



Legislation Text

File #: 21-0595, Version: 1

Contract Request Template (Contracts; IGAs; Leases)

Date Submitted: 5-17-21

Requesting Agency: Department of Transportation and Infrastructure
Division:

Subject Matter Expert Name:

Name:	Jason Gallardo
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Item Title & Description:

(Do not delete the following instructions)

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

A resolution approving a proposed Amendatory Agreement between the City and County of Denver and Samsara, Inc. f/k/a Samsara Networks, Inc. to modify the scope of work and insurance requirements, amend the term and increase the maximum contract amount for hardware and software services to support Fleet Management operations.

Amends a contract with Samsara Networks, Inc. by adding \$1,513,287.89 for a new total of \$4,672,330.89 for additional units of telematic hardware installed as part of Fleet Management operations, citywide. No change to contract duration (DOTI-202055321-01; DOTI-202158655-01). The last regularly scheduled Council meeting within the 30-day review period is on 6-28-21. The Committee approved filing this item at its meeting on 5-25-21.

Affected Council District(s) or citywide? Citywide

Contract Control Number: DOTI-202055321-01 (Jaggaer #DOTI-202158655-01)

Vendor/Contractor Name (including any "DBA"): Samsara Networks Inc.

Type and Scope of services to be performed:

This amendment will add 705 total units. The scope of work completes coverage for the City's fleet of vehicles maintained by DOTI's Fleet Management Division with telematic equipment. There are 705 assets that have been identified with a need to have the telematic hardware installed and subscription to services maintained to the end of the current contract.

Location (if applicable):

WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):

Are WBE/MBE/DBE goals met (if applicable)?

Is the contract new/a renewal/extension or amendment?

Was this contractor selected by competitive process or sole source?

For New contracts

Term of initial contract:

Options for Renewal:

How many renewals (i.e. up to 2 renewals)?

Term of any renewals (i.e. 1 year each):

Cost of initial contract term:

Cost of any renewals:

Total contract value council is approving if all renewals exercised:

For Amendments/Renewals Extensions:

Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?

If length changing

What was the length of the term of the original contract?

What is the length of the extension/renewal?

What is the revised total term of the contract?

If cost changing

What was the original value of the entire contract prior to this proposed change?

\$3,159,043.00

What is the value of the proposed change?

\$1,513,287.89

What is the new/revised total value including change?

\$4,672,330.89

If terms changing

Describe the change and the reason for it (i.e. compliance with state law, different

way of doing business etc.)