



Legislation Text

File #: 16-1228, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted: 11 22 16**

**Requesting Agency: DIA  
Division:**

**Subject Matter Expert Name: Aaron Barraza  
Email Address:  
Phone Number:**

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement with the City and County of Denver and Panasonic Enterprise Solutions Company (PESCO) concerning design and construction funding for the "Welcome Sign" at Denver International Airport.**

Approves an agreement with Panasonic Enterprise Solutions Company (PESCO) in the amount of \$7 million for sixteen years for a term ending 11-30-32 for design and construction funding for the implementation of an improved and technologically advanced "welcome sign" at Denver International Airport (201631761-00). The last regularly scheduled Council meeting within the 30-day review period is on 1-9-17. The Committee approved filing this resolution at its meeting on 12-7-16.

**Affected Council District(s) or citywide? 11**

**Contract Control Number: 201631761-00**

**Vendor/Contractor Name (including any "DBA"):  
Panasonic Enterprise Solutions Company (PESCO),  
Type and Scope of services to be performed:**

**Location (if applicable): DIA**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

New

**Was this contractor selected by competitive process or sole source?**

**For New contracts**

**Term of initial contract:**

\$7,000,000 for ten years for design and construction funding for the implementation of an improved and technologically advanced "welcome sign" at Denver International Airport (201631761-00).

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:**

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**