

## **EXHIBIT A**

AXA Power, Hobart, Houchin, Military and J&B are now ITW GSE. We remain: same people, same products, same company.

ITW GSE Inc., 11001 US Highway 41 North, Palmetto, FL 34221 USA

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To: Denver Department of General Services - PURCHASING DIVISION

Department 304, 11th Floor 201 West Colfax Ave

Attn: Kenton Janzen Phone: 303/342-2183

Email: kenton.janzen@denvergov.org

Denver, CO 80249

RE: Formal Proposal No 28718 - PCA Units (Proposal Item 1)

### Quote No: QJGR053018-1

DATE: 5/30/2018

FROM: Greg Rentfro PHONE: 469/968-6082

EMAIL: grentfro@itwgse.us

949,128

Greg Rentfro

grentfro@itwgse.us

Greg Rentfro, Area Sales Manager

#### WE ARE PLEASED TO OFFER THE FOLLOWING QUOTATION:

ITEM#	<b>QTY</b>	MODEL/PART #	DESCRIPTION	UNIT PRICE U.S.D.	TOTAL U.S.D.	
001			Hobart PCA 130: Bridge Mount with Brackets	\$ 74,240	\$	816,640
		AP-572526	45Ton Rating; Type ID PCA 130, ADF-130/2 H			
			* INPUT: 3 x 480V, 50/60Hz			
			* Single Outlet (14" connection)			
			* Airflow: up to 130 Kg/min (Max) @ 8500 Pa (Max)			
			* 2 cooling circuits; 72kW heat			
			* Refrigerant: R410a			
			* FINISH: RAL7035 (light grey)			
			* AP-572810 Cabin sensor with hook included			
			* Includes remote control panel, filter, VFD on compressors and main blower			
			* Modbus to BACNET gateway - mapping, wired/wireless			
			conncetion to EMCS not included			
			* Reflective Tape around bottom edges			
			* Includes mounting brackets for Jetway PBB			
			* Does not include spare parts, condensate water piping, cables			
			and cable glands, interface to BMS, service hose.			
			* Warranty: 2 years commercial			
002	11	Hose Carrier	Metroplex Conveyor Hose Carrier (Steel)	\$ 9,330	\$	102,630
003A	11	Starter Hose	20' Spiral Starter hose assembly	\$ 309	\$	3,399
003B	11	Main Hose Assembly	60' primary flat duct assembly (3 x 20' ducts) with (1) 14" to 8" tapered adapter and PCA connector.	\$ 769	\$	8,459
004	1	Freight Out	FOB DEN with freight prepaid to DEN. Does not include unloading or storage at destination	\$ 13,500	\$	13,500
005	3	Commissioning	Start up and commissioning at destination. 3 days on site training	\$ 1,500	\$	4,500
003	J	and training	plus additional days start-up only. Requires 2 weeks notice for scheduling.	ψ 1,500	Ψ	4,500
			NOTE: Price does not include any federal or local sales or use taxes.			

ENCLOSED: Data Sheets
FOB POINT: PALMETTO, FL

TERMS: Net 30 Days on approved credit

VALIDITY: 60 Days

SHIPMENT: 12-14 wks : Subject to schedule when ordered
WARRANTY: ITW GSE Standard Terms & Conditions (current rev.) Apply

## Terms and Conditions of Sale may be viewed on our website @ www.itwgse.com/us

BUYER: Sales of ITW GSE Inc., also doing business as ITW GSE Hobart, ITW GSE Americas, ITW GSE J&B Aviation, ITW GSE Military ("ITW GSE") products and services are expressly limited to and made conditional on acceptance of ITW GSE Terms and Conditions of Sale, dated 28. April 2015, found at <a href="https://itwgse.com/terms-and-conditions-of-sale">https://itwgse.com/terms-and-conditions-of-sale</a>). Any other Terms, additional or different, are hereby rejected. Commencement of work by ITW GSE or acceptance of delivery of products by the customer constitutes acceptance of the "Terms and Conditions of Sale."

