



Legislation Details (With Text)

File #: 17-0807 **Version:** 1

Type: Resolution **Status:** Adopted

File created: 7/17/2017 **In control:** Business, Arts, Workforce, & Aeronautical Services Committee

On agenda: 8/7/2017 **Final action:** 8/7/2017

Title: A resolution approving a proposed Standard Concession Agreement between the City and County of Denver and Paradies Lagardere @ DEN 2017, LLC concerning concessions on Concourse A at Denver International Airport.
Approves a seven-year contract with Paradies Lagardere @ DEN 2017, LLC, doing business as Brothers BBQ, Snarfs, CNBC, & Breckenridge Brewery, in the amount of \$1,125,000 in annual revenue to construct, operate, maintain, and manage three quick-service restaurants, one bar, and one retail convenience space on the A Concourse at Denver International Airport (201733381). The last regularly scheduled Council meeting within the 30-day review period is on 8-28-17. The Committee approved filing this resolution by consent on 7-26-17.

Sponsors:

Indexes: Debra Bartleson

Code sections:

Attachments: 1. RR17 0807 DIA Paradies Lagardere Request, 2. 17-0807 Contract_Paradies Lagardere, 3. 17-0807 Filed Resolution_Paradies Lagardere, 4. 17-0807 Filed Resolution_Paradies Lagardere.pdf, 5. 17-0807 - signed.pdf

Date	Ver.	Action By	Action	Result
8/8/2017	1	Council President	signed	
8/7/2017	1	City Council	adopted	Pass

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 07-18-17

Requesting Agency: Denver International Airport
Division:

- **Name:** Aaron Barraza
- **Phone:** (303) 342-2261
- **Email:** Aaron.Barraza@flydenver.com <mailto:Aaron.Barraza@flydenver.com>

Item Title & Description:

(Do not delete the following instructions)
*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Standard Concession Agreement between the City and County of Denver and Paradies Lagardere @ DEN

2017, LLC concerning concessions on Concourse A at Denver International Airport.

Approves a seven-year contract with Paradies Lagardere @ DEN 2017, LLC, doing business as Brothers BBQ, Snarfs, CNBC, & Breckenridge Brewery, in the amount of \$1,125,000 in annual revenue to construct, operate, maintain, and manage three quick-service restaurants, one bar, and one retail convenience space on the A Concourse at Denver International Airport (201733381). The last regularly scheduled Council meeting within the 30-day review period is on 8-28-17. The Committee approved filing this resolution by consent on 7-26-17.

Affected Council District(s) or citywide? Council District 11

Contract Control Number: 201733381

Vendor/Contractor Name (including any "DBA"): Paradies Lagardere @ DEN 2017, LLC., doing business as Brothers BBQ, Snarfs, CNBC, & Breckenridge Brewery

Type and Scope of services to be performed: This is a 7 year concession agreement with Paradies Lagardere @ DEN 2017, LLC DBA: Brothers BBQ/Snarfs/CNBC/Breckenridge Brewery. The Multi Unit concessions package includes the following spaces; (3) Three National or Regional Branded Quick Service Restaurants with Bar Non Exhaust, totaling 3,903 square feet. (1) One National or Regional Branded Travel Convenience Retail Space, totaling 989 square feet and (1) One National or Regional Branded Bar with Small Plate Food, subject to development option of the City, totaling 989 square feet. The (5) five concession spaces total approximately 5,881 square feet.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts): ACDBE goal of 33% and a 25% MWBE goal

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source? Yes, Competitive Request for Proposal (RFP)

For New contracts

Term of initial contract: Seven years

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term: \$1,125,000 minimum annual percentage fee in estimated

annual revenue to DEN

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)