# THIRD AMENDMENT TO MASTER SUBSCRIPTION AND PROFESSIONAL SERVICES AGREEMENT

THIS THIRD AMENDMENT TO MASTER SUBSCRIPTION AND PROFESSIONAL SERVICES AMENDATORY AGREEMENT, effective as of the date set out on the signature page below ("Effective Date"), by and between EXTERRO, INC., an Oregon corporation whose principal address is 4145 SW Watson Avenue, Suite 400, Beaverton, Oregon 97005 ("Exterro" or "Contractor") and CITY AND COUNTY OF DENVER, a municipal corporation of the State of Colorado whose principal address is 1437 Bannock St., Denver, Colorado 80202 (the "City" or "Customer") (each a "Party" and collectively, the "Parties").

#### WITNESSETH:

**WHEREAS**, the Parties entered into an Agreement dated November 15, 2015, Amendatory Agreement dated April 5, 2017, and Second Amendatory Agreement dated October 11, 2018 (the "Agreement"), for an e-discovery solution paid for on a subscription basis and related professional services; and

**WHEREAS**, the Parties wish to amend the Agreement to extend the term, increase the compensation to the Contractor, and add a new statement of work and update the order form.

**NOW, THEREFORE**, in consideration of the premises and the mutual covenants and obligations herein set forth, the Parties agree as follows:

1. Article 2.4 of the Agreement entitled "Maximum Contract Liability" is amended to read as follows:

#### "2.4 Maximum Contract Liability:

Notwithstanding any other provision of the Agreement, the City's maximum payment obligation will not exceed **THREE MILLION THREE HUNDRED TWENTY-EIGHT THOUSAND EIGHT HUNDRED SEVENTY-SEVEN DOLLARS AND NINETEEN CENTS (\$3,328,877.19)** (the "Maximum Contract Amount"). The City is not obligated to execute an Agreement or any amendments for any further services, including any services performed by Contractor beyond that specifically described in the Exhibits and Work Orders attached to this Agreement. Any services performed beyond those in the attached Exhibits and Work Orders are performed at Contractor's risk and without authorization under the Agreement. The City's payment obligation, whether direct or contingent, extends only to funds appropriated annually by the Denver City Council, paid into the Treasury of the City, and

encumbered for the purpose of the Agreement. The City does not by the Agreement irrevocably pledge present cash reserves for payment or performance in future fiscal years. The Agreement does not and is not intended to create a multiple-fiscal year direct or indirect debt or financial obligation of the City."

2. Article 10.1 of the Agreement entitled "Term" is amended to read as follows:

"10.1 Term. The term of the Agreement is from November 1, 2015 through October 31, 2024. The term of any annual subscription shall begin on the Effective Date or as set out on an Order Form. This Agreement shall be terminated at the end of the contract year in the event that the Denver City Council fails to fund the subsequent contract year, as provided in Section 2.4. The City has the right to terminate the Agreement without cause upon forty-five (45) days prior written notice to Exterro, by paying a termination fee equivalent to fiftypercent (50%) of the unpaid Service fees for the following year."

- **3.** The Statement of Work labeled as Exhibit A-3 is attached hereto and incorporated by this reference.
  - **4.** Order Form No. 002 is attached hereto and incorporated by this reference.
- **5.** Except as herein amended, the Agreement is affirmed and ratified in each and every particular.
- 6. This Third Amendatory Agreement will not be effective or binding on the City until it has been fully executed by all required signatories of the City and County of Denver, and if required by Charter, approved by the City Council.

EXHIBIT LIST: A-3 Statement of Work Order Form No. 002

[SIGNATURE PAGES FOLLOW]

**Contract Control Number:** 

<b>Contractor Name:</b>	EXTERRO INC
IN WITNESS WHEREOF, the Denver, Colorado as of:	e parties have set their hands and affixed their seals at
SEAL	CITY AND COUNTY OF DENVER:
ATTEST:	By:
APPROVED AS TO FORM	1: REGISTERED AND COUNTERSIGNED:
Attorney for the City and Count	y of Denver
By:	By:
	By:

TECHS-202159893-03 (201524522-03)

# Contract Control Number: Contractor Name:

# TECHS-202159893-03 (201524522-03) EXTERRO INC

DocuSigned by:
By: Michelle Spencer
EUSEF9BB/ATA42U
Name: Michelle Spencer (please print)
(please print)
Title: CFO
(please print)
ATTEST: [if required]
By:
Name:
(please print)
Title:
(please print)



#### **EXHIBIT A-3**



# Statement of Work (SOW) Exterro Software Implementation

This Statement of Work "SOW" defines the scope of work to be accomplished by Exterro, Inc. (Exterro) for City of Denver ("Customer") under the terms and conditions of this SOW and the Master SaaS License and Services Agreement dated November 1, 2021 (the "Agreement"), The tasks to be performed by Exterro are defined and a Project schedule is provided.

Changes to this SOW will be processed in accordance with the procedure described in "Project Change Control Procedure". The investigation and the implementation of changes may result in modifications to the Project Schedule, Charges, or other terms of this SOW.

### **Project Scope**

Exterro shall provide professional services to configure Data Source Discovery for Microsoft O365 Data Sources (Exchange, OneDrive, SharePoint and Teams). In addition, Exterro will add the Microsoft (cloud) SharePoint and Teams connectors for both In-Place Preservation (IPP) and Exterro Discovery Data Management (EDDM).