<sup>&</sup>gt; This equipment is not to be exported to or used in any country named on the U.S. Government's list of restricted nations. All shipments are subject to review by U.S. Export offices

Order confirmation is subject to a disclosure statement declaring end-user and country.



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201 West Colfax Ave Denver, CO 80249

Department 304, 11th Floor

FROM: Greg Rentfro

Attn: Kenton Janzen Phone: 303/342-2183

PHONE: 469/968-6082

QUOTE NO: QJGR053018-1

EMAIL: grentfro@itwgse.us

Email: kenton.janzen@denvergov.org

#### WE ARE PLEASED TO OFFER THE FOLLOWING QUOTATION:

RE: Formal Proposal No 28718 - Ground Power Units

ITEM#	QTY	MODEL/ PART NO.	DESCRIPTION	UNIT PRICE U.S.D.	TOTAL U.S.D.	
001	11	90SX240 H	90kVA Powermaster 2400 Frequency Converter, single 400Hz output	\$ 25,290	\$	278,190
		AP-578651	Horizontal unit for Bridge Mounting; Type ID 3GWH-200/260-N			
			INPUT : 480V/60Hz, maximum input current 94 Amps (.8PF)			
			OUTPUT #1: 114/200VAC/400Hz (260A)			
			* 12-pulse rectifier PWM inverter, < 5% Input Current Distortion			
			* Includes Remote Operator Station			
			* Plug and Play Line Drop Compensation			
			* Standard 2 year parts and labor warranty			
			* Operation & Maintenance Manual			
			* Includes universal PBB Mounting Brackets P/N 292184-01			
001A	11	JB9516-90	90 ft. Single Jacket AC Output Cable with "On/Off, Up/Down" pushbuttons and replaceable nose	\$ 3,700	\$	40,700
002	1	Recommended Spares	Recommended mix of spares to support requested equipment, refer to 2400 90kVA spare parts list in documents	\$ 6,275	\$	6,274.7
003	3	Commissioning and training	Start up and commissioning at destination. 3 days on site training plus additional days start-up only. Requires 2 weeks notice for scheduling.	\$ 1,500	\$	4,500
004	1	Freight	FOB DEN with freight prepaid to DEN, single load shipment. Does not include unloading or storage at destination.	\$ 4,500	\$	4,500
			NOTE: Prices do not include any federal or local sales or use taxes.			
•		•			\$	334,165
ENCLOSED:			Data Sheet			
OB POINT:			PALMETTO, FL, Freight not included	Con a Contino		

OB POINT: PALMETTO, FL, Freight not included

TERMS: Net 30 Days on Approval VALIDITY:

60 Days

SHIPMENT: 4-6 weeks ARO : Subject to availability when ordered WARRANTY: ITW GSE Standard Terms & Conditions (current rev.) Apply

Greg Rentfro

Greg Rentfro Area Sales Manager grentfro@itwgse.us

# Terms and Conditions of Sale may be viewed on our website @ www.itwgse.com

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## C.1 PROPOSAL ITEMS

PROPOSAL ITEM #1 (Exhibits A-D) - HOBART 3400 Series, PCA 130 as an equal substitute

PRECONDITIONED AIR DX AIR HANDLING UNITS - (Bridge Mounted DX PCA)

PRICE PER UNIT \$84,648 (excludes freight and commissioning)

TOTAL DELIVERED PRICE FOR 11 UNITS \$949,128 (including PCA,brackets, accessories, commissioning and freight)

PROPOSALITEM#2(Exhibit E)-HOBART Powermaster 2400 Frequency Converter

AIRCRAFT GROUND POWER UNITS

PRICE PER UNIT \$35,265 (excludes freight and commissioning)

TOTAL DELIVERED PRICE FOR 11 UNITS \$334,165 (including GPU, output cable, spares, commissioning and freight)