11 715,468.86 170,821.10 	375,438.27 605,832.84 768,025.13 208,434.63 0.00	(21,652.34) (36,430.73) (52,556.27) (37,613.53) 0.00	(5.77) % (6.01) % (6.84) % (18.05) % <u>0.00 %</u>	601,328.00 1,361,700.00 1,318,700.00 503,800.00 280,000.00
Total expenditures	318,877.93	329,329.68	(10,451.75)	1,809,478.00	1,957,730.87	(148,252.87)	(7.57) %	4,065,528.00
EXCESS OF REVENUE OVER (UNDER) EXPENDITURES	(217,357.64)	(258,134.06)	40,776.42	1,859,535.84	1,667,172.36	192,363.48	11.54 %	(122,752.00)
OTHER FINANCING SOURCES (USES)								
Total other financing sources (uses)	\$ 0.00	\$ 0.00	0.00	\$ 0.00	\$ 0.00	0.00	0.00 %	\$ 0.00
EXCESS OF REVENUE & OTHER FINANCING SOURCES OVER EXPENDITURES & OTHER USES	(217,357.64)	(258,134.06)	40,776.42	1,859,535.84	1,667,172.36	192,363.48	11.54 %	(122,752.00)
FUND BALANCE - BEGINNING				1,196,036.84	1,043,883.00	152,153.84	14.58 %	1,043,883.00
FUND BALANCE - ENDING				\$ 3,055,572.68	\$ 2,711,055.36	344,517.32	12.71 %	\$ 921,131.00

No assurance is provided on these financial statements. Substantially all required disclosures, the government-wide financial statements, and the statements of revenues, expenditures and changes in fund balances - governmental funds have been omitted

EXPENDITURE DETAILS

				0									
				Current									
				Month				Y	ear to Date			Variance	Annual
		Actual		Annual Budget	Variance		Actual		Annual Budget	Variar	nce	%	Annual Budget
Internal Operations													
Internal Office													
Bank Charges	\$	85.11	\$	98.00	12.89	\$	646.40	\$	981.00	334.6	0	34.11 % \$	1,700.00
Copier Expense		923.14		53.00	(870.14)		7,016.23		10,250.99	3,234.7	6	31.56 %	16,000.00
Computer Expense		1,520.44		1,177.01	(343.43)		17,703.11		17,709.18	6.0	7	0.03 %	30,300.00
Postage and Meter Rental		84.99		5.24	(79.75)		831.62		795.26	(36.3	6)	(4.57) %	2,000.00
Telephone/Fax/Communications		2,203.22		1,135.89	(1,067.33)		10,911.37		11,888.36	976.9	9	8.22 %	20,000.00
Office Furniture and Equipment		0.00		0.00	0.00		1,784.95		8,000.00	6,215.0	5	77.69 %	8,000.00
Delivery Service		0.00		83.33	83.33		64.98		583.31	518.3	3	88.86 %	1,000.00
Office Supplies		631.56		308.00	(323.56)		8,532.31		6,091.28	(2,441.0	3)	(40.07) %	8,000.00
Other admin/director's expense		1,621.06		316.03	(1,305.03)		3,777.57		3,509.39	(268.1	8)	(7.64) %	15,500.00
Memberships		970.00		0.00	(970.00)		9,917.50		6,003.00	(3,914.5	0)	(65.21) %	7,000.00
Board and committee meeting expenses		22.00		0.00	(22.00)		4,948.19		3,200.00	(1,748.1	9)	(54.63) %	3,200.00
Education/travel expenses/seminars		2,610.18		768.00	(1,842.18)		12,613.22		15,428.00	2,814.7		18.24 %	25,000.00
Occupancy costs		(83.50)		13,249.00	13,332.50		19,741.77		89,084.00	69,342.2		77.84 %	155,000.00
County Treasurer's Fee		115.12		179.00	63.88		32,796.03		32,316.00	(480.0		(1.49) %	32,628.00
Office relocation		0.00		0.00	0.00		39,118.55		30,000.00	(9,118.5	5)	(30.40) %	30,000.00
Total Internal Office		10,703.32		17,372.50	6,669.18		170,403.80		235,839.77	65,435.9	7	27.75 %	355,328.00
Internal Operations - Professional Services													
Accounting & payroll		8,774.71		6,895.26	(1,879.45)		61,400.34		50,287.45	(11,112.8	9)	(22.10) %	78,000.00
Audit		0.00		0.00	0.00		7,319.34		7,500.00	180.6	6	2.41 %	7,500.00
Legal Services		0.00		1,250.00	1,250.00		24,386.00		8,750.00	(15,636.0	0)	(178.70) %	15,000.00
HR & Strategic planning		6,250.00		5,898.10	(351.90)		38,568.85		24,802.74	(13,766.1	1)	(55.50) %	37,000.00
Contingency		29.99		5,000.00	4,970.01		6,126.54		5,000.00	(1,126.5	4)	(22.53) %	10,000.00
Total Internal Operations - Professional Services		15,054.70		19,043.36	3,988.66		137,801.07		96,340.19	(41,460.8	8)	(43.04) %	147,500.00
Internal Operations - Benefits/Salaries/Taxes					· · · · · · · · · · · · · · · · · · ·						<u> </u>	· ·	· · · · · ·
Admin - Employee salaries		9,542.18		8,125.00	(1,417.18)		38,042.18		34,875.00	(3,167.1	8)	(9.08) %	75,500.00
Admin - Employee taxes		132.32		175.00	42.68		559.77		625.00	65.2	3	10.44 %	1,500.00
Admin - Employee benefits		1,066.73		2,308.33	1,241.60		6,979.11		7,758.31	779.2	20	10.04 %	21,500.00
Total Internal Operations - Benefits/Salaries/Taxes		10,741.23		10,608.33	(132.90)		45,581.06		43,258.31	(2,322.7	5)	(5.37) %	98,500.00
Total expenditures	\$	36,499.25	\$	47,024.19		\$	353,785.93	\$	375,438.27	21,652.3	<u> </u>	5.77 % \$	601,328.00
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EXPENDITURE DETAILS

		Current						
		Month			Year to Date		Variance	Annual
	Actual	Annual Budget	Variance	Actual	Annual Budget	Variance	%	Annual Budget
Marketing, Communications & Events								
Events								
Event Printing	3,014.97	2,200.00	(814.97)	3,937.82	5,200.00	1,262.18	24.27 %	12,000.00
Event Marketing Outreach	1,000.00	3,800.00	2,800.00	1,000.00	5,156.38	4,156.38	80.61 %	15,000.00
Event Operations	300.00	2,500.00	2,200.00	2,555.00	2,500.00	(55.00)	(2.20) %	20,000.00
Event Production	0.00	451.00	451.00	166.43	646.10	479.67	74.24 %	60,000.00
Food & Beverage	0.00	1,000.00	1,000.00	650.88	1,000.00	349.12	34.91 %	12,000.00
Event Supplies	7,166.89	858.92	(6,307.97)	7,166.89	3,000.00	(4,166.89)	(138.90) %	3,000.00
Event Contingency	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	10,000.00
Total Events	11,481.86	10,809.92	(671.94)	15,477.02	17,502.48	2,025.46	11.57 %	132,000.00
Marketing								
Advertising - local	39,430.18	40,083.00	652.82	125,618.35	113,541.00	(12,077.35)	(10.64) %	250,000.00
Creative/Design	11,659.38	11,300.00	(359.38)	34,178.14	35,119.00	940.86	2.68 %	130,000.00
Printing	438.70	600.00	161.30	34,552.40	48,962.00	14,409.60	29.43 %	75,000.00
Digital	6,886.77	6,875.00	(11.77)	17,245.11	18,409.34	1,164.23	6.32 %	30,000.00
Marketing services	11,379.80	15,030.00	3,650.20	63,309.41	66,669.00	3,359.59	5.04 %	80,000.00
Advertising - tourism	13,489.45	23,499.45	10,010.00	47,532.90	56,742.45	9,209.55	16.23 %	135,000.00
Business Development	239.05	195.00	(44.05)	1,681.17	1,525.00	(156.17)	(10.24) %	5,000.00
Contingency	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	10,000.00
Marketing/Communications Special Project	12,086.25	10,000.00	(2,086.25)	12,086.25	10,000.00	(2,086.25)	(20.86) %	100,000.00
Total Marketing	95,609.58	107,582.45	11,972.87	336,203.73	350,967.79	14,764.06	4.21 %	815,000.00
Marketing - Benefits/Salaries/Taxes			<u> </u>	i	· · · · · · · · · · · · · · · · · · ·	·		
Marketing - Employee salaries	25,333.32	26,041.67	708.35	177,824.16	193,291.69	15,467.53	8.00 %	323,500.00
Marketing - Employee taxes	494.80	516.67	21.87	3,300.92	3,616.69	315.77	8.73 %	6,200.00
Marketing - Employee benefits	5,770.42	5,779.17	8.75	36,596.28	40,454.19	3,857.91	9.54 %	85,000.00
Total Marketing - Benefits/Salaries/Taxes	31,598.54	32,337.51	738.97	217,721.36	237,362.57	19,641.21	8.27 %	414,700.00
Total expenditures	\$ 138,689.98	\$ 150,729.88	12,039.90	\$ 569,402.11	\$ 605,832.84	36,430.73	6.01 %	\$ 1,361,700.00

EXPENDITURE DETAILS

EXFENDITORE DETAILS								
		Current						
		Month			Year to Date		Variance	Annual
	Actual	Annual Budget	Variance	Actual	Annual Budget	Variance	%	Annual Budget
Physical Environment								
Physical Environment								
Professional Services	\$ 11,480.00	\$ 9,613.24	(1,866.76) \$	37,674.00	\$ 39,091.12	1,417.12	3.63 % \$	55,000.00
Environment (Safety)	1,912.47	7,380.00	5,467.53	9,642.15	22,740.00	13,097.85	57.60 %	55,000.00
Maintenance - First Ave Median	4,800.00	0.00	(4,800.00)	8,400.00	5,954.45	(2,445.55)	(41.07) %	15,500.00
Contingency	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	20,000.00
District Insurance	0.00	0.00	0.00	42,107.69	45,000.00	2,892.31	6.43 %	45,000.00
Streetscape Maintenance	36,903.13	21,500.00	(15,403.13)	193,724.40	162,550.00	(31,174.40)	(19.18) %	395,200.00
Landscape Replacement	14,697.56	15,923.00	1,225.44	142,379.14	119,085.00	(23,294.14)	(19.56) %	175,000.00
Hardscape Repair/Replacement	28,765.95	19,204.00	(9,561.95)	73,551.41	168,500.00	94,948.59	56.35 %	200,000.00
Total Physical Environment	 98,559.11	73,620.24	(24,938.87)	507,478.79	562,920.57	55,441.78	9.85 %	960,700.00
PE - Benefits/Salaries/Taxes	 							
PE - Employee salaries	22,558.34	23,250.00	691.66	175,760.13	172,750.00	(3,010.13)	(1.74) %	289,000.00
PE - Employee taxes	404.66	458.33	53.67	3,153.14	3,208.31	55.17	1.72 %	5,500.00
PE - Employee benefits	3,464.60	4,163.75	699.15	29,076.80	29,146.25	69.45	0.24 %	63,500.00
Total PE - Benefits/Salaries/Taxes	 26,427.60	27,872.08	1,444.48	207,990.07	205,104.56	(2,885.51)	(1.41) %	358,000.00
Total expenditures	\$ 124,986.71	\$ 101,492.32	(23,494.39) \$	715,468.86	\$ 768,025.13	52,556.27	6.84 % \$	1,318,700.00

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EXPENDITURE DETAILS

		_						
		Current						
		Month			Year to Date		Variance	Annual
	Actual	Annual Budget	Variance	Actual	Annual Budget	Variance	%	Annual Budget
Economic Vitality								
Parking Program								
Parking Operations	5,796.74	7,920.71	2,123.97	49,580.82	83,706.20	34,125.38	40.77 %	150,000.00
Parking program implementation	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	50,000.00
Mobility/Parking	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	6,000.00
Contingency - parking	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	6,000.00
Total Parking Program	5,796.74	7,920.71	2,123.97	49,580.82	83,706.20	34,125.38	40.77 %	212,000.00
Outreach				· · · · · · · · · · · · · · · · · · ·		·		· · · · ·
Community organization support	2,235.00	455.40	(1,779.60)	22,610.00	13,988.85	(8,621.15)	(61.63) %	23,000.00
Area research	0.00	5,776.70	5,776.70	8,062.50	9,822.01	1,759.51	`17.91́ %	20,000.00
General outreach	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	6,000.00
Contingency - outreach	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	7,000.00
Total Outreach	2,235.00	6,232.10	3,997.10	30,672.50	23,810.86	(6,861.64)	(28.82) %	56,000.00
Retail Retention and Recruitment			<u> </u>	· ·	<u> </u>			<u> </u>
Contingency - retail/recruitment	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	7,000.00
Retail Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	10,000.00
Recruitment Strategy	379.00	4,000.00	3,621.00	3,575.26	4,000.00	424.74	10.62 %	18,000.00
Retention Strategy	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	10,000.00
Total Retail Retention and Recruitment	379.00	4,000.00	3,621.00	3,575.26	4,000.00	424.74	10.62 %	45,000.00
Technology and Innovation			· · · ·	<u> </u>	· · · · · ·			
Technology & Innovation	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	12,000.00
Total Technology and Innovation	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	12,000.00
Gift Card Program								,
Gift Card Program	850.00	2,418.85	1,568.85	16,278.50	24,902.64	8,624.14	34.63 %	55,000.00
Gift Card Fees	334.71	272.47	(62.24)	2,417.27	2,340.81	(76.46)	(3.27) %	4,000.00
Gift Card Promotion/Donation	900.00	916.66	16.66	4,055.00	6,416.62	2,361.62	36.80 %	11,000.00
Total Gift Card Program	2,084.71	3,607.98	1,523.27	22,750.77	33,660.07	10,909.30	32.41 %	70,000.00
Staffing		-,	-,					,
Economic Vitality - Salaries	6,550.00	6,833.33	283.33	53,725.75	52,833.31	(892.44)	(1.69) %	87,000.00
Economic Vitality - Employee Taxes	117.93	150.00	32.07	1,084.42	1,050.00	(34.42)	(3.28) %	1,800.00
Economic Vitality - Employee benefits	1,538.61	1,339.17	(199.44)	9,431.58	9,374.19	(57.39)	(0.61) %	20,000.00
Total Staffing	8,206.54	8,322.50	115.96	64,241.75	63,257.50	(984.25)	(1.56) %	108,800.00
Total expenditures	18,701.99	30,083.29	11,381.30	170,821.10	208,434.63	37,613.53	18.05 %	503,800.00
	10,701.33	30,003.23	11,301.30	170,021.10	200,434.03	57,013.35	10.00 %	303,000.00
Improvements								
Long term capital projects	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	280,000.00
Total expenditures	0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	280,000.00

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			Current Month			Year to Date		Variance	Annual
		Actual	Annual Budge	Summary	Actual	Annual Budget	Variance	%	Annual Budget
REVENUE									
Property Taxes	\$	4,399.97	6,771.98	(2.372.01)	\$ 1,243,575.75	\$ 1,225,159.09	18,416.66	1.50 %	\$ 1,236,990.00
Interest Income	+	1,124.67	83.33	1,041.34	3,572.94	583.31	2,989.63	512.53 %	1,000.00
Total revenue		5,524.64	6,855.31	(1,330.67)	,	1,225,742.40	21,406.29	1.75 %	1,237,990.00
EXPENDITURES									
Bond Principal - 2015 Series		0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	755,000.00
Bond Interest - 2015 Series		0.00	0.00	0.00	195,585.00	195,585.00	0.00	0.00 %	391,170.00
Paying Agent Fees		0.00	0.00	0.00	750.00	500.00	250.00	50.00 %	500.00
Undesignated Contingencies		0.00	0.00	0.00	0.00	0.00	0.00	0.00 %	15,872.00
County Treasurer's fees		43.65	68.00	(24.35)	12,433.69	12,252.00	181.69	1.48 %	12,370.00
Total expenditures		43.65	68.00	(24.35)	208,768.69	208,337.00	431.69	0.21 %	1,174,912.00
EXCESS OF REVENUE OVER (UNDER) EXPENDITURES		5,480.99	6,787.31	(1,306.32)	1,038,380.00	1,017,405.40	20,974.60	2.06 %	63,078.00
OTHER FINANCING SOURCES (USES)									
Total other financing sources (uses)	\$	0.00	\$ 0.00	0.00	\$ 0.00	\$ 0.00	0.00	0.00 %	\$ 0.00
EXCESS OF REVENUE & OTHER FINANCING SOURCES OVER EXPENDITURES & OTHER USES		5,480.99	6,787.31	(1,306.32)	1,038,380.00	1,017,405.40	20,974.60	2.06 %	63,078.00
FUND BALANCE - BEGINNING					158,782.86	154,097.00	4,685.86	3.04 %	154,097.00
FUND BALANCE - ENDING					\$ 1,197,162.86	\$ 1,171,502.40	25,660.46	2.19 %	\$ 217,175.00

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT

Property Taxes Reconciliation

			Cu	rrent Year					Pr	ior Year	
	Delinquent	Specific				Net	% of Total	Property	Total	% of Total	Property
Property	Taxes, Rebates	Ownership		Treasurer's	Due to	Amount	Taxes Re	eceived	Cash	Taxes Re	eceived
Taxes	and Abatements	Taxes	Interest	Fees	County	Received	Monthly	Y-T-D	Received	Monthly	Y-T-I
				·	\$ 58,317.98						
\$ 55,009.96	\$ -	\$ 24,266.25	\$ -	\$ (550.09)	(54,459.87)	\$ 24,266.2	5 1.20%	1.20%	\$ 21,270.16	0.59%	0.5
1,216,089.37	-	22,536.87	-	(12,160.90)	(3,858.11)	1,222,607.2	3 26.44%	27.63%	1,116,651.38	29.82%	30.4
352,744.37	-	24,678.56	0.58	(3,527.45)	-	373,896.0	5 7.67%	35.30%	172,433.33	3.87%	34.2
1,553,359.21	(1,236.16)	22,942.90	(374.11)	(15,517.51)	-	1,559,174.3	3 33.74%	69.05%	1,098,768.86	28.01%	62.2
406,282.29	-	25,023.97	(436.48)	(4,058.46)	-	426,811.32	8.83%	77.88%	560,612.82	14.02%	76.
925,468.31	-	23,189.69	185.52	(9,256.54)	-	939,586.9	3 20.12%	98.00%	844,951.09	21.30%	97.
16,005.65	-	24,349.26	(129.51)	(158.77)	-	40,066.6	0.35%	98.35%	44,945.19	0.54%	98.
-	-	-	-	-	-	-	0.00%	98.35%	51,277.46	0.53%	98.
-	-	-	-	-	-	-	0.00%	98.35%	32,567.95	0.11%	98.
-	-	-	-	-	-	-	0.00%	98.35%	31,389.74	0.10%	98.
-	-	-	-	-	-	-	0.00%	98.35%	33,113.55	0.18%	99
-	-	-	-	-	-	-	0.00%	98.35%	19,992.16	-1.40%	97.
\$ 4,524,959.16	\$ (1,236.16)	\$ 166,987.50	\$ (754.00)	\$ (45,229.72)	\$ 0.00	\$ 4,586,408.8	98.35%	98.35%	\$ 4,027,973.69	97.68%	97.

			Taxes Levied	% of Levied	F	Property Taxes Collected	% Collected to Amount Levied
Property Tax							
General Fund	11.342	\$	3,335,286.00	72.51%	\$	3,280,147.29	98.35%
Debt Service Fund	4.300		1,264,480.00	27.49%		1,243,575.71	98.35%
	15.642	\$	4,599,766.00	100.00%	\$	4,523,723.00	98.35%
Specific Ownership Ter							
Specific Ownership Tax General Fund		\$	292,000.00	100.00%	\$	166,987.50	57,19%
Debt Service Fund		ψ	-	0.00%	Ψ	-	-
		\$	292,000.00	100.00%	\$	166,987.50	57.19%
Treasurer's Fees							
General Fund		\$	32,628.00	72.51%	\$	32,796.03	100.51%
Debt Service Fund			12,370.00	27.49%		12,433.69	100.51%
		\$	44,998.00	100.00%	\$	45,229.72	100.51%
Interest							
General Fund				72.51%	\$	(546.72)	
Debt Service Fund				27.49%	\$	(207.28)	
				100.00%	\$	(754.00)	

No assurance is provided on these financial statements. Substantially all required disclosures, the government-wide financial statements, and the statements of revenues, expenditures and changes in fund balances - governmental funds have been omitted



2018 OPERATING PLAN AND EXPLANATION

(NONE)



PUBLIC NOTICE PUBLICATION

AND

2019 DRAFT BUDGET

The Denver Post, LLC

PUBLISHER'S AFFIDAVIT

City and County of Denver State of Colorado

Nicole Maestas The undersigned being first duly sworn under oath, states and affirms as follows:

1. He/she is the legal Advertising Reviewer of The Denver Post, LLC, publisher of The Denver Post and Your Hub. 2. The Denver Post and Your Hub are newspapers of general circulation that have been published continuously and without interruption for at least fifty-two weeks in Denver County and meet the legal requisites for a legal newspaper under Colo. Rev. Stat. 24-70-103. 3. The notice that is attached hereto is a true copy, published in The Denver Post on the following date(s):

icole Marstar

Signature

Subscribed and sworn to before me this __10___ day of ____September____, 2018.

a log litte Notary Public

Jamie Lynn Kittelson Notary Public State of Colorado Notary ID 20054026395 My Commission Expires July 6, 2021

(SEAL)

NOTICE AS TO PROPOSED BUDGET AND NOTICE CONCERNING BUDGET AMENDMENT

NOTICE IS HEREBY GIVEN that the proposed budget for the ensu-ing year of 2019 has been submitted to the Cherry Creek North Business Improvement District ("District"). Such proposed budg-et will be considered at a regular meeting and public hearing of the Board of Directors of the District to be held at 2401 E. 2nd Avenue, Denver, Colorado 80206, at 8:00 a.m. on Wednesday, September 12, 2018.

