

# DEDO ORDINANCE/RESOLUTION REQUEST

Date of Request: 4/26/21

Please mark one: ☒ Bill Request or ☐ Resolution Request

## 1. Type of Request:

- ☐ Contract/Grant Agreement ☒ Intergovernmental Agreement (IGA) ☐ Rezoning/Text Amendment
- ☐ Dedication/Vacation ☐ Appropriation/Supplemental ☐ DRMC Change
- ☐ Other:

Creates a contract between Denver Economic Development & Opportunity (DEDO) and Jefferson County for \$720,000 for participation in the second phase of federally funded Technology Employment in Colorado Partnership (TEC-P), which will provide career counseling, and upskilling opportunities, and job placement for adult jobseekers, and for which DEDO again serves as grant administrator for Denver and its regional partners, for a four-year period.

**Requesting Agency: Denver Economic Development & Opportunity (DEDO)**

## 4. Contact Person:

<i>Contact person with knowledge of proposed ordinance/resolution</i>	<i>Contact person to present item at Mayor-Council and Council</i>
Name: Chris Berthiaume 720-913-1681 (o)	Name: Susan Liehe 720-480-3481 (m)
Email: christopher.berthiaume@denvergov.org	Email: susan.liehe@denvergov.org

## 5. General a text description or background of the proposed request, if not included as an executive summary.

DEDO serves as the regional grant administrator for the continuation and expansion of the H1-B Technology in Colorado Partnership (TEC-P) Program that provides job/career counseling and upskilling/training to people in industries such as information technology and advanced manufacturing, among others. Six Front Range county workforce programs are Denver's partners in this work as subcontractors (Adams, Arapahoe/Douglas, Boulder, Jefferson/Gilpin/Clear Creek as a Tri-County partner led by Jefferson County, Larimer, and Weld).

**6. City Attorney assigned to this request (if applicable):** Brad Neiman

**7. City Council District:** N/A

## Key Contract Terms

**Type of Contract: (e.g. Professional Services > \$600K; IGA/Grant Agreement, Sale or Lease of Real Property):**  
Professional Services

**Contract control number:** OEDEV-202158071-00

## Physical address:

Jefferson County  
100 Jefferson County Parkway #4450, Golden, CO 80419

Is this a new contract? Yes ☒ No ☐ Is this an Amendment? Yes ☐ No ☒ If yes, how many?

Contract Term/Duration (for amended contracts, include existing term dates and amended dates):

Contract Amount (indicate existing amount, amended amount and new contract total):

<i>Current Contract Amount (A)</i>	<i>Additional Funds (B)</i>	<i>Total Contract Amount (A+B)</i>
\$720,000		\$720,000

  

<i>Current Contract Term</i>	<i>Added Time</i>	<i>New Ending Date</i>
2/1/2021 thru 1/31/2025		2/1/2021 thru 1/31/2025

Was this contractor selected by competitive process? If not, why not? N/A

Has this contractor provided these services to the City before? N/A

Source of funds: U.S. Department of Labor Employment and Training Administration (DOL/ETA)

Is this contract subject to: ☐ W/MBE ☐ DBE ☐ SBE ☐ XO101 ☐ ACDBE ☒ N/A

WBE/MBE/DBE commitments (construction, design, DEN concession contracts): N/A

Who are the subcontractors to this contract? N/A

## EXECUTIVE SUMMARY

Denver Economic Development & Opportunity (DEDO) announced on February 8 that Denver Workforce Services had been awarded \$7.38 million from the U.S. Department of Labor that it will invest in its [Technology Employment in Colorado Partnership](#) (TEC-P) program, which focuses on training and upskilling the local workforce in key industries such as cybersecurity, advanced manufacturing, and software development. The grant was awarded by the U.S. Department of Labor's H-1B One Workforce Grant Program, which in 2021 is providing \$145 million to 19 institutions nationwide in higher education, workforce development, and economic development.

Denver's TEC-P program is a strong collaboration among area workforce partners to train and educate jobseekers and connect them with employers. The program's first phase ran from 2015-2019 and served more than 600 individuals, with 29 percent being veterans, 24 percent women, 33 percent minority, and 30 percent over the age of 55. [The final report of the first phase is available on DEDO's website](#). This new grant from the Department of Labor will allow TEC-P to function through January 2025, with DEDO providing grant oversight and engaging contractors for direct services.

An economic recovery for all means providing opportunities that are a direct and immediate contributor to that recovery for Denver's jobseekers, including those who are underemployed and seeking better opportunities. This grant provides an excellent opportunity for Denver to connect more of our residents with higher-wage careers.

The award will serve 750 jobseekers from February 1, 2021 to January 31, 2025. Denver Workforce Services will partner locally with its current adult service provider Eckerd Connects to serve 132 of those individuals in the City and County of Denver over that four-year period, with the additional 618 jobseekers to be enrolled and served by local area workforce partners including Adams, Arapahoe/Douglas, Boulder, Larimer, Tri-County (Jefferson, Gilpin, Clear Creek) and Weld.

Advanced manufacturing, technology and innovation, and transportation are among Denver's strong industry clusters that aid in attracting domestic and global companies. This puts Denver at a competitive advantage by utilizing the federal grant through the development of the workforce pipeline needed for these sectors.

This funding comes at a paramount time where it is more important than ever that Denverites have an opportunity to diversify their skillset in areas that will take them to the next level of their careers and provide higher earning power for them to support their families. Denver Workforce Services' excellent stewardship of this funding during its first four-year phase was a factor in the USDOL decision to extend this program into 2025.

DEDO and TEC-P will look at innovative education and training strategies and opportunities such as public-private partnerships to leverage at least 25 percent of the funds awarded, as mandated by federal grant guidelines. Local employers will be able to recommend their existing employees for TEC-P trainings, but jobseekers can also register individually and improve their skills.