



Legislation Text

File #: 17-1122, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted:** 10-03-17

**Requesting Agency:** Denver International Airport  
**Division:**

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**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement between the City and County of Denver and Air General, Inc. concerning license of support space at Denver International Airport.**

Approves a 19-month revenue contract with Air General, Inc. in the amount of \$15,526 in monthly revenue for lease of space at the Joint Use Cargo Building to support their business of providing contracted cargo handling and other services to airlines at Denver International Airport (201734876). The last regularly scheduled Council meeting within the 30-day review period is on 11-13-17. The Committee approved filing this resolution by consent on 10-11-17.

**Affected Council District(s) or citywide?** Council District 11

**Contract Control Number:** 201734876

**Vendor/Contractor Name (including any "DBA"):** Air General, Inc

**Type and Scope of services to be performed:** Air General will lease 22,483 sq. ft. of space in the Joint Use Cargo Building and 71,228 sq. ft. of ground space. This space will be used to support Air General's business of providing contracted cargo handling to our Signatory airlines and supports our airlines' operations at DEN. Air General is currently contracted to provide

services to British Airways, Delta, American and Alaska. Compensation, Fees, and Charges: Cargo Building Compensation \$9.44 per sq. ft. & Ground Compensation \$0.72 per sq. ft.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?** Sole source

**For New contracts**

**Term of initial contract:** Nineteen months

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$295,000

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**