



Legislation Text

File #: 22-0520, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted: 5-2-22**

**Requesting Agency: Denver International Airport  
Division:**

**Subject Matter Expert Name: Carolina Flores  
Email Address: Carolina.Flores@flydenver.com  
Phone Number:**

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Contract between the City and County of Denver and Anihi Newco, LLC dba Avail concerning operating a peer-to-peer car sharing platform at Denver International Airport.**

Approves a contract with Anihi Newco, LLC doing business as Avail, for 10% gross revenue and for (3) three years, with 1 optional one-year extension, to operate a peer-to-peer car sharing platform at Denver International Airport in Council District 11 (202262130). The last regularly scheduled Council meeting within the 30-day review period is on 6-13-22. The Committee approved filing this item at its meeting on 5-11-22.

**Affected Council District(s) or citywide? City Council District 11**

**Contract Control Number: 202262130**

**Vendor/Contractor Name (including any "DBA"):** Anihi Newco, LLC doing business as Avail

**Type and Scope of services to be performed:** Avail will operate a peer-to-peer car-sharing platform at the airport to connect airport customers with individual owners engaged in a car-sharing operation. Avail shall not facilitate Shared Car transfers to Shared Car Drivers at any locations except those designated by the CEO, and/or at Avail's off-Airport facilities. Avail

shall remit 10% of gross revenues received from transactions to the airport.

**Location (if applicable): DEN**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment? New**

**Was this contractor selected by competitive process or sole source?** Under Colorado Senate Bill 19-090, which passed during the 2019 session, all companies offering shared ride services must have an agreement with any Colorado airport at which they desire to operate.

**For New contracts**

**Term of initial contract: Three years**

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** 10% of gross revenues received from transactions to the airport

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different**

**way of doing business etc.)**