



Legislation Details (With Text)

File #: 17-0591 **Version:** 1

Type: Resolution **Status:** Adopted

File created: 5/16/2017 **In control:** Business, Arts, Workforce, & Aeronautical Services Committee

On agenda: 6/5/2017 **Final action:** 6/5/2017

Title: A resolution approving a proposed Agreement between the City and County of Denver and DN/Optimal/Trugoy DEN, LLC concerning a concession at Denver International Airport. Approves a 10-year concession agreement with DN/Optimal/TRUGOY LLC, doing business as The Denver Central Market, in the amount of \$1.050 million in annual revenue to construct, maintain, and manage a fast casual food hall with bar and common use seating area on the A concourse at Denver International Airport (201630762). The last regularly scheduled Council meeting within the 30-day review period is on 6-26-17. The Committee approved filing this resolution at its meeting on 5-24-17.

Sponsors:

Indexes:

Code sections:

Attachments: 1. CR17-0591-Multi Standard Agree 201630762, 2. 17-0591_Filed Resolution_DN-Optimal-Trugoy DEN, LLC, 3. 17-0591- signed.pdf

Date	Ver.	Action By	Action	Result
6/6/2017	1	Council President	signed	
6/5/2017	1	City Council	adopted	Pass
5/24/2017	1	Business, Arts, Workforce, & Aeronautical Services Committee	approved for filing	Pass

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 05-16-17

Requesting Agency: Denver International Airport
Division:

- **Name:** Aaron Barraza
- **Phone:** (303) 342-2261
- **Email:** Aaron.Barraza@flydenver.com <mailto:Aaron.Barraza@flydenver.com>

Item Title & Description:

*(Do not delete the following instructions)
These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Agreement between the City and County of Denver and DN/Optimal/Trugoy DEN, LLC concerning a

concession at Denver International Airport.

Approves a 10-year concession agreement with DN/Optimal/TRUGOY LLC, doing business as The Denver Central Market, in the amount of \$1.050 million in annual revenue to construct, maintain, and manage a fast casual food hall with bar and common use seating area on the A concourse at Denver International Airport (201630762). The last regularly scheduled Council meeting within the 30-day review period is on 6-26-17. The Committee approved filing this resolution at its meeting on 5-24-17.

Affected Council District(s) or citywide? Council District 11

Contract Control Number: 201630762

Vendor/Contractor Name (including any "DBA"): DN/Optimal/TRUGOY LLC., doing business as The Denver Central Market

Type and Scope of services to be performed:

This is a 10 year concession agreement with DN/Optimal/TRUGOY LLC d/b/a The Denver Central Market for a multi-unit, regionally inspired, chef driven fast casual food hall with bar and a common use seating area for use by airport passengers on Concourse A. The concession space will total approximately 4,090 square feet and offer full bar service which will include beer, wine and liquor. Menu offerings will include breakfast, lunch and dinner and will also offer vegetarian, kosher, halal, gluten-free and other healthy options. Most menu items will also be available for carry-out in a convenient "to-go" package.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

ACDBE goal of 33% and a 25% MWBE goal

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts

Term of initial contract: Ten years

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term: \$1,050,000.00 annually

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)