NOTICE IS FURTHER GIVEN that an amendment to the 2018 budg-et of the District may also be considered at the above-referenced meeting and public hearing of the Board of Directors of the Dis-trict. A copy of the proposed 2019 budget and the amended 2018 budget, if required, are available for public inspection at the offi-ces of CliffonLarsonAllen LLP 8390 E. Crescent Parkway, Ste. 300, Greenwood Village, Colorado. Any interested elector within the District may, at any time prior to final adoption of the 2019 budg-et and the amended 2018 budget, if required, file or register any objections thereto.

Dated: September 6, 2018

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT By: /s/ Julie Underdahl President/CEO

Published In: The Denver Post On: September 10, 2018



CliftonLarsonAllen LLP CLAconnect.com

Accountant's Compilation Report

Board of Directors Cherry Creek North Business Improvement District No. 1 Denver County, Colorado

Management is responsible for the accompanying budget of revenues, expenditures, and fund balances of Cherry Creek North Business Improvement District No.1 for the year ending December 31, 2019, including the estimate of comparative information for the year ending December 31, 2018, and the actual comparative information for the year ended December 31, 2017, in the format prescribed by Colorado Revised Statutes (C.R.S.) 29-1-105. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the American Institute of Certified Public Accountants. We did not audit or review the budget nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on the accompanying budget.

We draw attention to the summary of significant assumptions which describe that the budget is presented in accordance with the requirements of C.R.S. 29-1-105, and is not intended to be a presentation in accordance with accounting principles generally accepted in the United States of America.

We are not independent with respect to Cherry Creek North Business Improvement District No. 1.

Greenwood Village, Colorado , 2019



CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1

SUMMARY FORECASTED 2019 BUDGET AS DRAFTED WITH 2017 ACTUAL AND 2018 ESTIMATED For the Years Ended and Ending December 31,

9/11/2018

			CTUAL	 DUDCET	-	ACTUAL	EC	TIMATED	р	DAFTED
		A	ACTUAL 2017	BUDGET		ACTUAL	ES	STIMATED	D	RAFTED
			2017	2018		7/31/2018		2018		2019
BEGI	NNING FUND BALANCES	\$	1,137,932	\$ 1,197,980	\$	1,354,820	\$	1,354,820	\$	1,443,065
REVE	NUES									
	operty taxes		3,799,519	4,499,766		4,523,723		4,549,766		4,641,767
2 Sp	ecific ownership taxes		287,345	292,000		166,988		287,000		302,000
3 Ne	et investment income		6,513	4,000		15,120		26,000		22,000
4 Ev	rents income		92,842	75,000		66,394		75,000		75,000
5 Gi	ft card sales		32,209	50,000		15,551		50,000		40,000
	rking garage income		206,188	210,000		97,987		170,000		180,000
	anagement fees - Parking		40,000	40,000		25,000		50,000		50,000
8 M	arketing income		15,900	10,000		5,400		10,000		15,000
	Total revenues		4,480,516	5,180,766		4,916,163		5,217,766		5,325,767
	Total funds available		5,618,448	6,378,746		6,270,983		6,572,586		6,768,832
EXPE	NDITURES									
	eneral									
10	Internal Operations		647,321	647,428		353,786		660,309		661,636
11	Marketing, Communications & Events		1,106,731	1,305,400		569,402		1,368,700		1,400,500
12	Physical Environment		1,179,171	1,413,300		715,469		1,319,400		1,413,700
13	Economic Vitality		190,488	499,400		170,821		510,600		530,500
14	Infrastructure Improvements		-	200,000		-		95,600		334,400
15 De	ebt Service			,				,		,
16	Bond interest 2015 Series		409,760	391,170		195,585		391,170		371,540
17	Bond principal 2015 Series		715,000	755,000		-		755,000		795,000
18	County Treasurer's fees		12,846	12,370		12,434		12,507		13,182
19	Paying agent fees		300	500		750		750		750
20	Undesignated contingencies		2,011	15,872		-		15,485		14,528
	Total expenditures		4,263,628	5,240,440		2,018,247		5,129,521		5,535,736
	Total expenditures and transfers out									
	requiring appropriation		4,263,628	5,240,440		2,018,247		5,129,521		5,535,736
ENDI	NG FUND BALANCES	\$	1,354,820	\$ 1,138,306	\$	4,252,736	\$	1,443,065	\$	1,233,096

PRELIMINARY DRAFT - SUBJECT TO REVISION

This financial information should be read only in connection with the accompanying accountant's compilation report and summary of significant assumptions.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 PROPERTY TAX SUMMARY INFORMATION For the Years Ended and Ending December 31,

9/11/2018

	—	ACTUAL	1	BUDGET	r	ACTUAL	Б	STIMATED	т	DRAFTED
		2017		2018		7/31/2018	Е	2018	1	2019
		2017		2018		//31/2018		2018		2019
ASSESSED VALUATION - DENVER										
Commercial	\$	219,752,900	\$	284,707,320	\$	284,707,320	\$	284,707,320	\$	-
Industrial		2,316,780		2,612,780		2,612,780		2,612,780		-
Vacant Land		2,722,380		5,140,390		5,140,390		5,140,390		-
Personal Property		107,810		102,500		102,500		102,500		-
State Assessed		1,569,800		1,502,100		1,502,100		1,502,100		-
Other		437,090		-		-		-		-
Total AV		-		-		-		-		309,851,230
Certified Assessed Value	\$	226,906,760	\$	294,065,090	\$	294,065,090	\$	294,065,090	\$	309,851,230
MILL LEVY										
GENERAL FUND		17.642		19.142		19.142		19.142		19.142
DEBT SERVICE FUND		5.800		4.300		4.300		4.300		4.300
TEMPORARY MILL LEVY REDUCTION		(6.300)		(7.800)		(7.800)		(7.800)		(8.300)
Total Mill Levy		17.142		15.642		15.642		15.642		15.142
PROPERTY TAXES	^	4 000 000	•	5 (3 0,004	•	5 (3 0,004	•	5 (3 0,004	•	5 001 150
GENERAL FUND	\$	4,003,089	\$	5,628,994	\$	5,628,994	\$	5,628,994	\$	5,931,172
DEBT SERVICE FUND		1,316,059		1,264,480		1,264,480		1,264,480		1,332,360
TEMPORARY MILL LEVY REDUCTION		(1,429,513)		(2,293,708)		(2,293,708)		(2,293,708)		(2,571,765)
Levied property taxes		3,889,635		4,599,766		4,599,766		4,599,766		4,691,767
Adjustments to actual/rounding		(31,853)		-		(74,807)		-		-
Refund and abatements		(58,263)		(100,000)		(1,236)		(50,000)		(50,000)
Budgeted Property Taxes	\$	3,799,519	\$	4,499,766	\$	4,523,723	\$	4,549,766	\$	4,641,767
DUDGETED DDGDEDTV TAVES										
BUDGETED PROPERTY TAXES	¢	2 512 051	¢	2 2 (2 77)	¢	2 200 1 47	¢	2 200 021	¢	2 222 (0)
GENERAL FUND	\$	2,513,951	\$	3,262,776	3	3,280,147	\$	3,299,031	\$	3,323,606
DEBT SERVICE FUND	•	1,285,568	¢	1,236,990	¢	1,243,576	¢	1,250,735	¢	1,318,161
	\$	3,799,519	\$	4,499,766	\$	4,523,723	\$	4,549,766	\$	4,641,767

PRELIMINARY DRAFT - SUBJECT TO REVISION

This financial information should be read only in connection with the accompanying accountant's compilation report and summary of significant assumptions.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 GENERAL FUND FORECASTED 2019 BUDGET AS DRAFTED WITH 2017 ACTUAL AND 2018 ESTIMATED For the Years Ended and Ending December 31,

9/11/2018

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2017 2018 7/31/2018 2018 2019 BEGINNING FUND BALANCES \$ 1,126,708 \$ 1,043,883 \$ 1,196,037 \$ 1,196,037 \$ 1,202,459 REVENUES 1 Property taxes 2,513,951 3,262,776 3,280,147 3,299,031 3,323,606 2 Specific ownership taxes 2,513,951 3,262,776 3,280,147 2,99,031 3,323,606 2 Net investment income 4,605 3,000 11,547 20,000 14,000 4 Events income 92,842 75,000 66,394 75,000 14,000 6 Parking garage income 206,188 210,000 97,987 170,000 180,000 7 Management fres - Parking 40,000 40,000 25,000 50,000 50,000 8 Marketing income 3,193,040 3,942,776 3,669,014 3,961,031 3,999,606 General 9 Internal Operations 647,321 647,428 353,786 660,309 661,636 10 Marketing incoment 1,106,731 1,305,400 1,308,400 <td></td> <td></td> <td>ACTUAL</td> <td>Í</td> <td>BUDGET</td> <td>ĺ</td> <td>ACTUAL</td> <td>ES</td> <td>STIMATED</td> <td>D</td> <td>RAFTED</td>			ACTUAL	Í	BUDGET	ĺ	ACTUAL	ES	STIMATED	D	RAFTED
BEGINNING FUND BALANCES \$ 1,126,708 \$ 1,043,883 \$ 1,196,037 \$ 1,202,459 REVENUES 2 2,513,951 3,262,776 3,280,147 3,299,031 3,323,606 2 Specific ownership taxes 2,87,345 292,000 166,988 287,000 30,000 3 Net investment income 4,605 3,000 11,547 20,000 14,000 4 Events income 92,842 75,000 66,394 75,000 75,000 6 Gift card sales 32,209 50,000 15,551 50,000 180,000 7 Management fees - Parking 40,000 40,000 25,000 50,000 10,000 8 Marketing income 15,900 10,000 5,400 10,000 15,000 Total revenues 3,193,040 3,942,776 3,669,014 3,961,031 3,999,606 I 10 Marketing, Communications & Events 1,106,731 1,305,400 5,157,068 5,202,065 EXPENDITURES General 9 Internal Operations 647,321 647,428 353,786 <td></td>											
REVENUES 1 Property taxes 2,513,951 3,262,776 3,280,147 3,299,031 3,323,606 2 Specific ownership taxes 2,87,345 292,000 166,988 287,000 302,000 3 Net investment income 4,605 3,000 11,547 20,000 14,000 4 Events income 92,842 75,000 663,394 75,000 75,000 5 Gift card sales 32,209 50,000 15,551 50,000 40,000 6 Marketing income 20,61,88 210,000 97,987 170,000 180,000 7 Maragement fees - Parking 40,000 40,000 25,000 50,000 50,000 8 Marketing income 15,900 10,000 5,400 10,000 15,000 Total revenues 3,193,040 3,942,776 3,669,014 3,961,031 3,999,606 Total funds available 4,319,748 4,986,659 4,865,051 5,157,068 5,202,065 EXPENDITURES General 647,321 647,428 353,786 660,309 661,636 <t< td=""><td></td><td><u>, </u></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>		<u>, </u>									
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	BEGINNING FUND BALANCES	\$	1,126,708	\$	1,043,883	\$	1,196,037	\$	1,196,037	\$	1,202,459
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	REVENUES										
3 Net investment income 4,605 3,000 11,547 20,000 14,000 4 Events income 92,842 75,000 66,394 75,000 75,000 5 Gift card sales 32,209 50,000 15,551 50,000 40,000 6 Parking garage income 206,188 210,000 97,987 170,000 180,000 7 Management fees - Parking 40,000 40,000 25,000 50,000 50,000 8 Marketing income 15,900 10,000 5,400 10,000 15,000 Total revenues 3,193,040 3,942,776 3,669,014 3,961,031 3,999,606 EXPENDITURES General 4,119,748 4,986,659 4,865,051 5,157,068 5,202,065 EXPENDITURES General 647,321 647,428 353,786 660,309 661,636 10 Marketing, Communications & Events 1,106,731 1,305,400 1,413,700 1,413,700 12 Economic Vitality 190,488 499,400 170,821 510,600 530,500 13 Infrastructure Improvements 200,000 95,600	1 5						, ,		, ,		
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Total revenues 3,193,040 3,942,776 3,669,014 3,961,031 3,999,606 Total funds available 4,319,748 4,986,659 4,865,051 5,157,068 5,202,065 EXPENDITURES General 9 Internal Operations 647,321 647,428 353,786 660,309 661,636 10 Marketing, Communications & Events 1,106,731 1,305,400 569,402 1,368,700 1,400,500 11 Physical Environment 1,179,171 1,413,300 715,469 1,319,400 1,413,700 12 Economic Vitality 190,488 499,400 170,821 510,600 530,500 13 Infrastructure Improvements - 200,000 - 95,600 334,400 Total expenditures and transfers out requiring appropriation 3,123,711 4,065,528 1,809,478 3,954,609 4,340,736 ENDING FUND BALANCES \$ 1,196,037 \$ 921,131 \$ 3,055,573 \$ 1,202,459 \$ 861,329 EMERGENCY RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$	6 6		,		,		,		,		· · ·
Total funds available $4,319,748$ $4,986,659$ $4,865,051$ $5,157,068$ $5,202,065$ EXPENDITURES General9Internal Operations $647,321$ $647,428$ $353,786$ $660,309$ $661,636$ 10Marketing, Communications & Events $1,106,731$ $1,305,400$ $569,402$ $1,368,700$ $1,400,500$ 11Physical Environment $1,179,171$ $1,413,300$ $715,469$ $1,319,400$ $1,413,700$ 12Economic Vitality $190,488$ $499,400$ $170,821$ $510,600$ $530,500$ 13Infrastructure Improvements $-200,000$ $-95,600$ $334,400$ Total expenditures $3,123,711$ $4,065,528$ $1,809,478$ $3,954,609$ $4,340,736$ ENDING FUND BALANCES\$ $1,196,037$ $921,131$ $$3,055,573$ $$1,202,459$ $$861,329$ EMERGENCY RESERVE\$ $95,800$ $$118,300$ $$110,100$ $$118,900$ $$120,000$ BOARD RESERVE\$ $95,800$ \$ $118,300$ $$110,100$ $$118,900$ $$120,000$ BOARD RESERVE\$ $95,800$ \$ $118,300$ $$110,100$ $$118,900$ $$120,000$ BOARD RESERVE $$42,926,128$ $802,831$ $802,831$ $802,831$ $802,831$ $802,831$ $802,831$ UNDESIGNATED $$21,126,22$ $$21,3807$ $(140,255)$	8 Marketing income		15,900		10,000				10,000		15,000
EXPENDITURES General 9 Internal Operations 10 Marketing, Communications & Events 11 Physical Environment 12 Economic Vitality 13 Infrastructure Improvements Total expenditures $3,123,711$ 4,065,528 1,809,478 3,954,609 4,340,736 ENDING FUND BALANCES \$ 1,196,037 \$ 921,131 \$ 3,055,573 \$ 1,202,459 \$ 861,329 EMERGENCY RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE \$ 95,800 \$ 118,300 \$ 11,010 \$ 118,900 \$ 120,000 BOARD RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 </td <td>Total revenues</td> <td></td> <td>3,193,040</td> <td></td> <td>3,942,776</td> <td></td> <td>3,669,014</td> <td></td> <td>3,961,031</td> <td></td> <td>3,999,606</td>	Total revenues		3,193,040		3,942,776		3,669,014		3,961,031		3,999,606
General9Internal Operations10Marketing, Communications & Events11Physical Environment12Economic Vitality13Infrastructure Improvements-200,000-95,6003,123,7114,065,5281,96,37\$921,1314,065,5281,809,4783,954,6094,340,736ENDING FUND BALANCES\$1,196,037\$95,800\$118,300\$118,900\$120,000BOARD RESERVE\$95,800UNDESIGNATED\$120,000415,109-2,142,642213,807(140,255)	Total funds available		4,319,748		4,986,659		4,865,051		5,157,068		5,202,065
9Internal Operations $647,321$ $647,428$ $353,786$ $660,309$ $661,636$ 10Marketing, Communications & Events $1,106,731$ $1,305,400$ $569,402$ $1,368,700$ $1,400,500$ 11Physical Environment $1,179,171$ $1,413,300$ $715,469$ $1,319,400$ $1,413,700$ 12Economic Vitality $190,488$ $499,400$ $170,821$ $510,600$ $530,500$ 13Infrastructure Improvements $ 200,000$ $ 95,600$ $334,400$ Total expenditures $3,123,711$ $4,065,528$ $1,809,478$ $3,954,609$ $4,340,736$ Total expenditures and transfers out requiring appropriationS $1,196,037$ $921,131$ $3,055,573$ $1,202,459$ $861,329$ EMERGENCY RESERVE BOARD RESERVE $$95,800$ $$118,300$ $$110,100$ $$118,900$ $$120,000$ $685,128$ BOARD RESERVE UNDESIGNATED $$95,800$ $$118,300$ $$110,100$ $$118,900$ $$120,000$ $685,128$ S02,831 $802,831$ $802,831$ $869,752$ $881,584$ $415,109$ $ 2,142,642$ $213,807$ $(140,255)$	EXPENDITURES										
10 Marketing, Communications & Events 1,106,731 1,305,400 569,402 1,368,700 1,400,500 11 Physical Environment 1,179,171 1,413,300 715,469 1,319,400 1,413,700 12 Economic Vitality 190,488 499,400 170,821 510,600 530,500 13 Infrastructure Improvements - 200,000 - 95,600 334,400 Total expenditures and transfers out requiring appropriation 3,123,711 4,065,528 1,809,478 3,954,609 4,340,736 ENDING FUND BALANCES \$ 1,196,037 \$ 921,131 \$ 3,055,573 \$ 1,202,459 \$ 861,329 EMERGENCY RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOS,128 802,831 802,831 802,831 869,752 881,584 UNDESIGNATED - 2,142,642 213,807 (140,255)	General										
11 Physical Environment 1,179,171 1,413,300 715,469 1,319,400 1,413,700 12 Economic Vitality 190,488 499,400 170,821 510,600 530,500 13 Infrastructure Improvements - 200,000 - 95,600 334,400 Total expenditures 3,123,711 4,065,528 1,809,478 3,954,609 4,340,736 ENDING FUND BALANCES \$ 1,196,037 \$ 921,131 \$ 3,055,573 \$ 1,202,459 \$ 861,329 EMERGENCY RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 1120,000 BOARD RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 120,000 BOARD RESERVE \$ 95,800 \$ 118,300	9 Internal Operations		647,321		647,428		353,786		660,309		661,636
12 Economic Vitality 190,488 499,400 170,821 510,600 530,500 13 Infrastructure Improvements - 200,000 - 95,600 334,400 Total expenditures 3,123,711 4,065,528 1,809,478 3,954,609 4,340,736 Total expenditures and transfers out requiring appropriation 3,123,711 4,065,528 1,809,478 3,954,609 4,340,736 ENDING FUND BALANCES \$ 1,196,037 \$ 921,131 \$ 3,055,573 \$ 1,202,459 \$ 861,329 EMERGENCY RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 685,128 802,831 802,831 802,831 869,752 881,584 UNDESIGNATED - 2,142,642 213,807 (140,255)			1,106,731		1,305,400		569,402		1,368,700		1,400,500
13 Infrastructure Improvements - 200,000 - 95,600 334,400 Total expenditures 3,123,711 4,065,528 1,809,478 3,954,609 4,340,736 Total expenditures and transfers out requiring appropriation 3,123,711 4,065,528 1,809,478 3,954,609 4,340,736 ENDING FUND BALANCES \$ 1,196,037 \$ 921,131 \$ 3,055,573 \$ 1,202,459 \$ 861,329 EMERGENCY RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 G85,128 802,831 802,831 802,831 869,752 881,584 UNDESIGNATED - 2,142,642 213,807 (140,255)			1,179,171		1,413,300		715,469		1,319,400		1,413,700
Total expenditures 3,123,711 4,065,528 1,809,478 3,954,609 4,340,736 Total expenditures and transfers out requiring appropriation 3,123,711 4,065,528 1,809,478 3,954,609 4,340,736 ENDING FUND BALANCES \$ 1,196,037 \$ 921,131 \$ 3,055,573 \$ 1,202,459 \$ 861,329 EMERGENCY RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 G85,128 802,831			190,488		499,400		170,821		510,600		530,500
Total expenditures and transfers out requiring appropriation 3,123,711 4,065,528 1,809,478 3,954,609 4,340,736 ENDING FUND BALANCES \$ 1,196,037 \$ 921,131 \$ 3,055,573 \$ 1,202,459 \$ 861,329 EMERGENCY RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE \$ 4,340,736 UNDESIGNATED - 2,142,642 213,807	13 Infrastructure Improvements		-		200,000		-		95,600		334,400
requiring appropriation 3,123,711 4,065,528 1,809,478 3,954,609 4,340,736 ENDING FUND BALANCES \$ 1,196,037 \$ 921,131 \$ 3,055,573 \$ 1,202,459 \$ 861,329 EMERGENCY RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE 685,128 802,831 802,831 869,752 881,584 UNDESIGNATED - 2,142,642 213,807 (140,255)	Total expenditures		3,123,711		4,065,528		1,809,478		3,954,609		4,340,736
requiring appropriation 3,123,711 4,065,528 1,809,478 3,954,609 4,340,736 ENDING FUND BALANCES \$ 1,196,037 \$ 921,131 \$ 3,055,573 \$ 1,202,459 \$ 861,329 EMERGENCY RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE 685,128 802,831 802,831 869,752 881,584 UNDESIGNATED - 2,142,642 213,807 (140,255)	Total expenditures and transfers out										
EMERGENCY RESERVE \$ 95,800 \$ 118,300 \$ 110,100 \$ 118,900 \$ 120,000 BOARD RESERVE 685,128 802,831 802,831 869,752 881,584 UNDESIGNATED - 2,142,642 213,807 (140,255)			3,123,711		4,065,528		1,809,478		3,954,609		4,340,736
BOARD RESERVE685,128802,831802,831869,752881,584UNDESIGNATED415,109-2,142,642213,807(140,255)	ENDING FUND BALANCES	\$	1,196,037	\$	921,131	\$	3,055,573	\$	1,202,459	\$	861,329
BOARD RESERVE685,128802,831802,831869,752881,584UNDESIGNATED415,109-2,142,642213,807(140,255)	EMERGENCY RESERVE	\$	95,800	\$	118,300	\$	110,100	\$	118,900	\$	120,000
UNDESIGNATED 415,109 - 2,142,642 213,807 (140,255)			,	-		-	,	*	· · ·	~	,
			,				· · · ·		,		
	TOTAL FUND BALANCES	\$	1,196,037	\$	921,131	\$	3,055,573	\$	1,202,459	\$	861,329

