

# City and County of Denver

City and County Building 1437 Bannock St. Denver, CO 80202

# Legislation Details (With Text)

**File #**: 23-1550 **Version**: 1

Type:ResolutionStatus:AdoptedFile created:10/17/2023In control:City CouncilOn agenda:11/13/2023Final action:11/13/2023

Title: A resolution approving a proposed Agreement between the City and County of Denver and ProServe

Corporation to design, build, and operate a High Land Mercantile concession at Denver International

Airport.

Approves a premium value concession contract with ProServe Corporation, operating as High Land Mercantile, for a minimum annual guarantee of \$454,920 or percentage fee of 17% for a term of 7 years to design, build, manage, and lease a High Land Mercantile on the B concourse of the airport, in Council District 11. 202369790. The last regularly scheduled Council meeting within the 30-day review period is on 11-27-2023. The Committee approved filing this item at its meeting on 10-25-2023. Councilmember Parady called out this item, en bloc, at the 11-06-2023 meeting for a one-week

postponement to 11-13-2023.

Sponsors:

Indexes: Melissa Mata

**Code sections:** 

Attachments: 1. RR23-1550 DEN\_Resolution Request\_ProServe Corporation dba High Land Mercantile, 2. 23-

1550 Contract\_ProServe Corporation - 202369790, 3. 23-1550 Filed Resolution\_ProServe

Corporation - 202369790, 4. 23-1550 Filed Resolution\_ProServe Corporation, 5. 23-1550\_signed

Date	Ver.	Action By	Action	Result
11/13/2023	1	Council President	signed	
11/13/2023	1	City Council	adopted	Pass
11/6/2023	1	City Council	postponed	
10/25/2023	1	Business, Arts, Workforce, Climate & Aviation Services Committee	approved for filing	Pass

# **Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted: 10-23-2023** 

Requesting Agency: DEN

**Division:** 

Subject Matter Expert Name: Rita Aguilar

Email Address: Rita.aguilar@flydenver.com < mailto:Rita.aguilar@flydenver.com >

**Phone Number:** 

#### **Item Title & Description:**

(Do not delete the following instructions)

These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).

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Both the title and description must be entered between the red "title" and "body" below. Do <u>not</u> at any time delete the red "title" or "body" markers from this template.

A resolution approving a proposed Agreement between the City and County of Denver and ProServe Corporation to design, build, and operate a High Land Mercantile concession at Denver International Airport.

Approves a premium value concession contract with ProServe Corporation, operating as High Land Mercantile, for a minimum annual guarantee of \$454,920 or percentage fee of 17% for a term of 7 years to design, build, manage, and lease a High Land Mercantile on the B concourse of the airport, in Council District 11. 202369790. The last regularly scheduled Council meeting within the 30-day review period is on 11-27-2023. The Committee approved filing this item at its meeting on 10-25-2023. Councilmember Parady called out this item, en bloc, at the 11-06-2023 meeting for a one-week postponement to 11-13-2023.

Affected Council District(s) or citywide?
Council District 11
Contract Control Number:
202369790
Vendor/Contractor Name (including any "DBA"):
ProServe Corporation, dba High Land Mercantile
Type and Scope of services to be performed:

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

# For New contracts

**Term of initial contract:** 

**Options for Renewal:** 

How many renewals (i.e. up to 2 renewals)? Term of any renewals (i.e. 1 year each):

**Cost of initial contract term:** 

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

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#### **For Amendments/Renewals Extensions:**

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

### If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

### If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

# If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)