



Legislation Details

**File #:** 13-0779      **Version:** 1

**Type:** Bill                      **Status:** Passed

**File created:** 10/30/2013      **In control:** Business Workforce and Sustainability

**On agenda:** 10/30/2013      **Final action:** 11/18/2013

**Title:** A bill for an ordinance approving a proposed Standard Specialty Retail Concession Space Agreement between the City and County of Denver and Avila Retail Development & Management, LLC concerning a concession at Denver International Airport.  
 (BUSINESS, WORKFORCE & SUSTAINABILITY) Approves a new airport concession agreement for 7 years with Avila Retail Development and Management, LLC (Out West) with an annual maximum guarantee of \$163,372.00 or a percentage of compensation as follows: Years 1-2, 10% and 3-7, 14%, whichever is greater (PLANE-201311250). This Concession Agreement comes within the special circumstances described in Executive Order 8B. Contracts that require a concessionaire to make significant capital investment to meet the City’s needs, like some concession agreements. The agreement contains an annual MAG of \$163,372.00 or a percentage of compensation of Yrs 1-2, 10%; Yrs 3-7, 14%, whichever is greater. It will require a \$312,840.00 capital investment and a mid-term refurbishment of \$62,568.00. The term is 7 Years in order for the concessionaire to amortize the investment. Avila Retail Development and Management, LLC is a certified ACDBE company with a 100% participation rate. DIA collaborated with many of its concessionaire partners to develop and implement the Premium Value Concessions program (PVC). The program established an internal competition to recognize the top performing concessions. These top performers are awarded the Program Benefit which is the opportunity to bypass the competitive Request for Proposal (RFP) process and begin lease negotiations with the airport. For those concessions not earning the Program Benefit, DIA will RFP and competitively bid those concession locations. The last regularly scheduled Council meeting within the 30-day review period is on 12-2-13. The Committee approved filing this bill at its meeting on 10-30-13.

**Sponsors:**

**Indexes:**

**Code sections:**

**Attachments:** 1. Bill Request, 2. BR13-0779. DIA - new concession agreement out west, 3. P1 benefit eligible Retail and Non-FC FB FINAL, 4. CB13-0779\_Bill\_Concession PVCP Standard Agreements Avila Out West 10-24-13, 5. CB13-0779\_Agreement\_Avila 11250

Date	Ver.	Action By	Action	Result
11/18/2013	4	City Council	passed	Pass
11/12/2013	3	City Council	ordered published	Pass
11/5/2013	2	Mayor-Council	No Action	
10/30/2013	1	Business Workforce and Sustainability	approved for filing	Pass