PRELIMINARY DRAFT - SUBJECT TO REVISION This financial information should be read only in connection with the accompanying accountant's compilation report and summary of significant assumptions.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 GENERAL FUND EXPENDITURE DETAILS FORECASTED 2019 BUDGET AS DRAFTED WITH 2017 ACTUAL AND 2018 ESTIMATED For the Years Ended and Ending December 31,

9/11/2018

			-						11	,
	ACTU			JDGET	ACTUA		EST	TIMATED	D	RAFTED
	201	7		2018	7/31/20	18		2018		2019
Internal Operations										
Internal Office 1 Bank charges	\$	1,141	\$	1,700	\$ 6	47	\$	1,700	\$	1,700
2 Board and committee meeting expenses	φ	3,098	φ	3,200	\$ 0 4,9		φ	8,000	φ	5,000
3 Computer expenses	2	29,967		30,300	17,7			30,300		35,000
4 Copier expenses		1,352		16,000	7,0			16,000		16,000
5 County Treasurer's fees		25,120		32,628	32,7			32,990		33,236
6 Delivery expenses		-		1,000		65		1,000		1,000
7 Education/travel expenses/seminars	1	7,539		25,000	12,6			25,000		25,000
8 Memberships		6,469		7,000	9,9			10,000		10,000
9 Office furniture and equipment		4,471		8,000	1,7			8,000		8,000
10 Occupancy costs	13	2,926		155,000	19,7			155,000		170,000
11 Office supplies	10	6,604		8,000	8,5			11,000		10,000
12 Office relocation 13 Other admin/director's expenses		25,843		30,000	39,1			35,000		15 500
14 Postage and meter expenses	1	3,761 3,815		15,500 2,000	3,7	78 32		15,500 2,000		15,500 2,000
15 Telephone/fax/communications	1	5,975		2,000	0. 10,9			2,000		2,000
				-	-			-		
Total Internal Office	39	98,081		355,328	170,4	04		371,490		354,436
Internal Operations - Professional Services										
16 Accounting & payroll	5	39,878		78,000	61,4	00		98,000		90,000
17 Audit fee	C C	7,030		7,500	7,3			7,319		7,500
18 Contingency	2	24,705		10,000	6,1			10,000		10,000
19 HR & Strategic planning		9,093		37,000	38,5			45,000		42,000
20 Legal expenses		2,075		15,000	24,3			30,000		17,000
Total Internal Operations - Professional Services		52,781		147,500	137,8			190,319		166,500
Total internal operations - Totessional Services		2,701		147,500	157,0	01		170,517		100,500
Internal Operations - Benefits/Salaries/Taxes										
21 Employee benefits	1	7,629		31,900	6,9	79		21,500		30,000
22 Employee salaries	6	57,455		110,500	38,0	42		75,500		108,500
23 Employee taxes		1,375		2,200	5	60		1,500		2,200
Total Internal Operations - Benefits/Salaries/Taxes		36,459		144,600	45,5	81		98,500		140,700
Total Internal Operations	-	7,321	\$	647,428	\$ 353,7		\$	660,309	\$	661,636
·				,				,		
Marketing, Communications & Events										
Events	\$ 1	9,108		12 000	3,9	20	\$	12 000	\$	12,000
1 Printing 2 Marketing outreach	\$	9,108		12,000 15,000	5,9 1,0		Э	12,000 15,000	\$	12,000
3 Operations	1	6,711		20,000	2,5			20,000		22,000
4 Production		4,926		60,000		66		60,000		65,000
5 Food and beverage		0,397		12,000		51		12,000		12,000
6 Supplies		9,656		3,000	7,1			10,000		10,000
7 Contingency		28		10,000	-			10,000		1,000
Total Events		0,520		132.000	15,4	77		139,000		132,000
i dai Evenio		0,520		152,000	15,4	, ,		157,000		152,000
Marketing										
8 Advertising - local	27	6,173		250,000	125,6	18		250,000		265,000
9 Advertising - tourism		39,226		135,000	47,5			135,000		100,000
10 Business development		9,162		5,000	1,6	81		5,000		5,000
11 Contingency		-		10,000	-			10,000		5,000
12 Creative / Design	8	30,201		130,000	34,1	78		130,000		140,000
13 Marketing - printing		1,611		75,000	34,5			75,000		75,000
14 Digital		2,434		30,000	17,2			30,000		35,000
15 Marketing services		37,648		80,000	63,3			80,000		90,000
16 Marketing / Communications	1	6,000		100,000	12,0	86		100,000		100,000
Total Marketing	61	2,455		815,000	336,2	04		815,000		815,000
Marketing, Comm & Events - Benefits/Salaries/Taxes										
17 Employee benefits	8	34,993		72,400	36,5	96		85,000		93,200
18 Employee salaries		3,557		280,700	177,8			323,500		353,500
19 Employee taxes		5,206		5,300	3,3			6,200		6,800
Total Marketing, Comm & Events - Benefits/Salaries/Taxes	38	3,756		358,400	217,7			414,700		453,500
Total Marketing, Communications & Events		6,731	\$ 1	305,400	\$ 569,4		\$	1,368,700	\$	1,400,500
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PRELIMINARY DRAFT - SUBJECT TO REVISION

This financial information should be read only in connection with the accompanying accountant's compilation report and summary of significant assumptions.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 GENERAL FUND EXPENDITURE DETAILS FORECASTED 2019 BUDGET AS DRAFTED WITH 2017 ACTUAL AND 2018 ESTIMATED For the Years Ended and Ending December 31,

9/11/2018

	I	ACTUAL 2017	E	SUDGET	ACTUA		ESTIMAT 2018	ED	D	RAFTED
	L	2017		2018	7/31/201	ð	2018			2019
Physical Environment										
Physical Environment 1 General maintenance	\$	225,235	s	_	s -		\$	_	\$	_
2 Holiday lights and décor	9	111,428	Ψ	-	÷		ф Ф	_	Ψ	-
3 Maintenance vehicles and equipment		16,067		-	-			-		-
4 Seasonal plantings and landscape		197,907		-	-			-		-
5 Utilities		45,860		-	-			-		-
6 Professional services 7 Public Realm		14,573 52,141		55,000	37,67	4	55	,000		55,000
8 Contingency		8,547		20,000	-		5	.000		10,000
9 District insurance		43,877		45,000	42.10)8		.000		48,000
10 Fillmore plaza maintenance		63		-	-			-		-
11 First Ave median maintenance		9,248		15,500	8,40	00	15	,500		15,500
12 Streetscape maintenance		-		395,200	193,72			,200		432,200
13 Hardscape repair / replacement		-		200,000	73,55			,000,		115,000
14 Landscape replacement 15 Environment (safety)		-		175,000	142,37			,000,		230,000
		-		55,000	9,64			,000		55,000
Total Physical Environment		724,946		960,700	507,47	9	945	,700		960,700
Staffing										
16 Employee benefits		84,616		90,200	29,07	7	67	,000,		82,000
17 Employee salaries		362,879		355,900	175,76		301	,000		364,000
18 Employee taxes		6,730		6,500	3,15	53	5	,700		7,000
Total Staffing	_	454,225		452,600	207,99	00	373	,700		453,000
Total Physical Environment	\$	1,179,171	\$	1,413,300	\$ 715,46	59	\$ 1,319	,400	\$	1,413,700
Economic Vitality										
Parking Program 1 Contingency	\$	-	\$	6,000	s	-	\$ 6	,000,	¢	6,000
2 Parking operations (Clayton garage)	3	105,429	ф	150,000	49,58			,000	¢	150,000
3 Parking program implementation		4,350		50,000	47,50	-		,000		50,000
4 Mobility / Parking		-		6,000		-		,000,		6,000
Total Parking Program		109,779		212,000	49,58	31	212	,000		212,000
Outreach							_			
5 Contingency		-		7,000	-	0		,000,		7,000
6 Community organization support 7 Area research		24,695 15,450		23,000 20,000	22,61 8,06			,000, ,000,		25,000 45,000
8 General outreach		15,450		6,000	- 8,00			,000		6,000
Total Outreach		40,195		56,000	30,67			,000		83,000
		,			,					· · · ·
Retail Retention and Recruitment										
9 Contingency		-		7,000	-		7	,000,		7,000
10 Retail services		-		10,000	-			,000		10,000
11 Recruitment strategy		-		18,000	3,57	5		,000,		18,000
12 Retention strategy		-		10,000	-		10	,000		10,000
Total Retail Retention and Recruitment		-		45,000	3,57	15	45	,000		45,000
Technology & Innovation		-		12,000	-		12	,000,		12,000
Total Technology & Innovation		-		12,000	-		12	,000		12,000
Gift Card Program		a. a=-						000		
13 Gift card program 14 Gift card fees		31,378		55,000	16,27			,000,		55,000
15 Gift card promotion		4,611 4,525		4,000 11,000	2,41 4,05			,000, ,000,		4,000 11,000
1 I										
Total Gift Card Program		40,514		70,000	22,75	1	70	,000		70,000
Staffing										
16 Employee benefits		-		19,300	9,43	32	20	,000,		19,800
17 Employee salaries		-		83,500	53,72			,000		87,000
18 Employee taxes	_	-		1,600	1,08		1	,600		1,700
Total Staffing		-		104,400	64,24	2	108	,600		108,500
Total Economic Vitality	\$	190,488	\$	499,400	\$ 170,82	21	\$ 510	,600	\$	530,500
In face atoms of the I and the second s										
Infrastructure Improvements	s	-	\$	200.000	s -		\$ 95	600	\$	334 400
Infrastructure Improvements 1 Long term capital projects Total Infrastructure Improvements	\$ \$	-	\$ \$	200,000	s - s -			,600 ,600	\$ \$	334,400 334,400

PRELIMINARY DRAFT - SUBJECT TO REVISION

This financial information should be read only in connection with the accompanying accountant's compilation report and summary of significant assumptions.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 DEBT SERVICE FUND FORECASTED 2019 BUDGET AS DRAFTED WITH 2017 ACTUAL AND 2018 ESTIMATED For the Years Ended and Ending December 31,

9/11/2018

		ACTUAL 2017	BUDGET 2018	ACTUAL 7/31/2018	ES	TIMATED 2018	D	RAFTED 2019
BEG	INNING FUND BALANCES	\$ 11,224	\$ 154,097	\$ 158,783	\$	158,783	\$	240,606
REV	ENUES							
1 P	roperty taxes	1,285,568	1,236,990	1,243,576		1,250,735		1,318,161
2 N	let investment income	1,908	1,000	3,573		6,000		8,000
	Total revenues	 1,287,476	1,237,990	1,247,149		1,256,735		1,326,161
	Total funds available	 1,298,700	1,392,087	1,405,932		1,415,518		1,566,767
EXP	ENDITURES							
Γ	Debt Service							
3	Bond interest 2015 Series	409,760	391,170	195,585		391,170		371,540
4	Bond principal 2015 Series	715,000	755,000	-		755,000		795,000
5	County Treasurer's fees	12,846	12,370	12,434		12,507		13,182
6	Paying agent fees	300	500	750		750		750
7	Undesignated contingencies	2,011	15,872	-		15,485		14,528
	Total expenditures	 1,139,917	1,174,912	208,769		1,174,912		1,195,000
	Total expenditures and transfers out requiring appropriation	 1,139,917	1,174,912	208,769		1,174,912		1,195,000
END	ING FUND BALANCES	\$ 158,783	\$ 217,175	\$ 1,197,163	\$	240,606	\$	371,767

PRELIMINARY DRAFT - SUBJECT TO REVISION

This financial information should be read only in connection with the accompanying accountant's compilation report and summary of significant assumptions.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT 2019 BUDGET SUMMARY OF SIGNIFICANT ASSUMPTIONS

Services Provided

Cherry Creek North Business Improvement District No. 1 (the "District") is a quasi-municipal corporation and political subdivision of the State of Colorado. The District was organized on November 28, 1988, and is governed according to the provisions of the Colorado Business Improvement Act (C.R.S. 31-25 part 12). The District's service area is located in Denver County, Colorado.

The District was established for the purpose of maintaining public improvements and planning developmental activities; promotion and marketing of District activity; organization, promotion, marketing, and management of public events; activities supporting business recruitment, management, and development; security for businesses and public areas located within the District; snow removal and refuse collection; and providing design assistance.

The District prepares its budget on the modified accrual basis of accounting in accordance with the requirements of Colorado Revised Statutes C.R.S. 29-1-105.

Revenues

Property Taxes

Property taxes are levied by the District's Board of Directors. The levy is based on assessed valuations determined by the County Assessor generally as of January 1 of each year. The levy is normally set by December 15 by certification to the County Commissioners to put the tax lien on the individual properties as of January 1 of the following year. The County Treasurer collects the determined taxes during the ensuing calendar year. The taxes are payable by April or, if in equal installments, at the taxpayer's election, in February and June. Delinquent taxpayers are notified in August and generally sales of the tax liens on delinquent properties are held in November or December. The County Treasurer remits the taxes collected monthly to the District.

The calculation of the taxes levied is displayed on the Property Tax Summary page of the budget using the mill levy adopted by the District.

Specific Ownership Taxes

Specific ownership taxes are set by the State and collected by the County Treasurer, primarily on vehicle licensing within the County as a whole. The specific ownership taxes are allocated by the County Treasurer to all taxing entities within the County. The budget assumes that the District's share will be equal to approximately 6.5% of the property taxes collected.

Net Investment Income

Interest earned on the District's available funds has been estimated based on historical interest earnings.

Parking Garage Income and Management Fees – Parking

In 2003, the District entered into an intergovernmental agreement with the City and County of Denver for the operation and maintenance of an off-street parking facility and promotion of on-street parking facilities. The District collects and retains all parking fees.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT 2019 BUDGET SUMMARY OF SIGNIFICANT ASSUMPTIONS

Revenues - (continued)

The District also receives a fee of \$50,000 per year from the City and County of Denver for the management of the parking services.

Gift Card Income

The District receives income from the sale of gift cards. As received, cash is used to purchase gift cards, appearing also as part of gift card program expense for the period.

Events Income

Events income includes any funds that may be received from corporations and other organizations in exchange for marketing and advertising in conjunction with a specific event. For example, the District produces the Cherry Creek North Food & Wine event (F&W) and received income in exchange for promotion of a corporation's support of F&W, the community and the District.

Marketing Income

Marketing income includes any fees that may be received from retailers and other organizations in exchange for advertising. For example, the District publishes a directory of businesses within the District (the Directory) and receives sponsorship income in exchange for advertising in the Directory.

Expenditures

Internal Operations

These are administrative and operating expenditures which include the estimated services necessary to maintain the District's administrative viability such as legal, accounting, rent, office equipment, and salaries of administrative personnel and management.

Marketing, Communications and Events

These expenditures include the estimated services necessary to promote the District's shopping and special events. This includes advertising, community and tourism outreach programs, special events, and salaries of marketing personnel.

Physical Environment

Physical environment expenditures include the estimated services necessary to maintain the District's grounds and to promote a safe environment, and salaries of physical environment personnel.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT 2019 BUDGET SUMMARY OF SIGNIFICANT ASSUMPTIONS

Expenditures - (continued)

Economic Vitality

Economic vitality includes estimated services necessary to provide parking for patrons and expenses related to other functions of the District such as outreach, retail retention and recruitment, technology and innovation, gift card program, and salaries of personnel associated with these functions.

Infrastructure Improvements

One of the District's strategic plans is to budget for long-term improvements and reserve funds to cover future replacement costs on its current assets.

Debt Service

The principal and interest payments are provided based on the debt amortization schedule from the District's General Obligation Refunding Bonds, Series 2015.

Debt and Leases

On December 8, 2015, the District issued \$16,460,000 in General Obligation Refunding Bonds, with an interest rate of 2.600%. The Bonds mature on December 1, 2030 and are not subject to redemption prior to maturity. The Bonds are subject to sinking fund redemption beginning on December 1, 2017. The proceeds were used to establish an irrevocable trust account (the "Refunding Escrow") to refund the Series 2008 and 2009 Bonds on the first date on which they may be redeemed prior to their maturities.

The defeased bonds are not considered a liability of the District since sufficient funds were deposited in the Refunding Escrow and invested in U.S. government securities for the purpose of paying the principal and interest of the defeased bonds when due.

The Bonds are secured by and payable from revenue which consists of required mill levy revenues. The required mill levy is imposed upon all taxable property within the District each year in an amount, when combined with amounts on deposit in the Bond Fund, sufficient to pay the principal and interest, without limitation to rate or amount.

The District has no operating or capital leases.

Reserve Funds

The District has provided for an Emergency Reserve fund equal to at least 3% of fiscal year spending for 2019, as defined under TABOR.

This information is an integral part of the accompanying budget.

PRELIMINARY DRAFT - SUBJECT TO REVISION

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 SCHEDULE OF DEBT SERVICE REQUIREMENTS TO MATURITY

Bonds and Interest Maturing in the Year Ending	and InterestInterest Rate of 2.600%MaturingInterest Payablein the YearJune 1 and December 1EndingPrincipal Payable December 1Annual Debt										
December 31,		Principal		Interest		Service					
2019 2020	\$	795,000 850,000	\$	371,540 350,870	\$	1,166,540 1,200,870					
2021 2022		910,000 975,000		328,770 305,110		1,238,770 1,280,110					
2023 2024		1,040,000 1,110,000		279,760 252,720		1,319,760 1,362,720					
2025 2026		1,180,000 1,255,000		223,860 193,180		1,403,860 1,448,180					
2027 2028		1,325,000 1,780,000		160,550 126,100		1,485,550 1,906,100					
2029 2030		1,495,000 1,575,000		79,820 40,950		1,574,820 1,615,950					
	\$	14,290,000	\$	2,713,230	\$	17,003,230					

PRELIMINARY DRAFT - SUBJECT TO REVISION



PLANNED OR OUTSTANDING INDEBTENDNESS

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 SCHEDULE OF DEBT SERVICE REQUIREMENTS TO MATURITY

Bonds and Interest Maturing in the Year Ending	and InterestInterest Rate of 2.600%MaturingInterest Payablein the YearJune 1 and December 1EndingPrincipal Payable December 1Annual Debt										
December 31,		Principal		Interest		Service					
2019 2020	\$	795,000 850,000	\$	371,540 350,870	\$	1,166,540 1,200,870					
2021 2022		910,000 975,000		328,770 305,110		1,238,770 1,280,110					
2023 2024		1,040,000 1,110,000		279,760 252,720		1,319,760 1,362,720					
2025 2026		1,180,000 1,255,000		223,860 193,180		1,403,860 1,448,180					
2027 2028		1,325,000 1,780,000		160,550 126,100		1,485,550 1,906,100					
2029 2030		1,495,000 1,575,000		79,820 40,950		1,574,820 1,615,950					
	\$	14,290,000	\$	2,713,230	\$	17,003,230					

PRELIMINARY DRAFT - SUBJECT TO REVISION



AUDITS

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 City and County of Denver, Colorado

> FINANCIAL STATEMENTS December 31, 2017

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Cherry Creek North Business Improvement District City and County of Denver, Colorado

We have audited the accompanying financial statements of the governmental activities and each major fund of Cherry Creek North Business Improvement District (the District), a component unit of the City and County of Denver, as of and for the year ended December 31, 2017, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities and each major fund of the District as of December 31, 2017, and the respective changes in financial position thereof, and the budgetary comparison for the general fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

T

Fiscal Focus Partners, LLC

12136 West Bayaud Ave., Suite 300, Lakewood, CO 80228 5555 DTC Parkway, Suite 375, Greenwood Village, CO 80111 303.202.1800 Office 303.237.0155 Fax www.ffpcpa.com

Other Matters

Required Supplementary Information

Management has omitted management's discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the District's basic financial statements. The supplementary information as listed in the table of contents is presented for purposes of legal compliance and additional analysis and is not a required part of the basic financial statements. The supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Fiscal focur Partners, LLC

Lakewood, Colorado March 5, 2018

BASIC FINANCIAL STATEMENTS

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 (a component unit of the City and County of Denver) STATEMENT OF NET POSITION December 31, 2017

	Governmental Activities
ASSETS	
Cash and investments	\$ 1,476,515
Cash and investments - Restricted	274,315
Accounts receivable	12,338
Prepaid expenses	1,414
Receivable - County Treasurer	19,992
Property taxes receivable	4,599,766
Capital assets:	
Depreciable, net	12,061,811
Total assets	18,446,151
DEFERRED OUTFLOWS OF RESOURCES	
Cost of refunding	1,583,184
Total deferred outflows of resources	1,583,184
LIABILITIES	
Accounts payable	288,547
Payable - County Treasurer	58,318
Accrued liabilities	82,889
Accrued interest payable	32,598
Noncurrent liabilities	02,000
Due within one year	755,000
Due in more than one year	14,290,000
Total liabilities	15,507,352
DEFERRED INFLOWS OF RESOURCES	
Property tax revenue	4,599,766
Total deferred inflows of resources	4,599,766
NET POSITION	
Net investment in capital assets	(1,400,005)
Restricted for:	(1,400,003)
Emergency reserves	95,800
Debt service	158,783
Unrestricted	1,067,639
Total net position	\$ (77,783)
	φ (11,103)

These financial statements should be read only in connection with the accompanying notes to financial statements.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 (a component unit of the City and County of Denver) STATEMENT OF ACTIVITIES Year Ended December 31, 2017

Net (Exnenses)

