



## Legislation Details (With Text)

**File #:** 21-0959      **Version:** 1

**Type:** Resolution      **Status:** Adopted

**File created:** 8/18/2021      **In control:** Business, Arts, Workforce, Climate & Aviation Services Committee

**On agenda:** 9/13/2021      **Final action:** 9/13/2021

**Title:** A resolution approving a proposed Agreement, between the City and County of Denver and Mission Yogurt, LLC concerning a concession agreement for a location on Concourse A at Denver International Airport.  
Approves a concession agreement with Mission Yogurt, LLC for rental revenue based on a minimum annual guarantee of \$127,500 or percentage compensation of gross revenues at a location on Concourse A at Denver International Airport (201952055). The last regularly scheduled Council meeting within the 30-day review period is on 10-4-21. The Committee approved filing this item at its meeting on 9-1-21.

**Sponsors:**

**Indexes:** John Mahoney

**Code sections:**

**Attachments:** 1. RR21 0959 DIA Mission Yogurt LLC 201952055, 2. Concessions Master Plan Concessions Agreements - Executive Summary (2), 3. DEN Concessions -BIZ Committee 9.1.2021, 4. 21-0959 Contract\_Mission Yogurt, 5. 21-0959 Filed Resolution\_Mission Yogurt, 6. 21-0959 Filed Resolution\_Mission Yogurt, 7. 21-0959 - signed

Date	Ver.	Action By	Action	Result
9/13/2021	1	Council President	signed	
9/13/2021	1	City Council	adopted	Pass
9/1/2021	1	Business, Arts, Workforce, Climate & Aviation Services Committee	approved for filing	Pass

## Contract Request Template (Contracts; IGAs; Leases)

**Date Submitted:** 8-18-21

**Requesting Agency:** Denver International Airport  
**Division:**

**Subject Matter Expert Name:**

Name:	Carolina Flores
Email:	Carolina.Flores@flydenver.com

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.

**A resolution approving a proposed Agreement, between the City and County of Denver and Mission Yogurt, LLC concerning a concession agreement for a location on Concourse A at Denver International Airport.**

Approves a concession agreement with Mission Yogurt, LLC for rental revenue based on a minimum annual guarantee of \$127,500 or percentage compensation of gross revenues at a location on Concourse A at Denver International Airport (201952055). The last regularly scheduled Council meeting within the 30-day review period is on 10-4-21. The Committee approved filing this item at its meeting on 9-1-21.

**Affected Council District(s) or citywide?** Council District 11

**Contract Control Number:** 201952055

**Vendor/Contractor Name (including any "DBA"):** Mission Yogurt, LLC

**Type and Scope of services to be performed:**

Denver International Airport (DEN) conducted a competitive Request for Proposals (RFP) process for an operator to develop, operate and manage a food and beverage coffee kiosk on the east side of Concourse A Center Core. After submittal and evaluation of responsive proposals, the Independent Evaluation panel recommended that Mission Yogurt, LLC (Caribou Coffee) be selected for direct negotiations. Location will be 405 square feet.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

33% ACDBE / 25% M/WBE

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

Competitive process

**For New contracts**

**Term of initial contract:** 07/01/2022 - 07/01/2027

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$127,500.00 Minimum Annual Guarantee (MAG) Or percentage fee 15%, whichever is higher.

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**