



Legislation Details (With Text)

File #: 17-0692 **Version:** 1

Type: Resolution **Status:** Adopted

File created: 6/13/2017 **In control:** Business, Arts, Workforce, & Aeronautical Services Committee

On agenda: 7/10/2017 **Final action:** 7/10/2017

Title: A resolution approving a proposed Agreement between the City and County of Denver and Air Canada concerning operational incentives at Denver International Airport. Approves an incentive agreement with Air Canada for one year and a maximum credit amount of \$1 million to establish a new international destination service by Air Canada to Vancouver from Denver International Airport (201733577). The last regularly scheduled Council meeting within the 30-day review period is on 7-24-17. The Committee approved filing this resolution by consent on 6-21-17.

Sponsors:

Indexes: Debra Bartleson

Code sections:

Attachments: 1. RR17 0692 DIA Air Canada Incentive Agreement, 2. 17-0692 Filed Resolution _Air Canada, 3. 17-0692 Filed Agreement Air Canada Filing 6-29-17, 4. 17-0692 - signed.pdf

Date	Ver.	Action By	Action	Result
7/11/2017	1	Council President	signed	
7/10/2017	1	City Council	adopted	Pass
6/21/2017	1	Business, Arts, Workforce, & Aeronautical Services Committee	approved by consent	

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 06-13-17

Requesting Agency: Denver International Airport
Division:

- **Name:** Aaron Barraza
- **Phone:** (303) 342-2261
- **Email:** Aaron.Barraza@flydenver.com <mailto:Aaron.Barraza@flydenver.com>

Item Title & Description:

(Do not delete the following instructions)
*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Agreement between the City and County of Denver and Air Canada concerning operational incentives at Denver International Airport.

Approves an incentive agreement with Air Canada for one year and a maximum credit amount of \$1 million to establish a new international destination service by Air Canada to Vancouver from Denver International Airport (201733577). The last regularly scheduled Council meeting within the 30-day review period is on 7-24-17. The Committee approved filing this resolution by consent on 6-21-17.

Affected Council District(s) or citywide? Council District 11

Contract Control Number: 201733577

Vendor/Contractor Name (including any "DBA"): Air Canada

Type and Scope of services to be performed: Air Canada qualifies for an air service incentive for their new service to Vancouver (service initiation May 18, 2017). As a new international destination service by Air Canada from Denver, flights to Vancouver qualify for a waiver of fees, applied as credits, to operate at Denver International Airport for the first year of this service. The maximum amount of the credits is \$1M over the two years and the exact waiver amount is based on the number of passengers carried (\$20 of waiver per enplaned passenger). This incentivizes Air Canada to carry as many passengers as possible on the flight.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts

Term of initial contract: 05-18-17 - 05-17-18

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term: \$1,000,000

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)