			F	Program	Revenue	S		Re C	(Expenses) venues and changes in et Position	
Functions/Programs	Expenses		Charges for Services		Operating Grants and Contributions		Capital Grants and Contributions		Governmental Activities	
Primary government:										
Government activities:	¢ 0.040.000	¢	4 4 0 0 5 4	¢		¢		¢	(0.400.440)	
General government	\$ 2,610,369 1,171,321	\$	140,951	\$	-	\$	-	\$	(2,469,418)	
Physical environment Parking operations	109,779		- 246,188		-		-		(1,171,321) 136,409	
Interest on long-term debt and related costs			240,100		_		-		(587,688)	
interest of long-term debt and related costs	\$ 4,479,157	\$	387,139	\$	-	\$	-		(4,092,018)	
	General revenue	es:								
	Property taxes	5							3,799,519	
	Specific owner		axes						287,345	
	Net investmen	it inco	me						6,513	
	Total gene	eral re	venues						4,093,377	
	Change in	net p	osition						1,359	
	Net position - Be	eginni	ng						(79,142)	
	Net position - Er	nding						\$	(77,783)	

These financial statements should be read only in connection with the accompanying notes to financial statements.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 (a component unit of the City and County of Denver) BALANCE SHEET GOVERNMENTAL FUNDS December 31, 2017

	General	Debt Service	Governmental Funds
ASSETS			
Cash and investments	\$ 1,476,515	\$-	\$ 1,476,515
Cash and investments - Restricted	95,800	178,515	274,315
Accounts receivable	12,338	-	12,338
Receivable - County Treasurer	19,992	-	19,992
Prepaid expenses	1,414	-	1,414
Property taxes receivable	3,335,286	1,264,480	4,599,766
TOTAL ASSETS	\$ 4,941,345	\$1,442,995	\$ 6,384,340
LIABILITIES			
Accounts payable	\$ 288,547	\$-	\$ 288,547
Payable - County Treasurer	38,586	19,732	58,318
Accrued liabilities	82,889	-	82,889
Total liabilities	410,022	19,732	429,754
DEFERRED INFLOWS OF RESOURCES			
Property tax revenue	3,335,286	1,264,480	4,599,766
Total deferred inflows of resources	3,335,286	1,264,480	4,599,766
	0,000,200	1,201,100	1,000,100
FUND BALANCES			
Nonspendable:			
Prepaid amounts	1,414	-	1,414
Restricted for:			
Emergency reserves	95,800	-	95,800
Debt service	-	158,783	158,783
Assigned:			
Subsequent year's expenditures	122,752	-	122,752
Unassigned:			
General government	976,071	-	976,071
Total fund balances	1,196,037	158,783	1,354,820
TOTAL LIABILITIES, DEFERRED INFLOWS	.,,		.,
OF RESOURCES AND FUND BALANCES	\$ 4,941,345	\$1,442,995	
Reconciliation of Balance Sheet - Governmental Funds to S Capital assets are reported as assets on the Statement of but are recorded as expenditures in the funds.		Position	
Capital assets, net			12,061,811
Other long-term assets are not available to pay for curren and, therefore, are deferred in the funds.	nt period expend	tures	
Cost of refunding			1,583,184
Long-term liabilities, including bonds payable, are not du and, therefore, are not reported in the funds.	e and payable in	the current perio	d
Bonds payable			(15,045,000)
Bond interest payable			(13,045,000) (32,598)
Net position of governmental activities			\$ (77,783)
Not position of governmental activities			Ψ (11,103)

These financial statements should be read only in connection with the accompanying notes to financial statements.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 (a component unit of the City and County of Denver) STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS Year Ended December 31, 2017

	General		Debt Service		Total Governmen Funds	
REVENUES						
Property taxes	\$	2,513,951	\$	1,285,568	\$	3,799,519
Specific ownership taxes		287,345		-		287,345
Net investment income		4,605		1,908		6,513
Events income		92,842		-		92,842
Marketing income		15,900		-		15,900
Gift card sales		32,209		-		32,209
Parking garage income		206,188		-		206,188
Management fees - Parking		40,000		-		40,000
Total revenues		3,193,040		1,287,476		4,480,516
EXPENDITURES Current Administration Marketing, communications, tourism and events		647,321 1,187,440		-		647,321 1,187,440
Physical environment		1,179,171		-		1,179,171
Parking operations		109,779		-		109,779
Debt service						,
County Treasurer's fee		-		12,846		12,846
Bond principal - 2015 Series		-		715,000		715,000
Bond interest - 2015 Series		-		409,760		409,760
Paying agent fees		-		300		300
Undesignated contingencies		-		2,011		2,011
Total expenditures		3,123,711		1,139,917		4,263,628
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES		69,329		147,559		216,888
(UNDER) EAFENDITURES		09,329		147,009		210,000
FUND BALANCES - BEGINNING OF YEAR		1,126,708		11,224		1,137,932
FUND BALANCES - END OF YEAR	\$	1,196,037	\$	158,783	\$	1,354,820

These financial statements should be read only in connection with the accompanying notes to financial statements.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 (a component unit of the City and County of Denver) RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF THE GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES Year Ended December 31, 2017

Net change in fund balances - Governmental funds	\$ 216,888
Amounts reported for governmental activities in the statement of activities are different because: Governmental funds report capital outlays as expenditures. However, in the statement of activities, the costs of these assets are depreciated over their estimated useful lives. Expenditures for capital assets	106,181
Current year depreciation	(873,939)
The issuance of long-term debt (e.g., bonds) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of government funds. Neither transaction, however, has any effect on net position. Also, governmental funds report the effect of issuance costs, premiums, discounts, and similar items when debt is first issued as expenditures, whereas these amounts are deferred and amortized in the statement of activities. Bond principal payment Cost of refunding amortization	715,000 (164,320)
Some expenses reported in the statement of activities do not require the use of current financial resources and, therefore, are not reported as expenditures in governmental funds.	
Accrued interest on bonds - Change in liability	 1,549
Change in net position of governmental activities	\$ 1,359

These financial statements should be read only in connection with the accompanying notes to financial statements.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 (a component unit of the City and County of Denver) GENERAL FUND STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - BUDGET AND ACTUAL Year Ended December 31, 2017

	Original and Final Actual Budget Amounts		Variance with Final Budget Positive (Negative)	
REVENUES				
Property taxes	\$ 2,573,576	\$ 2,513,951	\$ (59,625)	
Specific ownership taxes	253,000	287,345	34,345	
Net investment income	4,500	4,605	105	
Events income	75,000	92,842	17,842	
Marketing income	10,000	15,900	5,900	
Gift card sales	55,000	32,209	(22,791)	
Parking garage income	196,200	206,188	9,988	
Management fees - Parking	40,000	40,000		
Total revenues	3,207,276	3,193,040	(14,236)	
EXPENDITURES			(
Administration	543,036	647,321	(104,285)	
Marketing, communications, tourism and events	1,272,000	1,187,440	84,560	
Physical environment	1,212,000	1,179,171	32,829	
Parking operations	212,000	109,779	102,221	
Total expenditures	3,239,036	3,123,711	115,325	
EXCESS OF REVENUES OVER				
(UNDER) EXPENDITURES	(31,760)	69,329	101,089	
FUND BALANCES - BEGINNING OF YEAR	968,025	1,126,708	158,683	
FUND BALANCES - END OF YEAR	\$ 936,265	\$ 1,196,037	\$ 259,772	

These financial statements should be read only in connection with the accompanying notes to financial statements.

NOTE 1 - DEFINITION OF REPORTING ENTITY

Cherry Creek North Business Improvement District No. 1 (the District) is a quasi-municipal corporation and political subdivision of the State of Colorado. The District was organized on November 28, 1988, and is governed according to the provisions of the Colorado Business Improvement Act (C.R.S. 31-25 part 12). The District's service area is located in the City and County of Denver, Colorado (City). The District was established for the purpose of maintaining public improvements and planning developmental activities; promotion and marketing of District activity; organization, promotion, marketing, and management of public events; activities supporting business recruitment, management, and development; security for businesses and public areas located within the District; snow removal and refuse collection; and providing design assistance.

The District follows the Governmental Accounting Standards Board (GASB) accounting pronouncements, which provide guidance for determining which governmental activities, organizations and functions should be included within the financial reporting entity. GASB pronouncements set forth the financial accountability of a governmental organization's elected governing body as the basic criterion for including a possible component governmental organization in a primary government's legal entity. Financial accountability includes, but is not limited to, appointment of a voting majority of the organization's governing body, ability to impose its will on the organization, a potential for the organization to provide specific financial benefits or burdens and fiscal dependency.

The District's annual budget is required to be submitted to and approved by the City, thus enabling the City to impose its will on the District. Consequently, the District is considered to be a component unit of the City.

The District has an eleven member Board of Directors comprised of a chairperson, vice-chair person, secretary-treasurer, and eight additional members. In evaluating the District as a reporting entity, the Board has addressed all potential component units for which the District may or may not be financially accountable, and as such, be includable within the District's financial statements. The District is not financially accountable for any other organization.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The more significant accounting policies of the District are described as follows:

Government-wide and Fund Financial Statements

The government-wide financial statements include the statement of net position and the statement of activities. These financial statements include all of the activities of the District. The effect of interfund activity has been removed from these statements. Governmental activities are normally supported by property taxes.

The statement of net position reports all financial and capital resources of the District. The difference between the assets, deferred outflows, liabilities and deferred inflows of the District is reported as net position.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The statement of activities demonstrates the degree to which the direct and indirect expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include: 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services or privileges provided by a given function or segment, and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Separate financial statements are provided for governmental funds. Major individual governmental funds are reported as separate columns in the fund financial statements.

Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the District considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. The major sources of revenue susceptible to accrual are property taxes and specific ownership taxes. All other revenue items are considered to be measurable and available only when cash is received by the District. Expenditures, other than interest on long-term obligations, are recorded when the liability is incurred or the long-term obligation is due.

The District reports the following major governmental funds:

The General Fund is the District's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The Debt Service Fund accounts for the resources accumulated and payments made for principal and interest on long-term debt of the governmental funds.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Budgets

In accordance with Local Government Budget Law of Colorado and the Business Improvement District Law, the District's Board of Directors prepares an annual operating plan and budget that is submitted no later than each September 30 to the City for approval. The District's Board of Directors conducts a public hearing prior to adopting the final budget for the ensuing year, setting the mill levy, and appropriating sums of money within the Budget. The District then certifies its mill levy to the Assessor and the Council of the City and County of Denver prior to the statutory certification date, December 15. The District may modify the budget and the appropriation of sums of money within the budget. The appropriation is at the total fund expenditures level and lapses at year-end. The District's Board of Directors can modify the budget by line item within the total appropriation without notification. The appropriation can only be modified upon completion of notification and publication requirements. The budget includes each fund on its basis of accounting unless otherwise indicated.

Pooled Cash and Investments

The District follows the practice of pooling cash and investments of all funds to maximize investment earnings. Except when required by trust or other agreements, all cash is deposited to and disbursed from a single bank account. Cash in excess of immediate operating requirements is pooled for deposit and investment flexibility. Investment earnings are allocated periodically to the participating funds based upon each fund's average equity balance in the total cash.

Property Taxes

Property taxes are levied by the District's Board of Directors. The levy is based on assessed valuations determined by the County Assessor generally as of January 1 of each year. The levy is normally set by December 15 by certification to the County Commissioners to put the tax lien on the individual properties as of January 1 of the following year. The County Treasurer collects the determined taxes during the ensuing calendar year. The taxes are payable by April or if in equal installments, at the taxpayer's election, in February and June. Delinquent taxpayers are notified in August and generally sales of the tax liens on delinquent properties are held in November or December. The County Treasurer remits the taxes collected monthly to the District.

Property taxes, net of estimated uncollectible taxes, are recorded initially as deferred inflows of resources in the year they are levied and measurable. The property tax revenues are recorded as revenue in the year they are available or collected.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets (e.g. roads, bridges, sidewalks, and similar items), are reported in the government-wide financial statements. Capital assets are defined by the District as assets with an initial, individual cost of more than \$2,500. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation.

Capital assets which are anticipated to be conveyed to other governmental entities are recorded as construction in progress, and are not included in the calculation of net investment in capital assets.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend the life of the asset are not capitalized. Improvements are capitalized and depreciated over the remaining useful lives of the related fixed assets, as applicable.

Depreciation expense has been computed using the straight-line method over the following estimated economic useful lives:

5-7 years
5-7 years
5-7 years
7 years
20 years

Amortization

In the government-wide financial statements, the loss on bond refunding is being amortized using the interest method over the life of the refunded bonds. The amortization amount is a component of interest expense and the unamortized deferred loss is reflected as a deferred outflow of resources.

Compensated Absences

The District has a policy that allows employees to accumulate unused Personal Time Off (PTO) benefits based on length of service. Employees are encouraged to use all of their PTO benefits earned each year. PTO carryover hours are limited per year based on the length of employment with the District, as specified in the Employee Handbook.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Deferred Inflow/Outflow of Resources

In addition to assets, the statement of net position reports a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period and so will not be recognized as an outflow of resources (expense/expenditure) until that time. The District has one item that qualifies for reporting in this category. Accordingly, the item, *loss on refunding*, is deferred and recognized as an outflow of resources in the period that the amount is incurred.

In addition to liabilities, the statement of net position reports a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position that applies to a future period and so will not be recognized as an inflow of resources (revenue) until that time. The District has one item that qualifies for reporting in this category. Accordingly, the item, *deferred property tax revenue*, is deferred and recognized as an inflow of resources in the period that the amount becomes available.

Fund Equity

Net Position

For government-wide presentation purposes when both restricted and unrestricted resources are available for use, it is the government's practice to use restricted resources first, then unrestricted resources as they are needed.

Fund Balance

Fund balance for governmental funds should be reported in classifications that comprise a hierarchy based on the extent to which the government is bound to honor constraints on the specific purposes for which spending can occur. Governmental funds report up to five classifications of fund balance: nonspendable, restricted, committed, assigned, and unassigned. Because circumstances differ among governments, not every government or every governmental fund will present all of these components. The following classifications describe the relative strength of the spending constraints:

- Nonspendable fund balance The portion of fund balance that cannot be spent because it is either not in spendable form (such as prepaid amounts or inventory) or legally or contractually required to be maintained intact.
- *Restricted fund balance* The portion of fund balance that is constrained to being used for a specific purpose by external parties (such as bondholders), constitutional provisions, or enabling legislation.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

- Committed fund balance The portion of fund balance that can only be used for specific • purposes pursuant to constraints imposed by formal action of the government's highest level of decision-making authority, the Board of Directors. The constraint may be removed or changed only through formal action of the Board of Directors.
- Assigned fund balance The portion of fund balance that is constrained by the government's intent to be used for specific purposes, but is neither restricted nor committed. Intent is expressed by the Board of Directors to be used for a specific purpose. Constraints imposed on the use of assigned amounts are more easily removed or modified than those imposed on amounts that are classified as committed.
- Unassigned fund balance The residual portion of fund balance that does not meet any of the criteria described above.

If more than one classification of fund balance is available for use when an expenditure is incurred, it is the District's practice to use the most restrictive classification first.

NOTE 3 - CASH AND INVESTMENTS

Cash and investments as of December 31, 2017, are classified in the accompanying financial statements as follows:

Statement of net position: Cash and investments Cash and investments - Restricted Total cash and investments	\$ \$	1,476,515 274,315 1,750,830
Cash and investments as of December 31, 2017, consist of the following:		
Deposits with financial institutions Investments Total cash and investments	\$ \$	1,735,710 <u>15,120</u> <u>1,750,830</u>

Deposits with Financial Institutions

The Colorado Public Deposit Protection Act (PDPA) requires that all units of local government deposit cash in eligible public depositories. Eligibility is determined by state regulators. Amounts on deposit in excess of federal insurance levels must be collateralized. The eligible collateral is determined by the PDPA. PDPA allows the institution to create a single collateral pool for all public funds. The pool for all the uninsured public deposits as a group is to be maintained by another institution or held in trust. The market value of the collateral must be at least 102% of the aggregate uninsured deposits.

NOTE 3 - CASH AND INVESTMENTS (CONTINUED)

The State Commissioners for banks and financial services are required by statute to monitor the naming of eligible depositories and reporting of the uninsured deposits and assets maintained in the collateral pools.

At December 31, 2017, the District's cash deposits had a bank of \$1,737,225 and carrying balance of \$1,735,710.

Investments

The District has adopted a formal investment policy, which includes following state statutes regarding investments. It sets out the following priorities for investments: 1) safety of principal is the primary objective, 2) portfolio shall retain sufficient liquidity to meet all reasonably anticipated operating cash needs, 3) investment purchases and sales shall be managed in a manner consistent with the BID's financial management goals, and 4) attaining a market rate of return throughout interest rate cycles. The District will only use security dealers who meet specific requirements detailed within the policy.

The District generally limits its concentration of investments to those noted with an asterisk (*) below, which are believed to have minimal credit risk, minimal interest rate risk and no foreign currency risk. Additionally, the District is not subject to concentration risk or investment custodial risk disclosure requirements for investments that are in the possession of another party.

Colorado revised statutes limit investment maturities to five years or less unless formally approved by the Board of Directors. Such actions are generally associated with a debt service reserve or sinking fund requirements.

Colorado statutes specify investment instruments meeting defined rating and risk criteria in which local governments may invest which include:

- . Obligations of the United States, certain U.S. government agency securities and securities of the World Bank
- . General obligation and revenue bonds of U.S. local government entities
- . Bankers' acceptances of certain banks
- . Commercial paper
- . Written repurchase agreements and certain reverse repurchase agreements collateralized by certain authorized securities
- . Certain money market funds
- . Guaranteed investment contracts
- * Local government investment pools

NOTE 3 - CASH AND INVESTMENTS (CONTINUED)

Fair Value Measurement and Application

The District categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets, Level 2 inputs are significant other observable inputs, and Level 3 inputs are significant unobservable inputs. Investments not measured at fair value and not categorized include governmental money market funds (PFM Funds Governmental Select series), money market funds (generally held by Bank Trust Departments in their role as paying agent or trustee), CSAFE which are recorded at amortized cost, and COLOTRUST which are recorded at net asset value.

As of December 31, 2017, the District had the following investments:

Investment	Maturity	Amount
Colorado Local Government Liquid Asset Trust (COLOTRUST)	Weighted average under 60 days	<u>\$ 15,120</u>

COLOTRUST

The District invested in the Colorado Local Government Liquid Asset Trust (COLOTRUST) (the Trust), an investment vehicle established for local government entities in Colorado to pool surplus funds. The State Securities Commissioner administers and enforces all State statutes governing the Trust. The Trust operates similarly to a money market fund and each share is equal in value to \$1.00. The Trust offers shares in two portfolios, COLOTRUST PRIME and COLOTRUST PLUS+. Both portfolios may invest in U.S. Treasury securities and repurchase agreements collateralized by U.S. Treasury securities. COLOTRUST PLUS+ may also invest in certain obligations of U.S. government agencies, highest rated commercial paper and any security allowed under CRS 24-75-601. A designated custodial bank serves as custodian for the Trust's portfolios pursuant to a custodian agreement. The custodian acts as safekeeping agent for the Trust's investment portfolios and provides services as the depository in connection with direct investments and withdrawals. The custodian's internal records segregate investments owned by the Trust. COLOTRUST is rated AAAm by Standard & Poor's. COLOTRUST records its investments at fair value and the District records its investment in COLOTRUST using the net asset value method. There are no unfunded commitments, the redemption frequency is daily and there is no redemption notice period.

NOTE 4 - CAPITAL ASSETS

An analysis of the changes in capital assets for the year-ended December 31, 2017 follows:

	December 31, 2016	Additions	Retirements	December 31, 2017
Governmental Activities:				
Capital assets, not being depreciated:				
Leasehold improvements	\$-	\$ 93,069	\$ -	\$ 93,069
Totals capital assets not being depreciated		93,069		93,069
Capital assets, being depreciated:				
Vehicles	66,847	-	-	66,847
Office furniture and equipment	189,695	5,262	-	194,957
Maintenance equipment	81,662	7,850	-	89,512
Leasehold improvements	14,730	-	-	14,730
Street	17,002,538	-		17,002,538
Totals capital assets being depreciated	17,355,472	13,112	-	17,368,584
Less accumulated depreciation for:				
Vehicles	(31,021)	(7,165)	-	(38,186)
Office furniture and equipment	(163,966)	(11,159)	-	(175,125)
Maintenance equipment	(65,513)	(5,192)	-	(70,705)
Leasehold improvements	(14,730)	-	-	(14,730)
Streets	(4,250,673)	(850,423)		(5,101,096)
Total accumulated depreciation	(4,525,903)	(873,939)	-	(5,399,842)
Capital assets, net	\$ 12,829,569	\$ (767,758)	<u>\$</u> -	\$ 12,061,811

Depreciation expenses were charged to functions/programs of the District as follows:

Governmental activities: General Government

<u>\$ 873,939</u>

NOTE 5 - LONG-TERM DEBT

The following is an analysis of the changes in the District's long-term obligations for the year ended December 31, 2017:

	Balance at December 31, 2016	Add	itions	Re	eductions	Balance at cember 31, 2017	Du	mounts ue Within ne Year
Governmental Activities:								
General Obligation Bonds,								
Series 2015	\$ 15,760,000	\$	-	\$	(715,000)	\$ 15,045,000	\$	755,000
	\$ 15,760,000	\$	-	\$	(715,000)	\$ 15,045,000	\$	755,000

The details of the District's long-term obligations are as follows:

General Obligation Bonds

\$16,460,000 General Obligation Refunding Bonds, Series 2015

On December 8, 2015, the District issued \$16,460,000 in General Obligation Refunding Bonds, with an interest rate of 2.600%. The Bonds mature on December 1, 2030 and are not subject to redemption prior to maturity. The Bonds are subject to sinking fund redemption beginning on December 1, 2017. The proceeds were used to establish an irrevocable trust account (the "Refunding Escrow") to refund the Series 2008 and 2009 Bonds on the first date on which they may be redeemed prior to their maturities.

