



Legislation Text

File #: 18-0430, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 4-24-18

Requesting Agency: Denver International Airport

Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Agreement between the City and County of Denver and DEN DN - BIG C, LLC concerning Garbanzo Mediterranean Fresh food concession on Concourse B at Denver International Airport.

Approves a contract with DEN DN - BIG C, LLC, also doing business as Garbanzo Mediterranean Fresh, for \$399,730 annually and for seven years for food concessions on the B Concourse at Denver International Airport (201840101). The last regularly scheduled Council meeting within the 30-day review period is on 6-4-18. The Committee approved filing this resolution by consent on 5-2-18.

Affected Council District(s) or citywide?

Contract Control Number: 201840101

Vendor/Contractor Name (including any "DBA"): DEN DN - BIG C, LLC

Type and Scope of services to be performed:

DEN DN - BIG C, LLC., (formerly known as CAC - Hill Partnership Joint Venture, Inc., dba Schlotzsky's) has earned the PVC Program Benefit for the new concept, Garbanzo Mediterranean Fresh on B Concourse. After negotiations with DEN DN - BIG C, LLC., the Concessionaire has agreed to re-concept to the new Garbanzo Mediterranean Fresh concept on B Concourse and have agreed to invest a minimum of \$456,675.00 into the new concession concept. In return, the Concessionaire will receive a new agreement for a term of seven (7) years and will pay the Airport a Minimum Annual Privilege Fee (MAPF) of \$399,730.00 annually.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Division of Small Business Opportunity established an ACDBE goal of 33% and a 25% MWBE goal on December 15, 2017. DEN DN - BIG C, LLC., has a joint venture ACDBE partnership with Big Country's Bar B-Q, Inc., who proposed to meet the 33% ACDBE goal.

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts

Term of initial contract: Seven years

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term: Minimum \$399,730 annually

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

What is the value of the proposed change?

What is the new/revised total value including change?

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)