### Exterro Deliverables

The Deliverables from Exterro for this engagement shall include the following:

- Exterro will configure service accounts, provided by Customer, to bring in custodian data to the Exterro platform from: O365 Data Sources (Exchange, OneDrive, SharePoint and Teams)
- Exterro will configure SharePoint and Teams for IPP and EDDM

### Acceptance Criteria

In addition to the terms provided under the Agreement, the following criteria must be met by Exterro prior to Customer's acceptance of Exterro Professional Services:

Data Source Discovery is configured and able to connect to populate custodian data source information for:

- Cloud Data Sources: Office 365, Exchange Online, Teams SharePoint and OneDrive
- Preservations and ECAs and Collections are enabled for SharePoint and Teams.

## **Estimated Schedule**

Work is estimated to take 30 days and not to exceed 45 business days from kickoff to completion.

# **Project Change Control Procedure**

A change order may be required when there are changes to the scope, deliverables, timelines, estimated schedule, exclusions or assumptions within this Statement of Work which result in an increase in the effort of this Project. This may result in the requirement for additional funding which will be formally requested through a change order to this Statement of Work. All change orders including those requiring additional funding will be mutually agreed upon by signature between Exterro and Customer prior to initiating the additional work associated with such change.

## **Assumptions**

Under this SOW, the Parties estimated performance of obligations and responsibilities provided in this SOW are based on the following key assumptions. Deviations that arise during the proposed project will be managed through the procedure described in Project Change Control Procedure.

- 1. Exterro requires the setup of individual user accounts with appropriate User login access to the Exterro system for the Exterro Project Team during the Project and preferably for support personnel for ongoing support purposes.
- 2. Appropriate subject matter experts will be provided by Client to fulfill technical and business requirements assigned to the Client as detailed in this agreement. Onsite services are not in scope.



#### **EXHIBIT A-3**



- 3. Project begins immediately upon execution of this SOW.
- 4. Work duration is not to exceed 45 business days between the initiation to completion
- 5. Professional Services are limited to the deliverable listed in the Exterro Deliverable section of this SOW.
- 6. Connectors, including O365, previously configured in Customer's Production environment will also be configured for Data Source Discovery.
- 7. New Connectors/Data Sources not identified as Exterro Deliverables are not in scope.
- 8. Changes to on-Prem Data Sources are not in scope.
- 9. Work to be completed in Customers current Production Environment. Additional instances will require additional licensing and separate services fees.
- 10. Validation is limited to items listed in Exterro Deliverables. Dedicated stress, penetration, and any other QA related testing is not included.
- 11. Training Services are not in scope.
- 12. Service accounts will be provided by the Client with the appropriate service credentials to properly connect to each target data source connector.

# Service Fees and Payment Schedule

SERVICES	Price
Existing Custodian Data Source Integration Transition from Asset File to Exterro Data Source Discovery for Office 365; Desktop/Laptop/Network Share.	\$11,700
Total	\$11,700

Pending project activities that are within Customer's control that delay project completion beyond the 45 business days from the project Kickoff may result in additional Professional Services that are invoiced at a flat rate of \$1740 per week.

All Customer pre-approved travel and related expenses will comply with Customer travel policies and will be billed as incurred and without markup.

## <u>Signatures</u>

City of Denver	Exterro, Inc.	
Signature	Signature	
Name	Name	
Title	Title	
Date Signed	Date Signed	

#### Exhibit 002



#### **ORDER FORM-002**

This Order is entered into November 1, 2021 ("Order Effective Date") by and between City and County of Denver and Exterro, Inc. The terms and conditions of that certain Master Subscription and Services Agreement ("Agreement") dated November 2, 2015 by and between the parties are incorporated herein by this reference. Terms used in this Order will have the same meaning as in the Agreement, unless otherwise indicated.

Software Subscription and Pro	fessional Services: Description and Fees
Subscription Term:	Three (3) Years Commencing on November 1, 2021
Description of Subscription Services:	Fusion Platform with Legal Hold Package for a Single US Production Instance:  Exterro Fusion Platform with 25 user licenses, up to 100 active Legal Holds and unlimited custodians  Legal Hold Management  Compliance Portal  Exterro eDiscovery Data Management for up to two (2) Terabytes of unfiltered data and 2,000 collection agents (Data Management – Advanced search, culling, in-place ECA, predictive intelligence, collection, processing, review, and production)  Standard Connectors: Desktop, Laptop, Email, Network Share  Additional Connectors: Office 365, OneDrive & SharePoint  Managed Review Platform for 25 reviewer licenses  Fusion Integration Adapters  Fusion Integration Adapters  Fusion Matter Management Integration Adapter for matter information from a single consolidated source via CSV  Fusion Matter Management Integration Adapter for Authentication (ADFS or SAML 2.0)  In Place Preservation for Exchange Online and O365 (OneDrive)  Cloud Hosting: 1TB Cloud Storage and 1TB per year of data download limit  Products Added to this Order Form:  Additional 5TB of Cloud Storage for a total of 300  Additional 5TB of Cloud Storage for a total of 6TB  EDDM Connector: O365 (Teams)  In Place Preservation Connector: O365 (Teams)  Data Source Discovery  O365 Explorer  Annual inFusion Passes  3 Passes per year for the term of this contract
Total Annual Subscription Fee:	\$422,349 Annually (Total of \$1,267,047 for Three (3) Years)  Plus balance owed of \$5,500 for 2020 – 2021 Term
Professional Services Fee:	\$11,700 One-Time Fee
Payment Summary and Terms (U.S. Dollars):	<ul> <li>Billed Annually in Advance.</li> <li>Applicable Sales Tax (if any) are not included in the above Subscription Fees, but will be applied to the annual invoices</li> </ul>

[Signature Page Follows]

### Exhibit 002



IN WITNESS WHEREOF, the parties authorized signatories have duly executed this Order Form as of the Order Effective Date.

City and County of Denver	Exterro, Inc.	
Signature	Signature	
Name	Name	
Title	Title	
Date Signed	Date Signed	