The defeased bonds are not considered a liability of the District since sufficient funds were deposited in the Refunding Escrow and invested in U.S. government securities for the purpose of paying the principal and interest of the defeased bonds when due.

The Bonds are secured by and payable from revenue which consists of required mill levy revenues. The required mill levy is imposed upon all taxable property within the District each year in an amount, when combined with amounts on deposit in the Bond Fund, sufficient to pay the principal and interest, without limitation to rate or amount.

NOTE 5 - LONG-TERM DEBT (CONTINUED)

The District's Series 2015 Bonds principal and interest will mature as follows:

	P	Principal		Interest		Total
2018	\$	755,000	\$	391,170	\$	1,146,170
2019		795,000		371,540		1,166,540
2020		850,000		350,870		1,200,870
2021		910,000		328,770		1,238,770
2022		975,000		305,110		1,280,110
2023-2027		5,910,000		1,110,070		7,020,070
2028-2030		4,850,000		246,870		5,096,870
	\$ 1	5,045,000	\$	3,104,400	\$	18,149,400

At December 31, 2017, the District has issued all authorized indebtedness at a total of \$18,500,000.

NOTE 6 - NET POSITION

The District has net position consisting of three components - net investment in capital assets, restricted and unrestricted.

Net investment in capital assets consists of capital assets, net of accumulated depreciation and reduced by the outstanding balances of bonds, mortgages, notes, or other borrowings that are attributable to the acquisition, construction, or improvement of those assets. As of December 31, 2017, the District had net investment in capital assets calculated as follows:

	Governmental Activities
Net investment in capital assets	
Capital assets, net	\$ 12,061,811
Current portion of outstanding long-term obligations	(755,000)
Noncurrent portion of oustanding long-term obligations	(14,290,000)
Cost of refunding (net of accumulated amortization)	1,583,184
Net investment in capital assets	\$ (1,400,005)

The restricted component of net position includes assets that are restricted for use either externally imposed by creditors, grantors, contributors, or laws and regulations of other governments or imposed by law through constitutional provisions or enabling legislation. The District had restricted net position as of December 31, 2017, as follows:

NOTE 6 - NET POSITION (CONTINUED)

		ernmental ctivities
Restricted net position: Emergency reserves	\$	95,800
Debt service	Ψ	158,783
Total restricted net position	\$	254,583

The District's unrestricted net position as of December 31, 2017, totaled \$1,067,639.

NOTE 7 - RISK MANAGEMENT

The District is exposed to various risks of loss related to torts; thefts of, damage to, or destruction of assets; errors or omissions; injuries to employees; or acts of God.

The District is a member of the Colorado Special Districts Property and Liability Pool (Pool). The Pool is an organization created by intergovernmental agreement to provide property, liability, public officials' liability, boiler and machinery and workers compensation coverage to its members. Settled claims have not exceeded this coverage in any of the past three fiscal years.

The District pays annual premiums to the Pool for liability, property and public officials' liability coverage. In the event aggregated losses incurred by the Pool exceed amounts recoverable from reinsurance contracts and funds accumulated by the Pool, the Pool may require additional contributions from the Pool members. Any excess funds which the Pool determines are not needed for purposes of the Pool may be returned to the members pursuant to a distribution formula.

NOTE 8 – DEFINED CONTRIBUTION PLANS

The District maintains the following defined contribution plans: The Social Security Replacement Plan and the District Retirement Plan. Both plans are in accordance with Internal Revenue Service Code Sections 457 and 401(a). The plans are administered by ICMA-RC:

1. Social Security Replacement Plan (required participation): The District has opted not to participate in the traditional federal Social Security program by providing a retirement program that privatizes the employee's and employer's social security deductions into individual accounts to be managed by the employee. Each pay period, 6.2% of the employee's check is deposited into a 457 individual retirement plan in conjunction with the District depositing an equal 6.2% contribution into an individual 401 retirement plan.

NOTE 8 - DEFINED CONTRIBUTION PLANS (CONTINUED)

- 2. District Retirement Plan (optional participation): The District offers an employer matching retirement plan for those full time employees electing to participate. Participation requires that the employee elects to have 4% of their check deducted and placed into an individual 457 retirement account. If the employee elects to participate in the optional program, the District will contribute a matching 4% of the employee's check into an individual 401 retirement plan.
- 3. On September 10, 2014, the District's Board of Directors adopted another employee benefit program. The program consists of a new employer contribution of up to 5% of each eligible employee's salary awarded at the end of each calendar year. The program requires three years of continuous employee service to receive 50% of the employer's contribution and five years of continuous service to receive 100%. Furthermore, the Board of Directors may elect at the end of each calendar year to partially or fully fund this program based on any reason they deem appropriate.

Employer contributions to the plans in 2016 and 2017 were \$96,715 and \$108,578, respectively. The funds are not available until termination, retirement, death, or unforeseen emergencies. The employer's portion of liability outstanding December 31, 2017 is \$5,614. There is no liability for benefits under the plan beyond the District's payments. Plan provisions and contribution requirements are established and may be amended by the District's Board of Director's.

NOTE 9 - INTERGOVERNMENTAL AGREEMENT

In 2003, the District entered into an intergovernmental agreement with the City and County of Denver for the operation and maintenance of an off-street parking facility and the promotion of on-street parking facilities. Management of parking operations is currently handled by SP Plus.

The District receives \$40,000 a year from the City and County of Denver for the management of the parking services.

NOTE 10 - TAX, SPENDING AND DEBT LIMITATIONS

Article X, Section 20 of the Colorado Constitution, commonly known as the Taxpayer's Bill of Rights (TABOR), contains tax, spending, revenue and debt limitations that apply to the State of Colorado and all local governments.

Spending and revenue limits are determined based on the prior year's Fiscal Year Spending adjusted for allowable increases based upon inflation and local growth. Fiscal Year Spending is generally defined as expenditures plus reserve increases with certain exceptions. Revenue in excess of the Fiscal Year Spending limit must be refunded unless the voters approve retention of such revenue.

NOTE 10 - TAX, SPENDING AND DEBT LIMITATIONS (CONTINUED)

TABOR requires local governments to establish Emergency Reserves. These reserves must be at least 3% of Fiscal Year Spending (excluding bonded debt service). Local governments are not allowed to use the emergency reserves to compensate for economic conditions, revenue shortfalls, or salary or benefit increases.

The District's management believes it is in compliance with the provisions of TABOR. However, TABOR is complex and subject to interpretation. Many of the provisions, including the interpretation of how to calculate Fiscal Year Spending limits and qualification as an Enterprise will require judicial interpretation. The District has made certain interpretations of the amendment's language in order to determine its compliance.

On November 5, 1996, a majority of the District's electors authorized the District to collect and spend or retain in a reserve all currently levied taxes and fees of the District without regard to any limitations under TABOR. In 1999, the Colorado Attorney General determined that the District was exempt from TABOR.

NOTE 11 - COMMITMENTS AND CONTINGENCIES

The District leases office and parking spaces under an operating lease. The original lease expired on January 31, 2018. The District entered into a new lease with UPI 2nd & Josephine LLC which will expire June 1, 2028. Total rental expense for the year ended December 31, 2017, was \$126,013.

The future minimum annual rental commitments under this lease are follows:

Year ending December 31,	Minimum Lease Payments
2018 2019 2020 2021 2022 2023 and thereafter	\$ 143,447 145,244 148,837 152,429 156,023 <u>921,899</u> <u>\$ 1,667,879</u>

This information is an integral part of the accompanying financial statements.

SUPPLEMENTARY INFORMATION

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 (a component unit of the City and County of Denver) DEBT SERVICE FUND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - BUDGET AND ACTUAL Year Ended December 31, 2017

	Original and Final Budget	Actual Amounts	Variance with Final Budget Positive (Negative)		
REVENUES					
Property taxes	\$ 1,316,059	\$ 1,285,568	\$ (30,491)		
Net investment income	500	1,908	1,408		
Total revenues	1,316,559	1,287,476	(29,083)		
EXPENDITURES					
County Treasurer's fee	13,161	12,846	315		
Bond principal - 2015 Series	715,000	715,000	-		
Bond interest - 2015 Series	409,760	409,760	-		
Paying agent fees	1,000	300	700		
Undesignated contingencies	16,079	2,011	14,068		
Total expenditures	1,155,000	1,139,917	15,083		
EXCESS OF REVENUES OVER (UNDER) EXPENDITURES	161,559	147,559	(14,000)		
(0,,	,		(11,000)		
FUND BALANCES - BEGINNING OF YEAR	34,797	11,224	(23,573)		
FUND BALANCES - END OF YEAR	\$ 196,356	\$ 158,783	\$ (37,573)		

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 SCHEDULE OF DEBT SERVICE REQUIREMENTS TO MATURITY December 31, 2017

\$16,460,000 General Obligation Refunding Bonds Series 2015 Bonds Dated December 8, 2015 and Interest Interest Rate of 2.600% Maturing Interest Payable in the Year June 1 and December 1 Ending Principal Payable December 1 Annual Debt						
December 31,		Principal		Interest	Service	
2018 2019 2020 2021 2022 2023	\$	755,000 795,000 850,000 910,000 975,000 1,040,000	\$	391,170 371,540 350,870 328,770 305,110 279,760	\$	1,146,170 1,166,540 1,200,870 1,238,770 1,280,110 1,319,760
2024 2025 2026 2027 2028 2029 2030		1,110,000 1,180,000 1,255,000 1,325,000 1,780,000 1,495,000 1,575,000		252,720 223,860 193,180 160,550 126,100 79,820 40,950		1,362,720 1,403,860 1,448,180 1,485,550 1,906,100 1,574,820 1,615,950
	\$	15,045,000	\$	3,104,400	\$	18,149,400

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 (a component unit of the City and County of Denver) SCHEDULE OF ASSESSED VALUATION, MILL LEVY AND PROPERTY TAXES COLLECTED December 31, 2017

Year Ended	V	Prior ear Assessed aluation for Current Year	Mills		Total Prop	perty	Taxes		Percent Collected
December 31,		Tax Levy	Levied		Levied		Collected		to Levied
2013 2014 2015 2016 2017	\$ \$ \$ \$ \$	154,649,440 160,662,450 159,219,860 205,233,600 226,906,760	17.642 17.642 17.642 17.142 17.142	\$ \$ \$ \$ \$ \$ \$	2,728,325 2,834,407 2,808,957 3,518,114 3,889,635	\$ \$ \$ \$ \$ \$	2,739,111 2,783,444 2,735,105 3,357,813 3,799,519	(1) (2) (3) (4)	100.40% 98.20% 97.37% 95.44% 97.68%
Estimated for the year ending December 31, 2018	\$	294,065,090	15.642	\$	4,599,766				

NOTE:

Property taxes collected in any one year include collection of delinquent property taxes levied in prior year.

(1) Taxes were abated and refunded, amounting to \$37,409, in collection year ended 2014 per County.

(2) Taxes were abated and refunded, amounting to \$59,579, in collection year ended 2015 per County.

(3) Taxes were abated and refunded, amounting to \$121,903, in collection year ended 2016 per County.

(4) Taxes were abated and refunded, amounting to \$58,263, in collection year ended 2017 per County.

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 (a component unit of the City and County of Denver) GENERAL FUND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - ACTUAL Years Ended December 31,

	2013	2014	2015	2016	2017
REVENUES					
Property taxes	\$ 1,698,864	\$ 1,726,361	\$ 1,696,379	\$ 2,221,696	\$ 2,513,951
Specific ownership taxes	170,728	191,671	212,183	232,879	287,345
Net investment income	3,270	2,890	3,377	1,724	4,605
Reimbursed expenditures	-	10,118	-	-	-
FNO income	-	19,173	-	-	-
Outreach support	-	-	35,000	-	-
Parking garage income	118,912	129,016	179,317	194,309	206,188
Events income	27,397	11,065	71,418	71,194	92,842
Marketing income	-	-	-	11,800	15,900
Management fees - Parking	40,000	40,000	40,000	40,000	40,000
Gift card sales	67,098	76,881	47,983	50,185	32,209
Total revenues	2,126,269	2,207,175	2,285,657	2,823,787	3,193,040
EXPENDITURES					
Current operating					
Administration	440,775	460,152	478,382	497,892	548,990
Operations	1,791,442	1,846,537	1,948,668	2,241,941	2,468,540
Capital outlay	17,581	2,151	22,413	55,502	106,181
Total expenditures	2,249,798	2,308,840	2,449,463	2,795,335	3,123,711
NET CHANGE IN FUND BALANCES	(123,529)	(101,665)	(163,806)	28,452	69,329
FUND BALANCES - BEGINNING					
OF YEAR	1,487,256	1,363,727	1,262,062	1,098,256	1,126,708
FUND BALANCES - END OF YEAR	\$ 1,363,727	\$ 1,262,062	\$ 1,098,256	\$ 1,126,708	\$ 1,196,037

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1 (a component unit of the City and County of Denver) TEN LARGEST TAXPAYERS OF TAXABLE PROPERTY (Unaudited) (Assessed Valuation for 2017 Taxes Due in 2018)

Taxpayer	Assessed Valuation	Percent of Total Assessed Valuation
100 SAINT PAUL LLC	\$ 20,043,990	6.80%
151 DETROIT STREET CF LLC	15,696,100	5.30%
DIAMONDROCK CHERRY CREEK OWNER	13,853,040	4.70%
SE FILLMORE PLACE LLC	11,852,070	4.00%
UPI 2ND JOSEPHINE LLC	11,495,390	3.90%
OFFICES AT UNIVERSITY LLC	11,321,980	3.90%
COLUMBINE DEVELOPMENT PARTNERS	11,107,000	3.80%
COLUMBINE STREET PROPERTIES	10,458,940	3.60%
SE BCC BUILDING LLC	10,083,820	3.40%
CLAYTON LANE OWNER LLC	5,658,250	1.90%
ALL OTHERS	 172,494,510	58.70%
	\$ 294,065,090	100.00%



BY-LAWS

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BYLAWS OF CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT NO. 1

(A Business Improvement District created pursuant to the Colorado Business Improvement District Act, as amended, and Ordinance No. 741 (1988) of the Council of the City and County of Denver.)

AS AMENDED BY THE BOARD OF DIRECTORS February 12, 2014

ARTICLE 1

<u>Offices</u>

The principal office of the Cherry Creek North Business Improvement District No. 1, hereafter known as the "District", shall be at a location in Denver, Colorado as the Board of Directors may determine or as the affairs of the District may require from time to time.

ARTICLE II

Board of Directors

- 1. <u>General Powers</u>. Except as otherwise provided by law or these bylaws, the affairs of the District shall be governed by its Board of Directors, hereinafter sometimes known as the "Board".
- <u>Number</u>. In accordance with City and County of Denver Ordinance No. 153 (Series of 1999), the Board shall consist of no fewer than nine (9) to no more than fifteen (15) members. Within this range, a majority vote of the Board may set the number of directors by resolution or by amendment of the District's Number of Board Members Governing Policy.

- 3. <u>Composition</u>. Each member of the Board shall be an elector of the District, and no more than one-half of the members of the board may be affiliated with one owner or lessee of taxable real or personal property in the District.
- 4. Appointment and Term of Office. In accordance with C.R.S. § 31-25-1209(b), the directors shall be appointed by the Mayor and approved by the City Council of the City and County of Denver, and shall serve at the pleasure of the Mayor and the City Council. Each year at the regular meeting of the Board during the month of November, the Board shall nominate a successor for each director whose term shall expire that year, except that the Board may propose to adjust the number of directors to be appointed in a given year in order to achieve staggered terms, so that approximately one-third of directors' terms expire in a given year. The nominations process shall be described in the District's Governing Policies. A copy of the slate recommended by the nominating committee shall be included in the notice to each director of any regular or special meeting at which the nomination of a director for proposal to the Mayor will take place. In selecting a nominee, the Board shall give such consideration as it may deem appropriate to the need for representation of the variety of commercial property owners and businesses, both in terms of the nature of goods or service provided and the relative size of the businesses, within the District. The Board shall also give consideration to the expressed commitment of a nominee to fulfill the obligations and commitments inherent in participation on the Board, as enumerated within these bylaws or in governing policies adopted by the Board. The Board shall propose its nominees to the Mayor confirming the term of the continuing members of the Board and recommending each nominee to fill a vacancy created by an expiring term to serve for a term of three (3) years, for a maximum of two consecutive three year terms. Prospective directors recommended by the Board to the Mayor shall assume their role on January 1st, and shall have voting rights and be recognized as a formal Board member unless/until notification is received that they have not been approved by the City Council.
- 5. <u>Vacancies</u>. In the event that a vacancy created on the Board of Directors shall occur for any cause other than the expiration of the director's term, including removal, the Board of Directors shall nominate a succeeding director by a vote

of a majority of the remaining directors (even if such a majority is less than a quorum) at any regular or special meeting of the board held within 75 days of the occurrence of such vacancy. In selecting a nominee, the Board shall give such consideration as it may deem appropriate to the need for representation of the variety of commercial property owners and businesses, both in terms of the nature of goods or service provided and the relative size of the businesses, within the District. The Board of Directors shall nominate to the Mayor a succeeding director to fill the vacancy.

- 6. Consultation with Electors. Each year, no later than 5 days before the scheduled date for the regular meeting of the Board during the month of September, the Secretary shall cause notice to be given to the electors (as defined in C.R.S. § 31-25-1203(4)(a), as may be amended) of all openings on the Board, which will occur that year as a result of the expiration of directors' terms. Such notice shall describe the number of openings on the Board; describe the term to be filled; and state that the Board intends to propose to the Mayor nominees to succeed to the position of those directors whose terms are expiring, or to fill such vacancies, created by causes other than expiration of a director's term as may exist on the Board. Notice of any opening on the Board, whether created by expiration of a director's term or any other cause, shall be sent to each elector by first class mail at his or her last-known address, as disclosed by the tax records of the County of Denver, and shall be deemed to have been given 3 days after it is placed in the United States mail, postage prepaid. Such notice shall disclose the name of the members of the nominating committee as well as the mailing address of the District office and shall direct that the electors may mail any suggestions for potential nominees for directors to the members of the nominating committee. Such notice shall also state that the electors' suggestions must be received at the District office no later than 15 days from the date of such notice in order to be considered by the nominating committee.
- 7. <u>Resignation</u>. Any director may resign by submitting a written resignation to the Board. The Board will notify the City Council and the Mayor, and such resignation will take effect on the date specified therein.

- 8. <u>Removal</u>. The Board of Directors may, by an affirmative vote of three-quarters of the directors then in office, propose to the Mayor and City Council that a member of the Board be removed for cause, which for these purposes shall be defined as failure by the director, in the opinion of a majority of the Board, to abide by these Bylaws or the governing policies of the Board then in effect. Directors may also be removed in accordance with Colo. Rev. Stat. § 31-25-1209(1)(e) and (f), as such sections may be amended.
- 9. <u>Compensation</u>. The directors shall receive no compensation for services rendered in their capacity as directors, but may, under policies established by resolution of the Board, be reimbursed for their reasonable expenses incurred in the performance of their official duties as directors. Nothing herein shall be construed to preclude any director from providing services within the District area in some other capacity and receiving compensation therefore.
- 10. <u>Regular Meetings.</u> The Board shall hold regular meetings on the second Wednesday of every month, at a time and location to be determined by the Board. The regular meeting of the Board during the month of January shall be deemed the annual meeting of the Board of Directors. At each annual meeting the Board shall designate the public place at which public notice of meetings of the Board or its committees will be posted; and may transact such other business as may properly come before the meeting.
- 11. <u>Special Meetings.</u> Special meetings of the Board of Directors may be called by or at the request of the Chair or the written demand of any three (3) directors. Such special meeting shall be held at such date, place and time as may be determined by the person or persons authorized to call the special meeting. Notice of such special meeting shall state the purpose of the meeting.
- 12. <u>Notice</u>. Notice of any meeting of the Board, whether regular or special, shall be given to each director at least five (5) days prior to the meeting. Such notice may be given by personal telephone or e-mail communication to a director; by personal delivery of written notice to a director; by transmittal of a cable or telegram to a director; or by deposit of a written notice to a director in the United States mail, postage prepaid. When notice to a director is given by mail,

such notice shall be deemed to be given three (3) days after it is placed in the United States mail, postage prepaid.

- 13. <u>Quorum.</u> A majority of those actually serving on the Board of Directors shall constitute a quorum for the transaction of business at any meeting of the Board; but if less than a majority of the directors are present at such meeting, a majority of the directors present may adjourn the meeting to a later date, provided that notice of the meeting shall be given in the manner provided in section 12 of this Article II to each director not present at the adjourned meeting.
- 14. <u>Manner of Acting</u>. The act of a majority of the directors present at a meeting at which a quorum is present shall be the act of the Board of Directors, unless the act of a greater number is required by law or these bylaws.
- 15. Proxies. Voting by proxies is prohibited.
- 16. <u>Attendance/Absences</u>. The Board may establish an attendance requirement, which will be articulated in governing policies. A director absent from more regularly scheduled meetings of the Board than is allowed for in the attendance requirement set forth in the Governing Policies will be deemed to have resigned from the Board. Such resignation shall be effective as of the date of the last regularly scheduled Board meeting missed by the Director.

ARTICLE III

Elected Officers

- <u>Officers</u>. The officers of the District shall be a Chair, a Vice-Chair, Treasurer and a Secretary. The offices of Chair, Vice-Chair, Treasurer and Secretary shall be elected from among the members of the Board of Directors; and, resignation or removal from the Board of the Chair, Vice-Chair, Treasurer or Secretary shall constitute resignation or removal from such office as well. The office of both Secretary and Treasurer may be filled by one person.
- 2. <u>Election and Term of Office</u>. The elected officers of the District shall be elected by the Board of Directors at the annual meeting of the Board and shall serve terms of one year, until the next annual meeting of the Board, or until such

officer's successors has been elected. No individual may serve more than two consecutive one-year terms in a particular officer position.

