



Legislation Details (With Text)

**File #:** 21-1242      **Version:** 1  
**Type:** Resolution      **Status:** Adopted  
**File created:** 10/18/2021      **In control:** Business, Arts, Workforce, Climate & Aviation Services Committee  
**On agenda:** 11/8/2021      **Final action:** 11/8/2021

**Title:** A resolution approving proposed Amendments between the City and County of Denver and two concessionaires concerning three-year extensions to their concession agreements at Denver International Airport.  
Amends concession agreements with American Express Travel Related Services Co., Inc. and Clear Channel Outdoor, Inc. to extend the terms by three years from their expiration dates to provide food and beverage, retail and services to passengers and employees and Denver International Airport (202159776-01; 202159822-02). The last regularly scheduled Council meeting within the 30-day review period is on 11-29-21. The Committee approved filing this item at its meeting on 10-27-21.

**Sponsors:**

**Indexes:** Zach Rothmier

**Code sections:**

**Attachments:** 1. RR21 1242 DIA Amex and Clear Channel Request, 2. RR21 1242 DIA Amex and Clear Channel Exhibit A, 3. COVID-19 Concession Agreement Extensions - Executive Summary 8.6.2021, 4. 21-1242 Filed Resolution\_Concession Amendments, 5. 21-1242 Contract\_American Express, 6. 21-1242 Contract\_Clear Channel, 7. 21-1242 Filed Resolution\_Concession Amendments, 8. 21-1242 - signed

Date	Ver.	Action By	Action	Result
11/8/2021	1	Council President	signed	
11/8/2021	1	City Council	adopted	Pass
10/27/2021	1	Business, Arts, Workforce, Climate & Aviation Services Committee	approved by consent	

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted:** 10-18-21

**Requesting Agency:** Denver International Airport  
**Division:**

**Subject Matter Expert Name:**

Name:	Carolina Flores
Email:	Carolina.Flores@flydenver.com

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney’s Office should enter the title above the description (the title should be in **bold** font).*

Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.

**A resolution approving proposed Amendments between the City and County of Denver and two concessionaires concerning three-year extensions to their concession agreements at Denver International Airport.**

Amends concession agreements with American Express Travel Related Services Co., Inc. and Clear Channel Outdoor, Inc. to extend the terms by three years from their expiration dates to provide food and beverage, retail and services to passengers and employees and Denver International Airport (202159776-01; 202159822-02). The last regularly scheduled Council meeting within the 30-day review period is on 11-29-21. The Committee approved filing this item at its meeting on 10-27-21.

**Affected Council District(s) or citywide?** Council District 11

**Contract Control Number:** 202159776-01; 202159822-02

**Vendor/Contractor Name (including any "DBA"):** American Express Travel Related Services Co., Inc. and Clear Channel Outdoor, Inc.

**Type and Scope of services to be performed:**

Denver International Airport (DEN) is requesting to extend various concession agreements. The COVID-19 pandemic caused significant disruption to air travel and precipitous drops in concession sales at DEN. This amendment request will help support the concessionaires and their workforces and ensure that essential goods and services will remain available to passengers and employees at DEN. This amendment will extend the agreement term by three (3) years from the agreement expiration dates. The contract extension language is provided below.

"The Term and the Expiration Date of the Agreement are extended by three (3) years (the "Extension"). Hereafter, the Expiration Date of the Agreement is XXXXX, subject to the terms and conditions below."

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

**For New contracts**

**Term of initial contract:**

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**  
**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**