Legislation Details (With Text)

File #:	22-0602	**Version:** 1	
Type:	Resolution	**Status:**	Adopted
File created:	5/16/2022	**In control:**	Business, Arts, Workforce, Climate & Aviation Services Committee
On agenda:	6/6/2022	**Final action:**	6/6/2022

Title: A resolution approving a proposed Contract between the City and County of Denver and American Automation, Inc. concerning providing security checkpoint queue management services at Denver International Airport.
Approves a contract with American Automation, Inc. for $7,152,240 and 2 years, with two optional one-year renewals, to provide security checkpoint queue management services at Denver International Airport in Council District 11 (202159129). The last regularly scheduled Council meeting within the 30-day review period is on 6-27-22. The Committee approved filing this item at its meeting on 5-25-22.

Sponsors:

Indexes: Lucas Palmisano

Code sections:

Attachments: 1. RR22-0602 Ordinance Request - Total Queue Management Services_202159129, 2. RR22-0602 City Council Summary - TQM 202159129, 3. Total Queue Management Services 5.25.2022 final, 4. 22-0602 Contract Executed+contract+TQM_202159129_vendor+signed, 5. 22-0602 Filed Resolution American Automation, Inc. (202159129), 6. 22-0602 Filed Resolution American Automation, Inc., 7. 22-0602 - signed

Date	Ver.	Action By	Action	Result
6/6/2022	1	Council President	signed	
6/6/2022	1	City Council	adopted	Pass
5/25/2022	1	Business, Arts, Workforce, Climate & Aviation Services Committee	approved for filing	Pass

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 5-16-2022

Requesting Agency: Denver International Airport
          Division:

Subject Matter Expert Name: Carolina Flores
Email Address: Carolina.Flores@flydenver.com
Phone Number:

Item Title & Description:
(Do not delete the following instructions)
These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** *font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Contract between the City and County of Denver and American Automation, Inc. concerning providing security checkpoint queue management services at Denver International Airport.

Approves a contract with American Automation, Inc. for $7,152,240 and 2 years, with two optional one-year renewals, to provide security checkpoint queue management services at Denver International Airport in Council District 11 (202159129). The last regularly scheduled Council meeting within the 30-day review period is on 6-27-22. The Committee approved filing this item at its meeting on 5-25-22.

Affected Council District(s) or citywide? Council District 11

Contract Control Number: 202159129

Vendor/Contractor Name (including any "DBA"): American Automation, Inc.

Type and Scope of services to be performed:

The City and County of Denver (CCD or City) at Denver International Airport (DEN or Airport) currently operates three (3) separate Transportation Security Administration (TSA) checkpoints for screening operations in the Jeppesen Terminal. These checkpoints are used by passengers, employees, and airline crew members to gain access to the secured Concourses and Gates.

The Service Provider (SP) shall be responsible for Total Queue Management (TQM) services at Denver International Airport (DEN) as described herein. The services provided by the SP under this Agreement include but are not limited to, those services described in this Scope of Work. The SP shall furnish all necessary labor, tools, equipment and supplies to perform the required services except for the equipment and facilities to be provided by the CCD under the provisions of this Agreement.

Airport Terminal Operations sought qualified competitive proposals from entities that provide security checkpoint queue management services at Denver International Airport.

Prior to the COVID pandemic, DEN had been providing queue and line management services at the security checkpoints through a contracted vendor since January 2013. As the airport passenger volumes quickly return, these services are again a crucial component for passenger movement through the facility between existing checkpoints. Assistance is further required as the Great Hall project progresses to additional phases impacting the redesign and construction of the security checkpoints. Scope of work required through this process includes:

- Management of the queue systems, customer service, and wayfinding services at the Security Checkpoints operated by the Transportation Security Administration (TSA)
- Minimize security wait times and maximize throughput at the security checkpoints through active diverting of passengers to the checkpoint(s) with the lowest wait times
- Provide the highest level of security and deliver excellent customer service to all customers using Denver International Airport

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)? American Automation, Inc. is a certified MWBE and has committed to self-performing 89% MWBE participation on this project.

Is the contract new/a renewal/extension or amendment? New

Was this contractor selected by competitive process or sole source?
Competitive
For New contracts
Term of initial contract: The term will be Date of Execution (DOE) plus 2 years plus two, 1-year options

Options for Renewal:
      How many renewals (i.e. up to 2 renewals)? 2
      Term of any renewals (i.e. 1 year each): 1

Cost of initial contract term: 7,152,240

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:
Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing
What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing
What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing
Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)