- 3. <u>Vacancies</u>. A vacancy in any office due to death, resignation, removal, disqualification or other cause may be filled by the Board of Directors for the unexpired portion of the term.
- <u>Resignation</u>. Any officer may resign at any time by giving written notice thereof to the Board of Directors. Such resignation shall take effect on the date specified therein and no acceptance of such resignation shall be necessary to render the same effective.
- 5. <u>Removal</u>. Any officer elected or appointed by the Board of Directors may be removed, by an affirmative vote of a majority of the remaining voting members of the Board, whenever in the Board's judgment the best interests of the District would be served thereby.
- 6. <u>Chair</u>. The Chair of the Board of Directors shall be the chief governing officer of the District. The Chair shall preside at all meetings of the Board of Directors and shall have other authority and responsibilities as may be designated by the Board of Directors in its governing policies.
- 7. <u>Vice-Chair</u>. In the absence, disability or refusal to act by the Chair, the Vice-Chair shall perform all the duties of the Chair, and when so acting shall have all the powers of and be subject to all the restrictions upon the Chair.
- 8. Secretary. The Secretary shall keep, or cause to be kept, a record of all proceedings, minutes of meetings, current governing policies, certificates, contracts, and corporate acts of the Board, which shall be open to inspection by the electors of the District and other interested parties. The Secretary shall see that all notices are duly given in accordance with the provisions of these bylaws or as required by law; be custodian of the District records and of the seal of the District and see that the seal of the District is affixed to all documents as may be required or appropriate from time to time; and in general, shall perform all other duties as may be assigned to the Secretary by the President or by the Board of Directors from time to time.
- 9. <u>Treasurer</u>. In accordance with C.R.S. § 31-25-1209(2), as may be amended, the Treasurer shall keep permanent records containing accurate accounts of all

money received by and distributed for and on behalf of the District and shall make such annual or other reports to the City and County of Denver as it may require. The Treasurer may work with District staff and consultants in fulfilling this obligation. The Treasurer shall make financial information available to the directors as necessary. The Treasurer shall perform all acts incident to the position of Treasurer subject to the control of the Board of Directors. The Treasurer shall report on the progress of his/her duties as necessary at each Board meeting.

ARTICLE IV

Chief Executive Officer

- 1. <u>Employment</u>. The Board of Directors shall employ a professional manager who will be known as the President and Chief Executive Officer (President/CEO), with such duties, for such a length of time, and at such compensation as may be determined by the Board of Directors.
- 2. <u>Duties</u>. The President/CEO shall manage the day to day affairs of the District in accordance with these Bylaws, the Board's governing policies, and, as the Board may deem appropriate, an employment contract. The President/CEO shall be a non-voting, ex officio member of the Board of Directors. The President/CEO shall be responsible for the employment of any additional staff in a manner consistent with the Board's governing policies and budget. The President/CEO may establish operating committees comprised of Board members, his/her staff and/or other interested parties for purposes he/she may deem necessary or beneficial in the performance of his/her duties.

ARTICLE V

Board Committees

 <u>Establishment</u>. The Board may establish committees from time to time in order to assist it in the fulfillment of its governance role. Committees established by the Board of Directors may be established by majority vote, with specific purposes, authority and time lines to be included in the resolution establishing such committees, to be recorded in the governing policies then in effect. When these bylaws or the resolution of the board does not specify the composition of a given committee, the Chair is empowered to appoint individuals to the committee. The designation of any Committee and the delegation of authority thereto shall not relieve the Board, or any member thereof, of any responsibility imposed by law. Each member of a committee shall continue as such until the next annual meeting of the Board of Directors of the District and until a successor is appointed, unless the committee shall be sooner terminated, or unless such member be removed from such committee.

- Term of Office. Each member of a committee shall continue as such until the next annual meeting of the Board of Directors of the District and until a successor is appointed, unless the committee shall be sooner terminated, or unless such member be removed from such committee.
- 3. <u>Chairman</u>. One member of each committee shall be appointed chairman by the person or persons authorized to appoint the members thereof.
- 4. <u>Vacancies</u>. Vacancies in the membership of any committee may be filled by appointments made in the same manner as provided in the case of the original appointments.
- 5. <u>Quorum</u>. Unless otherwise provided in the resolution of the Board of Directors designating a committee, a majority of the whole committee shall constitute a quorum and the act of a majority of the members present at a meeting at which a quorum is present shall be the act of the committee.

ARTICLE VI

Open Meetings

Any meeting of the Board of Directors, or of any committee having and exercising any authority of the Board of Directors, shall be subject to the open meetings provisions of the Colorado Open Meetings Law, Colo. Rev. Stat. § 24-6-401 *et seq.*, as it may be amended from time to time.

ARTICLE VII

Indemnification

The District shall indemnify its directors, officers, and employees to the fullest extent permitted by the laws of Colorado against all reasonable expenses incurred in connection with the defense of any litigation to which the individual may have been made a party because he or she is or was a director, officer or employee of the District.

ARTICLE VIII

Conflicts of Interest

Each member of the Board of Directors shall comply with the provisions of Colo. Rev. Stat. §§ 31-25-1209(3), 18-8-308, 24-18-108.5, 24-18-109(2), 24-18-109(3)(a), 24-18-201, and 24-18-202, as each may be amended. Without limiting the foregoing, each member of the Board of Directors shall disclose any potential conflicting interest in any transaction of the District pursuant to C.R.S. § 18-8-308. A member of the Board with a potential conflicting interest in a District transaction shall not participate in the consideration of or vote on the transaction, shall not attempt to influence any of the inspection, operation, administration, or performance of any contract related to the transaction. Ownership, in and of itself, by a Board member of property within the District shall not be considered a potential conflicting interest. In addition, the Board must comply with the District's Governance Policy 4.5 regarding Board Members' Code of Conduct, as the same may be amended from time to time.

ARTICLE IX

Contracts, Checks and Deposits

1. <u>Contracts.</u> The Board of Directors may authorize any officer or officers, agent or agents of the District, to enter into any contract which the Board itself is authorized to make pursuant to Part 12 of Article 25 of Title 21 of the Colorado Revised Statues; to execute and deliver any instrument in the name of and on

behalf of the District, and such authority may be general or confined to specific instances.

- <u>Checks, Drafts, Etc.</u> All checks, drafts or orders for the payment of money, notes or other evidences of indebtedness issued in the name of the District, shall be signed in the manner provided by the statute or, in the absence of any applicable statute, shall be executed in accordance with internal controls as established in the Board's then-effective governing policies.
- 3. <u>Deposits</u>. All funds of the District shall be deposited from time to time to the credit of the District in such banks, trust companies or other depositories as the Board of Directors may select.

ARTICLE X

Books and Records

The District shall keep correct and complete books and records of account as well as minutes of the proceedings of its Boards of Directors at the principal office of the District, all in accordance with State law. Records of all proceedings, minutes of meetings, certificates, contracts, and corporate acts of the Board shall be open to inspection by the electors of the Districts and other interested parties, in accordance with the Colorado Open Records Act.

ARTICLE XI

Waiver of Notice

Whenever any notice is required to be given to the member of the Board of Directors under the law or under the provisions of these bylaws, a waiver thereof in writing signed by the person or persons entitled to such notice, whether before or after the time stated therein, shall be deemed equivalent to the giving of such notice.

ARTICLE XII

Corporate Seal

The corporate seal shall be in such form as has been or shall be approved by resolution of the Board of Directors. Such seal may be used by causing it or a facsimile thereof to be impressed or affixed or in any other manner reproduced. The impression of the seal may be made and attested by the Secretary for authentication of document, contracts or other papers requiring the seal.

ARTICLE XIII

Fiscal Year

The fiscal year of the District shall begin on the first day of January and shall end of the last day of December in each year.

ARTICLE XIV

Amendments to the Bylaws

To the extent permitted by applicable law, the Board of Directors shall have the power to alter, amend, or repeal the bylaws or to adopt new bylaws. Such action may be taken by the affirmative vote of all voting directors, if notice of the proposed alteration or amendment is included in the notice of the meeting. All bylaws of the District shall be automatically amended to conform to any changes in the statutes on which the bylaws are based.

ATTESTATION: These bylaws amended by vote of the Board of Directors on February 12, 2014:

Secretary



BOARD ACTIONS (MOTIONS) Minutes and Resolutions

2401 E. 2nd Avenue, Suite 150, Denver, Colorado 80206 | p: 303.394.2904 f: 303.394.2139 w: cherrycreeknorth.com



CALL TO ORDER | OPEN FORUM | PRESENTATIONS

Call to Order:

Eric Buchanan, Board Chair, called the meeting to order at 8:02 a.m.

Members present: Eric Buchanan, Roy Kline, Marshall Miranda, Karrie Fletcher, Katie Friedland, Calley McCue, Brett Pearson

Members absent: Chris Manley, Lynda Campbell, John Conway and Jan Lucas

Staff present: Julie Underdahl, Jenny Starkey, Susan Fry and Brian Phetteplace

Guests present: Thuy Dam, Matthew Urkoski & Anna Jones – Clifton Larson Allen, Raylene Decatur - Decatur & Company

Public Comment:

Emzy Veazy III

MONTHLY BUSINESS

Approval of Meeting Minutes: Motion by Roy Kline to approve the meeting minutes of December 13, 2017. Second by *Karrie Fletcher*. Vote: Unanimous in favor (8-0, Lynda Campbell, Chris Manley, John Conway and Jan Lucas not present), motion carries.

Chair Report: Eric Buchanon reported this is the final board meeting in this location; the next meeting will be held in the new office at 2401 E. 2nd Avenue, Denver, Colorado.

President & CEO Report: Julie Underdahl provided updates in the following areas:

- Reviewed the 2018 BID Operating Plan that was approved at the December board meeting.
- Introduced the idea of developing an Action Plan (inspired by the Washington DC BID Action Plan) and circulated an example for the board to review.
- Reported on the 2017 Community Workshops held in the following categories:
 - Big Ideas & Innovation
 - City Permitting
 - Parking and Transportation
 - Consumer perceptions (Strengthening CCN brand, increase visitor awareness, etc.,)
- Discussed ideas regarding best ways to keep community workshop participants active and engaged in 2018.
- Discussed a letter to Mayor Hancock regarding gun incidents in CCN, highlighting the letter enclosed in the packet. Susan Fry provided specifics on recent steps taken to increase police patrol presence in the BID, as well as coordination with DPD.



Additional discussion surrounding the 2018 plan of action as well as recent incidents in the BID took place.

Communications and Outreach Report:

Jenny Starkey reviewed the 2018 comprehensive communications and outreach plan and action plan, highlighting the following:

- Media outreach goal is to promote positive and proactive outreach (beyond special events)
- Project development map is being produced to illustrate where new projects are underway and those planned to be distributed throughout the District.
- Providing ground floor businesses with information to be "ambassadors" for constituent communications regarding tenant changes, parking issues, development and other topics as needed.

Office Move:

Brian Phetteplace reviewed the BID office move plan, noting that the current office will close on 1/31 and the new office will be open on 2/5. Staff will work remotely during the intervening week. The next board meeting (3/14/18) will be in the new office.

General Discussion Items:

Katie Friedland asked about initiating business block captains to disseminate info re BID activities.

Streetscape Standards for Contractors:

Chris Dunn presented "Streetscape Task Force Standards for Contractors – Prior and During Construction", guidelines for contractors and subs for projects under construction in CCN.

- BID will review standards with contractors prior to construction
- Contractor compliance will be voluntary but strongly encouraged
- Developed in order to maintain a livable, vibrant community during construction, and specifically to:
 - 1. Minimize construction impacts especially to ground floor businesses
 - 2. Minimize impacts on the hardscape and landscape
 - 3. Ensure pedestrian safety
- Board discussion regarding the document with suggestions to add language to address common concerns: holiday/weekend construction activities, noise, dust, etc., Document will be revised and sent to board.

Motion to approve document made contingent upon changes discussed. Motion by Marshall Miranda, second, Roy Kline. (8-0, Lynda Campbell, Chris Manley, John Conway and Jan Lucas not present), motion carries.



First and Steele Intersection Updates:

Refer to letters included in the board packet: BID Letter to Acting Director of Public Works, Public Works Response to BID Letter

Julie Underdahl indicated the City's plans eliminates northbound traffic on Steele, which will have adverse impacts on area businesses; and that the 1st and Steele crosswalk (eliminated under current plan) needs to be maintained; CCN BID has scheduled a meeting with the Mayor to discuss.

Visit Denver & IPW Event:

Jenny Starkey discussed the IPW event, which will bring 6,000 travel planners to Denver on May 19-23, 2018. This provides national visibility and opportunities to showcase CCN to delegates from around the country.

Adjourn: Motion by Eric Buchanan to adjourn the Board meeting. Second by Marshall Miranda. Vote: Unanimous in favor (8-0, Lynda Campbell, Chris Manley, John Conway and Jan Lucas not present), motion carries.

The meeting was adjourned at 9:18 a.m.



CALL TO ORDER | OPEN FORUM | PRESENTATIONS

Call to Order:

Eric Buchanan, Board Chair, called the meeting to order at 8:06 a.m.

Members present: Eric Buchanan, Roy Kline, Marshall Miranda, Katie Friedland, Lynda Campbell, Brett Pearson, Chris Manley, Calley McCue

Members absent: John Conway, Karrie Fletcher and Jan Lucas

Staff present: Julie Underdahl, Jenny Starkey, Susan Fry and Brian Phetteplace

Guests present: Jason Carroll, Sandy Brandenburger & Anna Jones – Clifton Larson Allen LLP Raylene Decatur - Decatur & Company Pocky Marranzino, Tracy Broderick, David Stewart, Mary Dean and Lauren Corona - Karsh Hagan Jayne Buck - VP Tourism, Visit Denver Julia Penland - Western Development Group Mandy Moscatelli – Show of Hands Lisa Tyler – Business Owner

Presentation: 2018 BID Strategic Communication Overview

Jenny Starkey gave an update of the BID's 2018 strategic marketing initiative. Jenny outlined Karsh Hagan's scope, emphasizing their branding approach and implementation strategy. Julie Underdahl introduced the Karsh Hagan team. Each member of the Karsh Hagan team provided an overview of their specific role on the project.

2018 IPW Update: Visit Denver, Jayne Buck, VP Tourism

Ms. Buck provided an overview of the May 19 - 23 IPW Conference to be held in Denver. She noted there will be 1,300 international buyers from 70 countries, 600 international journalists and 4,000 travel industry professionals. She stated that the District is a sponsor of this event, and will have several opportunities to market have to the group. There will be 13 options for CCN tours associated with the conference. Jenny Starkey indicated CCN will be putting together a press kit and visitor booklet.

MONTHLY BUSINESS

Approval of Meeting Minutes: Motion by Lynda Campbell lo approve the meeting minutes of January 10, 2018. Second by *Roy Kline*. Vote: Unanimous in favor (8-0, Karrie Fletcher, John Conway and Jan Lucas not present), motion carries.

Chair Report:

• **2018 CCN BID Scheduled Meetings** – Eric Buchanan provided an update on the Block Captain Program and stated it would be solidified within the next week. Julie Underdahl announced there were volunteer opportunities to participate.



• **Committee & Task Force Rosters** – Julie Underdahl stated that CCN BID has requested funding for additional security cameras per DPD District 3 suggestion. Councilman New has committed to identifying funding.

President & CEO Report: Julie Underdahl

- 2018 CCN BID Year End Report
 - Jenny Starkey stated the annual report is final and will be released this month.
- 1st & Steele Update

The BID has submitted a letter to the Director of Denver Public Works opposing their preferred alternative at 1st and Steele. Miranda Marshall indicated the proposed northbound one-way at Steele will limit business traffic and negatively impact revenues for adjacent businesses.

Julie Underdahl indicated the Steele crosswalk (eliminated under current plan) needs to be maintained; CCN BID is scheduling a meeting with the Mayor to discuss.

Construction Standards Update

Julie Underdahl indicated the BID will work with construction companies and developers to have covered sidewalks on both sides of streets when construction projects warrant increased pedestrian safety. Eric Buchanan concurred that this seems like the right solution.

Board Comments:

Eric Buchanan opened meeting for Board comments.

- Chris Manley asked about the budget for Karsh Hagan
- Jenny Starkey was then asked to revisit the slide presentation and review again the budget for the two facets of the Karsh Hagan contract.
- Lynda Campbell stated that there needs to be financial caution in the re-branding.
- Katie Friedland shared customer feedback she has received and it was time to rebrand.
- Raylene Decatur expressed the increasing role of technology in consumer behavior and that Karsh Hagan's digital audit would upgrade CCN BID's digital presence.
- Chris Manley suggested that the CCN BID encourage businesses to post window signs welcoming IPW delegates.

COMMITTEES / TASK FORCE REPORTS

Audit Committee – Lynda Campbell, Chair

Lynda Campbell stated that the Audit Committee had reviewed and recommended approval of the 2017 Audit by the Board. Jason Carroll stated that his office will submit the Audit with the City and County of Denver and file the report with the Auditor's office.



Motion by *Brett Pearson to* approve the 2017 Audit and filing, Second by *Roy Kline*. Vote: Unanimous in favor (8-0, Karrie Fletcher, John Conway and Jan Lucas not present), motion carries.

Strategic Marketing Committee:

Jenny Starkey reported that the last meeting was canceled due to weather.

Adjourn: Motion by Katie Friedland to adjourn the Board meeting. Second by Roy Kline. Vote: Unanimous in favor (8-0, Karrie Fletcher, John Conway and Jan Lucas not present), motion carries.

The meeting was adjourned at 9:35 a.m.



CALL TO ORDER | OPEN FORUM | PRESENTATIONS

Call to Order / Open Forum

Eric Buchanan, Board Chair, called the meeting to order at 8:04 a.m. There was no quorum.

Members present: Eric Buchanan, John Conway, Roy Kline, Brett Pearson & Jan Lucas

Members absent: Karrie Fletcher, Katie Friedland, Chris Manley, Calley McCue, Lynda Campbell, Marshall Miranda

Staff present: Julie Underdahl, Jenny Starkey, Susan Fry and Brian Phetteplace

Guests present:

Emzy Veasy II; Patty Silverstein; Development Research Partners Thuy Dam & Anna Jones; CliftonLarsonAllen LLP Raylene Decatur – Decatur & Co.

Presentation: 2017-2018 Economic Indicators Overview – Patty Sliverstein, Development Research Partners

Ms. Silverstein present an economic indicators overview to the Board citing data available through Q4 2017. Retail sales have increased 6.9% in Cherry Creek North. She stated the overall indicators are very favorable for Cherry Creek North.

MONTHLY BUSINESS

Approval of Meeting Minutes: Because there was no quorum present at the meeting, the March 14th Board meeting minutes were tabled until the July 11th meeting.

Chair Report:

• **Board Development Committee:** Director Buchanan discussed Board development ideas, and requested Board member participation to recruit new members.

President & CEO Report: Julie Underdahl

- Street Ambassadors/Block Captains: Julie Underdahl and Sue Fry provided an update on strategies and shared marketing collateral. Julie reviewed safety action items.
- 1st & Steel Working Group: Julie advised a working group has been formed to take a comprehensive approach to this issue. The group has plans to meet with the offices of Public Works, Community Planning and Development and the Mayor's Office to address streetscape standards and the 1st & Steel intersection.

COMMITTEES / TASK FORCE REPORTS



- Parking & Mobility Task Force – Roy Kline, Chair

Roy Kline reported on parking task force. Discussion of curb lane management consisted of three components:

- 1) Eco-ride bus stops within a fixed bus route in CCN; buses are electric vehicles; launches next Monday, May 14th.
- 2) Identifying potential mobility zones, stop locations for shared vehicles, valet and others.
- 3) Working with hotels and others regarding employee parking needs, and how they can be addressed more strategically.
- **Strategic Marketing Committee Jenny Starkey:** Jenny Starkey reported on the Marketing Committee and provided the following updates:
 - . The Live, Stay, Work Reception was a success
 - . Community Workshop Four ideas were discussed: consumer perception, parking, big ideas and innovation
- **IPW Overview:** The event will take place May 19-23. 300-600 delegates expected in CCN. Details Jenny outlined were:
 - . The BID will host media tour with International Media
 - . 25 International Media will come to CCN
 - . Media kit will be distributed to CCN visitors
 - . A Welcome IPW Poster will be given to ground floor retailers
 - . Passport kits will be given to hotel guests throughout the year; 2,500 going out to visitors
 - . CCN is advertising with the airport; 1 ½ months in Concourse B wrap

Julie outlined the next meeting dates and upcoming CCN events.

Adjourn: The meeting was adjourned at 9:17 a.m.



CALL TO ORDER | OPEN FORUM | PRESENTATIONS

Call to Order / Open Forum

Eric Buchanan, Board Chair, called the meeting to order at 8:00 a.m. A quorum was confirmed.

Members present: Eric Buchanan, Roy Kline, Brett Pearson, Marshall Miranda, Calley McCue, Lynda Campbell, Katie Friedland, Chris Manley & Jan Lucas

Members absent: John Conway, Karrie Fletcher

Staff present: Julie Underdahl, Jenny Starkey, Susan Fry and Brian Phetteplace

Guests present:

Chris Dunn, Principal – Dunn & Kiley Jason Carroll & Anna Jones; CliftonLarsonAllen LLP Lisa Tyler; Business Owner Raylene Decatur – Decatur & Co.

Presentation: Streetscape Design Standards – Dunn & Kiley, Chris Dunn, Principal

Mr. Dunn reviewed the new streetscape design standards prepared by his firm. He also discussed the process for City approval through Denver Public Works and Community Planning & Development.

Motion by Roy Kline to approve Streetscape Design Standards. Seconded by Marshall Miranda. Vote: Unanimous in favor. (9–0, not present: John Conway & Karrie Fletcher), motion carries.

MONTHLY BUSINESS

Approval of Meeting Minutes: Motion by Calley McCue to approve the meeting minutes of March 14, 2018, May 9, 2018 and July 11, 2018. Second by Marshall Miranda. Vote: Unanimous in favor (9–0, not present: John Conway & Karrie Fletcher), motion carries.

Chair Report:

Board Term Roster and Board Development Committee: Director Buchanan discussed upcoming board vacancies and encouraged the Board to consider possible nominations.

