



## Legislation Details (With Text)

**File #:** 17-0692      **Version:** 1

**Type:** Resolution      **Status:** Adopted

**File created:** 6/13/2017      **In control:** Business, Arts, Workforce, & Aeronautical Services Committee

**On agenda:** 7/10/2017      **Final action:** 7/10/2017

**Title:** A resolution approving a proposed Agreement between the City and County of Denver and Air Canada concerning operational incentives at Denver International Airport. Approves an incentive agreement with Air Canada for one year and a maximum credit amount of \$1 million to establish a new international destination service by Air Canada to Vancouver from Denver International Airport (201733577). The last regularly scheduled Council meeting within the 30-day review period is on 7-24-17. The Committee approved filing this resolution by consent on 6-21-17.

**Sponsors:**

**Indexes:** Debra Bartleson

**Code sections:**

**Attachments:** 1. RR17 0692 DIA Air Canada Incentive Agreement, 2. 17-0692 Filed Resolution \_Air Canada, 3. 17-0692 Filed Agreement Air Canada Filing 6-29-17, 4. 17-0692 - signed.pdf

Date	Ver.	Action By	Action	Result
7/11/2017	1	Council President	signed	
7/10/2017	1	City Council	adopted	Pass
6/21/2017	1	Business, Arts, Workforce, & Aeronautical Services Committee	approved by consent	

### [Contract Request Template \(Contracts; IGAs; Leases\)](#)

**Date Submitted:** 06-13-17

**Requesting Agency:** Denver International Airport  
**Division:**

- **Name:** Aaron Barraza
- **Phone:** (303) 342-2261
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**Item Title & Description:**

*(Do not delete the following instructions)*  
*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement between the City and County of Denver and Air Canada concerning operational incentives at Denver International Airport.**

Approves an incentive agreement with Air Canada for one year and a maximum credit amount of \$1 million to establish a new international destination service by Air Canada to Vancouver from Denver International Airport (201733577). The last regularly scheduled Council meeting within the 30-day review period is on 7-24-17. The Committee approved filing this resolution by consent on 6-21-17.

**Affected Council District(s) or citywide?** Council District 11

**Contract Control Number:** 201733577

**Vendor/Contractor Name (including any "DBA"):** Air Canada

**Type and Scope of services to be performed:** Air Canada qualifies for an air service incentive for their new service to Vancouver (service initiation May 18, 2017). As a new international destination service by Air Canada from Denver, flights to Vancouver qualify for a waiver of fees, applied as credits, to operate at Denver International Airport for the first year of this service. The maximum amount of the credits is \$1M over the two years and the exact waiver amount is based on the number of passengers carried (\$20 of waiver per enplaned passenger). This incentivizes Air Canada to carry as many passengers as possible on the flight.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

**For New contracts**

**Term of initial contract:** 05-18-17 - 05-17-18

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$1,000,000

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**