



Legislation Text

File #: 21-0965, Version: 1

**Contract Request Template (Contracts; IGAs; Leases)**

**Date Submitted:** 8-18-21

**Requesting Agency:** Denver International Airport  
**Division:**

**Subject Matter Expert Name:**

Name:	Carolina Flores
Email:	Carolina.Flores@flydenver.com

**Item Title & Description:**

*(Do not delete the following instructions)*

*These appear on the Council meeting agenda. Initially, the requesting agency will enter a 2-3 sentence description. Upon bill filling, the City Attorney's Office should enter the title above the description (the title should be in **bold** font).*

*Both the title and description must be entered between the red "title" and "body" below. Do **not** at any time delete the red "title" or "body" markers from this template.*

**A resolution approving a proposed Agreement, between the City and County of Denver and DOC1 Solutions, LLC concerning a concession agreement for a location on Concourse C at Denver International Airport.**

Approves a concession agreement with DOC1 Solutions, LLC for rental revenue based on a minimum annual guarantee of \$159,800 or percentage compensation of gross revenues at a location on Concourse C Denver International Airport (201952066). The last regularly scheduled Council meeting within the 30-day review period is on 10-4-21. The Committee approved filing this item at its meeting on 9-1-21.

**Affected Council District(s) or citywide?** Council District 11

**Contract Control Number:** 201952066

**Vendor/Contractor Name (including any "DBA"):** DOC1 Solutions, LLC

**Type and Scope of services to be performed:**

Denver International Airport (DEN) requested proposals to seek qualified Small Business

Enterprise Concessions (SBEC) individuals or entities to develop, operate and manage a concession (C Center West Juice Kiosk) for use by airport passengers. After submittal and evaluation of responsive proposals, the Independent Evaluation panel recommended that DOC 1 Solutions, LLC (Superfruit Republic Group) be selected for direct negotiations. The location will be 404 sq. ft on the concourse level.

**Location (if applicable):**

**WBE/MBE/DBE goals that were applied, if applicable (construction, design, Airport concession contracts):**

100% SBEC

**Are WBE/MBE/DBE goals met (if applicable)?**

**Is the contract new/a renewal/extension or amendment?**

**Was this contractor selected by competitive process or sole source?**

Competitive process

**For New contracts**

**Term of initial contract:** 07/01/2022 - 07/01/2027

**Options for Renewal:**

**How many renewals (i.e. up to 2 renewals)?**

**Term of any renewals (i.e. 1 year each):**

**Cost of initial contract term:** \$159,800.00 Minimum Annual Guarantee (MAG) or percentage fee 16%, whichever is higher.

**Cost of any renewals:**

**Total contract value council is approving if all renewals exercised:**

**For Amendments/Renewals Extensions:**

**Is this a change to cost/pricing; length of term; terms unrelated to time or price (List all that apply)?**

***If length changing***

**What was the length of the term of the original contract?**

**What is the length of the extension/renewal?**

**What is the revised total term of the contract?**

***If cost changing***

**What was the original value of the entire contract prior to this proposed change?**

**What is the value of the proposed change?**

**What is the new/revised total value including change?**

***If terms changing***

**Describe the change and the reason for it (i.e. compliance with state law, different way of doing business etc.)**