President & CEO Report: Julie Underdahl

- Draft 2019 Strategic Operating Plan

The 2019 Strategic Operating Plan was presented to the Board. Motion by Lynda Campbell to approve. Second by Marshall Miranda. Vote (9-0, not present John Conway & Karrie Fletcher), motion carries.



- Construction Mitigation

Julie Underdahl discussed the efforts underway, and indicated Councilman New Denver Public Works have been helpful in establishing some solutions.

- Public Art Donation Policy

Raylene Decatur discussed the policy with the Board. Brett Pearson asked for clarification regarding art maintenance budget. Motion by Brett Pearson to approve the Public Art Donation Policy. Second by Marshall Miranda. Vote: (9-0, not present: John Conway & Karrie Fletcher), motion carries.

- 501c3 Update

Brian Phetteplace discussed the process to establish the entity. He indicated it is expected to be up and running the first quarter of 2019. The non-profit Board will be the same as the CCNBID Board.

COMMITTEES / TASK FORCE REPORTS

- Strategic Marketing Committee – Calley McCue and Jenny Starkey: Calley McCue and Jenny Starkey reported the branding results study from Karsh Hagan will be finalized by the end of the year.

- Audit Committee – Lynda Campbell, Chair

Monthly Financial Statements – Mr. Carroll reviewed with the Board. Motion by Eric Buchanan to accept the Monthly Financial Statements. Second by Roy Kline. Vote: (9-0, not present: John Conway & Karrie Fletcher), motion carries.

Draft 2019 Budget – Brian Phetteplace outlined infrastructure improvements and phasing. He indicated a lighting study will begin in early 2019. Members of the Board requested the lighting study be fast tracked and strategies to implement identified expeditiously. Also requested to consider supplemental appropriation as/if needed to speed up the process. Motion by Roy Kline to approve 2019 Budget. Second by Lynda Campbell. Vote (9-0, not present: John Conway & Karrie Fletcher), motion carries.

- Parking & Mobility Task Force – Roy Kline, Chair

Roy Kline provided updated report on current status of parking management study and other mobility issues impacting the District, including:

Dockless Mobility Vehicle Permits Chariot Service Curb Lane Management Parking Management

Adjourn: The meeting was adjourned at 9:43 a.m.



BOARD MEMBERS Roster Term Appointments Attendance Records

2401 E. 2nd Avenue, Suite 150, Denver, Colorado 80206 | p: 303.394.2904 f: 303.394.2139 w: cherrycreeknorth.com



BOARD OF DIRECTORS

ROSTER 2018

Eric Buchanan	Roy Kline	Brett Pearson
Chair	Vice Chair	Secretary/Treasurer
Oliver McMillan	Western Development Group	Janus Capital Group
733 8 th Ave.	200 Fillmore St, #400	151 Detroit St
San Diego, CA 92101	Denver, CO 80206	Denver, CO 80206
P: 720.883.2332	P: 303.321.5700	P: 720.201.4866
ebuchanan@olivermcmillan.com	<u>RKline@westdevgrp.com</u>	brett.pearson@janushenderson.com
Jan Lucas	Lynda Campbell	John Conway
Sage Hospitality	Stonebridge Companies	Parking Forward
1575 Welton St	9100 E Panorama Dr.	12386 E. Cornell Avenue
Denver, CO 80206	Englewood, CO 80112	Aurora, CO 80014
P: 303.595.7200 x 7294	P: 303.862.9074	P: 303.962.7908
jan.lucas@sagehospitality.com	Icampbell@sbcos.com	jconway@parkingforward.com
Karrie Fletcher	Katie Friedland	Chris Manley
Alpine Bank	Show of Hands	Stonebridge Companies
215 St. Paul St.	210 Clayton St.	9100 E Panorama Dr.
Denver, CO 80206	Denver, CO 80206	Englewood, CO 80112
P: 303.270.4293	P: 303.399.0201	P: 303.785.3100
KarrieFletcher@alpinebank.com	katief@showofhandsdenver.com	<u>cmanley@sbcos.com</u>
Calley McCue Breckenridge-Wynkoop 155 S Madison St, #226 Denver, CO 80209 P: 303.595.3500 x 27 <u>cmccue@breckenridge-</u> <u>wynkoop.com</u>	Marshall Miranda Bombay Clay Oven 165 Steele St. Denver, CO 80206 P: 303.377.4454 marshall.miranda@gmail.com	



	MEMBER	PROFESSIONAL REPRESENTATION	TERM	YEAR
1.	Buchanan, Eric	Oliver McMillan	1 st Term	2017 – 2019
2.	Campbell, Lynda	Stonebridge Companies	1 st Term	2016 - 2018
3.	Conway, John	Parking Forward	1 st Term	2016 – 2018
4.	Fletcher, Karrie	Alpine Bank	1 st Term	2017 – 2019
5.	Friedland, Katie	Show of Hands	1st Term	2017 – 2019
6.	Kline, Roy	Western Development Group	1 st Term	2013 – 2015
			2 nd Term	2016 – 2018
7.	Lucas, Jan	Sage Hospitality	1st Term	2013 – 2015
			2 nd Term	2016 – 2018
8.	Manley, Chris	Stonebridge Companies	1 st Term	2016 – 2018
9.	McCue, Calley	Breckenridge Wynkoop	1 st Term	2016 – 2018
10.	Miranda, Marshall	Bombay Clay Oven	1 st Term	2016 – 2018
11.	Pearson, Brett	Janus Capital Group	1st Term	2015 – 2017
			2 nd Term	2018 – 2020

Note: Eleven is maximum number of BID Board members per by-laws.



BOARD OF DIRECTORS ATTENDANCE

2018

Board Members:

Eric Buchanan – Chair Roy Kline – Vice Chair Brett Pearson – Secretary/Treasurer Jan Lucas Lynda Campbell John Conway Karrie Fletcher Katie Friedland Chris Manley Calley McCue Marshall Miranda

Board Meeting Date

Members Absent

January 10, 2018 March 14, 2018 May 9, 2018

July 11, 2018 September 12, 2018 November 14, 2018 December 12, 2018 John Conway, Chris Manley, Jan Lucas, Lynda Campbell John Conway, Karrie Fletcher, Jan Lucas Karrie Fletcher, Katie Friedland, Chris Manley, Lynda Campbell, Marshall Miranda, Calley McCue Chris Manley, Calley McCue, Lynda Campbell Karrie Fletcher, Chris Manley, John Conway



BOARD AGENDAS

2401 E. 2nd Avenue, Suite 150, Denver, Colorado 80206 | p: 303.394.2904 f: 303.394.2139 w: cherrycreeknorth.com



January 10, 2018 | 8:00 a.m. – 9:30 a.m.

LOCATION: 299 Milwaukee Street, Basement Conference Room, Denver, CO 80206

Board Members:Eric Buchanan, Lynda Campbell, John Conway, Karrie Fletcher, Katie Freidland, Roy
Kline, Jan Lucas, Chris Manley, Calley McCue, Marshall Miranda, Brett Pearson

BID Staff: Julie Underdahl, Jenny Starkey, Brian Phetteplace, Susan Fry

CALL TO ORDER | OPEN FORUM

Call to Order – Eric Buchanan Open Forum – Eric Buchanan

MONTHLY BUSINESS

Approve Minutes – Eric Buchanan

Board minutes – December 13, 2017 (Board action requested)

Motion: "I move to approve the Board minutes for December 2017."

Chair Report – Eric Buchanan

> 2018 BID Meeting Schedule

President & CEO Report - Julie Underdahl

- > 2018 Operating Plan
- Community Workshop Update
- Letter to the Mayor Safety Concerns

2018 Strategic Communications & Outreach Plan – Jenny Starkey

Office Relocation Update – Brian Phetteplace

Streetscape Standards for Contractors – Chris Dunn

BID Streetscape Standards for Contractors, (Board action requested)

Motion: "I move to approve the Streetscape Standards for Contractors."

ADJOURN - Eric Buchanan

UPCOMING BOARD MEETING DATES (AT NEW BID OFFICE):

- March 14, 2018 Board of Directors meeting 2401 E. Second Ave.
- May 9, 2018 Board of Directors meeting 2401 E. Second Ave.

UPCOMING EVENT DATES:

- January 15 20, 2018 InSidewalk Sale
- February 23 March 4, 2018 Denver Restaurant Week



LOCATION: 2401 E. 2nd Ave., Garden Level Board Room, Denver, CO 80206

Board Members:	Eric Buchanan, Lynda Campbell, John Conway, Karrie Fletcher, Katie Freidland, Roy	
	Kline, Jan Lucas, Chris Manley, Calley McCue, Marshall Miranda, Brett Pearson	

BID Staff: Julie Underdahl, Jenny Starkey, Brian Phetteplace, Susan Fry

CALL TO ORDER | OPEN FORUM

Call to Order – Eric Buchanan, Chair Open Forum – Eric Buchanan

PRESENTATIONS

2018 BID Strategic Communication Overview

- > Karsh Hagan, Pasquale "Pocky" Marranzino, Co-CEO
- > Karsh Hagan, Tracy Broderick, President
- > Karsh Hagan, David Stewart, VP, Creative Technology Director
- Karsh Hagan, Mary Dean, VP Strategy
- > Karsh Hagan, Lauren Corona, Account Supervisor

2018 IPW Update

Visit Denver, Jayne Buck, VP Tourism

MONTHLY BUSINESS

Approve Minutes – Eric Buchanan

> Board minutes – January 10, 2018 (Board action requested)

Motion: "I move to approve the Board minutes for January 2018."

Chair Report – Eric Buchanan

- > 2018 CCN BID Scheduled Meetings
- > Committee & Task Force Rosters

President & CEO Report – Julie Underdahl

- > 2018 CCN BID Year End Report
- > 1st & Steel Update
- Construction Standards Update

COMMITTEES | TASK FORCE REPORTS

Audit Committee – Lynda Campbell, Chair

> 2017 Audit Review – (Board Action Requested)

Motion: "I move to approve the annual Audit."



AGENDA March 14, 2018 | 8:00 a.m. – 9:30 a.m.

Strategic Marketing Committee – Karrie Fletcher, Co-Chair

ADJOURN – Eric Buchanan

UPCOMING BOARD MEETING DATES:

- May 9, 2018 Board of Directors Meeting 2401 E. Second Ave.
- > July 11, 2018 Board of Directors Meeting 2401 E. Second Ave.
- September 12, 2018 Board of Directors Meeting 2401 E. Second Ave.

UPCOMING EVENT DATES:

- Community Workshop on IPW, Date TBD
- Spring Live + Work Reception, Social Fare JW Marriott May 1, 2018
- IPW Denver May 19 May 26, 2018
- Cherry Creek North Sidewalk Sale July 19 July 22, 2018
- Cherry Creek North Food & Wine Festival August 11, 2018



LOCATION: 2401 E. 2nd Ave., Garden Level Board Room, Denver, CO 80206

Board Members:Eric Buchanan, Lynda Campbell, John Conway, Karrie Fletcher, Katie Freidland, Roy
Kline, Jan Lucas, Chris Manley, Calley McCue, Marshall Miranda, Brett Pearson

BID Staff: Julie Underdahl, Jenny Starkey, Brian Phetteplace, Susan Fry

CALL TO ORDER | OPEN FORUM

Call to Order – Eric Buchanan, Chair Open Forum – Eric Buchanan

PRESENTATIONS

2017-2018 Economic Indicators Overview

> Development Research Partners, Patty Silverstein, Principal

BUSINESS

Approve Minutes – Eric Buchanan

Board minutes – March 14, 2018 (Board action requested)

Motion: "I move to approve the Board minutes for March 2018."

Chair Report – Eric Buchanan

Board Development Committee

President & CEO Report – Julie Underdahl

- Street Ambassadors
- > 1st & Steele Working Group
- > IPW Overview

COMMITTEES | TASK FORCE REPORTS

Parking & Mobility Task Force – Roy Kline, Chair

Strategic Marketing Committee – Karrie Fletcher, Co-Chair

ADJOURN - Eric Buchanan



AGENDA May 9, 2018 | 8:00 a.m. – 9:30 a.m.

UPCOMING BOARD MEETING DATES:

- ▶ July 11, 2018 2401 E. Second Ave.
- September 12, 2018 2401 E. Second Ave.
- > November 14, 2018 2401 E. Second Ave.
- December 12, 2018 2401 E. Second Ave.

UPCOMING EVENT DATES:

- IPW Denver May 19 May 23, 2018
- CCABA/CCN BID Board Summer Social with the Mayor June 7, 2018
- Cherry Creek Arts Festival July 6 July 8
- > Cherry Creek North Sidewalk Sale July 19 July 22, 2018
- Cherry Creek North Food & Wine Festival August 11, 2018 (10th Year Anniversary)
- Art Feast October 6, 2018



AGENDA September 12, 2018 | 8:00 a.m. – 9:30 a.m.

LOCATION: 2401 E. 2nd Ave., Garden Level Board Room, Denver, CO 80206

- Board Members:Eric Buchanan, Lynda Campbell, John Conway, Karrie Fletcher, Katie Freidland, Roy
Kline, Jan Lucas, Chris Manley, Calley McCue, Marshall Miranda, Brett Pearson
- **BID Staff:** Julie Underdahl, Jenny Starkey, Brian Phetteplace, Susan Fry

CALL TO ORDER | OPEN FORUM

Call to Order – Eric Buchanan, Chair Open Forum – Eric Buchanan

PRESENTATIONS

Streetscape Design Standards (Board action requested)

> Dunn & Kiley, Chris Dunn, Principal

Motion: "I move to approve the Streetscape Design Standards."

BUSINESS

Approve Minutes – Eric Buchanan

Board minutes – March 14, 2018, May 9, 2018 & July 11, 2018 (Board action requested)

Motion: "I move to approve the Board minutes for March, May & July 2018."

Chair Report – Eric Buchanan

- Board Term Roster
- Board Development Committee

President & CEO Report – Julie Underdahl

> Draft 2019 Strategic Operating Plan (Board action requested)

Motion: "I move to approve the draft 2019 Strategic Operating Plan."

- Construction Mitigation
- > Public Art Donation Policy board action requested

Motion: "I move to approve the Public Art Donation Policy."

➢ 501c3 update



AGENDA September 12, 2018 | 8:00 a.m. – 9:30 a.m.

COMMITTEES | TASK FORCE REPORTS

Strategic Marketing Committee - Calley McCue

Audit Committee – Lynda Campbell, Chair

> Monthly Financial Statements (Board action requested)

Motion: "I move to approve the July 31st, 2018 financial statements."

> Draft 2019 Budget (Board action requested)

Motion: "I move to approve the draft 2019 Budget."

Parking & Mobility Task Force – Roy Kline, Chair

- Dockless Mobility Vehicle Permits
- > Chariot Service
- Curb Lane Management
- Parking Management

ADJOURN – Eric Buchanan

UPCOMING BOARD MEETING DATES:

- > November 14, 2018 2401 E. Second Ave.
- December 12, 2018 2401 E. Second Ave.

UPCOMING EVENT DATES:

- > Art Feast October 6, 2018
- Live/Work/Stay Reception October 20, 2018
- Small Business Saturday November 24, 2018
- ➢ Winter Fest December 8, 2018



PLANNED AND PERFORMED ACTIVITIES 2018 and 2019

2401 E. 2nd Avenue, Suite 150, Denver, Colorado 80206 | p: 303.394.2904 f: 303.394.2139 w: cherrycreeknorth.com



EVENT CALENDAR 2018

January TBD	Cherry Creek North InSidew	valk Sale
February Fridays 02.02.2018	I Heart Fridays in Cherry Creek North National Wear Red Day & Chef Cook-off (American Heart Association/BID Promotion)	
02.23 - 03.04.2018	Denver Restaurant Week (1	/isit Denver Event/BID Promotion)
April 04.22.2018	Cherry Creek Sneak (Food Bank of the Rockies)	
May 05.28.2018	Memorial Day	
June TBD	Grapes and Galleries (Homebuilder's Foundation)	
July 07.06 – 07.08.2018 07.19 – 07.22.2018	Cherry Creek Arts Festival (Cherry Arts Foundation Event/BID Hosted)* Cherry Creek North Sidewalk Sale*	
August 08.11.2018	Cherry Creek North Food & Wine*	
September 09.03.2018	Labor Day	
October TBD	Art Feast*	
November TBD 11.01.2018 11.01 – Jan 2018 11.03 – 11.11.2018 11.22.2018 11.24.2018	Parade Partners Card <i>(Zane Beadles Foundation/BID Promotion)</i> Cherry Creek North Holiday Décor begins Mile High Holidays <i>(Visit Denver Event/BID Promotion)</i> Denver Arts Week <i>(Visit Denver Event/BID Promotion)</i> Thanksgiving Small Business Saturday*	
December 12.08.2018 12.02 – 12.10.2018 12.25.2018	Winter Fest* Hanukkah Christmas	<i>Denotes CCN BID Signature Event</i> *Denotes Potential Fillmore Plaza Closure



EVENT CALENDAR 2019

January TBD	Cherry Creek North InSidev	valk Sale
February 2/23 – 3/4/19	Denver Restaurant Week (Visit Denver Event/BID Promotion)	
April 4/28/2019	Cherry Creek Sneak (Food Bank of the Rockies)	
May 5/27/2019	Memorial Day	
June TBD	Grapes and Galleries (Homebuilder's Foundation)	
July 7/5 – 7/7/19 7/19 – 7/22/19	Cherry Creek Arts Festival (Cherry Arts Foundation Event/BID Hosted)* Cherry Creek North Sidewalk Sale*	
August 8/11/19	Cherry Creek North Food & Wine*	
September 9/2/2019	Labor Day	
October TBD	Art Feast*	
November TBD 11/1/19 11/1 – Jan 2020 11/3 – 11/11/19 11/28/19 11/20/19	Parade Partners Card (Zane Beadles Foundation/BID Promotion) Cherry Creek North Holiday Décor begins Mile High Holidays (Visit Denver Event/BID Promotion) Denver Arts Week (Visit Denver Event/BID Promotion) Thanksgiving Small Business Saturday*	
December 12/8/19 12/22 – 12/30/19 12/25/19	Winter Fest* Hanukkah Christmas	Denotes CCN BID Signature Event *Denotes Potential Fillmore Plaza Closure



IMPACTS AND PERFORMANCE MEASURES

- Occupancy rates
- Business or citizen surveys
- Crime rates
- Lease rates
- Taxable retail sales
- Number of jobs created
- Pedestrian / visitor counts
- Business license revenues

CHERRY CREEK NORTH BUSINESS IMPROVEMENT DISTRICT

2017 ANNUAL REPORT









DEAR CHERRY CREEK NORTH CONSTITUENTS:

Since 1989, the Cherry Creek North Business Improvement District (BID) has been working to plan, manage and promote Cherry Creek North (CCN) as a premier shopping and dining destination. Today, the BID represents 600 businesses that invest in the vitality of CCN by funding maintenance services, marketing programs, outreach initiatives, economic development services, and parking and mobility improvements.

When we look back on 2017, we may think about it as one of the most catalytic years of development in Cherry Creek North's history. With seven active construction projects, CCN's evolution from a shopping and dining district into a mixed-use destination is well underway. Visitors are no longer just coming to the District to shop or dine; today, they are also coming to their place of residence, employment, or to stay at one of many hotels. CCN is an urban district attracting a variety of audiences and serving multiple different uses. The District is busier more months/days/hours of the year than ever before.

As CCN has evolved, so has the role of the BID. Today, the BID's services are multifaceted and offer a wide range of services in the areas of district marketing and management, economic development, and place-making. The BID's accomplishments in 2017 are as follows:

- Strengthened the CCN brand as a place to live, work and play;
- Advocated for improvements in CCN with key partners;
- Expanded stakeholder engagement and communications;

Ryan Dr

• Supported commercial property owners in retail recruitment and retention efforts;

- Activated the District through BID and partner events;
- Enhanced the visitor experience; and
- Adopted national best practices for the BID.

As CCN continues to transform and attract more people, it is critical to address how residents, visitors and employees experience the area. Between now and the end of 2020, we will focus our highest level of attention and resources on these four priorities:

- Creating and maintaining a live, work, play and stay experience that is unique in the Denver Metro Area and competitive globally;
- Fostering the ideal retail mix in Cherry Creek North;
- Communicating the unique stories that strengthen the CCN brand; and
- Advocating for improvements in CCN with key partners.

It's an exciting time to be in Cherry Creek North, and 2018 is shaping up to be another great year. We are fortunate to work with a talented and dedicated board of directors, staff and constituent group. We look forward to working with each of you this year!

Sincerely,

In Va Roy Kline

- HENDBS/M

Roy Kline 2016-2017 BID Board Chairman

Eric Buchanan 2018 BID Board Chairman

Justie Underdahl Aulie Underdahl **BID President & CEO**



CHERRY CREEK NORTH

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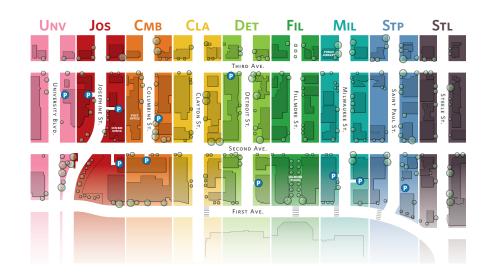
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ABOUT THE BID

The Cherry Creek North Business Improvement District (BID) is a public organization primarily funded by private commercial taxpayers. The BID's mission is to actively plan, manage and promote Cherry Creek North as a premier destination for shopping, dining, living, working and visiting.

The BID was established in 1989 as the first business improvement district in the state of Colorado. The BID's boundaries extend 16 blocks from 1st Avenue to 3rd Avenue, and from University Boulevard to Steele Street.

The BID ensures that Cherry Creek North is a premier destination through day-to-day maintenance and operations, marketing and advertising, constituent outreach, signature events and other initiatives.



ANIM



2017 BID **BOARD OF** DIRECTORS

Roy Kline Western Development Group (2017 Chair)

Eric Buchanan Oliver McMillan (2018 Chair)

Jan Lucas Sage Hospitality (Vice Chair)

Brett Pearson Janus Capital Group (Secretary/Treasurer)

Lynda Campbell Stonebridge Companies

John Conway Parking Forward

Karrie Fletcher Alpine Bank

Katie Friedland Show of Hands

Chris Manley Stonebridge Companies

Calley McCue Breckenridge-Wynkoop

Marshall Miranda Bombay Clay Oven

CONSUMER MARKETING AND EVENTS

THE BID WORKS TO GENERATE AWARENESS AND DRIVE TRAFFIC TO THE 16-BLOCK AREA. THROUGH A COMPREHENSIVE MARKETING, COMMUNICATIONS AND SPECIAL EVENTS PROGRAM, THE BID PROMOTES CHERRY CREEK NORTH AS A PREMIER DESTINATION FOR SHOPPING, DINING. VISITING AND STAYING.



CONSUMER MARKETING AND EVENTS

Strategy

 Collaborated with CCN Strategic Marketing **Committee** members throughout the year to enhance the BID's marketing, outreach and business development efforts

Advertising

- **NEW** Increased advertising efforts focused on promoting small businesses
- Produced a total of **27 million impressions** through paid advertising

NEW Billboards:	9M impressions
NEW Online Radio:	3M impressions
Digital:	8M impressions
TV:	6M impressions
Social Media:	IM impressions

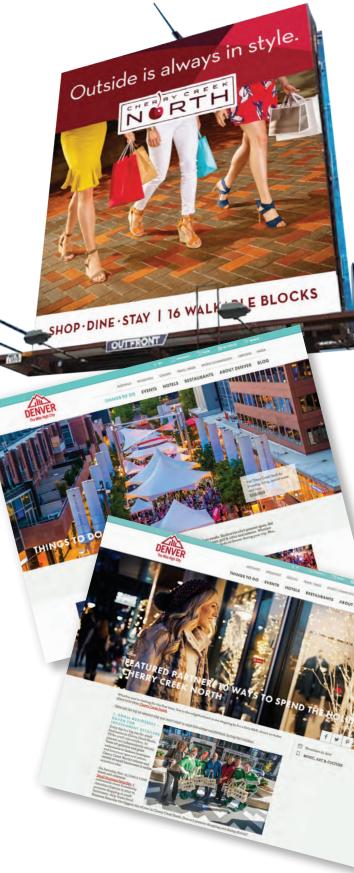
Public Relations and Community Outreach

- Generated positive media mentions covering CCN signature events, CCN development, small business and retail trends
- Presented to all surrounding Registered Neighborhood **Organizations** at year-end membership meetings to discuss holidays, events and development; presentations included Cherry Creek East, Cherry Creek North and Country Club
- Presented to seven Denver-based residential brokerage offices on CCN events and development

Digital Engagement

- Increased user traffic to CherryCreekNorth.com website by 20%
- Grew social media audience by 13% to nearly 11,000 followers across Facebook, Instagram and Twitter





2017 ACCOMPLISHMENTS: CONSUMER MARKETING AND EVENTS

 Communicated CCN events, promotions and news to more than 11,000 consumers monthly via News From the North e-newsletter

Events and Activation

- Attracted visitors to seven CCN Signature Events, including InSidewalk Sale, I Heart Fridays, Sidewalk Sale, Food and Wine, Art Feast, Small Business Saturday and Winter Fest
- Activated the District with **holiday** entertainment, including elves and carolers, to enhance the visitor experience

Tourism and Visitor Marketing

• As one of its top partners and tourist destinations. CCN was featured in Visit Denver's \$5 million tourism marketing campaign. The campaign reached key target markets in Houston. Dallas. Chicago and San Diego as well as

other regional cities and generated 408 million impressions

 Hosted Mile High Holidays press

conference featuring Denver Mayor Michael B. Hancock on Fillmore Plaza as part of partnership with Visit Denver

 Printed and distributed 65,000 copies of the CCN Shopping and

Dining Guide to over 90 locations throughout the Denver metro area, including Denver International Airport and Tourist Information Centers downtown

 Marketed CCN events and businesses through BID outdoor signage, including 27 wayfinding kiosks and over 60 banners





SPOTLIGHT: MARKETING SMALL BUSINESSES

CHERRY CREEK NORTH **BOASTS ONE OF** THE CITY'S HIGHEST CONCENTRATIONS OF SMALL BUSINESSES - OF 250 RETAILERS IN THE AREA, 70 PERCENT ARE LOCALLY OWNED AND OPERATED. WITH UNPARALLELED CUSTOMER SERVICE. **UNIQUE PRODUCT LINES** AND AN UNMATCHED COOL FACTOR. SMALL BUSINESSES HAVE BEEN THE BACKBONE OF CCN, EVEN INITIATING THE CREATION OF THE BID NEARLY 30 YEARS AGO.

- In 2017, the BID continued to focus consumer marketing efforts on small businesses. Through a variety of mediums, including website, digital advertisements, e-newsletters, social media, events and more, the BID was able to generate awareness about the local business community in CCN. Here are some examples:
- Published 23 Small Business Spotlights on the CCN website and shared via e-newsletters and social media







- From the North
- Posted 225 retail and restaurant promotions on the CCN website calendar
- Produced nearly 23,000 follower engagements on CCN social media posts promoting CCN small business news and events
- Created over 1.8 million impressions from Small Business Saturday advertisements, including video, digital and print

Did you know that 70% of businesses in Cherry Creek North are locally q

Two Pals & a Pup

all Business Saturday is a day to celebrate the i

GET UP. GET OUT AND #SHOPSMALL W

Ioin us for Small Business Saturday and support loc





• Highlighted 20 new businesses on CCN website and in CCN consumer e-newsletter News

MUSIC STORE

- Generated over 65 positive media mentions featuring CCN small businesses and events
- Engaged 130 consumers in Small Business Saturday Giveaway, which required shoppers to present a receipt from CCN small businesses for contest entry

Small businesses continue to be an integral part of CCN's past, present and future. In 2018, the BID will continue to enhance consumer marketing efforts focused on local businesses.

OMPLISHMENTS

ECONOMIC VITALITY

THROUGH THE COLLECTION AND ANALYSIS OF ECONOMIC DATA, THE BID CREATES REPORTS TO HELP BUSINESSES AND COMMUNITY LEADERS MAKE INFORMED DECISIONS. THE BID ALSO PARTNERS WITH KEY LOCAL ORGANIZATIONS TO ENSURE CHERRY CREEK NORTH AND ITS CONSTITUENTS ARE REPRESENTED IN DECISIONS THAT COULD IMPACT THE ECONOMIC VITALITY OF THE AREA.

ECONOMIC VITALITY



Strategy

- NEW Hired Director of Economic **Development** to lead research efforts, property owner and manager outreach and implement Retail Recruitment and **Retention Program**
- Held monthly Parking & Mobility Task **Force** meetings with representatives from CCN parking garage operators, the parking industry, City of Denver Department of Public Works and other BID constituents to work on parking communications and expanding mobility options

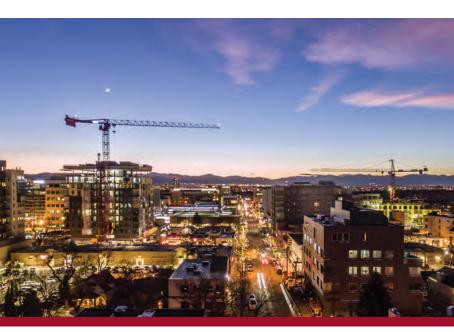
Business Development

- **NEW** Conducted meetings with property owners, developers and retailers to share the results from the 2016 Retail Tenant Mix Study and discuss retail recruitment and retention efforts
- NEW Developed target list of 35+ prospective retailers
- NEW Created retailer tool kit and met with key representatives on prospective retailer list, including attending 2017 International Council of Shopping **Centers Conference**

Data and Resources • NEW Produced the 2017 Visitor Intercept **Survey**, which interviewed over 700 visitors on their reasons for visiting, satisfaction with CCN, as well as recorded data on visitor demographics

 Published the 2011 - 2016 Cherry Creek Area Development Report, which highlighted residential, commercial and hospitality development projects that are under construction, recently completed and/or planned over a fiveyear period

 Produced the 2016 - 2017 Economic Indicators Report to gauge and forecast business conditions, commercial real estate market, property values and employment trends in CCN



2017 ACCOMPLISHMENTS: ECONOMIC VITALITY

ECONOMIC VITALITY



Retail Outreach and Engagement

- **NEW** Initiated quarterly **CCN** Hotel Group meetings with all five hotels in CCN
- Engaged over 200 CCN businesses as participants in one or more **BID** Signature Events:
 - **61%** retailer participation
 - 43% restaurant participation
- Communicated CCN news, events and updates biweekly to BID businesses and property owners/managers through the e-newsletter **BID News**, achieving an average open rate of 38% (13% above industry average)
- Convened 130 BID constituents at two Live + Work receptions to connect businesses with office employee representatives, hotel professionals and managers of multifamily residences in the Cherry Creek area





Business Services

- NEW Connected small businesses with property owners to aid in the establishment of pop-up shops
- **NEW** Focused advertising efforts specifically on **promoting** small businesses
- Published 20 Small Business Spotlights featuring CCN small businesses

- Welcomed 18 new businesses through one-on-one merchant introductory meetings
- Visited CCN ground floor retailers through CEO door-to-door initiative
- Assisted small businesses with information about real estate, retail industry trends and data/ research

• Supported the **Cherry Creek Arts District**

through partnerships, marketing efforts and production of Art Feast and new Winter Fest participation

• Processed over \$50.000 in **CCN** Gift Card transactions accepted at 180 participating businesses

2017 ACCOMPLISHMENTS: ECONOMIC VITALITY

ECONOMIC VITALITY





Parking and Mobility

• **NEW** Published and distributed 10,000 CCN Parking Guides as a

resource for businesses and customers to communicate parking options, including public parking garages, customer parking spaces, valet and meters

• NEW Worked with Cherry Creek Shopping Center and Councilman Wayne New to secure monthly parking spaces for construction workers

 NEW Worked with Denver Public Works to implement the removal of meter bags during peak shopping and dining times

NEW Worked with Cherry Creek Area Business Alliance on new design for RTD **bus** stops in Cherry Creek Area and signage at the newly renovated **Civic** Center Station

- passenger shuttle to Cherry Creek and secured its ride services
- increased parking meter enforcement by the City
- Lane Parking Garage agreement with the City to continue offering reduced-rate monthly parking to over 300 CCN retail employees
- and weekend parking in eight public garages via CCN website, newsletters, social media and TV

- corridor

visitors

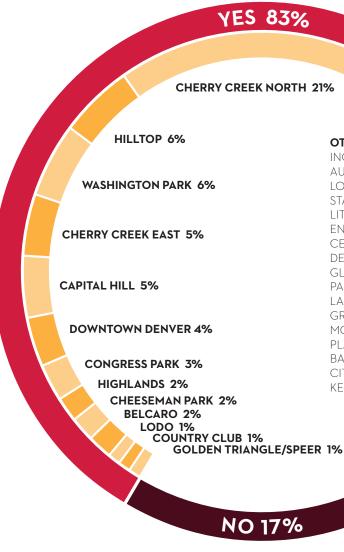


SPOTLIGHT: VISITOR INTERCEPT STUDY

IN SUMMER 2017. THE BID CONDUCTED THE VISITOR INTERCEPT SURVEY TO **PROVIDE NEW INSIGHTS** INTO THE CHERRY CREEK NORTH CONSUMER OF TODAY. THE SURVEY, WHICH WAS ALSO CONDUCTED IN 2006 AND 2011. EXPLORED THE DEMOGRAPHICS AND ACTIVITIES OF VISITORS. THEIR THOUGHTS ABOUT THE DISTRICT, AND THEIR OVERALL SATISFACTION WITH THE CCN VISITOR EXPERIENCE. FROM JULY THROUGH EARLY SEPTEMBER, SURVEYORS WERE POSITIONED ACROSS THE DISTRICT DURING THE VARIOUS TIMES OF THE DAY TO INTERVIEW 720+ VISITORS.

- **Demographics**: In 2017, 43% of respondents reported having an annual household income of \$100,000-\$250,000. In addition, nearly ³/₄ of respondents indicated obtaining a college degree or higher. Overall, the age of visitors is trending younger. In 2017, the largest group of respondents was between the ages of 31 to 35 years old, compared to 2011, when the largest group of respondents was between 51 to 55 years old.
- Tourism: CCN is seeing more out-of-state visitors with an overall 2% increase since 2011.
- **Transportation**: The way visitors are getting to CCN has shifted since 2011. The percentage of respondents driving their own vehicles has decreased from 72% in 2011 to 67% in 2017. The percentage of visitors walking to CCN has remained constant at 20%. New in 2017, visitors were asked if they arrived to the District using Uber/Lyft, 4% said yes.
- Monthly Spending: In 2017, CCN residents spent \$680 per month on average during their visits to the District versus \$329 per month in 2011. Overall, CCN residents spend more per month than non-resident visitors, who spent \$313 per month on average in 2017.
- **Reasons for Visiting**: The primary reasons for visiting CCN have remained consistent over the years. In 2011, 46% of respondents indicated shopping and dining as their primary reasons for visiting; in 2017, that percentage increased to 53%.
- Satisfaction Ratings: In general, visitor satisfaction has shown significant gains over the course of the decade in areas such as security, safety, landscaping, shopping/dining options and directory signage since the original study in 2006.

CCN VISITORS' SURVEY: **PLACE OF RESIDENCE** Do you live in the Denver Metro Area? If so, what neighborhood?



OTHER 40%

INCLUDING: AURORA LOWRY STAPLETON LITTLETON ENGLEWOOD CENTENNIAL DENVER GLENDALE PARK HILL LAKEWOOD GREENWOOD VILLAGE MONTCLAIR PLATT PARK BAKFR CITY PARK SOUTH KEN CARYL

THE RESULTS OF THE 2017 VISITOR INTERCEPT SURVEY HELP INFORM STRATEGIC EFFORTS IN BID PROGRAM AREAS IN ADDITION TO INFORMING CONSTITUENTS AS THEY CONTINUE TO DO BUSINESS IN CCN. THE BID WILL CONDUCT THE VISITOR INTERCEPT SURVEY EVERY TWO YEARS: THE NEXT SURVEY WILL BE CONDUCTED IN 2019.

2017 ACCOMPLISHMENTS

PHYSICAL ENVIRONMENT

THE BID WORKS YEAR-ROUND TO KEEP CHERRY CREEK NORTH CLEAN, ACCESSIBLE AND GREEN. SERVICES LIKE LITTER AND TRASH REMOVAL, SNOW REMOVAL, IRRIGATION, LIGHTING, INFRASTRUCTURE MAINTENANCE, AND TREE AND FLOWER CARE ENSURE THAT CHERRY CREEK NORTH IS A DESTINATION THAT PEOPLE LOVE COMING TO.



PHYSICAL ENVIRONMENT

Strategy

- NEW Launched Streetscape Task Force, consisting of district retailers, planners, developers, property managers and owners who completed work on:
 - Streetscape Design and Construction Standards
 - Inventory and assessment of BID's Art and Garden places
 - Partnership with Denver **Botanic Gardens**
- NEW Extended CCN branding to BID vehicles, dog bag dispensers and Physical Environment uniforms
- Held monthly meetings for Cherry Creek North Safety Working Group, consisting of BID Staff, Denver Police Department District 3, Denver City Council, Cherry Creek Shopping Center, and BID property owners and managers. Topics of discussion included:
 - Retailer safety education, communication and crime prevention
 - Enhanced safety measures at BID events
 - Security cameras
 - Crime statistics in Cherry Creek North
 - District Safety Plan

Convened monthly construction coordination

meetings with construction site superintendents and the City to facilitate communication among projects and mitigate impacts to CCN constituents

• **NEW** Implemented a sidewalk power-washing program

• **NEW** Enhanced **holiday lighting** and décor with an additional 9 miles of LED lights, totaling 30 miles of lighting on over 500 trees and more than 200 decorative plantings and garlands throughout CCN

Garden spaces

maintenance



Streetscape Services

• **NEW** Assessed the condition and discussed potential upgrades to the 18 Art and

• Devoted approximately 5,300 hours to daily **cleaning and**



2017 ACCOMPLISHMENTS: PHYSICAL ENVIRONMENT

PHYSICAL ENVIRONMENT





- Used GIS mapping system GeoLens to better manage and maintain over 1,300 BID-owned streetscape elements, art and landscaped spaces
- Performed 200 hours of snow and ice removal over four snow days
- Removed 3,900 bags of **trash and recycling** and 26,400 bags of dog waste
- Managed special landscaping, lighting and street furniture on Fillmore Plaza

Landscape Maintenance NEW Hired Physical Environment Specialist to focus on CCN landscaping

- Planted over 5,000 **seasonal flowers and plants** in 140 pots and planters, including the addition of 1,000 fall plantings
- Maintained a healthy **tree canopy** of 540 trees in collaboration with Denver Forestry Department, including pruning nearly 200 trees
- Installed nearly 70 yards of mulch in plant beds
- Contracted/monitored turf management program for approximately one acre of turf
- Evaluated District-wide **irrigation system** to improve efficiency
- Inventoried all **corner planting beds** and developed plant replacement plan
- Maintained landscaping on 1st Avenue median from Steele Street to University Boulevard

Hardscape Maintenance

- NEW Hired a Physical Environment Assistant Coordinator to focus on CCN hardscape
- **NEW** Expanded inspections to include **alleyways**
- Repaired/replaced 50 out of 1,300 BIDowned **streetscape elements**
- Refinished 40 custom corner benches
- Doubled number of dog waste bag dispensers
- Repaired/replaced **pedestrian pavers** to increase pedestrian safety

Safety

- NEW Hired off-duty Denver Police Department (DPD) officers to provide 100 hours of walking patrol
- NEW Provided staff training on "see something, say something" to improve District safety monitoring
- Strengthened partnership with DPD District 3 and increased engagement with retailers, including **store visits**
- Continued safety measures at CCN
 Signature Events by hiring off-duty DPD officers and bringing in horse-mounted patrol unit
- Participated on the International Downtown Association's Top Issues Safety Council, resulting in Publication of "Planning for Safety and Security"

Construction-Related Services

• NEW Developed CCN Construction Standards for major redevelopment projects to reduce construction impacts; met with nine active projects to communicate standards

NEW Creating CCN Streetscape Design Standards for all redevelopment projects in the BID

NEW Placed nine "Pardon our dust, all shops are open" banners at construction sites

• **NEW** Provided **off-street parking options** postcards to construction companies and workers

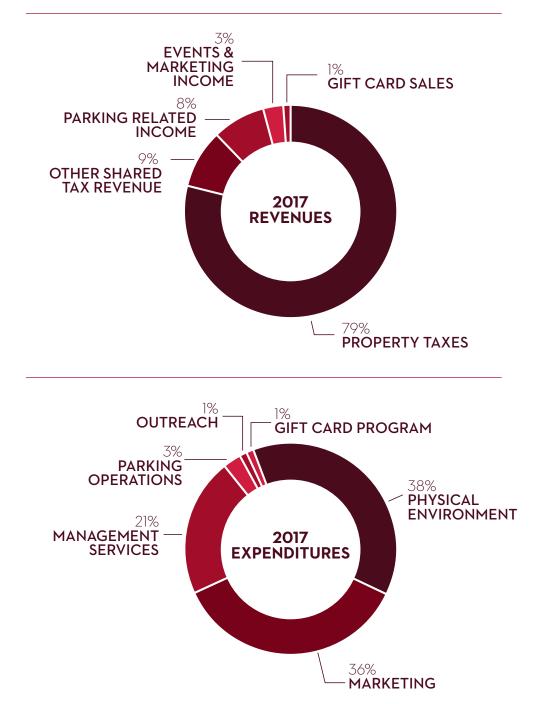
• Made over 350 **personal contacts** with BID constituents regarding construction and utility projects

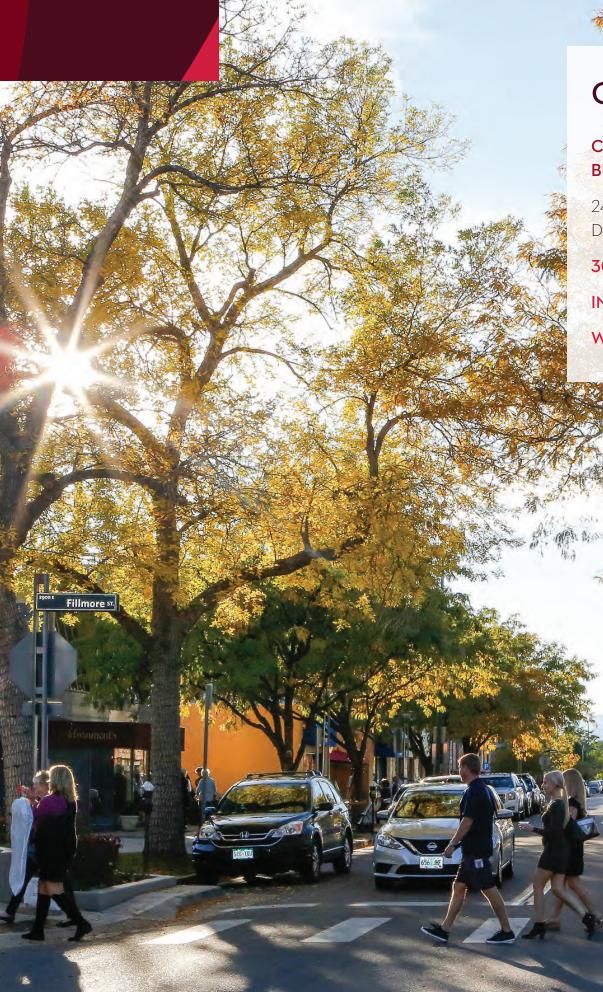
• Worked with **utility locate companies** to identify and protect BID-owned infrastructure during construction



2017 FINANCIALS

GENERAL FUND





CONTACT US

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